

**Virginia Livestock Auctions**

Richmond, Va.  
Aug. 29, 2000

Report Supplied By USDA

Fredericksburg, Front Royal, Rockingham, Shenandoah, Staunton Union and Winchester for Aug 21-26, 2000

Feeder Cattle 1548 head

Steers Med and Lge 1 Small 1 Med and Lge 2 200-300 90.00-125.00 - - 300-400 90.00-124.00 85.00-100.00 90.00-115.00 400-500 90.00-106.00 85.00-100.00 90.00-115.00 Few 95.00-111.00 79.00- 87.00 - 500-600 87.00-100.00 79.50- 93.00 81.00-102.00 Few 89.50-107.00 - - 600-700 85.00- 94.50 80.00-88.00 79.00- 91.00 700-800 77.00- 88.00 - 69.00- 79.50 800-900 72.00- 79.50 - 69.00 900-1000 60.00- 76.00 - 60.50 1000-1100 65.25 - 63.75

Heifers Med and Lge 1 Small 1 Med and Lge 2 200-300 88.00-105.00 - 88.00-95.00 Few 114.00 - - 300-400 87.00-106.00 71.00- 86.50 85.00- 92.50 Few 95.50-113.00 - 100.00-109.00 400-500 85.00-104.50 76.00- 82.50 80.00- 91.00 500-600 77.00- 92.00 69.50- 78.00 72.00-80.00 600-700 74.00- 86.10 63.00 73.50-81.00 700-800 70.00- 79.50 - 78.50 800-900 70.00- 76.50 - -

Bulls Med and Lge 1 Small 1 Med and Lge 2 200-300 112.00-121.00 - 90.00-108.00 300-400 90.00-116.00 78.00- 98.00 86.00-109.00 400-500 99.50-111.00 78.50- 87.50 90.00-100.00 Few 85.00-116.00 - - 500-600 88.50-106.50 93.00 84.00- 88.50 Few 82.00- 90.00 - - 600-700 70.00- 87.00 60.00- 73.00 69.75- 75.50 700-900 63.50- 76.00 62.50- 66.50 63.00-

66.50

Holstein Steer Med and Lge 2 300-500 83.00- 87.50 500-700 83.00 700-900 60.00- 73.25 900-1100 60.00- 60.50 1100 47.00

Slaughter Cattle 421 head

Slaughter Cows 359 head Breaking Utility and Commercial 2-4 38.00- 48.75 Cutter and Boning Utility 1-3 35.00-48.00 Canner and Low Cutter 1-2 29.00-42.00

Slaughter Bulls 52 head YG 1-2 900-1300 lbs 48.50- 63.00 YG 1-2 1300-1600 lbs 48.50- 58.25 YG 1-2 1600 lbs and Over 51.00- 60.00

Slaughter Calves and Vealers 10 head Calves Good and Choice 250-500 lbs 71.00- 79.00

Cows Returned to Farms 20 head Medium and Large 1, 6-9 yrs old 1000-1250 lbs 700.00-810.00 per head Medium 1, 3-6 yrs old 2nd trimester 550.00-691.00 per head Cows With Calves at Side 10 pairs Large 1, medium aged cows with calves 150-250 Lbs 700.00-845.00 per pair Medium 1, medium aged cows with calves 150-250 Lbs 700.00-845.00 per pair Medium 1, medium aged cows with calves 200-300 Lbs 610.00-720.00 per pair Medium 1, medium aged cows with calves 400 lbs 790.00-950.00 per pair Baby Calves Returned to Farms 96 head Newborn to 4 weeks 10.00-132.00 per head Over 100 lbs 64.00-129.00 per cwt

Lambs 347 head Slaughter Lambs 215 head New Crop Choice Few Prime 1-2 Few 3 101-117 lbs 71.00- 78.00 Choice Few Prime 1-2 Few 3 135 lbs 66.50 Good and Few Choice 1-2 87- 92 lbs 78.00-84.25 Good and Few Choice 1-2 106 lbs

65.00 Feeder Lambs 105 head Medium and Large 1-2 70-85 lbs 86.00 - 90.00 60-70 lbs 93.00 50-60 lbs 86.25 40-50 lbs 80.00 Small 1-2 50-60 lbs 87.50 Slaughter Ewes and Rams 27 head Ewes Choice 2-4 27.00 - 30.00 Utility and Good 1-3 31.00 - 37.00 Cull and Low Utility 1-2 35.00

Goats 22 head (sold by the head) Billies Large 115.00 Medium 51.00 Small 17.00- 40.00 Nannies Large 45.00- 65.00 Medium 39.00- 57.00 Small 23.00- 27.00

Slaughter Hogs 62 head Barrows and Gilts US 1-3 200-250 lbs 40.00 US 2-4 250-300 lbs 38.00 Sows US 1-3 300-500 lbs 28.00- 35.00 US 1-3 500 lbs and Over 32.00- 38.00 Boars 300-600 lbs 13.00-13.75.

