

## Ohio Conference Highlights Risk Management For Dairying

(COLUMBUS, Ohio) - Professionals who work with dairy farmers have a chance to develop skills to help those farmers better manage business risks. Ohio State University is sponsoring two January workshops called "Helping You Help Your Dairy Clientele" in Lima and North Canton.

The workshops are designed for agricultural professionals, such as agricultural lenders, milk processors, dairy farm input suppliers, insurance professionals, farm consultants, and lawyers. This is the first time this workshop has been offered in Ohio as part of the National Dairy Risk Management Education Program,

coordinated by Cameron Thraen in Ohio State's Department of Agricultural, Environmental, and Development Economics, and colleagues at the University of Wisconsin.

A team of Ohio State experts will cover different aspects of risk through lectures, case studies, and hands-on work. A risk awareness case study will be conducted in the morning session of the workshop. The afternoon session uses the Managing Risk and Profits/Dairy marketing software to discuss marketing-risk management.

"Continuing changes in dairy policy and the overall economy mean professionals working with dairy farmers need to improve their knowledge of risk management tools" Thraen said. "The workshop provides some of that training and introduces information resources and tools they can use in working with farmers"

Extension at (419) 586-2179.

For more information on the Jan. 14 workshop at Lolli's Restaurant in North Canton, contact Dianne Shoemaker, district dairy specialist in Wooster at (330) 263-3831.

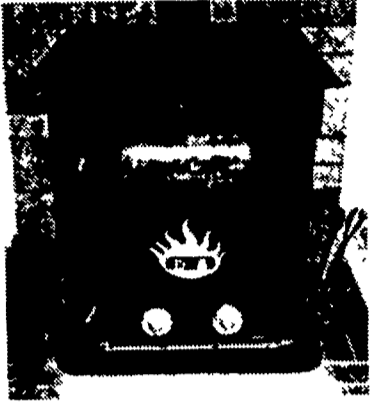
Registration is \$85 before Jan. 7 and \$100 after Jan. 7.

For more information on the Jan. 11 workshop at the Ohio State University - Lima location, contact Joe Beiler, agricultural agent in the Mercer County office of Ohio State University

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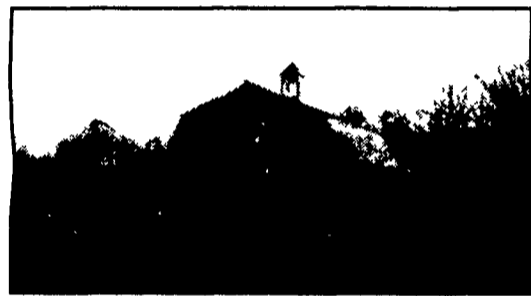
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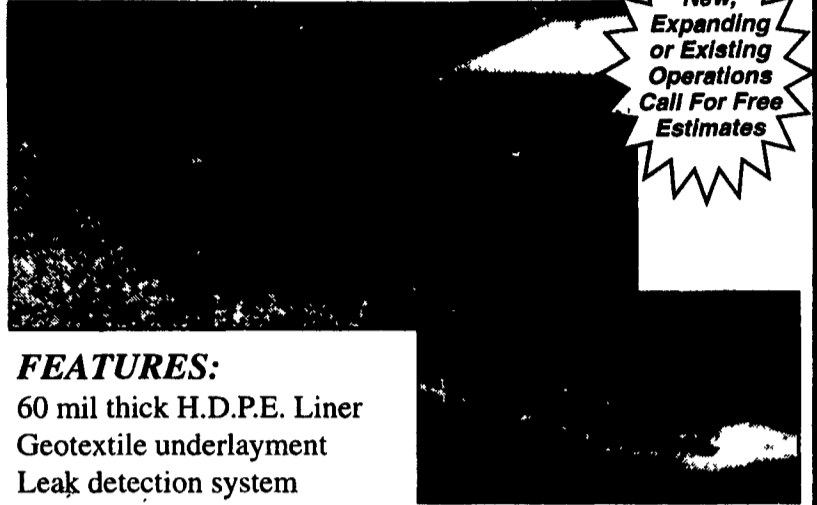
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