

VIRGINIA CATTLE & HOGS

100 lbs 84.00 Feeder Lambs 23 Head Medium and Large Frame 1-2 85-100 lbs 86.00 Medium and Large Frame 1-2 70-85 lbs 81.00 - 107.25 Medium and Large Frame 1-2 60-70 lbs 107.00 Medium and Large Frame 1-2 50-60 lbs 101.50 Slaughter Ewes and Rams 20 Head Ewes Choice 2-4 35.25 Utility and Good 1-3 29.00 - 35.50 Rams All 28.00 Slaughter Hogs 16 Head Barrows and Gilts US 2-4 250-300 lbs 31.00 - 33.00 Sows US 1-3 300-500 lbs 30.00 - 38.00

Va. Feeder Sales
Richmond, VA
Wed Jan 19, 2000

USDA-VA Dept of Ag Market News
Summary of Northern Virginia Livestock Auctions

Front Royal, Marshall, Rockingham, Shenandoah, Staunton Union and Winchester Virginia for the week of Jan 10-15, 2000

Feeder Cattle 1574 Head
Steers Med&Lge 1 Small 1 Med&Lge 2 200-300 90.00 - 115.00 ----- 300-400 90.00 - 118.00 90.00 - 100.00 85.00 - 103.00 400-500 89.00 - 109.00 85.00 - 96.00 85.00 - 103.00 500-600 85.00 - 100.00 80.00 - 95.00 85.00 - 100.00 Few ----- 71.00 600-700 79.50 - 90.00 78.00 - 85.00 78.00 - 88.00 700-800 77.00 - 86.00 75.00 - 80.00 75.00 - 82.00 800-900 75.00 - 84.50 70.00 - 77.00 67.00 - 80.00 900-1000 74.50 - 75.00 ----- 65.00 - 67.50
Holstein Steer Med&Lge 2 300-500 63.00 700-900 61.50
Heifers Med&Lge 1 Small 1 Med&Lge 2 200-300 94.00 - 98.50 74.00 - 78.00 84.00 - 100.00 Few 75.00 ----- 70.00 - 79.00 300-400 79.00 - 98.00 66.00 - 77.00 75.00 - 88.50 400-500 79.00 - 96.00 62.50 - 75.00 70.00 - 83.00 500-600 75.50 - 87.50 70.00 - 70.50 71.50 - 83.50 600-700 75.00 - 85.00 62.00 67.00 - 75.50 700-800 65.00 - 77.50 64.50 66.00 - 72.00 800-900 65.00 - 72.00 -----
Bulls Med&Lge 1 Small 1 Med&Lge 2 200-300 90.00 - 113.00 60.00 - 71.00

82.50 - 101.00 300-400 92.50 - 119.50 64.00 - 87.00 86.00 - 119.50 Few 85.00 98.50 ----- 400-500 88.00 - 112.50 67.50 - 84.00 83.50 - 100.00 500-600 80.00 - 97.00 73.00 - 75.00 79.00 - 86.50 600-700 69.00 - 83.50 62.00 - 63.50 66.50 - 72.00 700-900 62.00 - 75.25 -----

Slaughter Cattle 310 Head
Slaughter Cows 258 Head Breaking Utility and Commercial 2-4 30.00 - 38.50 Canner and Low Cutter 1-2 23.00 - 32.75
Slaughter Bulls 37 Head Yg 1-2 900-1300 lbs 41.25 - 45.50 Yg 1-2 1300-1600 lbs 45.50 - 48.25 Yg 1-2 1600 lbs and Over 40.00 - 47.50
Slaughter Calves and Vealers 15 Head Calves Good and Choice 250-500 lbs 67.00 - 72.00

Cows returned to farms 70 head - Medium and Large 1, 1100-1200 lbs Heifers bred checked safe with calf 875.00-910.00 per head. Medium and Large 1, 5-8 yrs old 500.00-675.00 per head. Cows with calves at side 70 pairs - Medium and Large 1, 3-7 yrs old with calves 100-200 lbs 600.00-800.00 per pair. Baby calves returned to farms 56 head newborn to 4 weeks 17.50-107.50 per head. Over 100 lbs 40.00-110.00 per cwt.

