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Maryland Dairy Industry Association Annual Meeting Features Family "Team" Plan, Dairy "Info-Base"

WESTMINSTER, Md. — Maryland's \$1 billion dairy industry will meet on Nov. 30 to outline two important new concepts designed to help family dairy producers increase their profits and productivity. The Maryland Dairy Industry Association's (MDIA) 2000 Annual Meeting features "A Team Ap-

proach to Family Dairying," in addition to presenting a first "hands-on" computer training workshop to solve dairy problems through the National Dairy InfoBase.

Both presentations are part of MDIA's 2000 Annual Meeting, scheduled for Thursday, Nov. 30, at Wilhelm's conference center on Md. Route 140, on the outskirts of Westminster, Maryland.

Noted dairy experts Carl Theunis of Tinedale Farms, Kaukauna, Wisconsin, and Dr. William Heald of Penn State University team up to present a complete plan and demonstration on "A Team Approach to Family Dairying."

The innovative concept involves two segments, family team and professional team. Progressive dairy producer Carl Theunis will outline the family portion, while extension dairy specialist Dr. William Heald will present how the family dairy team is enhanced by professionals, such as nutritionists, veterinarians, bankers, and accountants.

An actual family dairy team from Paradise Farms in Chambersburg, Pennsylvania will demonstrate the successful concept, followed by a keynote address by Carl Theunis on his vision of the nation's dairy industry. Building on recent feature articles in leading dairy publications about his passion for family dairy farming, Theunis will outline a plan designed to keep family dairy farming viable in Maryland.

Extension dairy scientists from the University of Maryland will open the MDIA 2000 Annual Meeting with a pre-conference

"hands-on" computer training workshop to enroll dairy producers in the National Dairy InfoBase. Participants will register separately, and receive a CD-ROM containing over 2,000 publications specially designed to identify and solve dairy problems. The workshop is open to the public, and

begins at 8 a.m. on Nov. 30 at nearby Carroll Community College Annex in Westminster.

Registration fee is complimentary for registrants with Dairy Info Tract CD, \$50 for registrants with National Dairy Database versions 1, 2, and 3, and \$100 for new registrants. Second registrants from the

same organization are free, and can share the CD and computer desk.

MDIA's 2000 Annual Meeting begins officially at 10 a.m. on Nov. 30, at Wilhelm's conference center. Continental breakfast is served at 8:30 a.m. with several dozen industry exhibitors on hand to discuss new products and technology. A new addition to the day-long event is a silent auction featuring a wide

array of dairy products and services. Registrants can repeatedly bid during the meeting, and learn the auction results at the end of the program.

Registration for both dairy events can be completed via fax or e-mail through the Maryland Dairy Industry Association. Telephone 202/293-0476, Fax: 202/331-4212, E-mail: agriwash@aol.com. Major bank credit cards are accepted.

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