

# Dairylea Cooperative Continues Positive Trends

SYRACUSE, N.Y. — Dairylea Cooperative Inc. concluded fiscal year 2000 with a strong operational and financial performance, building on the positive trends that it established during the 1990s.

"Our record speaks for itself," said Rick Smith, Dairylea's Chief Executive Officer. "Since divesting of our plant operations in 1988, we have posted a profit every year. The total equity in the Cooperative has grown every year, in large part due to retained earnings. And our borrowing, as a percentage of our total assets, is the lowest it has been in five years."

"We have never been stronger," he stated, in announcing year-end results. For example, profits for the fiscal

year ended March 31, 2000, were more than \$1.5 million, exceeding the average annual profit of \$1.3 million Dairylea has posted since divesting of its processing and manufacturing operations in the late 1980s.

Milk marketed for the year totaled 5.1 billion pounds. The Cooperative now is marketing nearly five times the amount of milk it did at the beginning of the 1990s.

Total equity in the Cooperative is \$14.8 million, an increase of nearly \$10 million since Dairylea ceased operating milk plants. Every year, retained earnings from profitable operations have contributed to the growth in equity of the Cooperative.

Borrowing, as a percentage of

total assets, was 11.3 percent, down substantially from a high of 31.8 percent in 1991.

"We certainly are proud of what has been accomplished this past year and throughout the 1990s," said Smith. "And while building a strong, progressive milk-marketing organization, we also focused a considerable amount of our energies on developing programs and services to impact the bottom line of our members' operations."

During the past year, Dairylea launched two new programs for farmers: Agri-Secure, a comprehensive estate planning program; and Agri-Placement Services, an agricultural labor sourcing and training service.

A major development for Dairylea during the past year was entering into a venture with Dairy Farmers of America to create a more efficient milk-marketing entity in the Northeast. Called Dairy Market Services, LLC (DMS), the venture markets more than 10 billion pounds of raw milk annually, provided by more than 6,000 dairy producers located throughout New England, New York, Pennsylvania, New Jersey, Maryland, Delaware and West Virginia. DMS supplies the milk requirements of 90 processors and manufacturers in the region.

# Globe-Run Dominates At Huntingdon County Fair

(Continued from Page A24)

**Homestead Farm.**  
 Junior 2-year-old: 1. Charann Foster.  
 Senior 2-year-old: 1. Snider Homestead Farm.  
 Senior 3-year-old: 1. Snider Homestead Farm.  
 4-year-old: 1. Snider Homestead Farm.  
 2. Douglas Hoover Jr.  
 5-year-old: 1. Snider Homestead Farm.  
 125,000-pound class: 1. Snider Homestead Farm.  
 6-years and over: 1. Matthew Hoover.  
 Best three females: 1. Snider Homestead Farm.  
 Produce of dam: 1. Snider Homestead Farm, 2. Matthew Hoover.  
 Dam and daughter: 1. Snider Homestead Farm

**HOLSTEIN**

Grand champion: Globe-Run Farm.  
 Reserve grand champion: Golden-Dream Holsteins.  
 Junior champion: Autumn-View Holsteins.  
 Reserve junior champion: Golden-View Holsteins.  
 Spring calf: 1. Golden-Dream Holsteins, 2. Autumn-View Holsteins, 3. Michelle Kyper.  
 Winter calf: 1. Doug and Deb Myers, 2. Bradley Coffman, 3. Globe-Run Farm.  
 Fall calf: 1. Andrew Shade, 2. Charann Foster, 3. Dawn Jones.  
 Summer yearling: 1. Autumn-View Holsteins, 2. Charann Foster, 3. Laurel Run Farm.  
 Spring yearling: 1. Laurel Run Farm, 2. Samantha Foster, 3. Scott Jones.  
 Winter yearling: 1. Charann Foster, 2. Rebecca Mowrer, 3. Brittany Jo Myers.  
 Fall yearling: 1. Bradley Coffman, 2. Globe-Run Farm, 3. J. Travis Couch.  
 Junior best three females: 1. Laurel Run Farm, 2. Globe-Run Farm.  
 Dry cow 4-years and under: 1. Scott Jones, 2. J. Travis Couch.  
 Dry cow 5-years and over: 1. Autumn-View Holsteins, 2. Scott Jones, 3. Laurel Run Farm.  
 Junior 2-year-old: 1. Golden-Dream Holsteins, 2. Laurel Run Farm, 3. Globe-Run Farm.  
 Senior 2-year-old: 1. Globe-Run Farm, 2. Autumn-View Holsteins, 3. Scott Jones.  
 Junior 3-year-old: 1. Charann Foster, 2. Autumn-View Holsteins, 3. Globe-Run Farm.  
 Senior 3-year-old: 1. Samantha Foster, 2. J. Travis Couch, 3. Varner Dairy Farms.  
 4-year-old: 1. Golden-Dream Holsteins, 2. Charann Foster, 3. Scott Jones.  
 5-year-old: 1. Globe-Run Farm, 2. Autumn-View Holsteins, 3. Laurel Run Farm.  
 125,000-pound class: 1. Samantha Foster, 2. SWJ Farms.  
 6-years and over: 1. J. Travis Couch, 2. Globe-Run Farm, 3. Scott Jones.  
 Best three females: 1. Globe-Run Farm, 2. Golden-Dream Holsteins, 3. Autumn-View Holsteins.  
 Produce of dam: 1. Golden-Dream Hol-

steins, 2. Globe-Run Farm, 3. Autumn-View Holsteins.  
 Dam and daughter: 1. Globe-Run Farm, 2. Autumn-View Holsteins, 3. Autumn-View Holsteins.

