



VIRGINIA CATTLE & HOGS

Virginia Feeder Sales

Richmond, VA
Tue Feb 29, 2000

USDA-VA Dept of Ag Market News
Summary of Northern Virginia Livestock Auctions

Front Royal, Marshall, Orange, Rockingham, Shenandoah, Staunton Union and Winchester Virginia for the week of Feb 21-26, 2000

Feeder Cattle 2010 Head

Steers Med&Lge 1 Small 1 Med&Lge 2
200-300 100.00- 114.00 ---- 90.00 -
101.50 300-400 101.50- 124.00 83.00 -
90.00 90.00 - 101.50 Few 95.00 ----
400-500 92.50 - 110.50 80.00 - 88.50
82.00 - 94.50 500-600 83.50 - 98.50 78.00 -
86.00 83.00 - 90.00 600-700 82.50 -
91.00 ---- 77.00 - 85.00 700-800 75.00 -
86.00 73.50 - 74.00 71.00 - 79.00 800-900
66.00 - 79.00 ---- 63.50 - 72.00 900-1000
69.50 ----

Holstein Steer Med&Lge 2 200-300
79.00 300-500 69.00 500-700 65.75 -
66.00 700-900 59.00 - 65.25 900-1100
49.00 - 55.50 1100+ 53.25

Heifers Med&Lge 1 Small 1 Med&Lge
2 200-300 93.00 - 109.00 82.00 87.00 -
108.50 300-400 92.00 - 112.00 86.00 79.00 -
97.00 400-500 87.00 - 104.00 81.00 -
84.50 72.00 - 91.50 500-600 75.00 - 91.50
67.00 - 77.00 67.50 - 84.00 600-700 74.00 -
80.50 ---- 71.00 - 77.00 700-800 70.10 -
77.00 ---- 66.00 - 70.00 800-900 67.50 -
61.00

Bulls Med&Lge 1 Small 1 Med&Lge 2
200-300 102.00- 126.00 - 95.00 300-400
87.00 - 115.50 77.50 98.50 400-500 91.00
- 107.50 74.00 - 85.00 83.00 - 92.50
500-600 80.00 - 94.00 74.00 76.00 - 83.00
600-700 75.00 - 86.50 56.00 69.00 - 78.50
700-900 64.00 - 74.00 54.50 55.00 - 60.50

Slaughter Cattle 553 Head
Slaughter Cows 512 Head Breaking
Utility and Commercial 2-4 34.00 - 42.00
Cutter and Boning Utility 1-3 33.00 - 43.50
Canner and Low Cutter 1-2 27.00 - 38.00
Slaughter Bulls 41 Head Yg 1-2
900-1300 Lbs 41.00 - 57.00 Yg 1-2
1300-1600 Lbs 41.50 - 54.00 Yg 1-2 1600
Lbs and over 39.75 - 49.50

Cows Returned to Farms 118 Head -
Large 1, 2nd trimester 700.00-800.00 per
head. Medium 1, 2nd trimester
585.00-695.00 per head. Medium and
Large 1, aged 2nd trimester 340.00-510.00
per head. Cows with calves at side 95 pairs
- Medium 1, 10-12 yrs old with calves
150-200 lbs 625.00-800.00. Medium 1, 3-7
yrs old 1100-1300 lbs with calves 200-300
lbs 735.00-820.00 per pair. Large 1, with
calves 300-500 lbs bred 2nd trimester
1000.00-1085.00 per pair. Large 1 with
calves 300-500 lbs exposed to Bull
775.00-885.00 per pair. Large 1, with
calves 100-300 lbs exposed to bull
650.00-780.00 per pair. Medium 1, with
calves 200-400 lbs exposed to bull
630.00-710.00 per pair. Heifers (Bred) 6
head - Medium 1, 350.00-610.00 per head.
Baby calves returned to farms 64 head

newborn to 4 weeks 12.50-87.50 per head.
Over 100 lbs 52.00-112.50 per cwt.

Lambs Total Receipts 204 Head Slaughter
Lambs 100 Head Woolled Choice Few
Prime 1-2 Few 3 105-115 lbs 90.00 - 96.75
Good and Few Choice 1-2 92 lbs 100.25
Feeder Lambs 45 Head Medium and Large
Frame 1-2 70-85 lbs 112.25 Medium and
Large Frame 1-2 60-70 lbs 113.25 Medium
and Large Frame 1-2 50-60 lbs 122.00 -
129.00 35 lbs 193.00 Slaughter Ewes and
Rams 59 Head Ewes Choice 2-4 35.00 -
40.50 Utility and Good 1-3 32.00 - 46.00
Cull and Low Utility 1-2 40.50 - 58.00
Rams All 32.50

Slaughter Hogs 25 Head Barrows and
Gilts US 1-3 200-250 lbs 36.50 Sows US
1-3 500 lbs and over 30.00 - 38.50

Four States Livestock

Hagerstown, Maryland
Report Supplied by Auction

Wednesday, March 1, 2000

SLAUGHTER COWS: 74 HEAD,
STEADY PRICES ACTIVE BIDDING.
UTILITY 36.00-40.00, HIGH DRESS-
ING 40.00-43.75, 3 LIMOUSIN 48.50-
50.75, CANNERS 33.50-38.00, SHELLY
33.00 DOWN.

