

Virginia Livestock Auctions Richmond, Va. July 12, 2000 Report Supplied By USDA Summary of Northern Virginia Live-stock Auctions Front Royal, Rockingham, Shenandoah, Staunton Union and Winchester Virginia for the week of Jul 3-8, 2000 Feeder Cattle 630 Head Steers Med&Lge 1 Small 1 Med & Large 2 200-300 117.50 - 300-400 90.00 - 118.00 91.00 85.00 - 110.00 400-500 90.00 - 109.00 - 85.00 - 105.00 Few 103.00- 113.00 - - 500-600 88.00 - 108.00 - 85.00 - 96.00 600-700 87.00 - 99.75 - 77.50 700-800 82.00 - 91.00 - - 800-900 80.50 - 86.75 - - Holstein Steer Med&Lge 2 500-700 78.50 Heifers Med&Lge 1 Small 1 Med&Lge 2 200-300 106.00- 119.00 - - 300-400 109.00 - 116.00 68.50 89.00 - 104.00 Few 90.00 - 107.00 - 78.00 400-500 97.50 - 104.00 65.50 - 85.00 86.00 - 96.00 Few 82.00 - 88.00 - - 500-600 84.00 - 94.00

81.00 77.00 - 88.50 600-700 77.00 - 88.00 - 72.00 - 78.00 Bulls Med&Lge 1 Small 1 Med&Lge 2 300-400 107.00- 119.50 - 91.00 - 104.50 Few 85.00 - 105.00 - - 400-500 105.00- 114.00 70.50 - 83.00 88.00 - 103.00 Few 85.00 - 103.00 - - 500-600 80.00 - 100.00 - 79.00 600-700 78.00 - 93.00 - - Slaughter Cattle 474 Head Slaughter Steers and Heifers 51 Head Steers Choice 2-3 1150-1300 lbs 66.00 - 67.00 Choice 2-3 1300-1450 lbs 65.50 - 66.25 Choice 2-3 1450 lbs and over 66.00 - 69.75 Heifers Choice 2-3 950-1100 lbs 67.50 - 68.35 Choice 2-3 1100-1300 lbs 65.00 - 69.00 Choice 2-3 1300 lbs and over 61.25 Slaughter Cows 381 Head Breaking Utility and Commercial 2-4 39.00 - 51.00 Cutter and Boning Utility 1-3 35.25 - 53.00 Canner and Low Cutter 1-2 25.00 - 45.00 Slaughter Bulls 42 Head YG 1-2 900-1300 lbs 48.75 - 62.00 YG 1-2 1300-1600 lbs 50.00 - 61.00 YG 1-2 1600 lbs and over 54.75 - 60.25 Cows with calves at side 6 pairs Large

1, 6-8 yrs old with calves 150-300 lbs 825.00-995.00 per pair. Baby calves returned to farms 107 head Newborn to 4 weeks 15.00-95.00 per head Over 100 lbs 75.00-120.00 per cwt. Lambs Total Receipts 283 Head Slaughter Lambs 174 Head New Crop Choice Few Prime 1-2 Few 3 90-119 lbs 81.00 - 89.85 Good and Few Choice 1-2 87 lbs 83.60 Feeder Lambs 54 Head Medium and Large 1-2 70-85 lbs 80.00 - 95.00 Few 64.25 Medium and Large 1-2 60-70 lbs 75.00 - 93.00 Medium and Large 1-2 50-60 lbs 87.50 Slaughter Ewes and Rams 55 Head Ewes Choice 2-4 13.50 - 27.00 Utility and Good 1-3 15.00 - 28.50 Cull and Low Utility 1-2 17.00 - 26.00 Slaughter Hogs 18 Head Barrows and Gilts US 1-3 200-250 lbs 36.75 - 44.00 US 2-4 250-300 lbs 38.75.

