

Virginia **Feeder Sales** Richmond, VA Wed Jan 13, 1999

USDA-VA Dept of Ag Market News Summary of Livestock Auctions by Areas: Northern Virginia Livestock Summary Front Royal, Orange, Rockingham, Shenandoah, Staunton Union and Winchester Virginia for the week of Januагу 4-9, 1999

Feeder Cattle 881 Head

Steers Med&Lge 1 Small 1 Med&Lge 2 200-300 72.00 ------ ---- 300-400 73.00 -83.00 ----- 70.00 - 75.00 400-500 71.00 -84.00 67.00 - 73.00 66.00 500-600 67.50 -84.00 69.00 - 75.00 64.00 - 76.00 600-700 63.50 - 72.00 59.00 - 65.00 56.00 - 65.00 700-800 65.00 - 70.00 ----- 57.50 - 75.00 800-900 58.00 - 62.50 ----- 900-1000 57.75 - 60.50 ---

Holstein Steer Med&Lge 2 500-700 45 50 700-900 44.50 900-1100 44.00 -44.50

Heifers Med&Lge Small 1 Med&Lge 2 300-400 55.00 - 62.00 50.00 - 60.00 66.00 71.00 Few 68.50 - 79.00 -----400-500 59.00 - 69.50 60.50 - 66.50 -----500-600 56.00 - 63.50 52.50 - 60.50 58.00 600-700 54.50 - 63.00 ----- 56.00 700-800 58.00 ----- 50.00 - 51.00 800-900 53.00 -55.00 --

Bulls Med&Lge 1 Small 1 Med& Large 2 300-400 ----- 56.00 - 68.50 ----- 400-500 68.50 - 77.00 56.00 - 66.50 62.00 500-600 61.50 - 67.50 54.00 ----- 600-700 49.00 -

65.00 ----- 41.00 - 48.50 700-900 47.25 -63.75

Slaughter Cattle 486 Head

Slaughter Cows 474 Head Breaking Utility and Commercial 2-4 30.00 - 40.00 Cutter and Boning Utility 1-3 29.50 - 39.00 Canner and Low Cutter 1-2 19.00 - 34.75 Slaughter Bulls 12 Head Yg 1-2 900-1300 lbs 39.25 - 39.50 Yg 1-2 1300-1600 lbs 36.75 - 44.00 Yg 1-2 1600

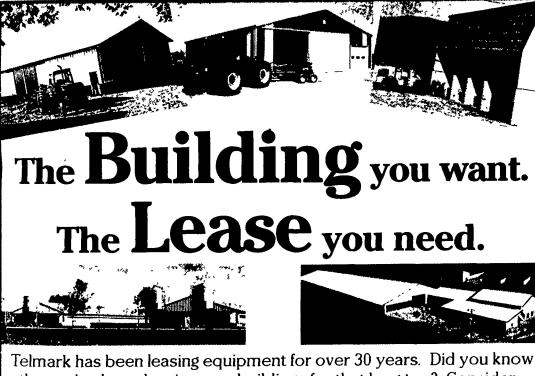
lbs and over 42.00 - 48.75 Cows returned to farms 3 head Medium and Large 1, 4-10 yrs old 900-1100 lbs 280.00-310.00 per head. Cows with calves at side 14 pairs - Large 1, 1050-1400 lbs with calves newborn to 250 lbs 580.00-660.00 per pair and 28.50-34.25

per cwt with calves 64.00-72.00 per cwt. Baby calves returned to farms 93 head newborn to 4 weeks 4.00-54.00 per head. Over 100 lbs 37.50-71.50 per cwt.

Lambs Total Receipts 251 Head Slaughter Lambs 216 Head Wooled Choice Few Prime 1-2 Few 3 100-113 lbs 71.10 - 75.25 Good and Few Choice 1-2 89 lbs 82.75 Feeder Lambs 30 Head Medium and Large Frame 1-2 70-85 lbs 95.25 Medium and Large Frame 1-2 60-70 lbs 96.25 Medium and Large Frame 1-2 50-60 lbs 88.00 Slaughter Ewes and Rams 5 Head Ewes -Utility and Good 1-3 38.00 Cull and Low Utility 1-2 36.50 Rams All 32.00

Richmond, VA Wed Jan 13, 1999 USDA-VA Dept of Ag Market News

Summary of Livestock Auctions by Areas: Southwest Virginia Livestock Sum-



that we've been leasing new buildings for that long too? Consider:

- Tax deductibility and accelerated write-offs: Lease payments are income tax deductible over the term of the lease compared to 20-year depreciation of farm buildings and 39-year depreciation of commercial buildings. Could reduce tax liability this year.
- Low upfront costs: Beginning costs as little as one monthly lease payment.
- Flexible lease term: Building lease terms start aggressively at five years

mary Abingdon Livestock Exchange and Wytheville Virginia for the week of January 4-9, 1999

Feeder Cattle 369 Head

Steers Med&Lge 1 Med&Lge 2 300-400 80.00 - 82.00 77.00 - 79.00 400-500 79.00 - 81.00 68.00 - 73.00 500-600 70.00 -74.50 62.00 - 71.00 600-700 63.50 - 67.50

