

| V  |               |
|--|---------------|
| Northern Virginia                                    | 65 00 - 79.0  |
|  | 500-600       |
| Livestock  | 61.00 - 76.0  |
| August 30, 1999                                      | 600-700       |
| Front Royal, Marshall, Orange,                       | 66 00 - 72.0  |
| Rockingham, Shenandoah, Staunton Union               | 700-800       |
| and Winchester Virginia for the week of              | 56.00 - 64.0  |
| Aug 23-28, 1999                                      | 800-900       |
| Feeder Cattle 2959 Head                              | Bulls         |
| Steers Med&Lge 1 Small 1                             | Med&Lge 2     |
| Med&Lge 2  | 200-300       |
| 200-300 97.00 - 108.00                               | 72.50 67.00   |
|  | 300-400       |
| 300-400 85.00 - 103.00 63.00 -                       | 82.00 - 92.00 |
| 69.50 78.50 - 90.00                                  | 400-500       |
| 400-500 79.00 - 96.00 63.00 - 69.00                  | 67.50 73.00   |
| 70.00 - 87.00  | Few           |
| 500-600 72.00 - 89 50 57 00 - 64 50                  | 61.00 - 72.50 |
| 500-600 72.00 - 89.50 57.00 - 64.50<br>67.00 - 81.00 | 500-600       |
|  | 62.75 - 74.00 |
| 600-700 73.00 - 84.50<br>64.00 - 78.50               | 600-700       |
| 700-800 72.00 - 80.00                                |               |
| 66.00 - 74.00  | 700-900       |
| 800-900 71.75 - 78.00                                | Slaughter     |
| 68.75  | Slaughter     |
| 000 1000 /0 00 /0 00                                 | Breaking      |
| 900-1000 63.25 - 69 25                               | 31.50 - 40.75 |
| 1000-1100 68.85                                      | Cutter        |
| Holstein   | 27.50 - 41.00 |
| Steer Med&Lge 2                                      | Canner        |
| 300-500 56.00 - 59.50                                | 20.00 - 31.00 |
| Heifers Med&Lge 1 Small 1                            | Slaughter     |
| Med&Lge 2  | Yg 1-2        |
| 200,200, 07,00, 04,00                                | 52.50         |
| 200-300 87.00 - 94.00<br>72.00                       | Yg 1-2        |
| 300-400 70.50 - 87.00 57.00 - 69 50                  | 46.25         |
| 67.00 - 85.50  | Yg 1-2        |
| 400-500 71.00 - 85 50 55.00 - 59.00                  | 45.75         |
| -00-500 /1.00 - 05 50 55.00 - 59.00                  | Cows re       |

| 65 00 - 79.00                            |
|--|
| 500-600 65.00 - 79.25 65.00              |
| 61.00 - 76.00                            |
| 600-700 66 00 - 78.50 50.00              |
| 66 00 - 72.00                            |
| 700-800 64.50 - 73.00                    |
| 56.00 - 64.00                            |
| 800-900 55.00                            |
| 800-900 55.00<br>Bulls Med&Lge 1 Small 1 |
| Med&Lge 2                                |
| 200-300 89 00 - 109.00 71.00 -           |
| 72.50 67.00 - 83.00                      |
| 300-400 85 00 - 104.00                   |
| 82.00 - 92.00                            |
| 400-500 83.50 - 97.00 61.00 -            |
| 67.50 73.00 - 85.00                      |
| Few 71.00 - 79 50                        |
| 61.00 - 72.50                            |
| 500-600 67.00 - 78.00                    |
| 62.75 - 74.00                            |
| 600-700 61 00 - 72.50                    |
| ,  |
| 700-900 57.50 - 62.00                    |
| Slaughter Cattle 1097 Head               |
| Slaughter Cows 1010 Head                 |
| Breaking Utility and Commercial 2-4      |
| 31.50 - 40.75                            |
| Cutter and Boning Utility 1-3            |
| 27.50 - 41.00                            |
| Canner and Low Cutter 1-2                |
| 20.00 - 31.00                            |
| Slaughter Bulls 87 Head                  |
| Yg 1-2 900-1300 lbs 37 00 -              |
| 52.50                                    |
| Yg 1-2 1300-1600 lbs 38.00 -             |
| 46.25                                    |
| Yg 1-2 1600 lbs and over 35.00 - 45.75   |
|  |
| Cows returned to farms 66 head -         |