Okla. National Stockyards

Oklahoma City, OK Wed July 12, 2000

Report Supplied By USDA

Compared to two weeks ago: Feeder steers and heifers steady to 2.00 higher, least advance on weights over 800 lbs. Steer calves steady to 2.00 higher. Heifer calves 2.00-4.00 higher. Demand very good for all classes. Quality plain to average, modest end attractive with several strings of fancy reputation calves. Feeder cattle in premium flesh condition and mostly slightly thin to medium. Weigh-ups gaunt to full. Slaughter cows and bulls steady. Packer demand good for light receipts. Total of 245 cows and bulls sold with 47 percent to packers. Receipts this week 10,950; last week holiday; last year 9,430. Supply consisted of 71% yearlings over 600 lbs; 27% calves under 600 lbs. 2% cows and bulls. Heifers comprised 38% of feeder & calf supply. Prices follow with weighted average weight and price in parenthesis. Feeder Steers: Medium and Large 1 335 lbs 136.00; 370 lbs 122.00; 400-500 lbs (450 lbs) 107.00-116.50 (113.89), 445 lb fancy 123.50; 500-550 lbs (524 lbs) 103.50-110.75 (108.21), 535 lb fancy 113.50; 550-600 lbs (578 lb) 95.50-104.75 (100.65), 2 loads fancy 107.25-109.75; 600-650 lbs (624 lbs) 96.50-104.25 (99.37); 650-700 lbs (675 lbs) 92.50-100.00 (96.02), 2 loads fancy 107.25; 700-750 lbs (728 lbs) 89.00-95.25, lot 97.00 (91.90); 750-800 lbs (773 lbs) 87.50-92.75, load fancy 94.00 (90.44); 800-850 lbs (821 lbs) 84.25-89.50 (87.45); 850-900 lbs (866 lbs) 82.25-87.75 (85.39); 900-950 lbs (924 lbs) 81.25-82.75 (81.80); 950-1000

lbs (966 lbs) 79.75-81.50 (81.24); 1000-1025 lbs (1010 lbs) 76.00-76.75 (76.19). Holsteins: Large 2 495 lbs 77.00; 755 lbs 71.25; 800-850 lbs 67.50- 69.25; 915 lbs 66.50. Feeder Heifers: Medium and Large 1 few 350-400 lbs (355 lbs) 110.00- 118.00 (115.78); 400-450 lbs (438 lbs) 104.00-109.25 (107.76), 450-500 lbs (471 lbs) 98.00-107.00 (103.09); 500-550 lbs (527 lbs) 96.50-102.75 (100.75); 550-600 lbs (578 lbs) 93.00-101.50 (96.53); 600-650 lbs (628 lbs) 88.25-94.75 (91.10), load fancy 97.25-99.00; 650-700 lbs (678 lbs) 85.50-92.75 (88.84); 700-750 lbs (725 lbs) 84.75- 90.75 (88.46); 750-800 lbs (780 lbs) 82.25-86.50 (84.55); 800-850 lbs (815 lbs) 82.00-85.00 (82.32). Slaughter Cows: Head %Lean Weight Average Dress High Dress Low Dress Breaker 8 75-80% 1000-1450 41.00-44.50 46.00 39.00-41.00 Boner 46 80-85% 950-1450 41.50-44.00 43.00-48.00 38.00-41.50 Lean 28 85-90% 900-1450 39.50-42.00 41.50-43.50 34.50-39.50 Light 7 85-90% 700-825 34.25 37.00-38.50 29.00-30.00 Slaughter Bulls: Head Weight Average Dress High Dress Low Dress Yield Grade 1-2 25 1250-2150 51.00-54.00 55.00-60.00 50.00-52.00

Estimated dressed cost at Oklahoma National Stockyards: Lean 86.50; Boners 84.75; Breakers 80.30. Bulls 95.20. Replacement Cows: Pretested for bangs, pregnancy, and age Medium and Large 1 Age Weight Months Bred Quality Price 3-7 yr old 1050-1400 5-7 months Avg, blacks 640.00-715.00, 3-7 yr old 975-1300 5-6 months Avg quality 560.00-590.00; 5 yr old 1150-1275 2 months Avg quality 600.00-640.00; 8-10 yr old 1000-1350 4-5 months Avg, blacks 570.00-585.00.



7th Annual Farm Field Day at Cedar Meadow Farm July 26, 2000

10:00 a.m. to 3:00 p.m. (Rain or Shine)

HOLTWOOD, PA, LANCASTER COUNTY

"More Mouths. Less Land. Great Expectations: A Balanced Approach"

The Farm Field Day will focus on the latest, most innovative farming techniques that are proven to conserve soil while increasing productivity and sustainability. A host of national experts will be on hand to speak about and demonstrate these groundbreaking techniques.

