



### Virginia Feeder Sales

Richmond, VA  
Wed Feb 16, 2000

USDA-VA Dept of Ag Market News  
Summary of Northern Virginia Live-  
stock Auctions

Marshall, Rockingham, Shenandoah,  
Staunton Union and Winchester Virginia  
for the week of Feb 7-12, 2000  
Feeder Cattle 1261 Head

Steers Med&Lge 1 Small 1 Med&Lge 2  
200-300 --- 98.00 300-400 90.00 -  
112.00 --- 82.00 - 92.00 400-500 90.00 -  
110.00 87.50 91.00 - 96.00 500-600 84.00 -  
97.00 --- 81.00 - 87.50 600-700 80.00 -  
92.00 68.00 --- 700-800 78.00 - 86.00 ---  
74.00 - 75.50 800-900 73.00 - 81.25 ---  
900-1000 69.50 ---

Heifers Med&Lge 1 Small 1 Med&Lge  
2 200-300 90.00 - 110.00 ---  
300-400 90.00 - 105.50 81.50 - 82.00  
84.00 400-500 85.00 - 100.00 70.00 -  
75.00 70.00 - 87.00 500-600 78.00 - 88.25  
65.00 - 72.50 77.00 - 82.00 600-700 73.00 -  
86.00 --- 65.00 - 72.00 700-800 71.50 -  
76.50 --- 71.00 800-900 --- 63.00 -  
67.00

Bulls Med&Lge 1 Small 1 Med&Lge 2  
200-300 --- 81.00 95.00 300-400 105.50 -  
118.50 91.00 89.00 - 95.00 Few 90.00 ---  
400-500 90.00 - 105.00 78.00 80.00 -  
93.00 Few 110.00 --- 500-600 78.50 -  
90.00 76.75 75.00 - 84.00 600-700 68.75 -  
82.00 --- 74.00 700-900 60.50 - 74.00 ---

Slaughter Cattle 418 Head

Slaughter Steers and Heifers 57 Head  
Steers Choice 2-3 1150-1300 lbs 68.00 -  
70.50 Choice 2-3 1450 lbs and over 69.75 -  
70.60 Select 2-3 1000-1200 lbs 62.25 -  
63.25 Select 2-3 1200 lbs and over 63.75  
Heifers Choice 2-3 950-1100 lbs 65.25 -  
67.50 Choice 2-3 1100-1300 lbs 67.75 -  
69.50 Choice 2-3 1300 lbs and over 68.00 -  
71.00 Select 2-3 1100-1300 lbs 64.25

Slaughter Cows 298 Head Breaking  
Utility and Commercial 2-4 32.00 - 44.50  
Cutter and Boning Utility 1-3 30.00 - 41.25  
Canner and Low Cutter 1-2 25.00 - 34.50  
Slaughter Bulls 51 Head Yg 1-2  
900-1300 lbs 38.75 - 56.00 Yg 1-2  
1300-1600 lbs 42.00 - 50.75 Yg 1-2 1600  
lbs and over 37.00 - 51.00

Slaughter Calves and Vealers 12 Head  
Calves Good and Choice 250-500 lbs  
69.00 - 76.00

Baby calves returned to farms 93 head  
newborn to 4 weeks 22.50-110.00 per  
head. Over 100 lbs 50.00-127.50 per cwt.

Lambs Total Receipts 114 Head Slaughter  
Lambs 82 Head New Crop Choice Few  
Prime 1-2 Few 3 84 lbs 110.00 Good and  
Few Choice 1-2 90 lbs 102.00 Woolled  
Choice Few Prime 1-2 Few 3 103-106 lbs  
94.00 - 99.50 Choice Few Prime 1-2 Few 3  
135 lbs 78.00 Good and Few Choice 1-2  
100-109 lbs 87.00 - 92.50 Feeder Lambs  
20 Head Medium and Large Frame 1-2  
70-85 lbs 101.00 - 101.25 Medium and  
Large Frame 1-2 60-70 lbs 111.25 Slaughter  
Ewes and Rams 12 Head Ewes Choice  
2-4 31.25 Utility and Good 1-3 33.50 -  
41.25

### Four States Livestock

Hagerstown, Maryland  
Report Supplied by Auction  
Wednesday, February 16, 2000

SLAUGHTER COWS: 90 HEAD,  
1.00 LOWER. UTILITY 36.50-39.75;  
HIGH DRESSING 40.00-41.25, 1 AT  
45.00; CANNERS 32.50-37.00;  
SHELLY 32.00 DOWN.

BULLS: 4 HEAD. YG#1 1350-1700  
LBS. 40.00-49.00; 3 HIGH DRESSING  
LIMOUSIN 57.75 AND 59.00.

FED STEERS: 34 HEAD, 1.00  
LOWER. HIGH CHOICE TO PRIME  
68.00-69.25; 2 HEAD TO 71.25;  
CHOICE #2-3 1500-1700 LBS. 64.00-  
67.50; 1 CHOICE 1100-1375 LBS.  
62.50-66.00.

FED HEIFERS: 17 HEAD, 2.00  
LOWER. HIGH CHOICE 1075-1400  
LBS. 67.00-69.00; CHOICE #2-3 63.50-  
65.00; SELECT 900-1100 LBS. 58.00-  
60.00.

VEAL CALVES: 145 HEAD. CULLS  
85-110 LBS. 27.00-34.00, 60-80 LBS.  
17.00-25.00.

FARM CALVES: HOLSTEIN  
BULLS 10.00-15.00 LOWER. #1 95-120  
LBS. 120.00-145.00, 80-94 LBS. 60.00-  
100.00; #2 90-110 LBS. 85.00-115.00, 75-  
85 LBS. 38.00-55.00; HOLSTEIN  
HEIFERS #1 90-120 LBS. 250.00-  
300.00, 80-90 LBS. 150.00-250.00; BEEF  
X BULLS AND HEIFERS 77.00-107.00.

