



**PENNSYLVANIA FORAGE & GRASSLAND COUNCIL**  
 Industry Farmers Scientist—Working Together Towards a Sounder Forage Program  
 HERSHEY, PA 17033



January 5 2000

Dear PFGC Supporter

In 1960, a group of individuals, who recognized the importance of forages to the dairy and Livestock industry, organized the Pennsylvania Forage and Grassland Council (PFGC). For the past 40 years, our theme has been "Industry Farmer Scientist-Working Toward Sounder Grassland Program"

Now, as the forage industry is at the crossroads of centuries, we are preparing to celebrate our 40<sup>th</sup> anniversary in 2000 and plan for the future. The Council needs the support of those of us who earn a living from this important industry. Therefore, we are asking for your help in continuing our successful educational organization and in recognizing the people who had the vision to support the forage industry initially and throughout the past 40 years.

First, please join or renew your membership in PFGC as a supporting organization for 2000. (A supporting organization invoice has been enclosed.) Your support will allow the Council to proceed with its educational and research programs as they relate to forages for dairy and livestock producers.

Second, please assist us in recognizing and celebrating PFGC's accomplishments by participating in our 40<sup>th</sup> Anniversary activities. An anniversary celebration has been scheduled for Wednesday, August 16, 2000, beginning at 4:00 p.m. at the "covered bridge" on the Wayne Harpster's Evergreen Farms, located near the Ag Progress Days site. We welcome your attendance and your support to help cover the costs of tent rental, sound system, lighting, catered meal, etc. As an event contributor, you will be introduced at the event and recognized in our event program and you will receive a copy of the 40-Year History of PFGC.

In addition, you will receive a copy of and recognition in the new PFGC Membership Resource Book. This resource features all of the Penn State Agronomy Fact Sheets, other valuable forage aids and copies of industry-submitted product/service data sheets (see enclosed sheet). Please note that you do not need to provide data sheets to be recognized in the book. A 40<sup>th</sup> Anniversary invoice is enclosed for your use.

We are expecting over 350 members and key forage producers to attend our anniversary celebration. Several forage leaders will present the history of PFGC "by decade" as the 40-Year History of PFGC, a book written by Dr. John E. Baylor and Richard C. Hann, is released that day. The President of the American Forage and Grassland Council, other keynote speakers and PFGC Past-Presidents will also be there.

Thanks again for your supporting membership, participation and support of the Pennsylvania Forage and Grassland Council and its activities.

Best regards,  
 The Pennsylvania Forage and Grassland Council

**PENNSYLVANIA FORAGE & GRASSLAND COUNCIL  
 MEMBERSHIP RESOURCE BOOK**

The "first" PFGC Membership Resource Book is being produced in early 2000.

The bound book will contain the following:

- 1 Penn State Agronomy Fact Sheets
- 2 Additional forage/grazing related data sheets
- 3 Industry submitted Product/Service Data Sheets to promote your own forage/grazing related data sheets  
 (Deadline to submit data sheets is February 1, 2000)
- 4 List of the contributors for the PFGC 40<sup>th</sup> Anniversary Celebration (including addresses and phone numbers of the industry contact person)
- 5 List of the officers and directors of PFGC with addresses and phone numbers

**Qualification to be a 40<sup>th</sup> Anniversary Celebration partner**

- 1 Contribute minimum of \$75 to \$100 toward the PFGC 40<sup>th</sup> Anniversary Celebration. (Contributions of any additional amount will be appreciated)
- 2 This entitles your organization to submit your own Product/Service Data Sheets for inclusion in the book based on the following:

**INVOICE**  
 Pennsylvania Forage and Grassland Council  
 "Supporting Organization"  
 2000

TO RICHARD C. HANN, Executive Director

FROM \_\_\_\_\_

Enclosed are my "Supporting Organization" dues for 2000

\$75.00 (Minimum dues) \$75 \_\_\_\_\_

Voluntary amount above \$75.00 dues \_\_\_\_\_

Yes, I also want to be a 40<sup>th</sup> Anniversary Celebration Partner

40<sup>th</sup> Celebration Contribution- (entitles you to one sheet two sides in the Membership Resource Book) \$75 \_\_\_\_\_

40<sup>th</sup> Celebration Contribution- (entitles you to two sheets two sides in the Membership Resource Book) \$100 \_\_\_\_\_

Total Amount of check \_\_\_\_\_

The official designated representative for our organization or agribusiness who should receive PFGC correspondence is

Business Name \_\_\_\_\_

Address \_\_\_\_\_

Representative \_\_\_\_\_ PHONE: \_\_\_\_\_

Please make checks payable to the Pa Forage and Grassland Council and send to

RICHARD C. HANN, EXECUTIVE DIRECTOR  
 PFGC P.O. BOX 355  
 HERSHEY, PA 17033

- \$75-40<sup>th</sup> Anniversary Contribution = One Sheet (two sides) = Two pages
- \$100- 40<sup>th</sup> Anniversary Contribution = Two Sheets (two sides) = Four pages
- **Quantity** to submit - 400 copies of each sheet 8 1/2 x 11
- Your sheets may be printed in Black & White or Color
- Sheets may be on normal or glossy paper- your choice
- Send the finished (ready to collate) sheets to the address below by February 1 so they can be included in the book
- You may include a dollars off coupon or discount on sheet(s) to be redeemed by new/current clients for your products or services
- The book will be sent to all PFGC Producer, Education, and Industry members

Send finished "ready to collate" data sheets by February 1, 2000 to

Richard C. Hann  
 PFGC Executive Director  
 PO Box 355  
 Hershey, PA 17033 Phone 717 520-2345 E-mail Hannr54@aol.com

**Maryland Workshop**

COLLEGE PARK, Md.-If France alone has more than 200 varieties of cheese, how many other kinds of milk products exist that are not commonly found in supermarkets?

