

Pa. Producer Boosts Efficiency With Free One-Year Lease Of Tractor

WEST DES MOINES, Iowa - Farming is a tough business these days, said Ken Myers of Spring Grove, Pa. Myers, who farms nearly 1,700 acres with his family, employs innovations such as Roundup Ready® seeds and an automated feeding system to boost his operation's efficiency.

This year, he is also benefiting from the use of a new John Deere tractor - and the payments aren't costing him a dime.

Myers is among eight producers who won The JDC™ free one-year lease contest. His name was drawn during the Farm Science Review in London, Ohio. He has selected a John Deere 7510 Tractor from Finch Services - Hanover Inc. in Hanover, Pa.

"My sons, Mike and Billy, actually chose the model we are going to use. They selected the John Deere 7510 Tractor because it's flexible and just the right size for us," Myers said.

Besides his two sons, Myers and his wife, Cindy, have a partnership with his brother, Donald, and their parents, William and Charmaine. The family, which still farms the original acreage that William purchased in the 1950s, raises corn, soybeans, wheat, barley, and hay. The farm also includes an 80-cow dairy and a 100-head steer-finishing operation.

The Myers' older son, Mike, 18, was graduated from high school last spring and has decided to work full-time on the

farm. Myers said he expects 15-year-old Billy to follow in his brother's footsteps.

"Mike has already planted 400 acres of wheat. He'll probably use the new tractor the most - with the planter, the drill, and the mower/conditioner. Billy will do all the feeding with the tractor after he gets home from school," Myers said.

The Myers family is not new to John Deere equipment. Family members have purchased and used John Deere tractors, balers, planters, combines, and loaders for years. The farm also has a John Deere crawler tractor that is used for a variety of jobs.

According to Myers, the hallmark of John Deere equipment is service and reliability. It doesn't matter if it's 10:30 at night. The people from Finch Services are here when we need them," Myers said.

He indicated that his family typically finances equipment purchases through John Deere Credit. Although he has seldom leased equipment in the past, Myers views leasing as a likelihood in the future. "Leasing makes sense because we don't keep our equipment very long - only two to three years," he said. "One of the benefits of leasing is

that all of the payments are tax deductible." Myers also uses his Farm Plan® Preferred Card for routine expenses, such as parts purchases.

Facing the worst drought conditions ever, and with commodity prices at their lowest levels in years, Myers said his family takes advantage of every opportunity to boost farm income. Because the family has plenty of on-farm storage, Myers typically stores the family's grain until prices are more favorable, then sells it to a large local dealer who loads the grain directly from the bins. Family members also haul chickens for a nearby poultry producer.

"Farming is a seven-day-a-week job for us," Myers concluded. "But we love it - we would never give it up."

This was the fifth year John Deere Credit has offered the JDC free one year lease contest. In 2000, farmers will be able to register for the contest at the California Farm Show, National Farm Machinery Show in Kentucky, Big Iron Show in North Dakota, Farm Progress Show in Indiana, Farm Science Review in Ohio, Husker Harvest Days in Nebraska, Sunbelt Agricultural Exposition in Georgia, and Texas Farmer-Stockman Show.



Winners of the John Deere Credit free one-year lease contest, from left, Billy, Ken, Cindy and Mike Myers, Spring Grove.

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JD 2800 7 bot plow, auto reset, good cond, \$2,500. Anhydrous applicator 12R, like new cond, \$4,000. NH blower \$500. Call 607-334-9727.

Bush Hog, 2400QT ldr, good cond, \$1,800. 717-354-9370.

1994 JD 7700 tractor, power shift, 2600 hrs, CAH, 4x4, 3 outlets, mint condition, asking \$50,000. 908/234-2043.

Danco rear unloading forage wagon, hyd driven. 717-532-5849.

Int. 856 dsl, WF, \$6900; NH 258 rake, excellent, \$2550; Brillion 12' packer, \$1025. 610-562-4464

JD 1460 discbine, good cond, \$5,000. NH haybine 489, good cond, \$1,200. Call after 7pm, 410-692-5325.

1945 Case tractor, metal good cond, tires excellent, \$900. 908-735-9229

1981 IH 1586, like new tires, new turbo, PTO clutch w/duals, \$14,000. 717-865-9234

1900 NH forage harvester, 10' wind row pickup head, 4RN corn head, 4WD, hyd. for dump wagon, approx. 3000 hrs, good condition, good tires, asking \$47,500. Call Walt 610/869-3940.

JD 1460 mow/co. Farmall Super AV tractor w/ cultivators. 1502N sprayer pump. 717-733-4516.

AC tractor 7060, very good cond. 2921 hrs, air duals. AC chisel plow, 3pt, 14 shank. AC soybean planter, no-till, 10R. 609-585-6521

4000 JD, 1971, nice & straight. 717-656-2431.

John Blue 40' sprayer w/ stainless steel 500 gal. tank; 1500 gal. supply tank w/5hp motor. 410/810-1560.

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JD round baler, 466 silage special, wet or dry hay, surface wrap & many more options, 2 yrs old, baled approx. 500 bales, \$18,000 OBO. 301/432-7329.

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NI 7' conditioner good cond, \$550. NI roller bar rake, \$375. Kirkwood Repair, 550 Cooper Dr, Kirkwood .717-529-3299 8am-9am

IH 684, 584, 585, 685, 784, 884, 885, Fenders hi flat top style \$160 ea. 717-530-9459 6-9PM.

IH 1086 CAH, very good; Krause 4100 field cultivator, \$3900; Glencoe soil saver; Brillion 3pt chisel; grain drills, corn planters; discs. Zelsloff Eq., Col. Co. 800-919-3322

JD 4240S, same 4250, MFWD, sound guard body, quad range, 90% rubber, 5000 hrs, good condition, \$21,500 OBO. 717/859-3158.

M Farmall with hand clutch, very good cond, 610-932-8999.

210 AC tractor, 170hp, turbo diesel w/TA, ps, 3pt, w/hydraulics, 1000 RPM shaft, 18.4x38 rear wheels on 16" rim, 1944 hrs, oil filter change, field ready. \$6000 obo 717-768-0507

Case IH 585 4WD tractor w/2255 loader, 241 hrs on rebuilt engine, new tires, new HD cloth, Woods 208 mower 8', extras, \$20,000. 302/235-2889, 610/255-0646.