BULLS: 3 HEAD. YG#1 1848 LBS.
AT 49.50; YG#2 1400-1660 LBS. TO
47.75.

FED STEERS: 60 HEAD. HIGH
CHOICE TO PRIME 1100-1475 LBS.
69.00-71.75; CHOICE #2-3 66.00-70.00;
CHOICE 1500-1650 LBS. 63.75-66.50;
SELECT HOLSTEINS 1200 LBS.
47.00-50.00; LOW CHOICE AT 56.25.

FED HEIFERS: 23 HEAD. HIGH
CHOICE TO PRIME 1100-1300 LBS.
68.25-69.75; CHOICE #2-4 1000-1200
LBS. 66.00-68.00.

VEAL CALVES: 133 HEAD.
SLAUGHTER CALVES 5.00-8.00
HIGHER. CULLS 85-110 LBS. 25.00-
40.00, 60-85 LBS. 20.00-35.00.

FARM CALVES: STEADY. HOL-
STEIN BULLS #1 95-120 LBS. 115.00-
137.00, 85-95 LBS. 75.00-102.00; #2 90-
125 LBS. 80.00-110.00, 80-90 LBS.
40.00-70.00; HOLSTEIN HEIFERS #1
85-120 LBS. 220.00-270.00, 75-85 LBS.
120.00-200.00; BEEF X BULLS, 1 AT
165.00.

BUTCHER HOGS: 8 HEAD,
STRONG DEMAND FROM COUN-
TRY BUTCHERS. #1 AND 3 210-250
LBS. 45.00-49.00; 2 HEAD AT 60.00; 2
HEAD 284 LBS. AT 49.50; 2 HEAD
300-325 LBS. 49.00 AND 54.00.

SOWS: 28 HEAD. 1 300-400 LBS.
48.00-51.00; 400-500 LBS. 33.00-36.00;
500-650 LBS. 37.00-41.50; THIN 400-
600 LBS. 27.00-36.00.

STOCK CATTLE: 110 HEAD,
STEADY PRICES. STEERS MED.
AND LARGE FRAME 200-400 LBS.
TO 102.00; 400-600 LBS. 77.00-93.00;
600-700 LBS. 78.00-88.00; 700-800 LBS.
69.00-75.00; 800-1000 LBS. 60.00-68.00.

HEIFERS: MED. AND LARGE
FRAME 300-400 LBS. 77.00-98.00; 400-
500 LBS. 74.00-89.00; 500-600 LBS.
68.00-76.00; 600-700 LBS. 60.00-68.00;
700-900 LBS. 52.00-62.00.

BULLS: MED. AND LARGE
FRAME 300-500 LBS. 84.00-99.00; 500-
600 LBS. 78.00-90.00; 600-700 LBS. TO
83.00; 700-800 LBS. 62.00-69.00; 800-
1000 LBS. 52.00-56.00.

DAIRY REPLACEMENTS: 10
HEAD. LARGE SPRINGERS 1050.00-
1185.00; LARGE FRESH 1 AT 1075.00;
MED. FRESH 650.00; MED. OPEN
HEIFERS 475.00-535.00.

GOATS: 9 HEAD. MEDIUM 58.00-
75.00; SMALL FLESHY 38.00-45.00.

PIGS AND SHOATS: BY THE
HEAD, NONE OFFERED. BY THE
LB. STOCK BOARS 6 HEAD 220-300
LBS. 20.00-27.00; 1 410 LB. AT 11.50.

SPECIAL FEEDER CATTLE
SALES STARTING AT FOUR
STATES MARCH 8 AND 22; APRIL 12
AND 26, AND MAY 10.

Frederick Livestock

Frederick, Maryland
Report Supplied by Auction
Monday, February 28, 2000

SLAUGHTER COWS: 102 HEAD,
STEADY PRICES. UTILITY 37.00-
41.50, HIGH DRESSING TO 43.25,
CANNERS 33.00-38.00, SHELLY 33.00
DOWN.

BULLS: 6 HEAD. YG#1 1400-2200
LBS. 46.75-48.25, YG#2 1200-2300 LBS.
42.50-46.00.

FED STEERS: 1 CHOICE HOL-
STEIN 1550-1650 LBS. 54.00-57.00,
1670-1825 LBS. 50.00-53.25.

FED HEIFERS: 1 CHOICE HOL-
STEIN 1485 LBS. AT 55.00,

VEAL CALVES: 187 HEAD. 1
GOOD 260 LBS. AT 73.00; CULLS 85-
110 LBS. 26.00-33.00, 60-85 LBS. 19.00-
28.00.