Holstein Steer Med&Lge 2 200-300 47.00 - 51.50 300-500 45.00 - 54.00 500-700 45.00 - 47.75 700-900 46.00

Heifers Med&Lge | Small | Med&Lge 2 200-300 60.00 - 63.50 54.00 - 58.00 --300-400 64.00 - 67.00 56.50 - 59.00 59.00 - 61.50 400-500 65.00 - 74.00 52.00 -55.00 58.00 - 65.00 500-600 58.00 - 65.00 48.00 - 55.00 55.00 - 62.00 600-700 54.50 64.00 ---- 52.50 - 60.00

Buils Med&Lge 1 Med&Lge 2 300-400 67.00 - 69.00 66.00 - 69.00 400-500 62.00 -- 500-600 72.50 - 73.50 62.00 -69.00 ---64.00

Slaughter Cattle 105 Head

Slaughter Cows 96 Head Breaking Utility and Commercial 2-4 32.75 - 39.00 Cutter and Boning Utility 1-3 32.50 - 38.50 Canner and Low Cutter 1-2 24.00 - 32.00 Slaughter Bulls 9 Head Yg 1-2 900-1300 lbs 41.00 - 45.00 Yg 1-2 1300-1600 lbs 45.50 - 46.50

Richmond, VA

Wed Jan 13, 1999 USDA-VA Dept of Ag Market News Summary of Livestock Auctions by Areas: Central and Southeast Virginia Livestock Summary Including Southside (Blackstone) and Lynchburg Virginia for the week of January 4-9, 1999

Feeder Cattle 279 Head Steers Med&Lge 1 Med&Lge 2 300-400 65.00 - 68.00 400-500 ----- 65.00 -74.50 600-700 63.25 - 64.00

Heifers Med&Lge 1 Small 1 Med&Lge 2 200-300 68.00 - 73.00 ----- 300-400 63.00 - 68.00 ----- 55.00 - 61.00 400-500 57.50 - 62.50 54.00 - 60.50 59.50 - 62.50 500-600 54.00 - 60.00 47.50 - 54.00 50.50

- 55.50 600-700 53.00 - 60.50

Lancaster Farming, Saturday, January 16, 1999-A9

Bulls Med&Lge 1 Small 1 Med&Lge 2 300-400 ----- 59.00 - 71.00 68.00 - 74.00 400-500 66.50 - 73.50 63.00 - 65.00 66.00 74.00 500-600 59.00 - 69.00 55.00 -62.00 58.00 - 68.00 600-700 ----- 47.00 -59,00 60.00 - 64.00 700-900 -----52.00 - 54.50

Slaughter Cattle 154 Head

Slaughter Cows 140 Head Breaking Utility and Commercial 2-4 28.00 - 35.25 Cutter and Boning Utility 1-3 25.00 - 34.00 Canner and Low Cutter 1-2 19.50 - 29.00 Slaughter Bulls 14 Head Yg 1-2 1600 ibs and over 42.00 - 42.50

Cows returned to farms 20 head - Medium and Large 1, 6-8 yrs old 1000-1200 lbs 34.75-37.25 per cwt. Medium 1, Medium 2 and Large 2, 850-1100 lbs 30.00-37.00 per CWL.

Goats 5 Head (Sold by the Head) Yearlings - 37.00

Oklahoma City Feeder Cattle Oklahoma City, OK Wed Jan 13, 1999

USDA-OK Dept Ag Market News Oklahoma National Stockyards - Weekly Cattle Summary

Compared to last week: Feeder steers firm to 2.00 higher. Feeder heifers 2.00-4.00 higher. Stocker cattle and calves 2.00-4.00 higher. Demand good for all classes. Supply evenly dispersed between stockers and feeders with modest showing of calves. Feeder cattle in medium flesh. Calf flesh improved with conditions thin to average, few in moderate flesh. Weigh conditions continue average to many gaunt. Quality average. Slaughter cows 1.00-2.00 lower. Slaughter bulls 1.00 higher. Packer demand good at lower levels. Prices pressured by first large slaughter cow run in Oklahoma and neighboring states since mid December. Total of 775 cows and bulls sold with 80 percent to packers. Receipts this week 13.275; last week 4,105; last year 4,854. Supply consisted of 67 percent yearlings over 600 lbs; 27 percent calves and short yearlings under 600 lbs; 6 percent cows and bulls. Prices follow with weighted average weight and price in parenthesis.

