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Training Coordinator
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Web site http://www.dhia.psu.edu
Pennsylvania Dairy Herd Improvement Association
DHIA Service Center, Orchard Road, University Park, PA 16802

PA DHIA AND DAIRY ONE CREATE NEW JOINT VENTURE

(Continued from Page A1)

Keith Whittaker, President of Dairy One explained that there has been a substantial amount of consolidation and joint venturing occurring within agriculture in recent years. "We are seeing agricultural organizations come together to create efficiencies and better serve their members and customers, as well as examine new opportunities," he said. "Our businesses both operate predominantly in the eastern portion of the country and have many common activities – such as field services, laboratories, administration, sample transportation, and data services. It certainly makes sense from all standpoints to explore how these functions can be done better and more cost-effectively to serve dairy producers of the region."

At a joint meeting in mid-January, the Boards of Directors of both organizations approved the new venture and elected four directors from each organization to serve on the AgStar Technologies Board

Elected to the Board representing PA DHIA were Norman Hershey of Gordonville, PA, William Itle of Loretto, PA, Dale Hoover of Lebanon, PA, and Adam Derr of Dawson, PA. Dairy One elected Keith Whittaker of Whitney Point, NY, Peter Jacquier of East Canaan, CT, Clyde Rutherford of Otego, NY, and William Cook of Aurora, NY to serve on the Board.

As its first order of business, the AgStar Technologies Board elected Norman Hershey as President, Clyde Rutherford as Vice President, and Dale Hoover as Secretary/Treasurer.

Dave Slusser, General Manager of PA DHIA, will head day to day operations of the venture.

"We are very excited about the opportunities before us – both internationally and in our own backyards," said Slusser. "PA DHIA is excited to have Dairy One as a partner to venture into the global marketplace. Together, we can make a major impact in providing information technology and farm management services around the world."

PA DHIA is headquartered in State College, PA and currently provides herd management, milk analysis, and records processing services to more than 3,200 agribusiness owners. Headquartered in Ithaca, NY, Dairy One serves more than 3,500 agribusiness owners, providing herd management, milk analysis, and forage analysis services.

Average Farm Feed Costs for Handy Reference

To help farmers across the state to have handy reference of commodity input costs in their feeding operations for DHIA record sheets or to develop livestock feed cost data, here's last week's average costs of various ingredients as compiled from regional reports across the state of Pennsylvania.

Remember, these are averages, so you will need to adjust your figures up or down according to your location and the quality of your crop.

Corn, No.2y — 2.44 bu., 4.36 cwt.
Wheat, No.2 — 2.46 bu., 4.10 cwt.
Barley, No.3 — 1.69 bu., 3.61 cwt.
Oats, No.2 — 1.49 bu., 4.63 cwt.
Soybeans, No.1 — 4.70 bu., 7.84 cwt.
Ear Corn — 76.86 ton, 3.84 cwt.
Alfalfa Hay — 128.75 ton, 6.44 cwt.
Mixed Hay — 131.25 ton, 6.56 cwt.
Timothy Hay — 141.75 ton, 7.09 cwt.

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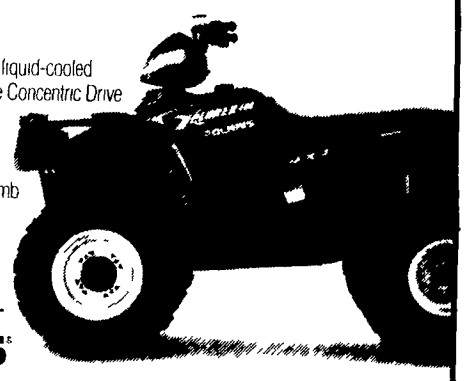

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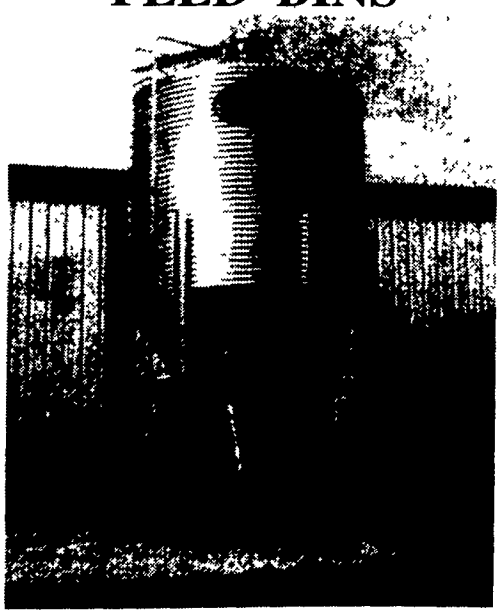

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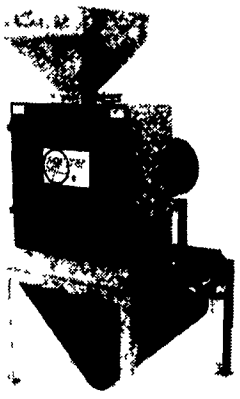

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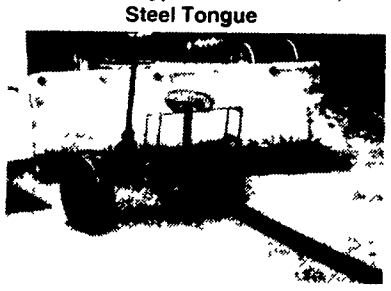

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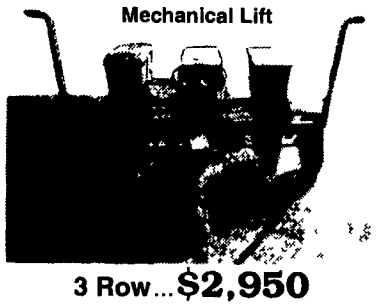

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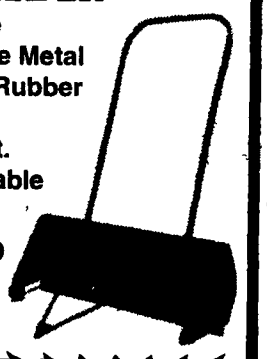

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