

Southeast Pennsylvania Grazing Conference Set

QUARRYVILLE, (Lancaster Co.)-To learn how you can not only survive but thrive in today's farm economy, you may want to attend the 7th annual Southeast PA Grazing Conference to be held Monday and Tuesday, February 7 and 8 in the Hoffman Building at the Quarryville Solanco Fairgrounds. Officials say you don't need to be a grass farmer to benefit from this program. Five speakers with an understanding of the times we are in, will give numerous options and ideas that will help your farm's viability in the new millennium. This conference is about planning a profitable future for your farm.

Gerald Fry from Bovine Engineering and Consulting, will discuss from 30 years of experience what can be done with breeding to influence profit in the cattle industry. You can breed for reproduction and maintenance efficiency and avoid common breeding pitfalls. His simple but precise methods are working for cattle breeders all over the world. He has experience with his own cattle and does some direct marketing.

A University of Wisconsin extension agent from Lafayette CO., John Cockrell, has 20 years experience in setting up low-cost, low labor, low input grazing systems. He will report what is being done on some mid-West dairy farms to maintain

profitability. Learn why grass will make more net profit per acre than corn. Learn why production per cow is not the most important question you can ask about profit on a dairy farm.

Two experienced graziers Dale Nuefeld from Bradford Co. and Jeff Wolfe from Adams Co. will share from hands-on experience how to develop a grass dairy and what is possible and practical on the working model. Dale is a seasonal producer and has 15 years experience. Seven of those years he has been doing seasonal calving and is excited about the increased profitability. He will point out why some graziers fail.

Jeff has experience working on one of the largest dairies in the state so he brings along a unique perspective that can be helpful to any serious dairy farmer. He too is seasonal and will share about the profitability and challenges of having all the cows dry at once. He will outline the advantage of variety in grass species.

John Thyssen, plant breeder originally from Holland, will talk about what is being done to ensure the best possible grass species for the grazer. He will showcase the Kramer trial in Wisconsin. This trial showed side by side that ryegrass can survive tough winters and make a difference in milk production and enhance, the bottom-line.

There will be exhibits related to the grass business giving you an opportunity to meet some of the progressive, forward thinking, supporters of Lancaster Co. graziers. On Tuesday, you will be served a full course meal

catered by Yoders Delicatessen. Don't miss this opportunity to learn and trade ideas with farmers that are serious and upbeat about the future of agriculture in this area.

7th Annual Southeast PA Grazing Conference

Monday Tuesday, February 7 & 8, 2000
Quarryville Pennsylvania, Solanco Fairgrounds, Hoffman Building
Route 477 South

Sponsored by Lancaster County Graziers

THEME: Gold Is In The Grass

Monday - February 7, 2000

- 12:00 Noon Registration - Visit With Exhibitors
- 12:30 PM Dale Nuefeld - Update on Profitability of Seasonal Grazing *Should I Do It?*
- 1:30 PM John Cockrell - Grass Management (Part 1)
- 3:00 PM Jeff Wolfe - Grazing from a Wolfe's Point of View
- 4:00 PM Open Forum Question And Answer Session With Speakers

Tuesday - February 8, 2000

- 7:30 A.M. Registration - Visit With Exhibitors
- 8:00 A.M. Gerald Fry - Breeding for a Profitable Grazing Cow (Part 1)
- 9:30 A.M. Break for coffee, milk, and doughnuts Visit with speakers
- 10:30 A.M. John Thyssen - Choosing the Right Grass Species for your Farm
- 12:00 Noon Lunch - Visit With Exhibitors
- 1:30 PM Gerald Fry - Breeding for a Profitable Grazing Cow (Part 2)
- 2:30 P.M. John Cockrell - Grass Management (Part 2)
- 3:30 P.M. Workshop With Speakers

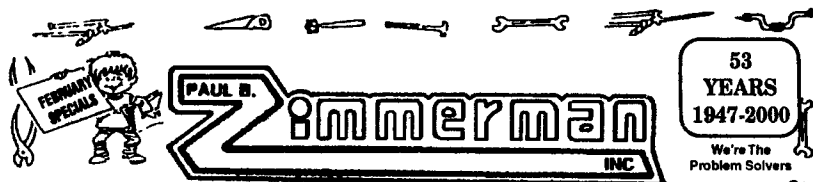
Tapes available of all sessions from Cocalico Cassettes (717) 336-4179

Cost: Preregistered - \$25.00 per person, \$15.00 per additional person(s) from the same household (registration below must be postmarked by February 1, 2000) Late registration and walk-ins \$40.00 per person Lunch included Sorry no refunds; no one day discounts Use the form below to insure your place at the conference (space is limited) and save \$15.00 For more information, contact Arden Landis - (717) 529-6644.

