### Phila. Herb PHILADELPHIA Terminal Prices as of 05-JAN-99

Provided by: Fruit and Vegetable Market News, Federal-State Market News Service, USDA.

Phone: (215) 597-4536 Fax: (215) 336-0355

Clear 17-32 NA-FV055

MISC HERBS --- ANISE: 2/3 ctns CA 24s 14 00 --- ARRUGULA: 4/5 bucnts behd FL 24s 12.00-14.00 ctns behd TX 24s 14.00 -BASIL: 1 kg ctns IS 12s 13.00 crts behd FL 15s 10.00 ctns behd FL 15s 10.00 few 8 00-9.00 --- CELERIAC (CELERY ROOT): 20 lb crts lse CD 9.00 --- CHIVES: 1 kg cuns behd IS 18.00 --- CILANTRO: erts behd FL 30s few 12.00 crts lse FL 0.00 11.00 mostly 10.00 ctns bchd AZ 60s 11.00 12.00 CA 30s 7.00-8.00 TX 30s 10.00 -DILL: ctns bchd AZ 24s 9.00 TX 24s 10.00-12.00 mostly 12.00 crts behd FL 24s 12.00-13.00 --- DRY ESCHALLOT: OFFERINGS INSUFFICIENT TO OUOTE ---HORSERADISH: OFFER-INGS INSUFFICIENT TO QUOTE ---MARJORAM: 1 kg ctns behd IS 12s 13.00 -MINT: crts behd FL 12s few 8.00-12.00

kg ctns bchd IS 12s 10.00 ---DREGANO: 1 kg ctns bchd IS 12s 13.00 ROSEMARY: 1 kg ctns bchd IS 12s 13.00 --- SAGE: 1 kg ctns bchd IS 12s 13.00 --- TARRAGON: 1 kg ctns bchd IS 12s 17.00 --- THYME: 1 kg ctns behd IS

#### Phil. Potato PHILADELPHIA Terminal Prices as of 05-JAN-99

Provided by: Fruit and Vegetable Mark-News, Federal-State Market News Serce, USDA.

Phone: (215) 597-4536 Fax: (215) 36-0355

Clear 17-32 NA-FV030

ONIONS AND POTATOES ---ONIONS DRY: MARKET STEADY JS#1 OR GENERALLY GOOD QUAL AND COND UNLESS OTHERWISE STATED. Yellow Globe Type NY 50 lb sks jbo 10.00-12.00 mostly 11.00-11.50 few 9.00 med 8.00-10.00 mostly 8.00-9.00 Span ish Hybrid CO 50 lb sks jbo 50-14.00 ID/OR 50 lb sks ibo 3.00-14.00 mostly 14.00 NV 50 lb sks jbo 4.50 UT 50 lb sks jbo 14.00 Red NY 25 lb sks jbo 8.00-10.00 mostly 9.00 med 7.00 --POTATOES: MARKET STEADY US#1 SZ A WASHED OR BRUSHED UNLESS OTHERWISE STATED Russet Burbank

ID bld 10 5-lb sks non sz A 8.50 50 lb ctns 60s 13.00 70s 12.00-13.00 mostly 12.00-12.50 80s 11.50-12.00 90s 10.50-11.50 mostly 11.00 100s 9.00-10.50 mostly 9.00-10.00 50 lb sks 6 oz min fr qual 5.50-6.00 Round Red MN/ND 50 lb sks 7.50-8.00 mostly 8.00 sz B 10.00-11.00 NY 50 lb sks 6.50-7.00 sz B 9.00-10.00 WI 50 lb sks 8.00 sz B 11.00 Round White CD Prince Edward Island CDOne 50 lb sks 5.50-6.00 lge 6.00 LI

### New Holland Sales Stables

Report Supplied By USDA Monday, Jan. 4

	Calves	Sheep	Goats
Today	250	1470	1042
Last Week	453	1666	1204

367 1374 CALVES: THERE WERE NOT **ENOUGH VEALERS OR SLAUGHTER** CALVES SOLD LAST THURS. FOR A PRICE COMPARISON. HOWEVER, SALES WERE MOSTLY STEADY WITH EARLY LAST WEEK, HOLSTEIN **BULL FARM CALVES SOLD 2.00-3.00** LOWER AND HEIFERS WERE NOT WELL TESTED.

VEALERS: GOOD AND CHOICE 70-110 LBS. 17.00-23.00, FEW UP TO 26.00. STANDARD AND LOW GOOD 60-80 LBS, 10.00-20.00,

SLAUGHTER CALVES: GOOD AND CHOICE 200-300 LBS. 80.00-100.00; 300-450 LBS. 65.00-80.00. STANDARD 300-450 LBS. 55.00-70.00; 450-600 LBS. 45.00-55.00.