**Four States Livestock**

Hagerstown, Maryland  
Report Supplied by Auction  
Wednesday, August 30, 2000

SLAUGHTER COWS: 108 HEAD, 2.00-3.00 LOWER. UTILITY 38.50-42.75, HIGH DRESSING 1 TO 45.50, CANNERS 37.00-41.50, SHELLY 37.00 DOWN.

BULLS: 8 HEAD, 2.00 LOWER. YG#1 1600-2100 LBS. 49.75-52.25; 1 HIGH DRESSING LIMOUSIN 58.25; YG#2 47.00-49.00.

FED STEERS: 20 HEAD. CHOICE 1200-1450 LBS. 67.00-69.00; LOW DRESSING 1100-1500 LBS. 64.00-66.00; SELECT 1000-1200 LBS. 56.00-60.00.

FED HEIFERS: 10 HEAD. HIGH CHOICE #2-4 1050-1350 LBS. 64.00-68.00; LOW CHOICE 1200-1350 LBS. 61.00-64.00.

CALVES: 204 HEAD. 1 CHOICE 304 LBS. AT 88.00; GOOD 80-110 LBS. 50.00-60.00; CULLS 70-100 LBS. 30.00-50.00; HOLSTEIN BULLS 5.00-10.00 LOWER. #1 94-120 LBS. 105.00-130.00, 80-92 LBS. 75.00-90.00; #2 95-120 LBS. 80.00-105.00, 75-90 LBS. 55.00-75.00; HOLSTEIN HEIFERS ACTIVE, HIGHER PRICES. #1 85-115 LBS. 320.00-390.00, 75-85 LBS. 200.00-335.00; #2 85-110 LBS. 200.00-300.00, 70-85 LBS. 100.00-200.00; BEEF X BULLS HIGHER PRICES. #1 85-120 LBS. 175.00-190.00, #2 AT 132.00; BEEF X HEIFERS #1 90-110 LBS. 140.00-165.00.

STOCK CATTLE: 75 HEAD. STEERS, SCARCE. 400-500 LBS. TO 88.00; 600-800 LBS. 73.00-78.00; 600-800 LBS. 50.00-59.50; HOLSTEINS 750-1000 LBS. 50.00-59.50; 1000-1150 LBS. 47.00-52.00.

HEIFERS: 300-500 LBS. 80.00-97.00, 500-600 LBS. 70.00-87.00, 600-700 LBS. 75.00-86.00.

BULLS: 200-400 LBS. 90.00-110.00, 400-500 LBS. 79.00-95.00, 500-600 LBS. RED 62.00-73.00, 600-800 LBS. 56.00-61.00, 1 ANGUS 952 LBS. AT 59.00.

DAIRY REPLACEMENTS: LARGE SPRINGING HOLSTEIN HEIFER 1100.00-1285.00; SM. AND MED. FRESH 485.00-710.00; SM. OPEN HEIFERS 190.00-370.00.

LAMBS: 37 HEAD. CHOICE 100-120 LBS. 74.00-80.50, GOOD TO CHOICE 70-95 LBS. 74.00-80.00, 50-70 LBS. 79.00-97.00.

GOATS: 22 HEAD. LARGE 67.00-78.00, MED. 40.00-60.00, SMALL 20.00-35.00.

PIGS AND SHOATS: 71 HEAD, MAINLY CULLS BY THE LB. 110-150 LBS. 40 00-50.00.

BUTCHER HOGS. NO TOPS. #1 AND 3 215-260 LBS 36.00-37 50, #2 AND 3 300-350 LBS. 30.00-31 50

SPECIAL FRI. EVENING SALE SEPT. 8, 6:30 P.M. SELLING COMPLETE BEEF HERD OF THE LATE RONALD EASTERDAY. 60 CROSS-BRED COWS PREGNANCY CHECKED, 60 CALVES, APPROX 300-600 LBS., 1 4 YEAR-OLD ANGUS BULL, 2 2 YR.-OLD BLACK LIMOUSIN BULLS.

