

**Kutztown Produce Auction**  
**Hay Auction**

Report Supplied by Auction  
Saturday, October 23, 1999  
19 LOADS.  
GRASS HAY: 175.00.  
MIXED HAY: 135.00-210.00.  
HAY: 4.30 BALE, 27.50 ROUND BALE.  
OAT STRAW: 102.50.  
WHEAT STRAW: 95.00-102.50.  
STRAW: 1.85 BALE.  
RYE SEED: 4.00 BU.  
OATS: 2.30-2.50 BU.  
FIREWOOD: 65.00-85.00 LOAD.  
HAY, STRAW, FIREWOOD, PRODUCE AND CONSIGNMENTS SOLD EVERY SAT, AT 9 A.M.

**Phila. Herb**

PHILADELPHIA Terminal  
Prices as of 27-OCT-99  
Provided by: Fruit and Vegetable Market News, Federal-State Market News Service, USDA.  
Phone: (215) 597-4536 Fax: (215) 336-0355  
CLEAR 47-65 NA—FV055  
MISC HERBS ---ANISE: MARKET STEADY 2/3 ctns CA 24s 12.00 --- ARRUGULA: ctns bchd NJ 24s 8.00 --- BASIL: ctns bchd FL 20.00-21.00 1 kg ctns bchd IS 12s 13.00 ---CELERIAC (CELERY ROOT): 20 lb ctns lse CD 11.00 ---CHERVIL: 1 kg ctns bchd IS 12s 17.00 ---CHIVES: 1 kg ctns bchd IS 18.00 ---CILANTRO: 4/5 bucrts bchd NJ 30s 8.00-9.00 4/5 bucrts lse NJ 8.00 ctns lse OH 8.00 ---DILL: ctns bchd OH 24s 8.00

ctns bchd NJ 24s 8.00 ---DRY ESCHALOT: OFFERINGS INSUFFICIENT TO QUOTE ---HORSERADISH: OFFERINGS INSUFFICIENT TO QUOTE ---MARJORAM: 1 kg ctns bchd IS 12s 13.00 ---MINT: ctns bchd NJ 8.00 1 kg ctns bchd IS 12s 10.00 ---OREGANO: 1 kg ctns bchd IS 12s 13.00 ctns bchd FL 16s 7.00 ---ROSEMARY: 1 kg ctns bchd IS 12s 13.00 ctns bchd FL 16s 7.00 ---SAGE: 1 kg ctns bchd IS 12s 13.00 ctns bchd FL 16s 7.00 ---TARRAGON: ctns bchd FL 16s 7.00 1 kg ctns bchd IS 12s 17.00 ---THYME: ctns bchd FL 16s 7.00 1 kg ctns bchd IS 12s 13.00 ---WATERCRESS: ctns bchd WV 12s 8.00 24s 12.50-13.00 mostly 13.00

**Weaverland Produce Auction**

New Holland, Pa.  
October 28, 1999  
Report Supplied By Auction  
APPLES: 1.50-2.75.  
BEANS: YELLOW 11.00 1/2 BU.  
BROCCOLI: .35-.75.  
CABBAGE: GREEN .25-.55 HEAD.  
CAULIFLOWER: .40-.80.  
CIDER: 1.25-1.80 GAL.  
PEPPERS: GREEN SM. TO LRG. 4.00-6.00, RED SM. TO LARGE 2.00-5.25, HOT 3.25-6.25, ALL 1/2 BU.  
POTATOES: RED 4.00-5.25 50 LBS., WHITE 5.00-9.00 1/2 BU.; SWEET 4.00-7.75 1/2 BU.  
PUMPKINS: NECK .25-2.10.  
RED BEETS: 2.00-3.25 6 CT.  
SQUASH: BUTTERNUT .10-.45; SUMMER .10-.12; ACORN 2.00-4.25 1/2 BU.; SPAGHETTI .25-.45.  
TOMATOES: RED SM. TO LRG. 3.00-21.00.  
FLOWERS: MUMS .25-2.35.  
ORNAMENTALS: FACE PUMPKINS.