Dr. Brian Baldwin, Fiber Crop Specialist, Mississippi State University Mike Hubbs, Agronomist, NRCS Soil Quality Institute, Auburn, AL Paul O'Connell, Resource Development, World Bank, Washington DC Dr. Fred Magdoff, Northeast Regional SARE Coordinator Dr. Andrew Sharp, National Phosphorus Study, ARS Dr. Robert Steele, Dean of Agriculture for Penn State University Dr. Ray Wiel, Soil Scientist, University of Maryland

and many others.

LEARNING STATIONS

- 4 foot deep soil pit, demonstrating what happens underground, to observe earth worm channels and plant roots
USDA, Agricultural Research Service will operate their rainfall simulator to determine if phosphorus leaves fields during heavy rainfalls
The Lancaster County Geographic Information Systems (GIS) department will be on hand to demonstrate its color infrared imagery (CIR), and will explain how this technology is used by farmers, researchers and the government.

NEW THIS YEAR!

- Backhoe excavations immediately following deep tillage passages.
A primary field trial of fiber and cover crops of kenaf, roselle & sunn hemp
Sustainable Agriculture Around the World, people from other countries sharing their experiences

EQUIPMENT & DEMONSTRATIONS

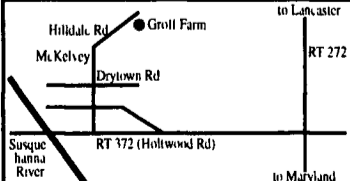
Buffalo Rolling Stalk Chopper
Homemade Roller for small scale farms
Worlds Smallest No-Till Planter
GPS equipped ATV
GPS Precision Manure Spreader
Infrared Imagery
Planting
Deep Tillage
New No-Till Vegetable Transplanter designed by Steve Groff and RJ Equipment
Over 40 Business Exhibitors will be present representing a diverse agri-industry.

FOOD!

There will be plenty of food available for purchase. And fresh produce to buy.

FOR THE KIDS

Children won't want to miss an educational adventure with local naturalist Chatty Sprenkle, as she takes them on a stream exploration Kids can also crawl through an earthworm tunnel and assemble soil tubes to create a soil profile

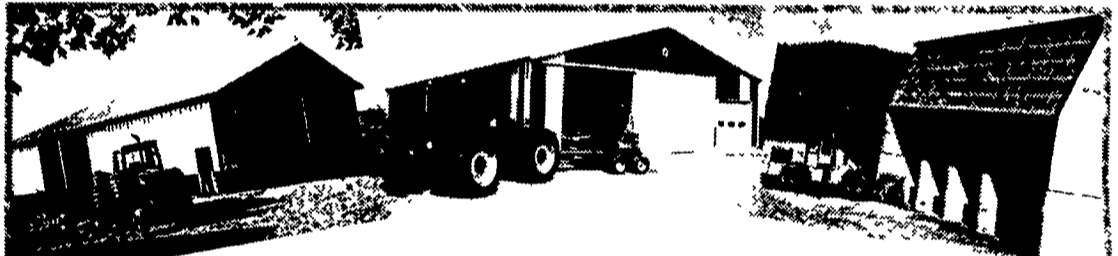


Directions: From the intersection of 272 and 372 (south of Lancaster), take 372 (Holtwood Road) west 4.5 miles to Hilldale Road. Turn Right Travel 1.5 miles to the Groff Farm - on the right Look for the signs Or visit www.cedarmeadowfarm.com for a map

For More Information on the 7th Annual Farm Field Day explore www.cedarmeadowfarm.com or please contact Brent Landis the Lancaster Chamber's Ag Services Coordinator at (717) 397-3531 or call Steve Groff, owner of Cedar Meadow Farm at (717) 284-5152

SPONSORED BY:

Cedar Meadow Farm
The Lancaster Chamber of Commerce & Industry
The Lancaster Conservation District
Pennsylvania Association for Sustainable Agriculture
USDA SARE Program



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Low upfront costs: Beginning costs as little as one monthly lease payment.
Flexible lease term: Building lease terms start aggressively at five years but may be as long as ten, twelve, or fifteen years.
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Andrew McLean Delmarva 410-827-5052
Elizabeth Anderson Delmarva 410-651-4128
Mike Dixon Central PA West MD 814-684-5707
Mike Fullam Central PA 570-966-9202
Brenda Pflegor Central PA 570-522-0505
Joe Polite Northwest PA 724-981-1324
Lisa Sonnen Northeast PA, North NJ 717-866-9217
Doug Snee Southwest PA, WV 724-627-5941