FARM CALVES: STEADY. HOL-
STEIN BULLS #1 95-120 LBS. 120.00-
138.00, 80-94 LBS. 70.00-107.00; #2 95-
120 LBS. 80.00-120.00, 80-90 LBS.
35.00-65.00; HOLSTEIN HEIFERS #1
90-120 LBS. 240.00-300.00, 75-90 LBS.
140.00-225.00; #2 90-120 LBS. 130.00-
230.00; BEEF X BULLS 110.00-145.00;
BEEF X HEIFERS 87.00-130.00.

BUTCHER HOGS: 56 HEAD, .50
LOWER. #1 AND 2 220-275 LBS. 39.00-
40.25; #1 AND 3 210-225 LBS. 36.50-
39.00; 4 HEAD 290-350 LBS. 30.00-
36.00.

SOWS: 1 355 LBS. AT 22.50.
BOARS: 4 HEAD 325-450 LBS. 9.25-
12.25.

STOCK CATTLE: STEERS, 1 HOL-
STEIN 935 LBS. AT 48.50.

HEIFERS: FEW OFFERED. 850-950
LBS. 49.00-52.50.

BULLS: 500-600 LBS. TO 77.50, 1
750 LBS. AT 57.00.

SHEEP: 1 190 LBS. AT 37.00.

GOATS: 1 MEDIUM AT 49.00.

PIGS AND SHOATS: BY THE LB.
135 LBS. AT 30.00.



The Building you want. The Lease you need.



Telmark has been leasing equipment for over 30 years. Did you know that we've been leasing new buildings for that long too? Consider:

- **Tax deductibility and accelerated write-offs:** Lease payments are income tax deductible over the term of the lease compared to 20-year depreciation of farm buildings and 39-year depreciation of commercial buildings. **Could reduce tax liability this year.**
- **Low upfront costs:** As little as one monthly lease payment.
- **Flexible lease term:** Building lease terms from five to fifteen years.
- **Customized payment schedules:** Lease payment schedules are specially designed to match your cash flow.

First: Talk with a qualified builder to determine your needs and building cost.
Then: Call your Telmark representative for your financing.

- | | | | | | |
|---|--|--|--|---|--|
| Ken Darlington
PA, NJ, MD, VA, WV
610-793-0150 | Michele Bogucki
PA, MD, VA, WV
717-244-3665 | Sue Beshore
PA, MD
717-932-1715 | Doug Snee
Southwest PA, WV
724-627-5941 | Andrew McLean
Delmarva
410-827-5052 | Elizabeth Anderson
Delmarva
410-651-4128 |
| Mike Dixon
Central PA, West MD
814-684-5707 | Fred Dixon
Northwest PA
724-346-3455 | Mike Fullam
Central PA
570-966-9202 | Brenda Pflieger
Central PA
570-522-0505 | Joe Polite
Northwest PA
724-981-1324 | Lisa Francisco Sonnen
Northeast PA, North NJ
717-866-9217 |

TELMARK
www.telmark.com
800-451-3322

FREE COMMODITY MARKET NEWSLETTER

Whether your trade interests are grains or gold, Lehigh Valley Futures, Inc. has the knowledge and expertise to assist you in these markets. For a copy of our newsletter and/or a free trading kit, please contact:

Lehigh Valley Futures, Inc.

5000 Tilghman Street Suite 249
Allentown, PA 18104

1-800-543-8939 or 1-610-366-7979 Fax 1-610-366-9842
lvfuture@microserve.net

The risk of loss in trading futures and options on futures can be substantial. Futures and options trading may not be suitable for everyone. You should carefully consider the risks in light of your financial condition in deciding whether to trade.

ROTARY PHASE CONVERTERS

Model	Open Drip Proof	Totally Enclosed Fan Cooled
1-3	\$ 220.00	\$ 245.00
2-6	270.00	300.00
3-9	335.00	360.00
5-15	385.00	410.00
7-21	474.00	500.00
1-30	575.00	625.00
15-45	675.00	725.00
20-60	750.00	800.00
25-75	850.00	900.00
30-90	975.00	1,250.00
40-120	1,100.00	1,300.00

Call for availability

LEESON FARM DUTY MOTORS

1/3 hp	\$ 86.50	2 hp	\$179.00
1/2 hp	92.50	3 hp	278.00
3/4 hp	110.50	5 hp	375.00
1 hp	123.50	7-1/2 hp	448.00
1-1/2 hp	151.00	10 hp	569.00

In Stock

We Repair All Makes Of Tools & Motors

NEW MAKITA POWER TOOLS IN STOCK

322 Electric Motor & Tool
Makita Authorized
Sales & Service Center
2352 Div. Hwy., Ephrata, PA
(717) 354-6141
Mon. Thru Fri. 6AM - 7 PM; Sat. 7AM - 2 PM