

## Land O'Lakes, Madison Dairy Announce Sale Agreement

ST. PAUL, Minn.—In an agreement announced recently, Land O'Lakes will purchase the assets of Madison Dairy Produce Co. and soon will begin operating the Midwest's largest butter production facility. Terms of the agreement were not disclosed.

St. Paul, Minn.-based Land O'Lakes is the nation's leading butter marketer and Madison, Wis.-based Madison Dairy manufactures butter for a variety of

customers including Land O'Lakes.

"Land O'Lakes has enjoyed a long, successful working relationship with Madison Dairy and its owners, the Steinhauer family. In this new relationship, Land O'Lakes has a guaranteed long-term source of butter supply. We are not planning to make any significant change to the current operations and will con-

tinue to provide services to a broad range of customers," said Chris Policinski, executive vice president and chief operating officer for Land O'Lakes, Dairy Foods value-added business. "The purchase of Madison Dairy will allow us to continue to build our flagship butter business and serve our consumers' and customers' changing needs."

Gary Steinhauer, vice president, Madison Dairy, said the decision to sell the company to Land O'Lakes is based on an effort to realize greater cost efficiencies as well as to continue to produce the highest quality products possible, both of which are high priorities for the two companies. "Bringing our exper-

tise together will help both businesses be even more successful," Steinhauer said.

Land O'Lakes (<http://www.landolakesinc.com>) is a national farmer-owned food and agricultural cooperative, with sales in all fifty states and more than 50 countries. It is a leading marketer of a full line of dairy-based consumer, foodservice and food ingredient products across the U.S.; serves its international

customers with a variety of food and animal feed ingredients; and provides farmers and local cooperatives with an extensive line of agricultural supplies (feed, seed, plant food and crop protection products) and services.

Madison Dairy is a major producer of butter and is a leading supplier of private label product to major retailers and foodservice customers.



## Top Pennsylvania DHIA Herds

(Continued from Page B19)

DALE WOROBEY	45 0	22084	784	747
RIVERSIDE FARM	48 3	22249	859	721
TRI NON FARMS	88 5	21437	766	719
CLEARFIELD FARMS	120.0	21188	713	695
JACK AND ELLA CHYLE	73 1	21008	749	684
JOE BUNNELL	58.2	20967	747	677
WESTMORELAND				
HARRY R MARKER	73.2	26625	915	856
JOHN & ROBERT GRAHAM	69 9	24076	938	788
HIXSON FARM	43 2	24378	930	770
ADAM S & JANICE DERR	97.5	22595	860	760
WILLIAM BUTTERMORE	37.3	22467	661	739
JAMES E MC QUAIDE	65.6	21266	795	719
CATALINA DAIRY	166.7	22092	867	706
GREEN HILL FARMS	43.9	21963	786	705
JAMES D RUGH	69 4	21863	824	703
BILL & RICK EBERT	68 2	20169	826	683
KEITH C WALTERS	56.7	21792	789	682
BILL, JEANNIE SELEMBO	80 3	20995	806	680
WYOMING				
COUNTRY HEAVEN HOL	77.0	24847	906	828
WAYNE-ROGER SHERWOOD	69 1	24200	869	775
COUNTRY HEAVEN JER	11 8	17965	889	706
DA VUE HOLSTEINS	48 5	22156	846	699
YORK				
SCOTT & APRIL COOPER	72 8	28850	1022	917
SMYSERS RICHLAWN FMS	74.8	27339	1015	850
RUTTERS	60 0	26379	941	823
WALK LE HOLSTEINS	113 5	25700	944	821
LEONARD GREEK	65.6	24176	879	783
GLEN & DAWN ANDERSON	89 5	24754	818	778
LYNN WOLF	112 3	23405	840	768
ELVIN G MOLISON	140.3	23803	771	767
WAYSHAR FARM	88.7	24287	847	764
CALVIN HOSTETTER	118 7	23467	797	759
EARL FUHRMAN	102.9	23672	810	742
KATE-ANN	26.8	22537	784	725
THOMAS A BOYER	40.1	23330	842	715
STUMP ACRES	110.4	21731	823	710
WILLIAM MYERS	42.3	22198	763	706
NEW JERSEY				
ALLA-VALLEY FARM	18.8	24320	997	838
MYERWOOD FARMS	347.5	26897	938	815
NEW YORK				
HALL, BERNARD E.	71 0	26373	949	837
HIDDEN VALLEY FARM	388.4	25580	879	811
POWELL FARMS	107.2	24223	899	798
RON, KAREN, & RON CHASE	75.4	24839	922	775
HUGH L. MARTIN	103.9	23158	849	739
SHIPMAN, DAVE DAYTON	91.4	22599	823	715
BRAD & KIM WILTSIE	88.7	22465	786	712
WINSOR ACRES	1066.8	23353	808	703
STEVEN LOCKE	66.7	21219	808	681
BELLE HILL FARM 1	103.8	21426	732	681
WILLIAM&JIM HOLLAND	75.7	20544	727	691

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