SPECIAL FEEDER CATTLE SALES FALL SCHEDULE. WED. EVENINGS 7.45 P.M. SEPT. 13 AND 27; OCT. 11 AND 25, NOV. 8 AND 29

**Dewart Livestock**

Dewart, Pa.  
Report Supplied By Auction  
Monday, Aug. 28, 2000

STEERS: 50.00-65.25.  
HEIFERS: TOO FEW TO QUOTE.  
GOOD COWS 30.00-43.50  
CANNERS AND CUTTERS 20.00-30.00.

BULLS 1 AT 45.00.  
VEAL 90-190 LBS. 125.00-385.00; 70-90 LBS. 35.00-125.00.  
HOGS 38.00-40.50.  
SOWS 28.00-34.00.  
FEEDER PIGS 20.00-30 00 PER HEAD.

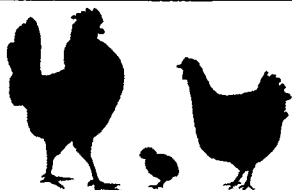
**MID-ATLANTIC SEEDS, INC.**

New Farmer Dealerships Available  
in select areas

Sell Mid-Atlantic Seeds' line of high quality Corn, Soybeans and Alfalfa

Give us a call and set up your dealership today!

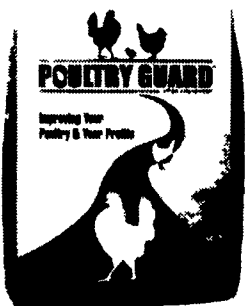
1-800-854-6251



**POULTRY GUARD™**  
LITTER AMENDMENT

New Poultry Guard™ Litter Amendment is a unique activated clay that delivers consistent ammonia control without the handling inconvenience associated with other poultry litter treatments.

Unlike these other treatments, Poultry Guard Litter Amendment is easy and convenient to apply and needs no incorporation or activation. Fewer application variables mean more consistent performance. In addition, Poultry Guard can be applied up to five days before bird set, whenever it's convenient for the grower.



**Using Poultry Guard Litter Amendment Is As Simple As...**

- A**pply: Simply spread over poultry litter.
  - No incorporation
  - No moisture activation
  - No complicated instructions for heating and ventilation in conjunction with application
- B**ird Set: Poultry Guard can be applied when it's most convenient, up to five days before bird set.
  - No application timing headaches between clean out and bird set
  - No last minute application after equipment has been lowered
- C**ontrol Ammonia: Poultry Guard will deliver immediate and long-term ammonia control and give birds a healthier growing environment.
  - No more dangerously high levels of ammonia to stunt growth

You be the judge! We are confident this litter amendment will improve your poultry and your profits.

For More Information Call:

**BEITZEL'S SPRAYING**

Witmer, PA 17585 • 717-392-7227 or  
Toll Free 1-800-727-7228 7:00 AM to 5:00 PM  
CERTIFIED COMMERCIAL APPLICATORS  
LICENSED Spraying Since 1961 INSURED

When Prissels decided to expand their dairy operation, they also wanted to milk available tax advantages.



Randy, Brian, Scott and Dennis Prissel Prissel Valley Farms Durand, Wisconsin

Prissels chose a "True Tax" lease. In fact, they leased a milking parlor, free stall barns, silos and other farm equipment. Along with fixed and 100% tax deductible lease payments, the leases protected their equity ratios by providing off balance sheet financing.

They chose Telmark for its knowledge of the dairy industry, service and reputation for financing. They also enjoyed working with their Telmark representative who personally knows the ups and downs of farming.

By financing with a lease, terms were kept to a minimum, allowing for the continued growth of the operation. Telmark's quick response allowed the Prissels to move quickly into their dairy expansion.

For a financing source that's been listening to farmers for over 35 years, contact your local Telmark representative:

Ken Darlington PA,NJ,MD,VA,WV 610-793-0150	Michele Bogucki PA,NJ,MD,VA,WV 717-244-3665	Sue Beshore PA,NJ,MD,VA,WV 717-932-1715	Doug Snee Southwest PA,WV 724-627-5941	Andrew McLean Delmarva 410-827-5052	Elizabeth Anderson Delmarva 410-651-4128
Mike Dixon Central PA, West MD 814-684-5707	Mike Fullam Central PA 570-966-9202	Brenda Pflieger Central PA 570-522-0505	Joe Polite Northwest PA 724-981-1324	Lisa Sonnen Northeast PA North NJ 717-866-9217	