Medium and Large 1, 950-1275 lbsbred 39.50-45.00 per cwt. Medium and Large 1, 5-9 yrs old 1250-1450lbs 5-8 Months Bred 45.50-53.50 per cwt. Medium and Large 1, 4-10 yrs old 900-1100 lbs 410.00 per head. Cows with calves at side 19 pairs - Medium and Large 1, 4-10 yrs old 900-1100 lbs with calves newborn to 200 lbs cows 29.00-40 50 per cwt, Calves .Baby calves 70.00-100.00 per cwt returned to farms 98 head newborn to 4 weeks 5.00-75.00 per head. Over 100 lbs 37.50-98.00 per cwt.

Lambs Total Receipts 163 Head Slaughter Lambs 120 Head New Crop Choice Few Prime 1-2 Few 3 92-120 lbs 73.00 - 75.25 Good and Few Choice 1-2 87-94 lbs 67.00 - 75.00 Feeder Lambs 30 Head Medium and Large Frame 1-2 85-100 lbs 75 00 Medium and Large Frame 1-2 70- 85 lbs 75.00 Medium and Large Frame 1-2 60- 70 lbs 75.00 77.00Slaughter Ewes and Rams 13 Head Ewes Choice 2-4 23.00 Utility and Good 1-3 27.00 Slaughter Hogs 15 Head Barrows and

Gilts US 1-3 200-250 lbs 28.50

US 2-4 250-300 lbs 28 50 Sows US 1-3 300-500 lbs 15.00 - 21.50 US 1-3 500 lbs and over 21.50 Boars 300-600 lbs 2.00 - 10 00

## Southwest Virginia Livestock

| LIACSINCK                                |                 |        |          |  |  |
|--|-----------------|--------|----------|--|--|
| Hollins,                                 | Tri-State and   | l Wytl | heville, |  |  |
| Virginia for the week of Aug 23-28, 1999 |                 |        |          |  |  |
|  | attle 3088 Head |        |          |  |  |
| Steers                                   | Med&Lge 1       | S      | mall 1   |  |  |
| Med&Lge 2                                | -               |        |          |  |  |
| 200-300                                  | 88 00 - 110.00  | 75 00  | - 85 00  |  |  |
| 82.00 - 107 00                           |                 |        |          |  |  |
| 300-400                                  | 99.00 - 105.00  | 70.00  | - 85 50  |  |  |
| 80.00 - 93 00                            |                 |        |          |  |  |
| Mostly                                   | 85 00 - 99 50   |        | -        |  |  |
|  |                 |        |          |  |  |
| 400-500                                  | 80.00 - 99.50   | 66.00  | 82 50    |  |  |

)-500 80 00 - 99 50 66 00 - 82 50 75 00 - 89.50

500-600 78.50 - 86 00 60 00 - 76.00

## Lancaster Farming, Saturday, September 4, 1999-A9

Few

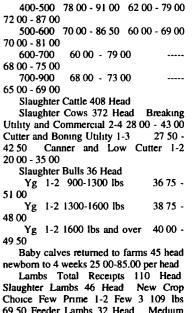
75 00 - 84 00

| 73.50 - 84 00                                     |
|---|
| 600-700 75.00 - 82 00 63 00 - 72 00               |
| 68 00 - 78.00                                     |
| 700-800 70.00 - 80.00                             |
| 60 00 - 66.00                                     |
| 800-900 65.00 - 74.00                             |
| Holstein  |
| Steer Med&Lge 2                                   |
| 200-300 58.00 - 72.00                             |
| 300-500 53 00 - 68 00                             |
| 500-700 46.00 - 60.00                             |
| 700-900 46.00 - 57 00                             |
| 900-1100 45 00 - 53.00                            |
| Heifers Med&Lge 1 Small 1                         |
| Med&Lge 2<br>200-300 80 00 - 102 00 65 00 -       |
| 200-300 80 00 - 102 00 65 00 -                    |
| 76 00 71.00 - 84 00                               |
| 300-400 85 00 - 108 00 63 00 -                    |
| 77 00 81 00 - 90 00                               |
| Few 72.00 - 75.00                                 |
| 66 00 - 72.00                                     |
| 400-500 70 00 - 83 50 60 00 - 72 00               |
| 64 00 - 80 00                                     |
| 500-600 70.75 - 79 00 62 00 - 70 00               |
| 64 00 - 75.00                                     |
| 64 00 - 75.00<br>Few 51 00 - 52 50 -              |
| 600-700 69 00 - 80 50                             |
| 65 00 - 68 00                                     |
| 700-800 69 00 - 78 50                             |
| 800-900 58.50 - 67.00                             |
| Bulls Med&Lge I Small I                           |
| Med&Lge 2   |
| Med&Lge 2<br>200-300 90 00 - 117 00 75 00 - 84 00 |