BUTCHER HOGS: 31 HEAD,  
GOOD DEMAND FROM COUNTRY  
BUTCHERS. #1 AND 2 220-280 LBS.  
39.00-40.50; #1 AND 3 270-350 LBS.  
37.00-40.00.

SOWS: 30 HEAD, STEADY  
PRICES. 400-500 LBS. 31.00-36.00;  
500-600 LBS. 36.00-40.00, 1 AT 42.25;  
600-700 LBS. 37.00-41.25; THIN AND  
ROUGH 24.00-30.00.

STOCK CATTLE: 143 HEAD,  
MOSTLY STEADY. STEERS MED.  
AND LARGE FRAME 77.00-101.00;  
400-600 LBS. 79.00-82.00; 600-800 LBS.  
68.00-70.00; 800-1000 LBS. 57.00-85.50.

HEIFERS: MED. AND LARGE  
FRAME 300-500 LBS. 73.00-89.00; 500-  
700 LBS. 65.00-75.00, FEW 77.00-82.00;  
700-800 LBS. 58.00-66.00.

BULLS: MED AND LARGE  
FRAME 300-500 LBS. 78.00-86.00; 500-  
600 LBS. 80.00-86.00; 600-700 LBS.  
67.00-73.00; 1 BLACK 1075 LBS. AT  
56.00.

DAIRY REPLACEMENTS: 38  
HEAD. LARGE SPRINGING HEIF-  
ERS 975.00-1175.00; LARGE SPRING-  
ING COWS 925.00-1200.00; MED.  
SPRINGERS 600.00-875.00; FRESH  
800.00-1050.00; 2 JERSEYS 475.00-  
535.00; SHORTHREDS 650.00-725.00;  
2 HOLSTEIN BULLS 575.00 AND  
710.00; LARGE OPEN HEIFERS TO  
760.00; MED. OPEN HEIFERS 400.00-  
500.00; SMALL OPEN HEIFERS  
300.00-485.00.

PIGS AND SHOATS: 7 HEAD. BY  
THE HEAD 45 LBS. AT 26.00.

GOATS: 3 HEAD. 1 LARGE 76.00; 2  
SMALL 20.00 AND 24.00,

### Belleville Livestock

Belleville, Pa.

February 16, 2000

Report Supplied By PDA

CATTLE 367 [PDA] [Supply  
included 284 cows and heifers in Dairy  
sale]

SLAUGHTER COWS Breakers 75-  
80% lean 37.00-41.25, Boners 80-85%  
lean 33.75-37.75, Lean 85-90% lean  
27.00-34.75 Shells down to 20.75

BULLS one Yield Grade 2 1275 lbs  
42.50

FEEDER CATTLE STEERS one  
Medium 1 485 lbs 79.50, few Large 2 705-  
900 lbs 40.00-43.50, HEIFERS Medium  
1 285-315 lbs 75.50-77.00

CALVES 69 VEALERS Standard  
and Good 90-120 lbs 20.00-30.00, Utility  
60-100 lbs 13.00-17.00

FARM CALVES. No 1 Holstein bulls  
90-120 lbs 130.00-167.50, No 2 80-120  
lbs 50.00-135.00, few No 2 75-95 lbs  
85.00-155.00

Few beef type bulls and heifers 75-  
125 lbs 55.00-75.00

HOGS 6. BARROWS AND GILTS  
few 40-45% lean 230-290 lbs 33.00-34.50  
SOWS couple US 1-3 340 & 460 lbs  
31.50 & 32.00

FEEDER PIGS 34 US 1-3 35-55 lbs  
19.00-46.00 --- per head

SHEEP 11 SLAUGHTER LAMBS  
one Choice 95 lbs 82.00, few 120-155 lbs  
60.00-75.00

SLAUGHTER SHEEP 39.00-48.00

GOATS 11 Couple Large Billies  
74.00 & 83.00, couple Medium 62.00 &  
65.00, Large Nannies 59.00-70.00, one  
Medium 56.00 --- per head

HOLSTEIN DAIRY COWS 750.00-  
1500.00 --- per head

When Prissels decided to expand their  
dairy operation, they also wanted  
to milk available tax advantages.



Randy, Dennis, Brian and Scott Prissel, Prissel Valley Farms, Durand, Wisconsin

Prissels chose a "True Tax" lease. In fact, they leased a milking  
parlor, free stall barns, silos and other farm equipment. Along with fixed  
and 100% tax deductible lease payments, the leases protected their  
equity ratios by providing off balance sheet financing.

They chose Telmark for its knowledge of the dairy industry,  
service and reputation for financing. They also enjoyed  
working with their Telmark representative who  
personally knows the ups and downs of farming.

By financing with a lease, terms were kept to a  
minimum, allowing for the continued growth of the  
operation. Telmark's quick response allowed the  
Prissels to move quickly into their dairy expansion.

For a financing source that's been listening to  
farmers for over 35 years, contact your local Telmark representative:

Ken Darlington PA, NJ, MD, VA, WV 610-793-0150	Michele Bogucki PA, NJ, MD, VA, WV 717-244-3665	Sue Beshore PA, NJ, MD, VA, WV 717-932-1715	Andrew McLean Delmarva 410-827-5052	Elizabeth Anderson Delmarva 410-651-4128
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Mike Dixon Central PA, West MD 814-684-5707	Mike Fullam Central PA 570-966-9202	Brenda Pfleegor Central PA 570-522-0505	Joe Polite Northwest PA 724-981-1324	Lisa Sonnen Northeast PA, North NJ 717-866-9217	Doug Snee Southwest PA WV 724-627-5941
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