



Virginia Feeder Sales
Richmond, VA
Mon May 17, 1999

USDA-VA Dept of Ag Market News
Summary of Livestock Auctions by
Areas: Northern Virginia Livestock Summary
Front Royal, Marshall, Rockingham,
Shenandoah, Staunton Union and
Winchester VA for the week of May
10-15, 1999

Feeder Cattle 1550 Head
Steers Med&Lge 1 Small 1 Med&Lge 2
200-300 80.00 - 82.00 - 89.00 300-400
81.00 - 86.00 - 70.00 - 86.00 400-500
75.00 - 85.00 - 70.00 - 81.50 500-600
76.00 - 86.50 65.00 65.00 - 78.50 600-700
65.00 - 77.00 - 54.50 - 65.50 700-800
63.00 - 68.50 - 60.00 800-900 64.50 -
65.00 - 49.75 - 52.00 900-1000 60.00 -
50.50 1000-1100 53.50 - 57.75 - 49.35

Heifers Med&Lge 1 Small 1 Med&Lge 2
200-300 67.00 - 77.00 - 64.00 - 80.50
300-400 70.00 - 76.25 65.00 - 67.00 64.50 -
72.50 400-500 66.00 - 77.00 60.00 -
64.50 64.00 - 76.00 500-600 67.00 - 73.00
61.00 60.25 - 74.75 600-700 64.50 - 70.00
56.00 - 62.50 700-800 59.00 - 64.25 - 49.35

Bulls Med&Lge 1 Small 1 Med&Lge 2
200-300 84.00 61.50 75.00 - 84.50
300-400 76.00 - 90.50 68.00 - 78.00 63.50 -
79.50 400-500 66.50 - 82.00 62.00 -
68.00 61.50 - 82.00 500-600 64.00 - 74.00
60.00 - 74.00 600-700 62.50 - 70.25
52.50 59.00 - 62.00 700-900 52.00 - 63.00
41.50 - 54.50

Slaughter Cattle 579 Head
Slaughter Cows 526 Head Breaking
Utility and Commercial 2-4 33.50 - 45.75
Cutter and Boning Utility 1-3 33.00 - 45.25
Canner and Low Cutter 1-2 28.00 - 35.50

Slaughter Bulls 53 Head Yg 1-2
900-1300 lbs 40.00 - 53.50 Yg 1-2
1300-1600 lbs 40.00 - 51.50 Yg 1-2 1600
lbs and over 43.00 - 55.25

Baby calves returned to farms 60 head
newborn to 4 weeks 16.00-100.00 per
head. Over 100 lbs 40.00-100.00 per cwt.

Lambs Total Receipts 189 Head Slaughter
Lambs 120 Head New Crop Choice
Few Prime 1-2 Few 3 96 lbs 88.00 Choice
Few Prime 1-2 Few 3 98-117 lbs 90.00 -
93.00 Good and Few Choice 1-2 86-91 lbs
89.25 - 92.25 Woolled Choice Few Prime
1-2 Few 3 110 lbs 75.00 Feeder Lambs 36
Head Medium and Large Frame 1-2
85-100 lbs 89.00 Medium and Large
Frame 1-2 70- 85 lbs 93.50 Medium and
Large Frame 1-2 60- 70 lbs 98.00 - 103.00
Medium and Large Frame 1-2 50- 60 lbs

100.00 Slaughter Ewes and Rams 33 Head
Ewes Choice 2-4 12.50 - 24.00 Utility and
Good 1-3 20.00 - 26.00 Cull and Low Utility
1-2 18.00

**Richmond, VA
Mon May 17, 1999**

USDA-VA Dept of Ag Market News
Summary of Livestock Auctions by
Areas: Southwest Virginia Livestock Summary
Including Abingdon Livestock
Exchange, Hollins and Wytheville Virginia
for the week of May 10-15, 1999

Feeder Cattle 1284 Head
Steers Med&Lge 1 Small 1 Med&Lge 2
200-300 85.00 - 101.00 - 75.00 - 88.00

300-400 83.00 - 89.00 71.00 - 75.00 72.00 -
84.00 400-500 81.00 - 86.00 69.00 -
79.00 74.00 - 81.00 500-600 76.50 - 87.00
62.00 - 68.00 70.00 - 79.00 600-700 65.00
- 79.75 - 79.75 - 79.75

Holstein Steer Med&Lge 2 200-300
65.00 - 72.50 300-500 62.00 - 73.00
500-700 54.00 - 60.50

