

Barn Owl 2000 Demonstration to be Held

David Bigelow
PA DHIA Marketing
Manager

UNIVERSITY PARK (Centre Co.)—Jim Kulick of Stover Farms, Carlisle, will be offering a free demonstration of the newly developed herd software package, Barn Owl 2000, before and after the PA Holstein Convention. All interested parties are invited to attend this demonstration on Thursday, February 17 from 9:30 am until 12:00 pm or Saturday, February 19, from 9:30 am until 12:00 pm.

Stover Farms consists of 450 acres of owned and 600 acres of rented ground, which includes corn, alfalfa, soybeans, wheat, and timothy. This herd of 170 registered Holsteins average 23,026 lbs. of milk, 731 lbs. of protein, and 810 lbs. of fat. This family-oriented farm is structured and operated mainly by family members Ron Stover, John and Julia Stover, Mark Matula, and Jim and Ann Kulick. Currently, Jim and Ann's daughter, Army, is serving as Dairy Ambassador for the Cumberland County dairy industry.

Upon arriving at Stover Farms, a picturesque view of a

successful dairy farm will greet you. The property includes a state-of-the-art greenhouse calf barn, double eight rapid exit parlor and barn with slatted floors. Currently, Stover Farms has a contract on a Marty out of the Ricecrest Kay family.

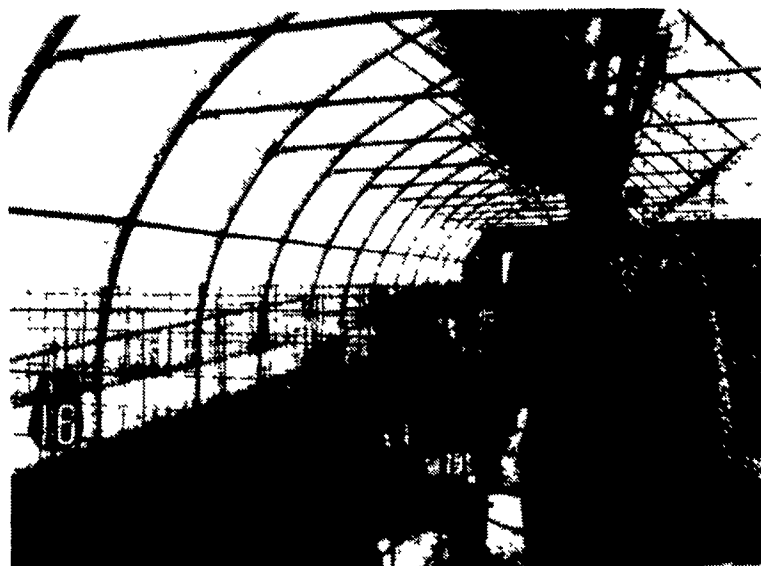
"Helping to pinpoint high somatic cell cows that aren't showing clinical signs, as well as watching the herd average continually rise, is how PA DHIA records held me to reach my goals," states Jim Kulick, herdsman of Stover Farms. Jim benefits from the services offered by PA DHIA's consulting dairyman, George Cudoc, who helps him to monitor his herd's performance. In addition, Jim is using PA DHIA's new herd management software, Barn Owl 2000, to help him with day-to-day management decisions.

Barn Owl 2000 is a new generation of herd management software with point and click operations that brings the power of Microsoft Windows to your desktop or parlor. For one low price, members receive herd management, heifer management, and the lab analysis programs. Other features include

fat, protein, true protein, lactose, somatic cell, and milk urea nitrogen being downloaded into lab analysis directly from PA DHIA, giving results of somatic cell, milk urea nitrogen and other important herd management tools the minute they are available. This feature is especially important for identifying hot cows and ration balancing. All of this is available at \$299.95 plus tax.

Be sure to stop by Stover Farms on Thursday, February 17 or Saturday, February 19 to witness what Barn Owl 2000 can do for you. The farm is easy to find and quite handy to the site of the PA Holstein Convention. The Clarion Hotel and Convention Center is just off exit 17 of Interstate 81. Upon exiting the hotel grounds, turn left on Route 11 South, travel one mile and turn left at South Middlesex Road. Proceed across the railroad tracks and turn right on Horners Road and Stover Farms will be on the right.

Please feel free to contact PA DHIA at 1-800-344-8378 with any questions or assistance you may need with your PA DHIA records.



Jim Kulick takes time out at his new greenhouse calf barn.

