#### Estimated Daily Livestock Slaughter Under Federal Inspection

	Nov. 3			
	CATTLE	CALVES	HOGS	SHEEP
WEDNESDAY 11/3/99 (EST)	132,000	6,000	391,000	14,000
WEEK AGO (EST)	132,000	6,000	389,000	14,000
YEAR AGO (ACT)	130,000	6,000	384,000	14,000
WEEK TO DATE (EST)	394,000	16,000	1,170,000	43,000
SAME PD LT WK (EST)	389,000	16,000	1,168,000	42,000
SAME PD LT YR (EST)	391,000	17,000	1,144,000	40,000

#### Middleburg Livestock

Middleburg, Pa. November 2, 1999 Report Supplied By PDA

481 [PDA] CATTLE SLAUGHTER STEERS High Choice and Prime 2-4 1125-1425 lbs 72 00 78 00, Choice 2-3 1075 1495 lbs 64 75 72 25 Select 1-3 58 00-65 00, Standard 44 50-57 25

HOLSTEIN STEERS High Choice and Prime 2-3 1345-1515 lbs 62 00-64 25 66 00, Choice 2 3 1180-1570 lbs 56 75-62 75, Select 1-2 47 50-55 75, tew Standard 1-2 40 00-44 00

HEIFERS Choice 2-4 1060 1335 lbs 64 00-69 75, few Select 1-3 58 00-63 00, Standard 1-2 40 00-54 75

COWS Breakers 75 80% lean 36 50 41 25, Boners 80-85% lean 35 50-39 50, 85-90% lean 26 00 37 00 Shells down to 20 00

BULLOCKS few Select 1-3 48 50-

BULLS few Yield Grade 1 1385 2030 lbs 39 00 44 00 with one 52 00 Yield Grade 2 915-1655 lbs 36 00 40 50

FEEDER CATTLE STEERS Medium and Large 1 225 475 lbs 69 00-79 00 one lot 85 00, 500-600 lbs

66 50-75 50, 775-850 lbs 65 00-74 00, Medium and Large 2 305-495 lbs 51 00-66 00, 500-660 lbs 45 00-59 00, 700-905 lbs 40 00-58 00 Medium and Large 1 205 400 lbs 60 00-70 50, one lot 81 00, 495-595 lb 62 50, 675 760 lbs 54 00-65 00 Medium and Large 2 340 440 lbs 54 00-62 00, 500 675 lbs 42 00-47 00, 700-845 lbs 40 00 48 00 BULLS Medium Large 1 200-335 lbs 70 50-76 50, 400 480 lbs 65 00-72 00, 500-550 lbs 67 00, Medium and Large 2 300-485 lbs 48 50-57 00 500-680 lbs 42 00 48 00

CALVES 245 VEALERS few Good 130-140 lbs 57 00 60 00, Standard and lbs 20 00-29 00, Utility 65-Good 80-1 105 lbs 10 00-19 00

FARM CALVES No 1 Holstein bulls 90-125 lbs 100 00-137 00, 80-90 lbs 80 00 87 00 No 2 90 125 lbs 45 00 110 00, 75 85 lbs 42 00-70 00 No 1 Holstein heifers 75-110 270 00 350 00, No 2 75 105 lbs 145 00 265 00 Beef type bulls and heifers 85-110 lbs 85 00

HOGS 161 (11/01 & 02/19) Bulk of supply sold on Monday and reported by auction

BARROWS AND GILTS 49 54% lean 230-270 lbs 38 00-40 00, 45-50% lean 225-275 lbs 35 00-37 75, 40-45%

lean 290 335 lbs 36 00 38 00 SOWS US 1-3 300 485 lbs 25 00 35 00 515-565 lbs 28 00 31 75

BOARS one 505 lbs 6 00 FEEDER PIGS 18 Few US 1-3 35 45

lbs 6 00 10 00 --- per head SHEEP 35 SLAUGHTER LAMBS Choice 50 60 lbs 73 00 100 00, 65 85 lbs 70 00 87 00 100 115 lbs 52 00 63 00

SLAUGHTER SHEEP 16 00 29 00 with a couple 37 00

GOATS 19 Medium Billies 46 00 51 00, Large Nannies 46 00 52 00 31 00-38 00, Large Kids Medium 21 00 34 00 Small Kids 15 00-20 00 per

#### **Belleville Livestock**

Belleville, Pa. **November 3, 1999** Report Supplied By PDA

CATTLE 277 (SUPPLIED BY THE SLAUGHTER STEERS Select 1-3 57 00-61 00 HOLSTEINS Select 1 2 53 00-55 50 Choice 2-4 1200-1400 lbs 61 00-63 50 Select 1-3 54 00-57 00, Standard 42 00 49 00 SLAUGHTER COWS Breakers 75-80% lean 36 25-39 50 few to 41 00, Boners 80-85% lean 30 75-35 75, Lean 85-90% lean 24 00-31 00 Shells down to 15 00 BULLS Yield Grade I 1200 1500 lbs 40 75-47 25, Yield Grade 2 1000-1350 lbs 37 75-39 00