**JERSEY**

Grand champion: H/S Harpster.  
 Reserve grand champion: Snider Homestead Farm.  
 Junior champion: Cove Valley Jerseys.  
 Reserve junior champion: Gregory McMurtne.  
 Spring calf: 1. Joyce Harpster, 2. Eugenia Harpster, 3. Ryan Clark.  
 Winter calf: 1. Gregory McMurtne, 2. Mary Martz, 3. Joyce Harpster.  
 Fall calf: 1. Cove Valley Jerseys, 2. Mary Martz, 3. Eugenia Harpster.  
 Summer yearling: 1. Joyce Harpster, 2. Cove Valley Jerseys, 3. Eugenia Harpster.  
 Spring yearling: 1. Cove Valley Jerseys, 2. Cove Valley Jerseys, 3. Gregory McMurtne.  
 Winter yearling: 1. Gregory McMurtne, 2. Lacie Anderson.  
 Fall yearling: 1. Eugenia Harpster, 2. Cove Valley Jerseys, 3. Brittany Myers.  
 Junior best three females: 1. Gregory McMurtne, 2. Eugenia Harpster, 3. Joyce Harpster.  
 Dry cow 4-years and under: 1. H/S Harpster, 2. Gregory McMurtne.  
 Dry cow 5-years and over: 1. H/S Harpster, 2. Ian Hayden, 3. Joy Harpster.  
 Junior 2-year-old: 1. H/S Harpster, 2. Gregory McMurtne, 3. Amber Lemm.  
 Senior 2-year-old: 1. Joyce Harpster, 2. Jessica McMurtne, 3. Ryan Clark.  
 Junior 3-year-old: 1. Snider Homestead Farm, 2. Jessica McMurtne, 3. Matthew Hoover.  
 Senior 3-year-old: 1. Gregory McMurtne, 4-year-old: 1. Jessica McMurtne, 2. Douglas Hoover Jr.  
 5-year-old: 1. H/S Harpster, 2. Laurel Run Farm, 3. Lacie Anderson.  
 6-years and over: 1. Joyce Harpster, 2. Eugenia Harpster, 3. Laurel Run Farm.  
 Best three females: 1. Jessica McMurtne, 2. H/S Harpster, 3. Gregory McMurtne.  
 Produce of dam: 1. H/S Harpster, 2. Gregory McMurtne, 3. Joyce Harpster.  
 Dam and daughter: 1. H/S Harpster, 2. Joyce Harpster, 3. Joyce Harpster.  
**MILKING SHORTHORN**  
 Grand champion: Jason Heeter.  
 Reserve grand champion: Jodi Heeter.  
 Junior champion: Jodi Heeter.  
 Reserve junior champion: Jason Heeter.  
 Winter yearling: 1. Jodi Heeter, 2. Jason Heeter.  
 Dry cow 4-years and under: 1. Jodi Heeter.  
 Junior 2-year-old: 1. Jason Heeter.  
 Senior 2-year-old: 1. Jason Heeter.  
 Senior 3-year-old: 1. Jodi Heeter.  
 6-years and over: 1. Black Log Mt. Farm, 2. Jason Heeter, 3. Jason Heeter.  
 Best three females: 1. Jodi Heeter, 2. Jason Heeter.  
 Produce of dam: 1. Jason Heeter.  
 Dam and daughter: 1. Jodi Heeter, 2. Jason Heeter, 3. Jason Heeter.

# got milk?

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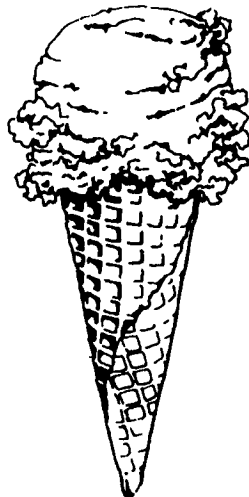
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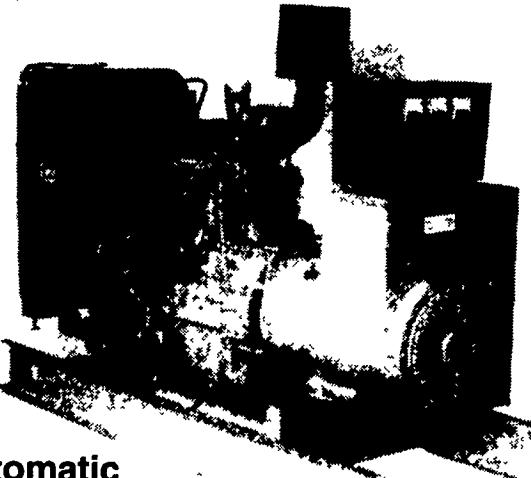
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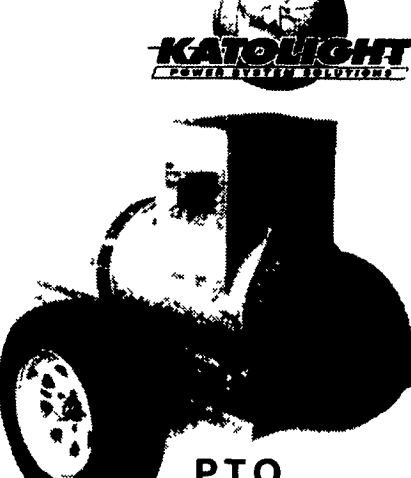
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