HOWDENS .25-4.50; PRIZE WINNERS/ BIG MACS 1.50-3.50; GOURDS 1.00-3.50 1/2 BU.; GOOSE GOURDS 40-52; JACK-B-LITTLES .50-2.00 1/2 BU.  
NEXT WEEK'S SALE DAYS TUES. AND THURS. AT 9 A.M. CRAFT AUCTION SAT., NOV. 13, 9 A.M.; CHRISTMAS TREE AUCTION NOV. 27, 9 A.M.

**Central Carlot Pork Report**  
Des Moines, IA  
Wed Oct 27, 1999

USDA Market News  
USDA NATIONAL CARLOT PORK REPORT Equated to FOB Omaha Basis as 3:00 P.M.  
Compared to Tuesday's Close: Fresh loins mostly weak; butts 1/4" trim weak to 1.00 lower; sknd. bone-in hams 17-20 lbs. steady to 1.00 higher, 20-23 lbs. 3.00-5.00 higher, 23-27 lbs. steady; scls. bellies 4.00-7.00 lower; lean trimmings weak to 1.00 lower. Trading moderate, with light demand mostly moderate offerings.  
Loads PORK CUTS : 95.75 Loads TRIM/PROCESS PORK : 56.5 USDA ESTIMATED PORK CARCASS CUT-OUT Based on FOB Omaha carlot pork prices and industry yields.  
Calculations for a 185 lb Pork Carcass 51-52% lean, 0.80"-0.99" backfat at last rib Total Today's Primal Cutout Values Date Loads Carcass Loin Butt Pic Rib Ham Belly 10/27 152.3 55.53 72.26 42.71 29.81 95.63 50.46 72.27 Change : -1.48 -1.73 -0.67 0.55 -0.97 -0.26 -5.73 10/26 122.0 57.01 74.00 43.37 29.27 96.60 50.72 78.00 10/25 58.0 57.76 73.46 43.88 29.57 96.60 49.73 84.44 10/22 34.5 57.26 72.22 43.96 29.19 96.60 49.17 84.44 10/21 90.0 56.53 70.28 44.12 29.19 96.60 48.14 84.44 Current Five Day Simple Average - 56.82 72.44 43.61 29.41 96.41 49.65 80.72  
NOTE: Value may change without adequate test. A detailed description of the cutout is available upon request.  
FRESH PORK CUTS PRICE RANGE WGTED AVG. LOINS, BONE-IN Primal Cutout Value = 72.26 \*\*ABP Regular 14-18# = 67.00 - 76.00 73.42 Lds Price Range Wghtd Avg. 1/4" Trim 13-19# 5.0

91.00 - 100.00 97.00 1/8" Trm/less 13-19# 14.0 99.00 - 107.00 104.71 1/4" Bladeless 1/4" Trim 19-23# 1.0 93.00 93.00 combos 23/U#p# LOINS,CNTRCUT,10-11 RIB,1/4"TRM Tender-in FLO 8-13# 1.0 143.00 143.00 Tender-out FLO 8-13# BNLS Strap-on 5-9# 1.0 169.00 169.00 BNLS Strap-off 5-9# 16.0 161.00 - 175.00 171.06 WHILE BNLS LOINS 7-11# 125.00 125.00 E BNLS SIRLOIN .75-1# 2.5 92.00 - 94.00 92.80 BONE-IN SIR 2.5-3.5# 65.00 - 70.00 68.33 C BLADE ENDS 2-4# TENDERLOIN 1.25/DN# 1.25 253.00 - 269.00 265.80 LOIN BACKRIB (BOXED) FRSH/FRZN 1.5/DN# \* 1.75/DN# \* 1.75-2.00# 2.0 203.00 203.00 \* 2.00/UP# LOIN BACKRIB (COMBOS) 1.75/DN# 243.00 243.00 A PICNIC Primal Cutout Value = 29.81 \*\*ABP Untrmd Picnic = 31.00 31.00 Lds- Price Range Wghtd Avg. Smkr Trm, RS, combo 4.0 38.00 38.00 Smkr Trm, SS, boxed 47.00 47.00 A PICNIC CUSHION MEAT Combo 92% Fresh Boxed 92% Frozen 88.00 88.00 B BOSTON BUTT Primal Cutout Value = 42.71 \*\*ABP Regular 4-8# = 28.00 - 36.00 32.65 Lds Price Range Wghtd Avg. 1/4" Trim 4-9# 10.0 53.00 - 58.00 55.00 1/8" Trim 4-9# 1/4" Trim Neck-off 4.0 58.00 - 61.00 59.50 1/8" Trim Neck-off 3.0 69.00 69.00 BNLS, Cellar Trim combo's 9/UP# SPARERIB Primal Cutout Value = 95.63 \*\*ABP 1.5-3.5# = 83.00 83.00 Lds Price Range Wghtd Avg. 3 BAG/3 PCVAC 3.8/DN# 1.0 106.00 106.00 2 BAG/3 PCVAC 3.8-5.8# 91.00 91.00 A COMBOS 3.8/DN# COMBOS 3.8-5.8# SKINNED HAM Primal Cutout Value = 50.46 \*\*ABP Untrm Sel 17-20# = 61.00 - 61.50 61.25 \*\*ABP Untrm Sel 20-26# = 46.00 - 56.00 51.13 Lds Price Range Wghtd Avg. BONE-IN, TRIMMED 17-20# Trim Spec 1 2.0 65.00 - 65.50 65.25 20-23# Trim Spec 1 9.0 58.00 - 60.00 58.89 23-27# Trim Spec 1 5.0 50.00 - 51.00 50.40 17-20# Trim Spec 2 20-27# Trim Spec 2 46.00 46.00 A 27#up Trim Spec 2 BONELESS MUSCLES 94-96% 3 Muscle Group 4 Muscle Group 111.00 111.00 D 5 Muscle Group 108.00 108.