CALVES 107 VEALERS Standard and Good 80-90 lbs 17 00-20 00, 90-100 21 00-26 00 Utility 55 75 lbs 10 00-15 00

FARM CALVES No 1 Holstein bulls 95-120 lbs 110 00-155 00, No 2 90-120 87 00-108 00 HOGS 20 BARROWS AND GILTS

49-54% lean 230-260 lbs 44 00 46 50 SOWS US 1 3 400-750 lbs 31 00 37.00 FEEDER PIGS 23 US 1 3 13 00

24 00 -- per head SHEEP 26 SLAUGHTER LAMBS

Choice 70-90 lbs 65 00-77 00 40 55 lbs 98 00-11+00

SLAUGHTER SHEEP 25 00-47 00 GOATS 26 Large Billies 71 00 94 00 Large Nannies 49 00 58 00 40 00 50 00 Large Kids Medium 27 00 35 00 per head

#### **Morrison Cove** Livestock Martinsburg, Pa.

November 1, 1999 Report Supplied by Auction

CATTLE: 218. **STEERS CHOICE 65.00-68.10; GOOD** 62.00-64.75.

HEIFERS: CHOICE 64.00-67.00; GOOD 60.50-63.50.

COWS: UTILITY & COMMERCIAL

34.50-39.00, CANNER AND LOW CUTTER 15.00-33.50. BULLOCKS: GOOD & CHOICE 41.00-53.00.

BULLS: YIELD GRADE NO. 1 37.00-56.50.

FEEDER CATTLE: STEERS 48.00-72.00; BULLS 45.00-69.00; HEIF-ERS 43.00-65.00.

CALVES: 124. PRIME, NO MKT. TEST; CHOICE 72.00-85.00; GOOD 61.00-69.00; STANDARD 18.00-38.00; HOLSTEIN BULLS 90-130 LBS. 50.00-120.00; HOLSTEIN HEIFERS 90-130 LBS. 100.00-272.00.

HOGS: 127. US NO. 1-2 38.50-40.50; US NO. 1-3 36.00-39.00.

SOWS: US NO. 1-3 18.00-32.00. BOARS: 6.00-18.00. FEEDER PIGS: 44 HEAD. US#1&3

20-50 LBS. 9.00-14.00.

SHEEP: 40. CHOICE LAMBS 80.00-85.00, GOOD LAMBS 75.00-80.00, SLAUGHTER EWES 16.00-35.00. GOATS: 18.00-94.00.

#### Friend's Stockyard Inc. Accident, Md. 21520

Report Supplied by Auction Mon., November 1, 1999 STOCK BULLS AND STEERS (200-500 LBS.) 50.00-90.00.

STOCK HEIFERS: 36.00-82.00. SLAUGHTER STEERS: GOOD TO CHOICE 64.00-69.00; MEDIUM TO GOOD 55.00-63.50, HEAVY CHOICE OVER 1450 LB. 50.00-62.00.

HOLSTEIN STEERS: HEAVY CHOICE 40.00-51.50, LIGHT 35.00-46.50.

SLAUGHTER HEIFERS: GOOD TO CHOICE 60.00-65.25; MEDIUM TO GOOD 45.00-58.00.

**BULLS: HEAVY 38.00-44.00, LIGHT** 38.00-52.00.

COWS: UTILITY (HOLSTEIN) 34.75-41.50, COMMERCIAL TO GOOD 30.00-36.50, CULL COWS 28.00 AND DOWN.

VEALS: GOOD TO CHOICE 50.00-80.00, MEDIUM TO GOOD 20.00-47.00.

BOB CALVES: 30.00 AND DOWN. HOLSTEIN BULL CALVES RETURN TO FARM (90 TO 120 LB.)-UP

HOLSTEIN HEIFER CALVES -RETURN TO FARM (90 TO 120 LB.) - UP TO 260.00.

BEEF CROSS CALVES — RETURN TO FARM UP TO 110.00.
HOGS TOP QUALITY UP TO 38.00.

LAMBS CHOICE UP TO 70.00.

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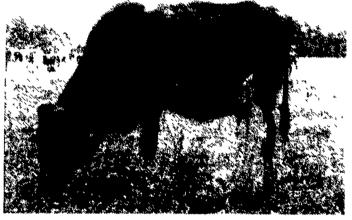
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#### Overall strategic objectives

Allow replacements to attain maximum growth and development to reach breeding size unhampered by parasites.

Maintain heifers as parasite-free, to prevent infection of the milking herd.

Maintain control measures for all cows exposed to any parasites

Allow lactating cows to attain maximum lactation potential possible with their genetics and nutrition.

Avoid wasting deworming dollars on cows in late lactation, dry or already parasite-free



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- Farm partnerships and corporations
- Succession Planning/Farm Transfers

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- Tax-free exchanges of real estate
- · Real estate settlements
- Tax planning for sale of conservation easement

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- Prompt and courteous settlement
- Tax planning during settlement

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