Detach on dotted line and send to Lancaster Co. Graziers • 1143 Gap Road • Kinzers, PA 17535

Name _____ Phone (____) _____
Address _____
STREET CITY ST ZIP

Number attending _____ x\$25.00 per person, Total registration enclosed \$ _____
(\$15.00 per additional person(s) from the same household)
Make checks payable to Lancaster County Graziers.



ITEM #	DESCRIPTION	PRICE
AUTOMOTIVE		
P820	Foaming Engine Cleaner & Degreaser, 16 oz.	\$1.75
8604069	WD-40 w/free applicator, gal.	\$9.99
10123	WD-40 Rust Preventer, 13.5 oz.	\$2.39
9501305	Antifreeze, gal.	\$4.59
9501313	Windshield Wash, gal.	\$9.99
PAINT		
8113482	Primegrip Subfloor Adhesive, 29 oz. tube.	\$1.79
8044125	Bruning 236-00 Blockout, gal.	\$9.99
8041691	Bruning 5699 White Barn Paint, gal.	\$14.95
8041683	Bruning 5699 White Barn Paint, 5 gal.	\$72.95
8051781	Bruning Eggshell Wallpaint Tintbase, 5 gal.	\$69.95
8051799	Bruning Eggshell Wallpaint White, 5 gal.	\$69.95
8001869	Bruning 240-00 Stain Killing Primer Sealer, gal.	\$13.99
8302762	B-I-N 0901 Stain Killing Primer Sealer, gal.	\$13.99
8302648	Zinser 1-2-3 Stain Killing Primer Sealer, gal.	\$13.99
8401655	Dap Joint Compound, 12 lb.	\$2.89
5405022	Touch 'N Foam Expanding Insulation, 12 oz.	\$3.99
611	Linzer Roller & Tray Set, 11 pc.	\$6.95
405248	Silver Duct Tape, 2"x60 yd.	\$2.69
TOOLS		
S11921F	Utility Knife Blades, Heavy Duty, Stanley, 10 pk.	\$9.99
C427X	Leather Carpenter's Apron, CLC	\$19.99
DW008K	Reciprocating Saw Kit, 24 Volt, Dewalt.	\$299.00
6213DWBLE	Drill Kit, 12 Volt, Makita.	\$159.95
MISCELLANEOUS		
T1216	Tarp, Blue, 12x16.	\$5.95
GL950	Gloves, Brown Jersey, doz.	\$8.95
L400020SH	Come Along, USA	\$155.00
LA025	Tie Down, 10,000 lb, 2"x27'	\$17.98
LA026	Tie Down 12,000 lb, 2"x27'	\$20.98
G70070	Flashlight, 6 Volt Lantern	\$9.98
7719	Mag-Lite, 2-D cell.	\$16.89
70*AFL	Long Lite Aim Flame	\$8.98
CP772H	Air Impact 3/4", Chicago Pneumatic	\$289.00
TP501	Heavy Swivel Castor, 5" Phenolic	\$14.95
TP505	Heavy Swivel Castor, 5" Mold on rubber	\$14.95
LAWN & GARDEN		
768766	Insect Spray, Schultz, 24 oz.	\$4.85
32M611	Ant & Roach Spray, Poison free	\$2.95
646342	Cleaner & Degreaser, Mean Green, gal.	\$7.50
646334	Cleaner & Degreaser, Mean Green, 32 oz.	\$2.45
003460	Thermometer, Indoor/Outdoor, 5"	\$3.20
5373	Thermometer, Bold, 12"	\$7.95
ELECTRICAL		
50098	Cable Ties, 500 pcs assorted	\$8.95
TL725	Trouble Light 16/3, 25'	\$16.15
TL750	Trouble Light, 16/3, 50'	\$21.55
0446760	Trouble Light, Orange, 18/3, 50'	\$13.45

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National Highway-Rail

HARRISBURG (Dauphin Co.) — Crossing train tracks safely with bulky farming equipment can be a dangerous seasonal challenge, according to Operation Lifesaver (OL), a nonprofit safety education organization.

That's why OL and safety partners at the Pennsylvania Departments of agriculture, transportation, the National Transportation Safety Board (NTSB), the Federal Railroad Administration, and the National Education Center for Agriculture Safety joined together for an important safety launch Saturday at the Pennsylvania State Farm Show.

Pennsylvania Agriculture Secretary Samuel E. Hayes Jr. and Pennsylvania Transportation Secretary Brad Mallory participated with Operation Lifesaver President Gerri Hall and NTSB Member George Black in the unveiling of a new safety decal (Field to Field: Yield to Trains) to be placed as a reminder on farming equipment.

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