ter 1-2 350#/up unq Bulls YG 1 500#/up unq  
COW & BULL CARCASS CAF WEST COAST Loads Reported. Compared to last week:  
Market for Week Ended: October 22, 1999 Lds Price Range UT,brk 2-4 450#/up UT,bng 1-3 400#/up 64.00 Cutter 1-2 350#/up 64.00 Bulls YG 1 500#/up  
BONELESS PROCESSING BEEF/ BEEF TRIMMINGS 178.0 Loads Reported. Lean boneless beef 2.00 to 4.00 lower, Texas 2.00 to 3.50 lower compared to the previous report; 85% 2.00 to 4.00 lower; 75% steady to 1.00 lower; 65% steady to firm. Trading moderate, demand light for the moderate supplies available. Beef trimmings generally steady on moderate demand and offerings. FOB OMAHA BASIS: Chm Ln Lds Price Range Wtagv 90% fr 22 88.0 - 90.0 89.23 90% fz 97.0 97.00 A 85% fr 9 83.0 83.00 85% fz 75% fr 9 68.0 - 69.0 68.78 75% fz 65% fr 9 59.0 - 59.5 59.11 65% fz 50% fr 98 38.00 - 41.00 39.94 50% fz 3 44.00 - 46.00 44.67 50% bx unq Bull 92-94 120.00 120.00 E FOB EAST TEXAS AND OKLAHOMA: Chm Ln Lds Price Range Wtagv 90% fr 28 88.0 - 89.5 88.54 90% fz unq 85% fr 85% fz 75% fr 75% fz 65% fr 65% fz CAF NORTHEAST AREAS: Chm Ln Lds Price Range Wtagv 90% fr 95.0 - 97.0 96.02 E 90% fz 85% fr unq 85% fz 75% fr 75% fz 65% fr 65% fz CAF WEST COAST BASIS Market for Week Ended: 10/22/99 Chm Ln Lds Price Range Wtagv 90% fr 93.00 - 94.50 94.23 90% fz unq 85% fr 86.00 - 89.50 87.30 85% fz unq 75% fr unq 75% fz unq 65% fr 56.50 - 59.00 57.55 65% fz 50% fr 39.00 - 41.00 40.28 50% fz unq  
\*\*ABCDE after quotes represents days since last actual market test. Quotes are dropped after 5 days of no test or before if they no longer reflect current market conditions.\*\*

**Northeast Lamb Pool Tele-auction**

Troy, PA  
Oct. 22, 1998  
399 HEAD.  
LAMBS: 9 HEAD 115-125 LBS. 60.00; 3 HEAD 95-115 LBS. 60.00-85.00; 30 HEAD 85-94 LBS. 69.00; 63 HEAD 70-84 LBS. 79.00-82.00; 72 HEAD 80-89 LBS. 86.00-94.00; ONE LOT THIN LAMBS 56.00.  
UTILITY LAMBS: 10 HEAD 25-65 LBS. 81.50.  
YEARLINGS: 14 HEAD 100-130 LBS. 35.00-41.00.  
SHEEP: 28 HEAD 110-160 LBS. 28.00-30.00.