Answers to that question illustrate the potential for niche markets that possibly could be utilized by Eastern dairy farmers doing on-farm processing, said Scott A. Rankin, Cooperative Extension dairy and food products processing specialist at the University of Maryland.

Dr. Rankin heads a planning committee for the first workshop of its kind in Maryland—"On-Farm Milk Processing: Alternative Income Opportunities for Milk Producers." The all-day event is scheduled in Frederick, Md., on Saturday, April 1, tentatively at the new Dutch's Daughter restaurant on Himes Avenue in southwest Frederick. A \$20 registration fee includes lunch and printed materials.

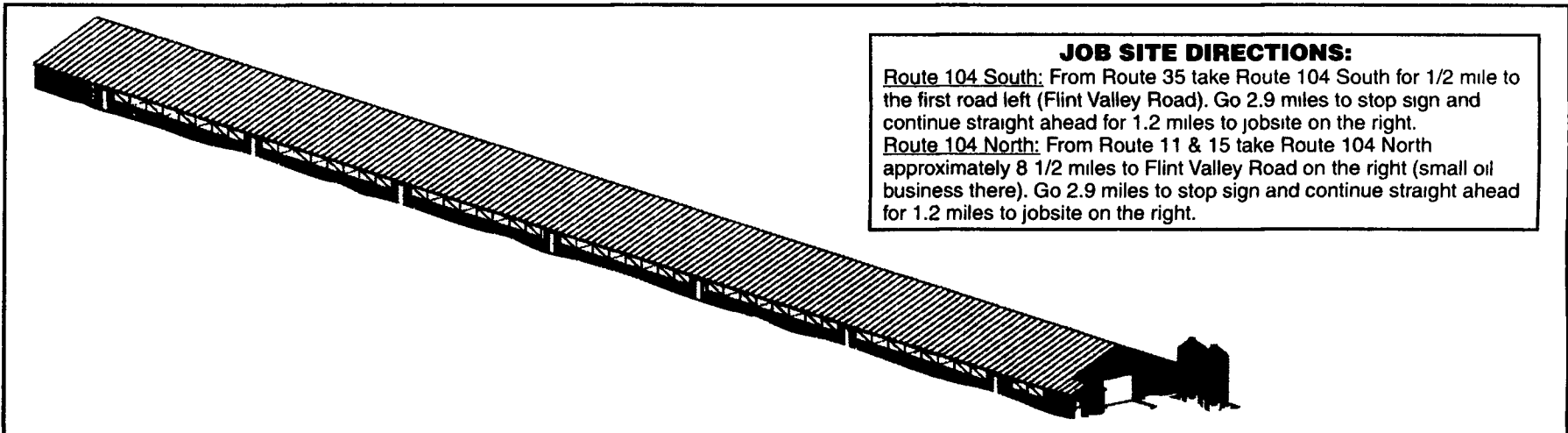
Subject areas will include processing of cheeses and other specialty milk products from cow, sheep, and goat milk. There will be opportunity for networking sessions with representatives of successful on-farm milk processing operations.

Complete details and registration forms are contained in brochures that will be available in February at Cooperative Extension county offices throughout Maryland. Or call (301) 405-4568.

**Farmer Boy Ag Systems Inc.**

**OPEN HOUSE**

**Thursday, January 27 • 3 to 7 PM**  
**ROGER & SUE SHEESLEY FARM**  
**Mt. Pleasant Mills, PA**



**JOB SITE DIRECTIONS:**

Route 104 South: From Route 35 take Route 104 South for 1/2 mile to the first road left (Flint Valley Road). Go 2.9 miles to stop sign and continue straight ahead for 1.2 miles to jobsite on the right.  
Route 104 North: From Route 11 & 15 take Route 104 North approximately 8 1/2 miles to Flint Valley Road on the right (small oil business there). Go 2.9 miles to stop sign and continue straight ahead for 1.2 miles to jobsite on the right.

**44' x 500' Broiler House**

Farmer Boy Ag Systems invites you to stop by the Open House on Thursday and see this New Broiler Operation featuring the environmentally controlled Broiler House with Tunnel ventilation.

**Aline Supply**  
 Mt. Pleasant Mills, PA  
 570-539-2500

 **AgChoice Farm Credit**  
 Your first choice for financial services.  
 1 (800) 327-6878

  
 P.O. Box 435, 410 East Lincoln Avenue, Myerstown, PA 17067  
 717-866-7565  
 1-800-845-3374