

Top Lancaster DHIA Cows By Protein For January

(Continued from Page D5)

KEITH E. MARTIN		ELLIOTTSTOWN	
75	26,845	769	820

UNION COUNTY		MIFFLINBURG	
RUFUS B. MARTIN			
FAITH	41,122	1235	1175
RITZY	36,707	1202	1056
HEATHE	27,042	1133	993
DORA	31,795	1087	962
NIX	31,381	982	849
MIFFLIN HILLS FARM			
TRACY	25,931	915	816
TIPPY	25,851	938	805
SHELDON ZEISET			
SHANNO	27,388	992	812

YORK COUNTY

H. E. HEINDEL & SONS

H. E. HEINDEL & SONS		BROGUE	
LAURI	29,674	1057	992
LUV	30,505	1236	942
PEPSI	32,442	948	915
COLOGN	26,767	945	894
DAWN	28,246	1057	886
BESHORE FARMS			
JEAN	30,766	1148	985
DAVID STEWART			
SASS	28,462	979	839
EDWIN JOHNSON			
LILA	27,452	940	822

STATE OF MARYLAND

HIGHLAND HEIGHTS FARM INC		STREET	
611	33,164	1239	1085

627	35,570	1175	1067
385	29,982	941	925
180	24,821	1055	878
123	25,351	901	877
684	23,015	656	866
828	28,376	788	853
172	26,902	938	835
794	26,396	927	827
817	25,011	901	807
DAVID & KATE DALLAM			
ZEE	28,124	1092	1006
TOL-JE-SO FARM 1			
CHANCE	26,517	1124	881
PEGGY	25,957	914	875
ZION MEADOWS			
319	25,922	826	825
STAFF-HERD FARMS			
26	27,704	931	818
65	25,323	1051	816

Company Established To Develop Technologies Based On Penn State Patents

UNIVERSITY PARK (Centre Co.)—A new company, EIEICO Inc., has been established based on licenses to three patented Penn State inventions and plans to develop them into products for the meat animal and dairy industries.

The inventions, owned by Penn State Research Foundation (PSRF) were all made during research conducted by university faculty members or students who will receive a portion of any economic gain. PSRF will retain an equity interest in EIEICO (pronounced eeyii, eeyii coh). The company's investors and management will hold the remaining ownership interest.

Frank P. Slattery Jr., a pri-

ivate investor from the Philadelphia area, is forming EIEICO and serving as chairman of the board. Retired director, president and CEO of LFC Financial Corporation, a diversified financial services company, Slattery has successfully started companies based on technology developed at Princeton and Penn where he earned his undergraduate and law degrees, respectively. Slattery and co-investors are funding EIEICO with \$3 million.

Joseph S. Duffey, founder and president of Compass Management Partners, a management and strategy consulting firm, is EIEICO president and CEO. Douglas L. Greger, one of the

inventors, is chief technology officer. Greger was a Penn State graduate student when he made his invention. Until recently, he was a postgraduate researcher at the School of Veterinary Medicine, University of California in Davis, Calif.

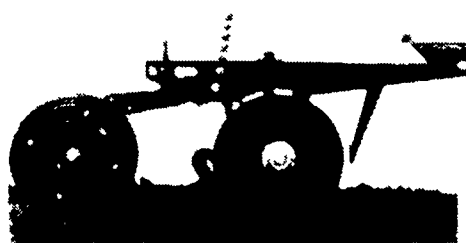
Dr. Eva J. Pell, Penn State vice president for research and dean of the graduate school, said "This new model for technology transfer, in which related inventions are bundled into the same start up company, offers those who invest in EIEICO a higher probability of seeing a winner. It also aligns the interests of the inventors and the university with those of the financial and management shareholders."

Dr. Thomas J. Monahan, director of Penn State's Intellectual Property Office (IPO), explained that, like shareholders and management, the inventors will benefit from any economic gain from their inventions along with their academic colleges. However, the inventors won't have to become full-time entrepreneurs and spend much of their time looking for capital to commercialize their discoveries.

EIEICO will operate as a parent company and establish subsidiary companies for the licensed inventions. The three products and their inventors are a poultry feed withdrawal supplement to reduce the risk of meat contamination by micro-

bial pathogens during processing developed by Dr. Regina Vasilatos-Younken, professor of poultry science, endocrine physiology and nutrition; a gel drug delivery system to more effectively manage farm animal reproduction invented by Dr. Daniel R. Deaver, professor of reproductive physiology, who is currently on leave of absence as director of life sciences at Advanced Inhalation Research (AIR) Inc. in Cambridge, Mass.; and a genetic marker for meat quality traits discovered by Doug Greger. Greger filed eight patent applications related to improvements in livestock production while he was a graduate student at Penn State.

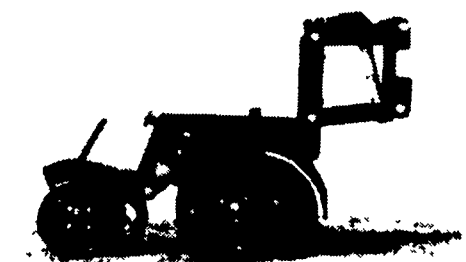
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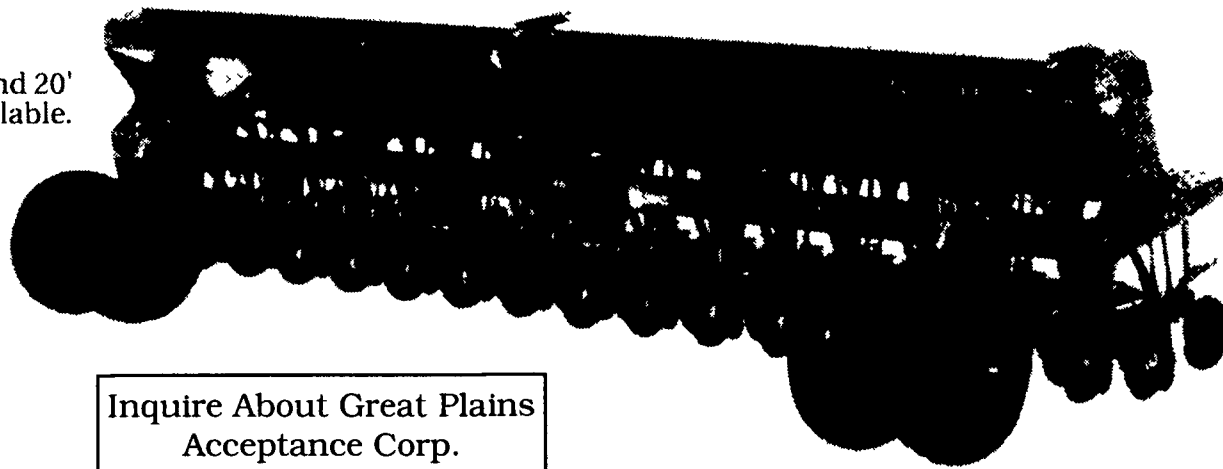
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