**Central Carlot Beef Report**

Des Moines, IA  
Wed Oct 27, 1999  
USDA Market News  
USDA NATIONAL CARLOT BEEF REPORT (includes major production areas in the Midwest and TX) as of 3:00 PM COW & BULL CARCASS FOB OMAHA 5.0 Loads Reported. Compared to Tuesday's 3:00 P.M. report: Utility carcasses 1.00 lower; Cutter not established. Demand light, offerings moderate.  
UT,brk 2-4 450#/up 2.0 60.00 60.00 UT,bng 1-3 400#/up 3.0 64.00 64.00 Cut-

**WANTED GUINEA PIGS**

Highest Prices Paid  
Will Pick-Up Minimum 50  
Also: Dwarfs & Mini-Lop Bunnies  
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Leave Message

**Lebanon Produce Auction**

Rt. 2, Box 281, Myerstown, PA 17067

Nursery Department  
Opens 9:50 am  
Every Tuesday, Thursday & Friday

**Sale Every Tuesday 10 AM**

**Hay - Straw - Corn - Grain**  
1/2 mile west of Reistville  
(midway between Myerstown & Schaefferstown)  
**717-367-8379** Wilmer Hoover  
**717-949-2643** Auction Site

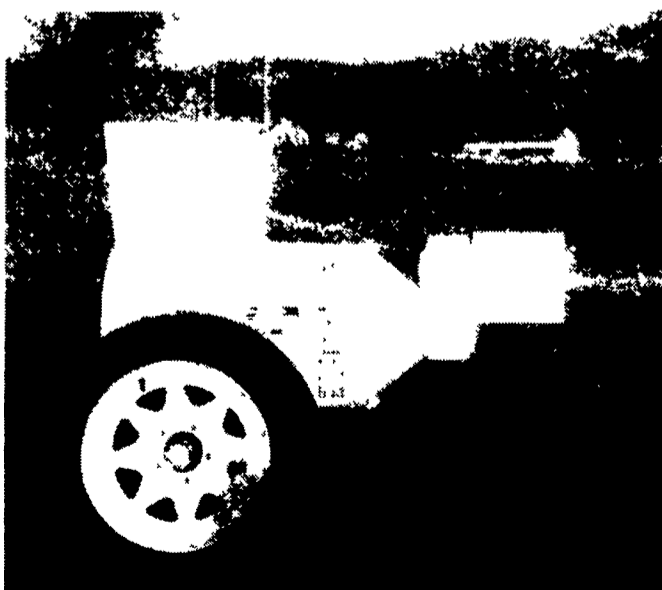
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- Slow Speed** - 1800 RPM, Slower speeds result in reduced wear for all moving parts.
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- Dependable Gear Drive
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**717-263-1919**



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3 Months	5.82%
6 Months	5.99%
1 Year	6.10%

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or **Cynthia Abribat**, Financial Consultant at  
**(800) 346-6001** Ext. 4516 for more information.

**SALOMON SMITH BARNEY**

\* The annual percentage yields (APYs) are effective as of 10/27/99 and are subject to availability and changes. APY interest can not remain on deposit in the same CD interest will be paid semi-annually, monthly or at maturity. FDIC insurance covers a maximum amount of \$100,000 per depositor or per institution (principal and interest combined) in each insurance capacity. Minimum deposit \$1,000. Although we are not required to do so, we endeavor to provide a secondary market so that CD holders can sell their CDs prior to maturity. The resale price in such a transaction may be less than the principal amount invested. National bank average determined by Bank Rate Monitor, a service mark of Bank Rate Monitor. © 1999 Salomon Smith Barney Inc. Member SIPC. Salomon Smith Barney is a service mark of Salomon Smith Barney Inc.