RETURNED TO FARM: HOLSTEIN BULLS 95-125 LBS. 70.00-107.00. PLAINER TYPE BULLS 80-115 LBS. 30.00-65.00. INDIVIDUAL HOLSTEIN HEIFER 110 LBS. 200.00. FEW PLAIN HEIFERS 70-90 LBS. 100.00-120.00.

SHEEP: DUE TO LAST WEEK'S HOLIDAY, THERE WERE NOT ENOUGH SHEEP OR GOATS SOLD ON THURS, FOR A MARKET TEST. ALTHOUGH WOOLED SLAUGHTER LAMB PRICES WERE MOSTLY STEADY AND ANEW CROP LAMBS SOLD SHARPLY LOWER WITH THE CONCLUSION OF THE HOLIDAY

SLAUGHTER LAMBS: NEW CROP CHOICE AND PRIME 2-3 40-60 LBS. 125.00-150.00; 60-80 LBS. 100.00-120.00. WOOLED CHOICE AND PRIME 2-3 60-80 LBS. 85.00-105.00; 80-100 LBS. 75.00-100.00; 100-130 LBS. 65.00-75.00.

SLAUGHTER EWES: GOOD AND CHOICE YEARLINGS AND 2 YEAR-OLDS 45.00-60.00. UTILITY AND GOOD 1-3 35.00-50.00.

GOATS: BY THE HEAD, LARGE BILLIES 100.00-125.00, FEW UP TO 150.00, MEDIUM 75.00-100.00; CHOICE AND PRIME MUTTON 70.00-95.00; LARGE NANNIES 60.00-80.00; MEDIUM 40.00-60.00; CHOICE AND PRIME YEARLINGS 50.00-75.00; CHOICE AND PRIME KIDS 40.00-60.00; GOOD 20.00-40.00.

Aberdeen Sales Company, Inc. Complete Auction & Appraisal Service Churchville, Md. Report Supplied by Auction Wednesday, Dec. 30

SLAUGHTER STEERS: STEADY. CHOICE 2-4 1100-1400 LBS. 61.50-64.00; SELECT & LOW CHOICE 1000-1500 LBS. 56.00-61.50; HOL STEERS HI CHOICE & PRIME 1250-1400 LBS. 53.00-57.00; CHOICE 1200-1500 LBS. 51.00-54.00; SELECT, ALL WEIGHTS 46.00-49.00.

SLAUGHTER HEIFERS: STEADY. CHOICE & PRIME 950-1300 LBS. 61.00-63.00; SELECT ALL WEIGHTS 900-1400 LBS, 49.00-56.00.

COWS: STEADY. BRK. UT. & COMM. 2-4 BULK 61.00-63.00; HI DRESSING 49.00-56.00; CUTTER & BON. UT. 1.00 HIGHER; HI DRESSING 36.00-39.00; CANNER & CUTTERS 39.00-43.00; LOW DRESSING 34.00-36.00.

BULLS: STEADY. ALL WEIGHTS

1100-1900 LBS. 43.00-51.00.

VEAL CALVES: 3.00 LOWER. CHOICE AND PRIME 200-400 LBS. 64.00-73.00; HI GOOD AND LOW CHOICE ALL WEIGHTS 46.00-59.00.

FARM CALVES: STEADY. HOL. BULLS 100-125 LBS. 80.00-96.00; HOL. BULLS 85-95 LBS. 42.00-70.00; HOL. HEIFER CALVES 100-120 LBS. 125.00-180.00; SMALL FRAME 70-105 LBS. 30.00-65.00; SLAUGHTER CALVES ALL WEIGHTS 15.00-30.00.

FEEDER CATTLE: STEADY. BULLS & STEERS 400-900 LBS. 53.00-74.00; HEIFERS 300-700 LBS. 49.00-63.00.

LAMBS: STEADY. CHOICE & PRIME 90-110 LBS, 74,00-83,00; LIGHTER LAMBS 90.00-115.00; EWES - HEAVY 26.00-34.00, LIGHT 37.00-53.00.

GOATS: STEADY. SMALL 30.00-40.00; MEDIUM 45.00-75.00; LARGE 80.00-120.00.

HOGS: 2.00 HIGHER. 210-250 LBS. 15.00-19.00; 255-300 LBS. 14.00-17.00; SOWS - HEAVY 9.00-13.00; SOWS-LIGHT 7.00-11.00; BOARS ALL WEIGHTS 5.00-12.00.

