



CATTLE & HOGS

Virginia Livestock Auctions

Richmond, VA
Wed May 31, 2000

USDA-VA Dept of Ag Market News
Summary of Northern Virginia Live-
stock Summary

Fredericksburg, Front Royal, Mar-
shall, Rockingham, Shenandoah, Staun-
ton Union and Winchester Virginia for
the week of May 22-27, 2000

Feeder Cattle 792 Head
Steers Med&Lge 1 Small 1 Med&Lge
2 200-300 130.00 — 300-400
95.00 - 110.00 99.00 — Few 128.00-
133.00 — 400-500 94.00 -
115.00 — 88.00 - 97.00 500-600 84.50
- 109.00 84.00 - 85.00 84.00 - 95.00 600-
700 85.00 - 98.00 83.00 86.00 700-800
79.00 - 89.00 — 80.00 - 106.00 800-
900 75.00 — 900-1000 69.00 -
74.00 — 1000 1100 76.60 —

Holstein Steer Med&Lge 2 500-700
77.75 - 78.50

Heifers Med&Lge 1 Small 1 Med&Lge
2 300-400 85.00 - 101.00 76.00 - 85.00
86.00 - 94.50 Few 100.00 - 111.00 —
400-500 94.00 - 107.00 — 84.00
Few 80.00 - 95.00 — 500-600
87.50 - 97.00 — 82.00 - 92.50 Few
75.00 - 89.00 — 600-700 79.00 -
90.25 — 71.00 - 78.00 700-800 72.00 -
78.00 — 69.50 - 78.00

Bulls Med&Lge 1 Small 1 Med&Lge 2
200-300 115.00- 120.00 89.00 — 300-
400 90.00 - 102.00 90.00 - 110.00 89.00 -
99.00 Few 101.00- 120.00 —
400-500 92.00 - 108.75 — 83.50 -
87.00 Few 85.00 - 101.00 —
500-600 78.50 - 99.75 — 80.00 - 91.00
600-700 78.00 - 86.00 — 700-
900 67.00 - 77.00 — 65.00 - 69.50

Slaughter Cattle 461 Head
Slaughter Cows 395 Head Breaking
Utility and Commercial 2-4 37.00 - 46.00
Cutter and Boning Utility 1-3 35.50 -
49.00 Canner and Low Cutter 1-2 30.50 -
41.00

Slaughter Bulls 66 Head Yg 1-2 900-
1300 lbs 48.00 - 58.25 Yg 1-2 1300-1600
lbs 50.00 - 59.75 Yg 1-2 1600 lbs and over
45.00 - 59.75

Lambs Total Receipts 254 Head
Slaughter Lambs 163 Head New Crop
Choice Few Prime 1-2 Few 3 98-110 lbs
97.00 - 105.75 Choice Few Prime 1-2
Few 3 124 lbs 95.10 Good and Few
Choice 1-2 83-89 lbs 94.50 - 97.00 Good
and Few Choice 1-2 80 lbs 105.00 Feeder
Lambs 29 Head Medium and Large
Frame 1-2 70-85 lbs 90.00 - 99.50
Medium and Large Frame 1-2 60-70 lbs
105.00 Medium and Large Frame 1-2 50-
60 lbs 100.00 Slaughter Ewes and Rams
62 Head Ewes Choice 2-4 25.00 - 30.00
Utility and Good 1-3 28.25 - 29.85 Cull
and Low Utility 1-2 35.00 Rams All

42.00
Goats 8 Head Kids 17.00 - 23.00 per
head

Cows returned to farms 39 head -
Medium and Large 1, 3-6 yrs old
checked safe with calf 550.00-635.00 per
head. Medium and Large 1, 2-6 yrs old 6-
8 months bred 600.00-675.00 per head.
Medium 1, older cows 4-7 months bred
470.00-550.00 per head.

Cows with calves at side 51 pairs -
Medium and Large 1, 3-6 yrs old with
calves 150-300 lbs 650.00-775.00 per
pair. Medium and Large 1, 4-7 yrs old
with calves 100-300 lbs 725.00-875.00
per pair. Medium and Large 2, 4-8 yrs
old 900-1100 lbs with calves newborn to
200 lbs 450.00-510.00 per pair. Large 1, 2-
3 yrs old 1050-1150 lbs with calves 200-
300 lbs 1000.00 per pair. Large 1, 7-11
yrs old 1200-1400 lbs with calves baby to
250 lbs 910.00-975.00 per pair. Medium
1 and Large 1, 5-8 yrs old 1150-1250 lbs
with calves 150-200 lbs 730.00-860.00
per pair. Baby calves returned to farms
89 head newborn to 4 weeks 40.00-
185.00 per head. Over 100 lbs 65.00-
221.00 per cwt.

Slaughter Hogs 69 Head Barrows and
Gilts US 1-3 200-250 lbs 40.00 - 45.00 US
2-4 250-300 lbs 33.00 US 1-3 180-200 lbs
37.00 Sows US 1-3 300-500 lbs 30.00 -
41.00 US 1-3 500 lbs and over 38.00 -
43.00 Boars 300-600 lbs 7.00 - 20.00.

Westminster Livestock

Hagerstown, Maryland

Report Supplied by Auction
Tuesday, May 30, 2000

SLAUGHTER COWS: 78 HEAD,
1.00-2.00 LOWER.

UTILITY 38.75-43.75; HIGH
DRESSING HEAVYWEIGHTS 44.00-
46.25, CANNERS 36.00-40.00, SHELLY
36.00 DOWN.

BULLS: 7 HEAD. YG#1 1300-1800

LBS. 50.00-51.00, HIGH DRESSING
TO 60.75, 1 FAT HEREFORD 2100
LBS. AT 44.00.

