

**Virginia Feeder Sales**

Richmond, VA  
Tue Mar 28, 2000  
USDA-VA Dept of Ag Market News  
Summary of Northern Virginia Livestock Auctions

Fredericksburg, Front Royal, Marshall, Rockingham, Shenandoah, Staunton Union and Winchester Virginia for the week of Mar 20-25, 2000

**Feeder Cattle 2809 Head**  
Steers Med&Lge 1 Small 1 Med&Lge 2 200-300 112.00 - 124.00 ---- 95.00 - 100.00 300-400 114.00- 127.00 86.00 103.50- 110.50 Few 98.00 - 112.00 ---- 91.00 - 112.00 400-500 103.50- 118.50 73.50 - 85.50 90.00 - 102.50 Mostly 91.00 - 117.50 Few 81.00-100.00 ---- 500-600 90.00 - 106.00 70.00 - 85.00 82.50 - 99.00 600-700 83.00 - 100.00 71.00 - 74.00 75.00 - 87.00 700-800 77.50 - 86.75 66.00 71.75 - 81.85 800-900 70.00 - 83.10 63.50 66.00 - 76.50 900-1000 69.00 - 79.95 ---- 60.25 - 71.00 1000-1100 73.50 ---- 60.00  
Holstein Steer Med&Lge 2 300-500 61.00 - 80.00 500-700 61.00 700-900 55.50 - 58.50  
Heifers Med&Lge 1 Small 1 Med&Lge 2 200-300 97.00 - 119.00 80.00 84.00 - 96.00 300-400 98.00 - 117.00 74.00 - 78.00 84.00 - 101.00 400-500 87.50 - 109.50 67.00 - 85.50 80.00 - 95.00 500-600 82.50 - 97.75 72.50 70.50 - 83.75 600-700 74.50 - 89.00 65.00 - 72.50 68.50 - 81.50 700-800 74.00 - 83.75 ---- 66.00 -

78.00 800-900 62.25 - 66.50 ----  
Bulls Med&Lge 1 Small 1 Med&Lge 2 200-300 98.00 - 121.00 ---- 81.00 - 101.00 300-400 97.00 - 124.50 71.00 84.00 - 97.00 Mostly 107.00 - 111.00 ---- 101.00 - 109.00 400-500 93.25 - 112.50 71.00 - 74.00 91.00 - 99.00 500-600 85.50 - 101.50 ---- 74.75 - 92.50 600-700 73.00 - 85.50 ---- 71.00 - 82.00 700-900 63.00 - 76.00 ---- 63.00 - 71.00

**Slaughter Cattle 504 Head**  
Slaughter Cows 454 Head Breaking Utility and Commercial 2-4 36.00 - 45.25 Cutter and Boning Utility 1-3 34.00 - 41.50 Canner and Low Cutter 1-2 27.50 - 38.50  
Slaughter Bulls 50 Head Yg 1-2 900-1300 lbs 43.25 - 59.75 Yg 1-2 1300-1600 lbs 43.75 - 53.50 Yg 1-2 1600 lbs and Over 43.50 - 55.00

Cows returned to farms 49 head - Medium 1 and Large 1 few 2, 2-8 yrs old 850-1275 lbs bred 3-7 months 475.00-800.00 per head. Cows with calves at side 50 pairs - Medium 1 and Large 1 few 2, 5-9 yrs old 790-1225 lbs with calves baby to 300 lbs 680.00- 1050.00 per pair. Medium 1 and Large 1, 6-9 yrs old 1100-1300 lbs with calves baby to 350 lbs 600.00-960.00 per pair. Small 1 and 2's, 4-10 yrs old with calves newborn to 200 lbs 33.50-38.50 per cwt, calves 85.00-90.00 per cwt, 635.00 per head. Baby calves returned to farms 92 head newborn to 4 weeks 22.00-111.00 per head. Over 100 lbs 74.00-147.50 per cwt.