#### MIDDLEBURG LIVESTOCK AUCTION MIDDLEBURG, PA

**JANUARY 5. 1999** CATTLE 354 . [PDA] Compared to last week's sale slaughter steers and heifers steady, sl cows steady with spots to 100 higher, sl bulls mostly 4 00 higher

SLAUGHTER STEERS High Choice and Prime 2-4 1240-1475 lbs 62 25-2-3 1150-1400 lbs 64 75, Choice 58 25-61 75, few 1500-1585 lbs 54 25-57 75, Select 1-3 54 75-59 75, Standard 1-2 49 75-54 00

HOLSTEIN STEERS one High Choice and Prime 2-3 1460 lbs 55 50. 1200-1485 lbs 50 00-Choice 2-3 54 75, Select 1-2 44 75-50 25, Standard 1-2 38 00-44 00

HEIFERS one High Choice and

Prime 2-4 1320 lbs 63 75, Choice 2-4 lbs 57 25-61 00, Select 1-3 55 75-59 75, Standard 1-2 43 50-

COWS Breakers 75-80% lean 35 50-40 00, Boners 80-85% lean 34 75 38 75, Lean 85-90% lean 29 00 37 00 Shells down to 22 50

BULLS Yield Grade I 1000-2025 lbs 46 25-51 00, few Yield Grade 2 1200-1900 lbs 40 75-45 00

FEEDER CATTLE STEERS one Medium 1 360 lbs 59 00, HEIFERS few Medium 1 510-545 lbs 44 00, Large 2 410-575 lbs Holsteins 40 00 46 00, BULLS Medium 1 435-670 lbs 49 50-58 00, Medium 2 625-835 lbs 40 00-46 00

CALVES 236 VEALERS Standard and Good 75-100 lbs 20 00-27 00, Utility 65-90 lbs 15 00-20 00

FARM CALVES Holstein bulls 5 00 lower No I Holstein bulls 95-120 lbs 70 00 101 00, 80-90 lbs 60 00-72 00, No 2 95-120 lbs 32 00-70 00, 80-90 26 00-35 00, No 1 Holstein heifers 85-115 lbs 160 00 217 50, No 2 70-95 lbs 80 00-130 00

Beef type bulls and heifers 80-95 lbs

HOGS 239 (01/04 & 05/99) Bulk of supply sold on Monday and reported the auction Barrows and gilts 150 higher, sows 100 to 200 higher

BARROWS AND GILTS 49-54% lean 235-270 lbs 25 00-27 00 with a few up 30 00, 45-50% lean 230-275 lbs 40-45% 290-380 lbs 20 25-24 50. 18 00-29 00

SOWS US 1-3 320-490 lbs 11 00-17 00, few up to 23 00, 525-705 lbs

FEEDER PIGS 68 US 1-3 35-50 lbs 3 00-9 00 --- per head SHEEP I NO MARKET TEST!

GOATS 15 One Large Billy at 70 00, one Medium 50 00, one Large 39 00, Large Kids 25 00-37 00 --- per head



Bob Zook Vice President Ag Lending

# My Calendar has 365 Days

he Ephrata National Bank has been providing loans and other banking services to farmers since 1881. Many of the philosophies that helped ENB enjoy more than a century of growth are as important today as they ever were. Take the way were calculate interest on

loans. The traditional way to calculate interest on a loan is to use the number of days in a year, which on my calendar is 365. Many, if not most lenders use a 360-day year.

What does that mean to you? Well, on a one-year \$100,000 loan at 8%, your interest bill at ENB would be \$8,000. If you paid interest on the basis of a 360-day year, your loan would cost you \$8,111, or an annual difference of \$111.

If you prefer the traditional way we calculate interest, give me a call. We've got lots to talk about.

> Ask about our fee free checking with no minimum balance requirement.

For more ag lending information, call 717-733-2911



The Ephrata National Bank

MEMBER FDIC

Serving farmers since 1881

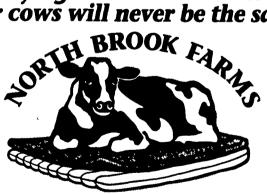
### **FOR SALE GYPSUM** - (Calcium Sulfate)

- \* Great calcium & sulfur source without increasing soil pH.
- \* Increases soil porosity and soil microbial life.
- \* Decreases soil compaction.
- \* Builds soil humus.
- \* Ideal for home gardens, pastures, and agricultural fields.
- \* Available Bagged or bulk.

\*QUALITY BEDDING - Buy one load - get one free!!! \$50.00/ton - free delivery within 10 miles of Leola. For pick-up or delivery...call

Agri-Marketing, Inc. Call (717) 627-2468 Today!

After lying on our mattresses your cows will never be the same...



# They found the sound choice.

The EXCLUSIVE North Brook Farms Cow Mattress System, by the creators of the original mattress system.

### **COMPARE:**

- ✓ Our Premium Quality WATERPROOF System... the only one of its kind!
- 🗹 Our 80 oz. Non-Woven Fabric... The toughest, non-abrasive, moisture-resistant cover ever!
- ✓ Our 10-Cell Patented Woven Seam Construction Mattress... 130# of rubber, 30% more cow comfort.
- ✓ Our 3 Year Warranty.

NORTH BROOK FARMS WEEDSPORT, NEW YORK

Call Toll Free: 877-624-2638



Farm Show and now the cows are clamoring for our SHOW **INCLUDES:** at. of 80 oz Screws PER STALL! special Of through 2/15

You saw us

at the

Keystone