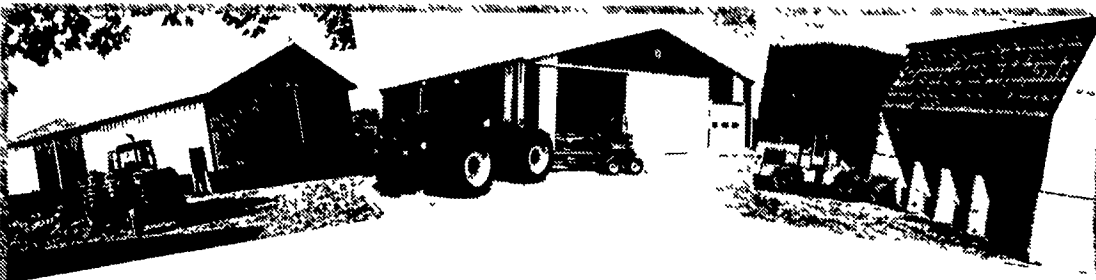
Lambs Total Receipts 118 Head Slaughter Lambs 75 Head New Crop Choice Few Prime 1-2 Few 3 97 lbs 92.50 Good and Few Choice 1-2 86 lbs 98.75 Woolled Choice Few Prime 1-2 Few 397-120 lbs 80.75 - 82.25 Good and Few Choice 1-2

New Holland Sheep and Goats

New Holland, Pa.
Report Supplied by Auction
Monday, January 17, 2000

	CALVES	SHEEP	GOATS
MONDAY	173	858	1381
LAST WEEK	274	928	1152
LAST YEAR	229	626	907

CALVES: COMPARED TO THURS.'S AUCTION, VEALERS SOLD STEADY TO 4.00 LOWER IN A VERY LIGHT TEST AND SLAUGHTER CALVES WERE TOO FEW TO TEST. HOLSTEIN BULLS RETURNING TO FEED SOLD MOSTLY STEADY AND HEIFERS WERE AS MUCH AS 20.00 HIGHER.



**The Building you want.
The Lease you need.**



Telmark has been leasing equipment for over 35 years. Did you know that we've been leasing new buildings for that long too? Consider:

- **Tax deductibility and accelerated deductions:** Lease payments are income tax deductible over the term of the lease compared to 20-year depreciation of farm buildings and 39-year depreciation of commercial buildings. **Could reduce tax liability this year.**
- **Low upfront costs:** Beginning costs as little as one monthly lease payment.
- **Flexible lease term:** Building lease terms start aggressively at five years but may be as long as ten, twelve, or fifteen years.
- **Customized payment schedules:** Lease payment schedules are specially designed to match your cash flow.

First: Talk with a qualified builder to determine your needs and building cost.
Then: Call your Telmark representative for your financing.

- | | | | | |
|---|---|---|--|---|
| Ken Darlington
PA,NJ,MD,VA,WV
610-793-0150 | Michele Bogucki
PA,NJ,MD,VA,WV
717-244-3665 | Sue Beshore
PA,NJ,MD,VA,WV
717-932-1715 | Andrew McLean
Delmarva
410-827-5052 | Elizabeth Anderson
Delmarva
410-651-4128 |
| Mike Dixon
Central PA, West MD
814-684-5707 | Mike Fullam
Central PA
570-966-9202 | Brenda Pflieger
Central PA
570-522-0505 | Joe Polite
Northwest PA
724-981-1324 | Lisa Sonnen
Northeast PA, North NJ
717-866-9217 |
| Doug Snee
Southwest PA, WV
724-627-5941 | | | | |



VEALERS: FEW GOOD AND CHOICE 70-110 LBS. 20.00-26.00. FEW STANDARD AND LOW GOOD 60-90 LBS. 11.00-20.00.

SLAUGHTER CALVES: FEW GOOD AND CHOICE 250-350 LBS. 85.00-95.00.

RETURNED TO FARM: HOLSTEIN BULLS 95-125 LBS. 120.00-157.00. PLAINER TYPE BULLS 80-115 LBS. 75.00-125.00. FEW WEAKER CALVES DOWN TO 50.00. HOLSTEIN HEIFERS 80-120 LBS. 300.00-350.00. PLAINER HEIFERS 70-100 LBS. 210.00-300.00.