Lambs Total Receipts 202 Head Slaughter

ter Lambs 146 Head New Crop Choice Few Prime 1-2 Few 3 102 lbs 92.00 Good and Few Choice 1-2 94 lbs 97.25 Woolled Choice Few Prime 1-2 Few 3 107-121 lbs 84.25 - 88.00 Good and Few Choice 1-2 108 lbs 85.50 Good and Few Choice 1-2 87 lbs 96.75 Feeder Lambs 12 Head Medium and Large Frame 1-2 70-85 lbs 103.00 - 109.00 Medium and Large Frame 1-2 50-60 lbs 81.00 Slaughter Ewes and Rams 44 Head Ewes Choice 2-4 26.00 - 29.50 Utility and Good 1-3 33.00 - 38.00 Cull and Low Utility 1-2 30.00 Rams All 30.00 - 35.00

Goats 17 Head (Sold by the Head) Nannies Medium 59.00 - 68.00 Small 33.00 - 48.00 Kids 24.00

Slaughter Hogs 77 Head Barrows and Gilts US 1-3 200-250 lbs 36.50 - 40.00 US 2-4 250-300 lbs 38.00 - 39.50 Sows US 1-3 300-500 lbs 30.00 US 1-3 500 lbs and over 37.50 Boars 300-600 lbs 10.00

**Oklahoma City Feeder Cattle**

Oklahoma City, OK  
Wed Mar 29, 2000

USDA-OK Dept Ag Market News  
Oklahoma National Stockyards - Weekly Cattle Summary

Compared to last week: Feeder steers steady. Feeder heifers steady to 2.00 higher, advance on 600-750 lbs. Demand moderate for feeder cattle. Best demand continues to center on steers light enough to feed beyond the discounted summer CME boards. Stocker cattle and calves steady with very good demand. Quality average, few attractive. Feeder cattle in slightly thin to moderate flesh condition. Stockers and calves in thin to medium flesh with few fleshy new crops included. Weigh-ups average. Slaughter cows and bulls steady to 1.00 lower. Demand moderate from packers, extremely good from country buyers. Packers just marking time and hardly able to compete at any figure let alone less as stock cow buyers very aggressive and taking bulk of offerings back to country. Total of 435 cows and bulls sold

with only 17 percent to slaughter. Receipts this week 9,569; last week 8,960; last year 10,034. Supply consisted of 75 percent yearlings over 600 lbs; 20 percent calves and short yearlings under 600 lbs; 5 percent cows and bulls. Heifers comprised 40 percent of feeder and calf supply. Prices follow with weighted average weight and price in parenthesis.

Feeder Steers: Medium and Large 1 few 300-400 lbs (350 lbs) 122.00- 137.00 (128.76); 400-500 lbs (450 lbs) 110.00-123.00 (117.56); 500-550 lbs (533 lbs) 104.00-112.50 (106.56); 550-600 lbs (573 lbs) 96.50- 109.00 (104.41); 600-650 lbs (634 lbs) 93.00-100.25, thin 101.25-106.50 (99.12); 650-700 lbs (673 lbs) 88.00-96.00, few thin 93.00-99.00, few fleshy 83.00-87.00 (91.88); 700-750 lbs (731 lbs) 83.75-89.00 (86.66), few stockers 90.00-94.00; 750-800 lbs (771 lbs) 82.00-87.75 (84.76); 800-850 lbs (823 lbs) 78.25-84.25 (81.39); 850-900 lbs (875 lbs) 75.50- 80.25 (77.82); 900-975 lbs (950 lbs) 73.50-76.00 (74.04).  
Holsteins: Large 2 350-375 lbs 97.50-99.00; 465 lbs 91.00; 725-775 lbs 72.00-72.50.