Feeder Steers: Medium and Large 1 325-400 lbs (350 lbs) 101.00-107.00 (104.41); 400-450 lbs (431 lb) 91.00-98.75 (95.95); 450-500 lbs (471 lb) 86.00-96.75 (91.42); 500-550 lbs (523 lbs) 82.00-86.00 (84.87); 550- 600 lbs (572 lbs) 78.00-83.50 (80.22); 600-650 lbs (622 lbs) 74.00-78.00 (75.84); 650-700 lbs (669 lbs) 71.00-76.75 (74.51); 700-750 lbs (724 lb) 71.00-74.50 (72.68); 750-800 lbs (770 lbs) 69.25-72.75 (71.20); 800-900 lbs (850 lbs) 67.25-72.50 (69.35); 900-950 lbs (912 lbs) 64.00- 67.00 (66.44); 1000-1050 lbs (1027 lbs) 575-775 lbs 50.00-53.50. Feeder Heifers: Medium and Large 1 300-400 lbs (350 lb) 81.00-87.00 (85.54); 400-450 lbs (433 lbs) 80.00-87.00 (82.57); 450-500 lbs (484 lb) 73.75-78.00 (76.24); 500-600 lbs (550 lbs) 72.00-75.00 (73.09); 600-700 lbs (650 lbs) 68.00-72.50 (70.46); 700-750 lbs (721 lbs) 65.00- 70.75 (68.27); 750-800 lbs (768 lbs) 64.25-69.00 (65.88); 800-850 lbs (813 lbs) 62.50-65.25 (64.09);

61.75-62.75 (62.31). Holstein: Large 2

850-900 lbs (868 lb) 62.00-63.75 (62.95). Slaughter Cows: Head %Lean Weight Average Dress High Dress Low Dress *Brk 55 75-80% 1050-1550 33.00-35.50 35.50-37.00 30.00-32.50 *Bnr 181 80-85% 925-1600 32.50-36.00 34.50-39.00 31.50-33.50 Lean 185 85-90% 850-1500 30.00-33.00 35.00-39.00 26.00-30.00 Light 5 85-92% 700-875 25.00-29.00

*Brk=Breakers (fat cows), *Bnr=Boners (smooth cows)

Slaughter Bulls: Head Weight Average Dress High Dress Low Dress Y.G. 1-2 106 1300-2050 45.00-48.00 48.50-51.00 41.50-44.50

Estimated dressed cost at Oklahoma National Stockyards: Lean 68.15; Boners 67.95; Breakers 65.80; few Y.G. 4-5 56.70. Bulls 85.15.

Replacement Cows: Pretested for bangs, pregnancy, and age Medium and Large 1 Age Weight Months Bred Quality Price 3-6 yrs old 1000-1250 3-6 months Hi, Blacks 550.00-660.00 3-6 yrs old 900-1250 5-7 months Avg, Blacks 475.00-530.00 4-7 yrs old 900-1250 5-7 months Avg quality 415.00-450.00 7-8 yrs old 1100-1350 6-7 months Hi, Blacks 450.00-480.00 9-10 yr old 1000-1150 5-8 months Avg quality 365.00-400.00

Pairs: Medium and Large 1 Age Cow Weight Calf Weight Quality Price 4-6 yrs old 800-1050 150-300 Hi quality 570.00-650.00 7 yrs old 875-1100 150-175 Hi quality 550.00-570.00

Dewart Hay & Livestock

Dewart, Pa.

Monday, January 11 **Report Supplied by Auction** STEERS: 50.00-59.50. HEIFERS: 50.00-62.00.

GOOD COWS: 28.00-38.25. CANNERS AND CUTTERS 20.00-28.00.

BULLS: ONE AT 43.00. VEAL 90-130 LBS. 90.00-225.00, 70-90 LBS. 20.00-90.00.

HOGS: NONE.

SOWS: 1 AT 20.50. FEEDER PIGS: NONE. HAY: 35 LOADS, 70.00-150.00. STRAW: 4 LOADS, 60.00-72.50. WOOD: 5 LOADS, 32.50-42.50 LOAD.

CORN: 3 LOADS, 75.00-95.00. OATS: 3 LOADS, 2.15-2.25 BU.

mouncing GRICULTURAL SEMINAR

Blue Ball National Bank would like to Invite our agriculture customers to the Sixteenth Annual Agricultural Seminar to be held February 3, 1999 at the Blue Ball Fire Hall beginning at 9:45 a.m.

This year's speakers include: Mr. Glenn A. Shirk, Senior Extension Agent/Dairy, Lancaster County Cooperative Extension; Mr. Chuck F. Few, Certified Financial Planner and Trust Development Officer, Blue Ball National Bank; Attorney Garry J. Heim, Attorney At Law, Mette, Evans & Woodside; Mr. Bill Adams, Director of Natural Resources, Pennsylvania Farm Bureau; and Professor H. Louis Moore, Professor of icultural Economics for Penn State University

but may be as long as ten, twelve, or fifteen years.

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Mike Dixon ^{Southwest PA,MD} 814-684-5707	Fred Dixon Northwest PA 724-346-3455	Mike Fullam Central PA 717-966-9202	Brenda Pfleegor ^{Central PA} 717-522-0505	Frank Hunter Northwest PA 716-595-3954	Lisa Francisco Sonnen Northeast PA, North NJ 717-866-9217	
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The bank will provide lunch. Because of limited space, we can only accommodate those persons who return the coupon at the bottom of this announcement on or before January 22, 1999. Reservations will be taken on a first come, first served basis. (No telephone reservations will be accepted.)

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I would like to make reservations for the Agricultural Seminar February 3, 1999.

I will attend.		
_My wife ill attend.		
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