

# YOUR INVITATION TO ATTEND LANCASTER COUNTY DAIRY DAYS

At The Farm and Home Center - 1383 Arcadia Road  
Lancaster, PA



THURSDAY, FEBRUARY 18, 1999  
and  
TUESDAY, MARCH 2, 1999

## DAIRY DAY SUPPORTERS

AgWay - New Holland	Kipe Steel Inc.
Brandt's Farm Supply, Inc./Surge	Lancaster DHIA
Commodity Specialists Co.	Land O'Lakes, Inc.
Consolidated Nutrition CC	Lapp's Farm Equipment
Elanco Animal Health	Merial Ltd.
Ephrata National Bank	Millerstown Veterinary Associates
F.M. Brown's Sons, Inc.	Monsanto - Protiva
First Union Bank, PA 6918	PA DHIA
Fisher and Thompson, Inc.	Penn Jersey Products, Inc.
Fort Dodge Animal Health	Pennfield Corp.
Frey Brothers Mfg.	PFB Farm Management Service
Fulton Bank	Pfizer, Inc.
Genex	Pharmica & Upjohn
Hoechst-Roussel Agri-Vet Co.	Purina Mills, Inc.
J.B. Zimmerman & Sons, Inc./Alfa Laval	Schering-Plough Animal Health
John Lichty Accountant	Sire Power, Inc.
Keystone Farm Credit, ACA	Star Silo
King's Dairy Seed/Fairview Fruit Farm	Va - NC Select Sires
	White Oak Mills

Conducted By  
**PENNSTATE**



COOPERATIVE EXTENSION  
OF LANCASTER COUNTY

## LANCASTER COUNTY DAIRY DAYS AGENDA

### February 18, 1999

### March 2, 1999

9:30 VISIT EXHIBITS REFRESHMENTS	9:30 VISIT EXHIBITS REFRESHMENTS
9:45 MILK: IT DOES AN ECONOMY GOOD ...Video	9:45 SO GOD MADE A FARMER Video
10:00 THE DAIRY INDUSTRY IS CHANGING. ARE YOU? - Where we have come from - Where we are heading - Future implications for me ...Gary Siplorski	10:00 SUPPLEMENTAL LIGHTING FOR DAIRY COWS - Research - Producers experiences - Is it profitable? - Recommendations ... Geoff Dahl
HOW I FOUND THE BUSINESS SIDE OF MILKING COWS . Ralph Bredl, Jr	11:00 NITROGEN-BASED NUTRIENT MANAGEMENT - Current requirements Leon J Ressler
DAIRY SUCCESS STORIES ...Ralph Bredl, Jr. ...Gary Siplorski	11:45 PHOSPHORUS-BASED NUTRIENT MANAGEMENT - What lies ahead? - Recycling phosphorus - What can/should I do now? ...Andrew Sharpley
TOOLS & TECHNIQUES FOR IMPACTING YOUR BUSINESS ...Ralph Bredl, Jr.	12:00 - LUNCH (purchase tickets by 10:30 a.m.) VISIT EXHIBITS
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1:15 MORE TOOLS & TECHNIQUES ...Ralph Bredl, Jr. BENCHMARKING TOOLS FOR EVALUATING YOUR BUSINESS ...Ralph Bredl, Jr. ...Gary Sipiorski	1:15 JOHNE'S DISEASE - The nature of the disease - Why should I be concerned? - How serious is it? - Prevention and eradication - New diagnostic tests and protocols - Available assistance ... Mike Collins
A POSITIVE FARMER-BANKER RELATIONSHIP IS VALUABLE! ...Ralph Bredl, Jr.	- QUESTION THE EXPERTS
QUESTION THE EXPERTS	2:30 VISIT EXHIBITS SAFE JOURNEY HOME
2:30 VISIT EXHIBITS SAFE JOURNEY HOME	

## SPEAKERS

<b>Ralph Bredl, Jr.</b> Wisconsin Dairy Producer	<b>Leon Ressler</b> Lancaster County Extension Agent
<b>Mike Collins, VMD, Ph.D.</b> School of Veterinary Science, University of Wisconsin	<b>Andrew Sharpley,</b> USDA-ARS Pasture Research Lab, Penn State University
<b>Geoff Dahl, Ph.D.</b> Department of Animal and Avian Science, University of Maryland	<b>Gary Sipiorski,</b> Agricultural Banker, Senior Vice President and Director of Citizens State Bank of Loyal, Wisconsin.