Feeder Heifers: Medium and Large 1 few 300-400 lbs (350 lbs) 107.50- 115.00 (109.77); 400-500 lbs (450 lbs) 97.75-109.00 (105.12); 500-550 lbs (522 lbs) 93.50-97.00, thin 99.50-104.50 (98.54); 550-600 lbs (576 lbs) 90.25-99.00 (93.79), few fleshy 87.50-88.00; 600-650 lbs (628 lbs) 84.75-92.00 (87.39); 650-700 lbs (682 lbs) 81.00 - 87.50, fleshy 78.50-80.50 (82.82); 700-750 lbs (724 lbs) 78.00-84.25 (80.74); 750-800 lbs (773 lbs) 75.50-81.00 (77.36); 800-900 lbs (850 lbs) 74.00-76.00 (74.98); 915 lbs 74.00; 1000-1050 lbs (1020 lbs) 67.25-69.75 (68.63).

Slaughter Cows: Head %Lean Weight Average Dress High Dress Low Dress Yield Grade 1-2 17 1400-2000 50.00-54.50 54.00-56.00 47.00-49.00  
Estimated dressed cost at Oklahoma National Stockyards: Lean 83.90; Boners 81.20; Breakers 74.40. Bulls 92.50.

Replacement Cows: Pretested for bangs, pregnancy, and age Medium and Large 1 Age Weight Months Bred Quality Price

4-6 yr old 950-1250 6-8 months High, blacks 705.00-770.00 4-6 yr old 900-1275 6-8 months Avg quality 580.00-665.00 4-6 yr old 950-1200 2-5 months Avg, blacks 575.00-640.00 4-6 yr old 850-1100 2-5 months Avg quality 500.00-560.00 7-8 yr old 1050-1325 4-8 months Avg quality 550.00-630.00

Pairs: Medium and large 1 Age Cow Weight Calf Weight Quality Price 2-8 yr old 800-1200 150-300 Avg quality 760.00-830.00 6-8 yr old 800-950 100-150 Lo quality 575.00-675.00

**Lebanon Valley Livestock**

Fredericksburg, Pa.

Report Supplied by Auction Tuesday, March 28, 2000

STEERS: CHOICE 2-3 1135-1475 LBS. 69.00-71.50, SELECT 1-3 66.75-68.25, STANDARD 1-2 62.00-65.00.  
HOLSTEIN STEERS: CHOICE 2-3 1490-1595 LBS. 62.00-64.75, SELECT 1-2 60.25-61.00, STANDARD 1-2 52.50-58.25.

HEIFERS: CHOICE 2-4 1430-1515 LBS. 68.50-69.00, SELECT 1-3 66.00, STANDARD 1-2 54.50-55.75.

COWS: BREAKERS 75-80% LEAN 45.00-47.25; BONERS 80-85% 43.25-44.75, LEAN 85-90% LEAN 37.00-42.00, SHELLS DOWN TO 24.00-36.50.

BULLS: YG#1 1410-2195 LBS. 50.50-53.50.

FEEDER CATTLE: STEERS 925 HOL. 57.00; HEIFERS 260 HOL 82.00; BULLS 955-1040 HOL. 47.50, 480 HOL. 60.50.

CALVES: VEALERS GOOD 75-85 LBS. 92.00-98.00; UTILITY 70 LBS. 34.00-50.00.

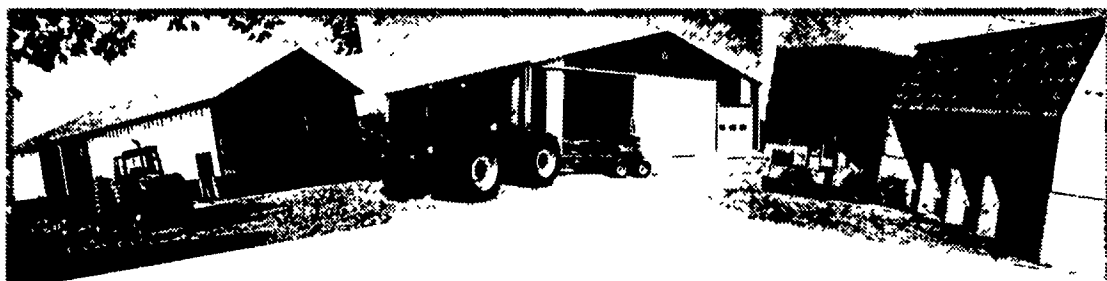
FARM CALVES: #1 95-115 LBS. 150.00-162.00, #2 95-115 LBS. 102.00-148.00.