SHEEP: COMPARED TO THURS., SLAUGHTER LAMBS SOLD 5.00-10.00 LOWER WITH LIGHTWEIGHT NEW CROP LAMBS AS MUCH AS 40.00 LOWER. SLAUGHTER EWES WERE NOT WELL TESTED.

SLAUGHTER LAMBS: NEW CROP CHOICE AND PRIME 2-3 40-80 LBS. 110.00-130.00. WOOLED CHOICE AND PRIME 2-3 60-85 LBS. 100.00-110.00; 85-100 LBS. 85.00-100.00; 100-140 LBS. 75.00-85.00.

SLAUGHTER EWES: GOOD AND CHOICE YEARLINGS AND 2 YEAR-OLDS NOT WELL TESTED. UTILITY AND GOOD 1-3 30.00-50.00.

GOATS: BY THE HEAD, LARGE BILLIES 100.00-125.00 WITH A FEW

UP TO 150.00, MEDIUM 75.00-100.00; CHOICE AND PRIME MUTTON 60.00-90.00; LARGE NANNIES 60.00-80.00, MEDIUM 40.00-60.00; CHOICE AND PRIME YEARLINGS 60.00-86.00; CHOICE AND PRIME KIDS 40.00-75.00, GOOD 20.00-40.00.

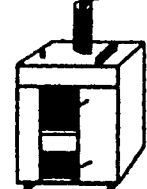
New Holland Dairy

New Holland Sales Stables
Report Supplied by Auction
Wednesday, January 19, 2000
TOTAL HEADAGE: 119 DAIRY, 141 HEIFERS, 19 BULLS.
LOCAL FRESH COWS 750.00-1550.00.
LOCAL SPRINGERS 675.00-1250.00.
BETTER FRESH COWS 1500.00-1625.00.
LARGE HEIFERS 1225.00-1425.00, SMALL 750.00-1125.00.
SHORT BRED HEIFERS 560.00-1175.00.
OPEN BREEDING AGE HEIFERS 750.00-950.00.
BULLS 350.00-675.00, PUREBREDS 400.00-775.00.
UPSTATE LOADS FRESH 1025.00-1625.00.
CANADIAN LOADS, SPRINGERS 900.00-1425.00.
REGISTERED HEIFERS 875.00-1285.00.

Mahoning Outdoor Furnaces

Cut Your Heating Costs With Our Outdoor Furnace

- Standard Model Burns Wood, Coal or Wood by-products
- Multi-Fuel Model Burns Wood, Coal, Oil or Gas



Adapts to any existing heat system Installation & Accessories Available



You're Invited To Our OPEN HOUSE

ELIZABETHTOWN:
Jan. 24 thru Jan. 29

OPEN MON., TUES. 7:30-5:00; WED. THRU FRI. 7:30-9:00; SAT. 7:30-2:00

SPECIAL

Top Executive Jim Patton From New Holland to Speak On The Case/New Holland Merger And How It Effects You!

THURSDAY, JAN. 27 - 10:30 AM

✓ CHECK LAST WEEK'S PAPER FOR MESSICK'S INSERT FOR COMPLETE DETAILS & SPECIALS

ELIZABETHTOWN ONLY:
Bring Your Sprayer Tips In & Have Tested For Accuracy

REMEMBER! AT LEAST 10% DISCOUNT ON PARTS!! PAID!!
PLUS FREE GIFT WITH \$200 PURCHASE
***WE WILL SHIP OPEN HOUSE ORDERS**
ADD UP YOUR SAVINGS WITH A CASE IH POCKET CALCULATOR FREE WHEN SCHEDULING SERVICE WORK OVER \$500 DURING THE MONTH OF JANUARY

MESSICK'S

SERVING TWO LOCATIONS

NEW HOLLAND Credit Company
RD #1 Box 225A, Route 30
Abbottstown, PA 17301
717-259-6617

Rheems Exit - Route 283
Elizabethtown, PA
717-367-1319
717-653-8867