88.00 - 96.00 Few 89 00 - 96 00 65 00 - 67 00

77.00 - 80 00 300-400 94 00 - 107.00 72 00 - 81 00

86 00 - 95 00



72 00 - 86 50

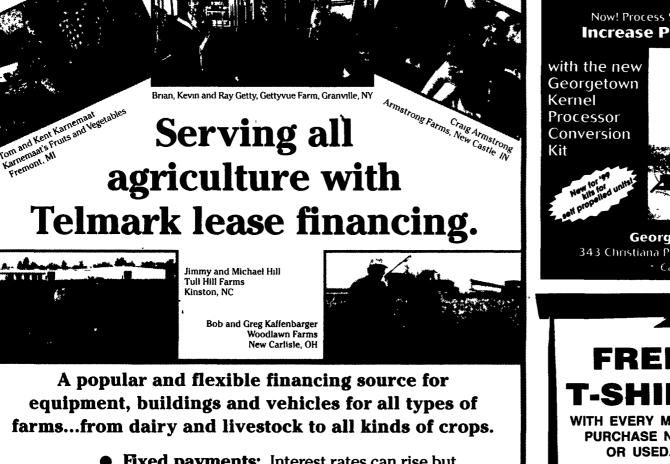
Choice Few Prime 1-2 Few 3 109 lbs 69 50 Feeder Lambs 32 Head Medium and Large Frame 1-2 85-100 lbs 70 25 Medium and Large Frame 1-2 70- 85 lbs 70 00Slaughter Ewes and Rams 32 Head Choice 2-4 26 00 Ewes

Utility and Good 1-3 22 00 Rams All 25 50

Goats 28 Head (Sold by the 42 00 - 64 00 Head)Billies Large Medium 35 00 - 45 00 Small 20 00 -35 00 - 43 00 28 00Nannies Large Small 22 00 - 25 00

Slaughter Hogs 9 Head Barrows and Gilts US 1-3 200-250 lbs 32 50





- Fixed payments: Interest rates can rise but fixed lease payments will remain the same.
- 100% tax deductibility: Lease payments



are treated as an operating expense.

• Low upfront costs: As little as one or two monthly payments at the beginning.

• **Customized payments:** Lease payment schedules that fit your cash flow.

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|---|---|--|---|---|--|
| Mike<br>Dixon<br>Southwest PA,MD<br>814-684-5707    | Fred<br>Dixon<br>Northwest PA<br>724-346-3455                   | Mike<br>Fullam<br>Central PA<br>570-966-9202   | Brenda<br>Pfleegor<br><sup>Central PA</sup><br>570-522-0505 | Frank<br>Hunter<br>Northwest PA<br>716-595-3954 | Lisa<br>Francisco Sonnen<br>Northeast PA, North NJ<br>717-866-9217 |
|   |   |  |   |   |  |

| •Leeson & GE Farm Duty  |  |  |
|---|--|--|
| •Leeson   | •Benshaw   |  |
| Pumps<br>•Star<br>•Little Giant<br>•Hayward Pool<br>Accessori<br>•Bases<br>•Carbon Brushe<br>•Start Switches<br>•Bearings | •Capacitors<br>•Pump Seals   |  |
| •AC & DC Mot<br>•Hermetics<br>•Generators   |  |  |
| e Goard Repair  | Electrical<br>Contracting<br>Individual Wiring<br>Equipment<br>Installation  |  |
|   | Controls<br>•Leeson<br>Pumps<br>•Star<br>•Little Giant<br>•Hayward Pool<br>Accessori<br>•Bases<br>•Carbon Brush<br>•Start Switches<br>•Bearings<br>Rewinding<br>•AC & DC Mot<br>•Hermetics<br>•Generators<br>Services<br>e |  |