HOLSTEIN HEIFERS #1 80-90 LBS. 275.00-320.00, #2 85-130.00 LBS. 175.00-250.00; BEEF TYPE BULLS AND HEIFERS 70-110 LBS. 100.00-122.00.

HOGS: 45-50% 240 LBS 42.00, 40-45% 216 LBS. 40.00.

SOWS: US#1-3 563 LBS. 35.00, MED. 540 LBS. 28.00.

SLAUGHTER SHEEP: 36.00-46.00



**The Building you want.  
The Lease you need.**



Telmark has been leasing equipment for over 35 years. Did you know that we've been leasing new buildings for that long too? Consider:

- **Tax deductibility and accelerated deductions:** Lease payments are income tax deductible over the term of the lease compared to 20-year depreciation of farm buildings and 39-year depreciation of commercial buildings. Could reduce tax liability this year.
- **Low upfront costs:** Beginning costs as little as one monthly lease payment.
- **Flexible lease term:** Building lease terms start aggressively at five years but may be as long as ten, twelve, or fifteen years.
- **Customized payment schedules:** Lease payment schedules are specially designed to match your cash flow.

**First:** Talk with a qualified builder to determine your needs and building cost.  
**Then:** Call your Telmark representative for your financing.

Ken Darlington PA,NJ,MD,VA,WV 610-793-0150	Michele Bogucki PA,NJ,MD,VA,WV 717-244-3665	Sue Beshore PA,NJ,MD,VA,WV 717-932-1715	Andrew McLean Delmarva 410-827-5052	Elizabeth Anderson Delmarva 410-651-4128
--	---	---	---	--

Mike Dixon Central PA,West MD 814-684-5707	Mike Fullam Central PA 570-966-9202	Brenda Pflieger Central PA 570-522-0505	Joe Polite Northwest PA 724-981-1324	Lisa Sonnen Northeast PA, North NJ 717-866-9217	Doug Snee Southwest PA,WV 724-627-5941
--	---	---	--	---	--



**Help in Buying ANGUS**

as close to you as 301/271-2767



Just pick up the phone and call Or drop a note. I'll be happy to talk over the type and kind of Angus for your needs—and help you find them. No obligation  
Call or write me today

BILL POWELL, Regional Manager  
American Angus Association

Call 301/271-2767 Box 295, Thurmont, MD 21788

**GREENCASTLE LIVESTOCK MARKET, INC.**

Off Exit 3 of I-81  
GREENCASTLE, PA. 17225

**SALES EVERY MONDAY at 2:00 P.M. THURSDAY at 1:00 P.M.**

**SPECIAL SALE FRIDAY, APRIL 7 - 7:15 P.M. 1200 HEAD**

**HAY & STRAW SALE Both Days at 11:30 A.M.**

**FEEDER CATTLE SALE 1st Friday Night of Every Month at 7:15**

**POULTRY, EGGS, RABBITS & PRODUCE SALE Every Wednesday at 6:30 P.M.**

**Annual Brood Cow Sale Friday April 28 - 7:15 PM**

Selling Stock Cows, Cows w/Calves and Stock Bulls  
Beef Type Only—No Feeder Cows  
Have Your Cow In By 3 PM For Preg. Check.

**Charles "Jim" Metz OFF. MGR. Res. (301) 739-4470**

**Jeffrey S. Craig OWNER Res. (717) 532-5224**

**OFFICE - 717-597-2171**