FED STEERS: 18 HEAD, 2.00-3.00
LOWER CHOICE #2-4 1100-1400 LBS.
69.75-72.00, CHOICE 2-3 66.00-69.00,
1500-1650 LBS. 64.00-66.00, CHOICE
HOLSTEINS 1100-1400 LBS. 58.00-
67.50.

FED HEIFERS: 17 HEAD, 2.00-4.00
LOWER. HIGH CHOICE TO PRIME
1200-1450 LBS. 68.50-69.00, 1 AT 72.00;
OVER 1500 LBS. TO 66.00; CHOICE 2-
3 61.00-68.00, 900-1100 LBS. 60.00-
62.00.

VEAL CALVES: 134 HEAD.
CHOICE 152 LBS. AT 85.00; 1 PRIME
290 LBS. AT 109.00; CULLS 100-110
LBS. TO 42.00.

FARM CALVES: HOLSTEIN
BULLS 5.00 HIGHER. #1 94-120 LBS.
180.00-204.00, 82-92 LBS. 135.00-
170.00; #2 95-120 LBS. 102.00-175.00,
75-95 LBS. 55.00-95.00; HOLSTEIN
HEIFERS NO #1'S OFFERED. #2 80-
120 LBS. 215.00-295.00; 1 150 LB. AT
135.00; 70-90 LBS. 50.00-160.00; BEEF
X BULLS 75-95 LBS. 100.00-175.00;
BEEF X HEIFERS 120.00-162.00.

BUTCHER HOGS: 21 HEAD, 1.00
LOWER. #1 AND 2 240-265 LBS. 43.00,
260-280 LBS. 41.00-42.00; #2 AND 3
215-240 LBS. 38.00, 280-350 LBS. 32.00-
35.00.

SOWS: 7 HEAD. 400-600 LBS. 34.00-
38.00, THIN 300-400 LBS. 25.00-31.00.

STOCK CATTLE: STEERS MED.
AND LARGE FRAME 100-124.00, 400-
600 LBS. 81.00-104.00, 600-800 LBS.
76.00-80.00, 800-900 LBS. 65.00-74.00,
950-1100 LBS. 57.00-66.00.

HEIFERS: MED. AND LARGE
FRAME 400-600 LBS. 80.00-93.00, 600-
800 LBS. 65.00-72.00, 800-1000 LBS.
55.00-68.00.

BULLS: 200-500 LBS. TO 97.00, 500-
700 LBS. 78.00-94.00, 700-950 LBS.

Some markets
not available due
to the holiday

60.00-68.00; PUREBRED ANGUS 1152
LBS. AT 75.00.

SHEEP: 89 HEAD 25.00-45.00;
LIGHTWEIGHTS AND YEARLINGS
50.00-82.00.

LAMBS: 135 HEAD, 5.00-10.00
LOWER. CHOICE TO PRIME 90-120
LBS. 85.00-93.00, 70-90 LBS. 87.00-
94.00, 50-70 LBS. 85.00-98.00, 0 LBS.
90.00-105.00, 20-35 LBS. 82.00-90.00,
FEW 47.00-180.00; PLAINER LAMBS
60.00-80.00.

GOATS: 184 HEAD. LARGE 65.00-
95.00, 1 AT 120.00; MEDIUM 45.00-
70.00; SMALL FLESHY 35.00-50.00,
SMALLER KIDS 16.00-35.00.

PIGS AND SHOATS: 41 HEAD BY
THE HEAD 15-25 LBS. 15.00-31.00, BY
THE LB. 5 HEAD 48 LBS. AT 99.00, 7
HEAD 59-76 LBS. 70.00-86.00.

BOARS: HEAVY TO 14.25, 220-275
LBS. 25.00-28.00.

Dewart Livestock

Dewart, Pa.

Report Supplied by Auction
Monday, May 29, 2000

STEERS: 50 00-64.00.
HEIFERS: 50.00-67.75.
GOOD COWS 35.00-45.00.
CANNERS AND CUTTERS 21.00-
35.00.

BULLS 44.50-49.00.
VEAL 90-190 LBS. 160.00-350.00, 70-
90 LBS. 40.00-160.00.
HOGS 42.50-45.50.
SOWS 37.00-39.50.
FEEDER PIGS 22.50-51.00 PER
HEAD.

When Prissels decided to expand their
dairy operation, they also wanted
to milk available tax advantages.



Randy, Brian, Scott and Dennis Prissel, Prissel Valley Farms Durand, Wisconsin

Prissels chose a "True Tax" lease. In fact, they leased a milking parlor, free stall barns, silos and other farm equipment. Along with fixed and 100% tax deductible lease payments, the leases protected their equity ratios by providing off balance sheet financing.

They chose Telmark for its knowledge of the dairy industry, service and reputation for financing. They also enjoyed working with their Telmark representative who personally knows the ups and downs of farming.

By financing with a lease, terms were kept to a minimum, allowing for the continued growth of the operation. Telmark's quick response allowed the Prissels to move quickly into their dairy expansion.

For a financing source that's been listening to farmers for over 35 years, contact your local Telmark representative:

Ken Darlington PA, NJ, MD, VA, WV 610-793-0150	Michele Bogucki PA, NJ, MD, VA, WV 717-244-3665	Sue Beshore PA, NJ, MD, VA, WV 717-932-1715	Doug Snee Southwest PA WV 724-627-5941	Andrew McLean Delmarva 410-827-5052	Elizabeth Anderson Delmarva 410-651-4128
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Brian Prissel and
Telmark's Scott Vosters

Mike Dixon Central PA West MD 814-684-5707	Mike Fullam Central PA 570-966-9202	Brenda Pflieger Central PA 570-522-0505	Joe Polite Northwest PA 724-981-1324	Lisa Sonnen Northeast PA, North NJ 717-866-9217
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