Dryland Wheat: Get It With Fertilization Higher Profit

NORCROSS, Ga. - What are farmers doing to address low crop prices? Most are trying to cut costs and improve their marketing skills. Both of these strategies are important, but they must be combined with higher production levels. Selling more grain at a higher price will take a big bite out of the problem. This sounds simple, but how is it done? What are the risks?

Fertilization can increase yields. In dryland cropping areas, substantial yield increases have come from applying nitrogen and phosphorus where they are needed. The chances that yield increases will more than cover the annual costs of fertilization increase as soil nitrate levels and/or phosphorus levels decline. However, there is more to fertilization than just yield increases. Overall production levels are most important. Yields must be high enough to cover all costs of production, not just fertilizer. Soils that are managed at lower soil test levels may produce greater responses to fertilizer, but may not be capable of reaching the higher yield necessary to be profitable.

Fertilization can increase the selling price. How? Increased protein. Higher protein levels can dramatically increase the selling price. How much? Let's look at an example. Some data indicate that hard red spring wheat without fertilizer can have protein levels as low as 10 to 11 percent. When fertilized, that same wheat crop could have 14 to 15 percent protein.

What chances do you have of see-

ing yield benefits from fertilization? All of us are familiar with the whims of nature that make dryland cropping so challenging; insects, diseases, and, of course, rainfall. All of the factors can increase the risk of not getting yield increases from fertilizer. You can do everything right, but if the rain doesn't come, you won't be rewarded with higher yields. But what if it turns out to be a good year? Is your fertility program going to let you cash in, or will

it produce disappointing yields? A study conducted on winter wheat in Colorado showed that in 10 out of 19 site-years, significant yield in-creases resulted from nitrogen fertilization. That means that fertilizing produced significantly more revenue

For more information, contact Dr. T. Scott Murrell, Northcentral Director, PPI, 14030 Norway Street, NW. Andover, MN 55304, (612) 755-3444. E-mail: smurrell@ppi-far.org.

about half of the time.



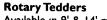
BUY EARLY! SAVE 3% THRU APRIL 30TH!

PRODUCE TOP CROPS WITH HORSE OR TRACTOR! I&J Implements are Versatile, Durable, and Innovative.

Rotary Rakes

Available in 3 pt. or trailing, engine driven PTO or ground drive. Engineered to hold up on rugged terrain.





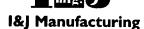
Available in 9' & 14' models. Both models have spring tines & tilt adjustment. Can be adapted for horse drawn use



Cultivators 3 pt. models for 1-6 rows Horse drawn nodels from walk-behind to 4 row w/ seat on top







5302 Amish Road • Gap, PA 17527 • 717/442-9451



- 9,000 p.s.i. reinforced hull internal steel frame, wire mesh, glass fiber.
- · Epoxy coated sloped concrete trough, resist bacterial growth. Choice of operation: auto or manual constant flow.
- Add on, thermostat electrical element control (if required)
- Multiple sizes to choose from, capacities from 25 110 gallon

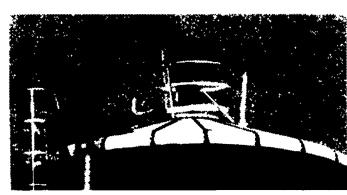
SUPERIOR DESIGN & QUALITY CONSTRUCTION DEPENDABILITY YEAR AFTER YEAR

VALUE 1-800-216-6029

EMPIRE AGRI-SYSTEMS, INC.

315-253-3256 • Grant Ave., Auburn, N.Y. • Fax 315-252-2108 **Dealer Inquiries Welcome!**

High Capacity Enclosed Goosenecks



12" wide for smooth, fast filling

Built especially for high speed blowers to help reduce loading time. The smooth arc reduces friction and clogging for trouble-free loading.

Farmer-approved engineering

The fully enclosed gooseneck means no more dirty Harvestore® roofs. The end section is vertical for center filling and eliminates the need for a directional section. Double-hinged end section moves away while staying attached. Also available in 9" width for corn silage.

www.lancasterlevel-flo.com Main Office: Mount Jov. PA Branches: Footville, WI, and Zumbrota, MN

Made to last

Stainless wear-plate for longer life and less gumming. Galvanized to eliminate rust.

Easy assembly

Quick installation, one section at at time. Flanges hold in place when bolting. Mounts to glass lined, stave, or monolithic silos with conical or flat roof.



Silo equipment with a heritage of quality

Call today for the name of your nearest dealer

1-800-635-8708

We deliver...

- Over 60 Years of Experience In The Seed Business
- The Personal Touch of Family Ownership
- Responsive Service and Support Throughout the Season
- Superior Genetics From Superior Sources
- On-Staff Dairy Nutrition Consultant
- Higher Yields

Together, it all adds up to a solid relationship that puts more milk in your talk. and gives you a higher return on your lives ment.

SEINE TALL FESCUE

- New forage tall fescues with softer, narrower leaves.
- Endophyte free with good palatability Very good drought tolerance.
- Excellent for late season stockpiling.
- Sugar content increases after frost.
- Top 2 varieties for 1998 in Penn State
- Trails.
- Possibly the highest producing grass available.

AUBISQUE RYEGRASS

- Medium maturity perennial ryegrass.
- · High sugar content grass.
- Tetraploid perennial ryegrass is the most digestible cool season grass.
- Aubisque was the highest yielding ryegrass in Penn State trials at Rock Springs in 1996.
- Good crown rust resistance.
- Very good tiller density & winter hardiness.

Agriculver is your superior forage seed supplier for today and beyond.

A Compete Line for **Northeast Agriculture** 3900 McIntyre Rd.,

Trumansburg, NY 14886 Phone: 1-800-836-3701 Fax: 607-387-5789

Or Call: Peter Johnson - Sales Rep. Mifflinburg, PA. 717-966-3745







AgriCulver Seeds is also your exclusive supplier of