Heifers Med&Lge 1 Small 1 Med&Lge 2
200-300 74.00 - 80.00 - 72.00 - 80.00
300-400 72.00 - 81.00 59.00 - 72.00 70.00 -
78.00 400-500 70.00 - 81.00 62.00 -
70.00 65.00 - 80.00 500-600 68.00 - 75.00
56.00 - 63.00 63.00 - 72.00 600-700 62.00 -
69.00 52.00 - 54.00 - 700-800 55.00 -
63.00 - 63.00 - 63.00

Bulls Med&Lge 1 Small 1 Med&Lge 2
200-300 80.00 - 86.00 - 77.00 - 85.00
300-400 77.00 - 84.00 68.00 - 70.00 70.00 -
83.00 400-500 77.00 - 87.00 55.00 -
60.00 70.00 - 79.00 500-600 61.00 - 77.00
60.00 - 64.00 600-700 52.00 - 60.

Slaughter Cattle 186 Head
Slaughter Cows 168 Head Breaking
Utility and Commercial 2-4 32.00 - 41.00
Cutter and Boning Utility 1-3 33.25 - 40.00
Canner and Low Cutter 1-2 25.50 - 34.00

Slaughter Bulls 18 Head Yg 1-2
900-1300 lbs 45.00 - 48.50 Yg 1-2
1300-1600 lbs 42.00 - 55.00 Yg 1-2 1600
lbs and over 43.00 - 48.00

Cows with calves at side 38 pairs -
Medium 1 and Large 1, few Medium 1 and
Medium 2, 4-10 yrs old 1000-1250 lbs
with calves 100-150 lbs 590.00-660.00 per
pair. Baby calves returned to farms 24 head
newborn to 4 weeks 30.00-110.00 per
head.

Lambs Total Receipts 108 Head Feeder
Lambs 90 Head Medium and Large Frame
1-2 85-100 lbs 77.00 Medium and Large
Frame 1-2 70- 85 lbs 79.00 Medium and
Large Frame 1-2 60- 70 lbs 84.50 Medium
and Large Frame 1-2 50- 60 lbs 84.50
Slaughter Ewes and Rams 18 Head Ewes
Choice 2-4 27.50 Utility and Good 1-3
27.00 Cull and Low Utility 1-2 27.50

**Grantsville
Livestock**

Grantsville, Maryland
Report Supplied by Auction
Saturday, May 15, 1999

STOCK BULLS AND STEERS
200-500 LBS. 50.00-90.00.

STOCK HEIFERS 35.00-80.00.
SLAUGHTER STEERS GOOD TO
CHOICE 55.00-62.50; MEDIUM TO
GOOD 45.00-58.00.

HOLSTEIN STEERS GOOD, NONE
AVAILABLE, LIGHT, 40.00-51.50.
SLAUGHTER HEIFERS GOOD TO
CHOICE 55.00-62.00, MEDIUM TO
GOOD 45.00-55.00.

BULLS: HEAVY 30.00-53.00, LIGHT
32.00-42.50.

COWS: UTILITY HOLSTEINS
35.00-43.75, CANNERS 27.00-35.00,
CULLS 22.00 AND DOWN.

STOCK COWS UP TO 540.00.
BOB CALVES 30.00 AND DOWN.

HOLSTEIN BULL CALVES RETURN
TO FARM: 90-120 LBS. UP TO 90.00.

HOLSTEIN HEIFER CALVES
RETURN TO FARM UP TO 190.00.

BEEF X CALVES RETURN TO
FARM, UP TO 145.00.

HOGS: TOP QUALITY UP TO 42.00,
HEAVY UP TO 39.50, LIGHT
20.00-40.00, FEEDER PIGS BY THE
HEAD UP TO 38.00.

SOWS: 12.00-25.00.
MALE HOGS: 4.00-25.00.

LAMBS: 70-85 LBS. UP TO 100.00,
85-125 LBS. UP TO 100.00, 30-60 LBS.
UP TO 115.00, CULLS UP TO 60.00.

SHEEP: UP TO 32.00.
GOATS: ALL BY THE HEAD, LARGE
40.00-115.00; MEDIUM 20.00-50.00;
SMALL 10.00-35.00.

The Kaffenbargers chose a common sense approach to expand their hog operation.



Bob and Greg Kaffenbarger, Woodlawn Farms, New Carlisle, Ohio

When Woodlawn Farms (Bob and Greg Kaffenbarger) expanded their hog operation to include two nurseries and two finishing barns, they also included Telmark. They chose Telmark for its 100% tax guaranteed deductible payments and common sense approach to security.

Telmark's understanding of the swine industry – and its flexibility to let Woodlawn Farms control disbursements to vendors during the construction process – enabled Bob and Greg to get the buildings they wanted and have them constructed to meet their specific needs.

For a "common sense" financing source that's been listening to you for over 30 years, contact:

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