PDPP Elects Officers for 2000

HARRISBURG (Dauphin Co.)—The Pennsylvania Dairy Promotion Program (PDPP) Board of Directors welcomed the new year with the election of the 2000 officers. The board re-elected Richard Waybright of Gettysburg as chairman; Rita Kennedy of Valencia as vice chairman; and Raymond Diebold of Altoona as treasurer. Bertha Ackerson of Marion Center joined the list as the newly-elected secretary.

"I am honored to again serve as chairman for this progressive dairy promotion program," Waybright says. "I urge all dairy farmers in western Pennsylvania to use our board members as a

voice for your ideas, concerns and comments in the coming year."

The 2000 executive committee consists of the four officers, plus Karl Kroek of Knoxville; Robert Gehman of Coopersburg; John Ligo of Grove City; and Harold Shaulis of Somerset. The budget and finance committee, headed by Treasurer Diebold, also includes Waybright, Ackerson, Kennedy, Gehman, Ligo, Norma Baughman of Townville; Louis Hawley of Montrose, Lolly Leshner of Bernville and Nelson Habecker of Lancaster.

PDPP contracts with the American Dairy Association & Dairy Council Mid East to implement advertising, marketing, promotion and nutrition education programs on behalf of the dairy farmers in 33 counties in western and north-central Pennsylvania.

SALES SERVICE
SLAYMAKER ELECTRIC MOTOR & SUPPLY CO.
Quality Service - Reasonably Priced

BALDOR MOTORS AND DRIVES
Aeroquip
Chemilizer

LEESON
LINCOLN ELECTRIC
GENERAC II EMERGENCY POWER SYSTEMS
GE

Makita
Dayton
Miller The Power of Blue

Wholesale - Retail (Dealer Inquiries Invited)
MOTORS • CONTROLS • WELDERS • GENERATORS
HOISTS • PUMPS • PRESSURE WASHERS
• PHASE CONVERTORS - STATIC & ROTARY •

24 Hour Emergency Service
Shop/On-Site Available

(717) 684-5050 ♦ (717) 684-3940
146 Penn St., Washington Boro
LANCASTER COUNTY, PA

REBUILD
REWIND
MAC



Smoker & Company

CERTIFIED PUBLIC ACCOUNTANTS AND BUSINESS DEVELOPMENT ADVISORS
"Your local source for convenient, professional tax preparation"

- Now accepting new clients for business & 1040 preparation
- Walk-ins welcome at our Leola office
- Work site interviews available for business owners & employees
- Other Services...
 - Business Development
 - Human Resource Advisory
 - Technology

49 E. Main Street, Leola, PA 17540
717-656-7544 - 717-665-5979
24 S. Main Street, Manheim, PA 17545

PAINTING
All Types Interior/Exterior
Including Aerial Work

Specialists in Sand Blasting and Spray Painting Farm Buildings, Feed Mills, Roofs, Tanks, Etc.
Also Roof Coating • Water Blasting

Fisher's Painting
4056A Newport Rd., Kinzers, PA 17535
On Rt. 772 Across From Pequea Valley School
717-768-3239

You're invited
Barn Owl 2000 Demonstration!
(Before and after the PA Holstein Convention)

Where: Stover Farms, Carlisle
Cumberland Co.

When: Thursday, February 17
Saturday, February 19

Time: 9:30 am until 12:00 pm

Directions: Upon exiting the Clarion Hotel and Convention Center, turn left on Rt. 11 south. Travel one mile and turn left on South Middlesex Rd. Proceed across railroad tracks and turn right on Horners Rd. to the first farm on right.

CHECK OUT THE BARN OWL 2000 ADVANTAGE

Jim Kulick, Stover Farms, showing the benefits of Barn Owl 2000.

Phone: 1-800-344-8378
www.dhia.psu.edu
Fax: 814-865-3924

SAVE MONEY
on your Liquid Starter Fertilizer

- Low planter setup costs
- Will not rust your planter
- Low rates per acre
- Lower costs, higher yields

Nutra-Flo Pure-Grade Liquid Starters are manufactured from the finest quality raw materials. They can be placed in-furrow or positioned 2x2 from the seed at planting time, or they can be foliar applied.

Low-Salt Index • Chloride-Free • Neutral pH

100% AVAILABLE

Available in these grades:
9-18-9 6-24-6
3-18-18 5-15-15
10-10-10

Contact the liquid fertilizer specialists at Nutra-Flo Company TODAY!

Phone: 888-4LIQUID
(888-454-7843)

Serving the "man on the land" since 1954!

Liquid Fertilizer **www.nutraflo.com/liquid**