

Session To Focus On Training Employees

LANCASTER (Lancaster Co.)—Brubaker Farms at Mount Joy will host a session on training dairy feeding employees Thursday, March 23.

Area dairy managers are encouraged to enroll to receive information and materials needed to train dairy employees responsible for feeding management. The session is a Pennsylvania Dairy Alliance program coordinated by the Capital Regional Extension Dairy Team.

The morning session begins with registration at 10:15 a.m. The program will begin at 10:30 a.m.

During the morning session, Dr. Jud Heinrichs, Penn State Dairy and Animal Science and Virginia Ishler, Penn State program assistant, will discuss using dry matter, visual appraisal, and pH to evaluate silage samples. Lab activities will include procedures to test dry matters and what to look for when visually appraising a sample.

TMR mixing strategies and

measurements will also be discussed during the morning program. This will include ingredient sequencing, mixing time, feed bunk refusal of TMRs, and mixing effects on particle size.

The afternoon program will look at the ensiling process, forage quality, and fermentation profiles. This will include looking at the impact of not achieving goals during ensiling.

Dr. Dennis Buckmaster, agricultural engineering, will discuss TMR wagon maintenance, calibration, and troubleshooting. Safety, loading, mixing, materials, unloading, inspection, and adjustments will all be addressed.

The session will conclude with a demonstration of Excel spreadsheets to record dry matter history, milk production and feed costs, and a spreadsheet to recalculate TMR mix sheets. The feeder's training will be at Brubaker Farms, 740 Union School Road, Mount Joy.

Directions to the farm are as

follows:

From Rt. 283, travel south on Rt. 772 through Mount Joy. About 1.5 miles south of Mount Joy, turn right at the traffic light onto Union School Road, and turn left immediately onto Flory Rd. At the "T," turn right onto Musser Road and proceed about one mile to Brubaker Farms and

to the dairy complex at the end of the farm lane.

Cost for the training including the lunch fee is \$25 per participant. The session is limited to the first 30 people who apply.

To register for the training, call the Penn State Cooperative Extension customer service desk at the York County Office, (717)

840-7408. You may also fax your registration to (717) 755-5968 or e-mail to Tim Beck at tbeck@psu.edu. Register by March 13 so adequate materials may be prepared for the sessions.

If you have questions, contact Tim Beck at (717) 840-7408.

Pa. Shorthorn Breeders Meet

SOMERSET (Somerset Co.)—Members of the Pennsylvania Shorthorn Breeders' Association conducted their annual dinner meeting Feb. 12 here at Hoss's Restaurant.

John Allen, Saxonburg; Bradley Eisiminger, Waynesburg; Tim Fleener, Robesonia; and John Moore, Franklin were elected to three-year terms as directors. The 1999 officers re-elected to serve during the current year are president, Frank Stoltzfus; vice president, William Beinlich, Monongahela; and treasurer, Kay McElhaney,

Hookstown.

Evening speakers were William McCoy, Lancaster, president of the Pennsylvania Cattlemen's Association and Paul Slayton, Bedford, director of the Pennsylvania Beef Council. McCoy spoke about the activities of the state cattlemen's association and emphasized the upcoming Beef Expo at State College in March. Slayton explained the activities of the beef council. The council disburses the state's share of the beef checkoff funds.

Bradley Eisiminger, who has served six years as director of

the American Shorthorn Association, reported on the directors' meeting at the annual meeting at the recent Forth Worth Livestock Show.

The membership voted to conduct the 2000 Pennsylvania State Shorthorn Show in conjunction with the Keystone International Livestock Show in October at the Farm Show Complex.

David McElhaney, chairman of the Futurity Heifer Sale, announced that 18 head are entered in the sale at the Pennsylvania Beef Expo at State College.

Here's An Invitation

Get Your Business or Product Advertised In Lancaster Farming's New Booklet *A Reference Guide To Animal Health & Housing*

This new 40-plus page booklet with health tips and recommendations from veterinarians and animal housing experts is scheduled to be inserted in the April 8 issue of Lancaster Farming. In addition to this 50,000-copy run, the Animal Housing Guide will be distributed at the following agricultural shows and exhibits.

- Ag Progress Days
- All-American Dairy Show
- Empire Days
- Keystone International
- Keystone Farm Show
- PA Farm Show



The guide will feature articles written by leading experts in the following areas:

- ◆ Principles of biosecurity
- ◆ Proper Handling and injection of pharmaceuticals and vaccines
- ◆ Strategic parasite control
- ◆ Animal handling and welfare concerns
- ◆ Important concepts of residues and antibacterial resistance

- ◆ Synchronized heat programs
- ◆ Molds and mycotoxins

And other subjects of current interest.

In addition, the 8"X11", paper-cover booklet will include features on farmers who excel in the following areas with tips on how they do it.

- ◆ Dairy Ventilation
- ◆ Mastitis Prevention
- ◆ Dairy Heifer Management

- ◆ Beef Nutrition & Handling
- ◆ Swine Early Weaning, Segregation, & Nutrition
- ◆ Ventilation & Housing Practices For Swine

Farmers can reference contact lists of health and housing experts, including:

- ◆ Veterinarians
- ◆ Management Consultants
- ◆ University & Extension Experts

BUT TIME IS SHORT

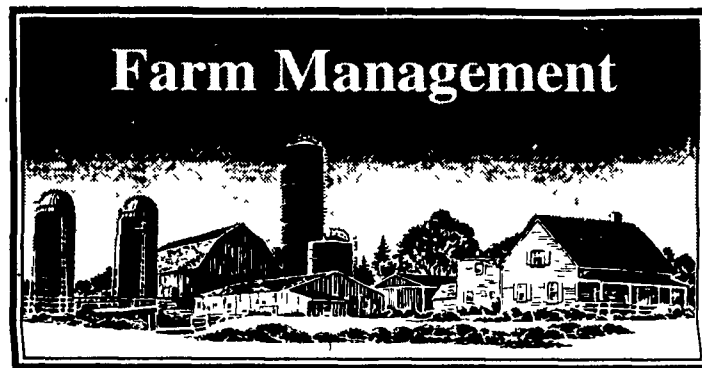
Advertising Deadline is Saturday, March 11, 2000
For ADVERTISING RATES, and a Discriptive Brochure
Contact the Advertising Department at:

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standing of the business to determine which risks the business can withstand, regardless of these other judgments.

At this point it is time to seek out the risk managing options available for the unacceptable risks faced. These may range from the new production methods to some new way to market a crop. In many cases, a well-reasoned set of standard operating procedures will set the proper tone for your employees, neighbors, and officials. This is a tone that minimizes the possibil-

ity of problems and dims the accusation of negligence should one occur. Extension personnel, as well as many agricultural service providers, can assist you in both identifying potential risks and employing methods to manage them.

Risk management is an important means to protecting the accumulated, and potential, net worth of the business. Remember that risk management is only part of the whole "planet" that is business planning. I hope you have enjoyed your tour.

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