

**Middleburg
Livestock Auction**
Middleburg, Pa.
Dec. 8, 1998
Report Supplied By PDA

CATTLE 384 [PDA] Sale not reported last week
SLAUGHTER STEERS High Choice and Prime 2-4 1150-1380 lbs 62 00-64 50 1525-1600 lbs 55 00-60 25, Choice 2-3 1050-1440 lbs 56 50-62 75 Select 1-3 53 50-59 50, Standard 1-2 42 00-52 00
HOLSTEIN STEERS High Choice and Prime 1125-1495 lbs 54 75-56 50 Choice 2-3 1110-1625 lbs 50 25-54 00, 1650-1730 lbs 50 25 54 00, Select 1-2 44 00-49 75, Standard 1-2 37 50-43 50
HEIFERS Choice 2-4 1100-1390 lbs 54 25-61 25, Select 1-3 52 00-58 75, Standard 1-2 38 00-44 25
COWS Breakers 75-80% lean 35 00-38 25, low dressing 33 75-34 75, Boners 80-85% lean 32 75-36 25, low dressing 28 00-31 50, Lean 85-90% lean 24 00-31 25 Shells down to 15 00
BULLOCKS few Select 1-3 51 00-55 00
BULLS Yield Grade 1 1000-2085 lbs 39 50-42 50 with a couple up to 50 75, Yield Grade 2 1070-1500 lbs 33 50-38 75
FEEDER CATTLE STEERS few Medium 1 350-810 lbs 55 00-58 00, with one lot at 79 00, Medium 2 495-615 lbs 28 00-32 00 Large 2 400-625 lbs 46 00 53 50, 760-1050 lbs 35 00-41 50, HEIFERS Medium 1 475-650 lbs 45 00 57 50 Medium 2 475-565 lbs 34 00 40 00 Large 2 435-780 lbs 32 50-48 00, with one lot at 54 00
BULLS few Medium and Large 1 200-570 lbs 55 00-67 00, Large 2 365-435 lbs 33 00-36 00
CALVES 263 VEALERS few Good 140-210 lbs 55 00-42 00, Standard and Good 80-115 lbs 22 00-36 00, Utility 75-100 lbs 10 00-19 00
FARM CALVES No 1 Holstein bulls 95-130 lbs 70 00-102 00, 80-90 lbs 60 00 72 00, No 2 95-125 lbs 40 00-72 50, 80-90 lbs 25 00-47 00, No 1 Holstein heifers 80-100 lbs 150 00-220 00, No 2 70-95 lbs 65 00-120 00
Beef type bulls and heifers 75-105 lbs 50 00-80 00
HOGS 470 (12/07 & 08/98) Bulk

of supply sold on Monday and reported by the auction
BARROWS AND GILTS 49-54% lean 225-270 lbs 19 00 21 25 with a few 23 00-25 00, 45-50% lean 230 275 lbs 15 50-18 75, 40-45% 270-335 lbs 18 00-21 00
SOWS US 1-3 300 480 lbs 8 50 15 00, with late sales 18 00, 585-610 lbs 11 00-14 50
BOARS 450-610 lbs 2 00-4 00, one 250 lbs at 6 50
FEEDER PIGS 156 US 1-3 30-45 lbs 5 00-14 00, 50-65 lbs 11 00-22 00 --- per head
SHEEP 23 **SLAUGHTER LAMBS** Choice 60-80 lbs 62 00-74 00
SLAUGHTER SHEEP 25,00-38 00
GOATS 36 Few Large Billies 65 00-92 00, Large Nannies 41 00-55 00, Medium 33 00-41 00, Large Kids 22 00-46 00 --- per head

**Leesport
Livestock Auction**
Leesport, Pa.
Dec. 9, 1998
Report Supplied By PDA

CATTLE 310 [PDA] [Supply included 83 slaughter steers and heifers, 141 slaughter cows and 74 feeder cattle] sl steers mostly steady, cows steady to strong
SLAUGHTER STEERS few Choice 2-4 1210-1360 lbs 57 00-62 00, Select 1-3 55 00-58 00, few Standard 1-2 50 00-53 50
HOLSTEIN STEERS one Prime 2 1515 lbs 55 75, Choice 2-3 1325-1625 lbs 50 50-54 75, Select 1-2 47 00-51 00, Standard 1-2 42 50-46 00
HEIFERS few Choice 2-4 1225-1300 lbs 57 00-59 50, few Select 1-3 52 25-57 50, Standard 1-2 40 75-44 00
COWS Breakers 75-80% lean 34 75-39 00, one 40 00, Boners 80-85% lean 31 50-35 50, Lean 85-90% lean 27 00-31 25 Shells down to 17 50,
BULLOCKS one Select at 51 00
BULLS Yield Grade 1 1370-2015 lbs 40 00-42 75, few Yield Grade 2 1050-1905 lbs 39 00-40 00
FEEDER CATTLE STEERS few Large 1 490-650 lbs 57 00-59 00, Medium and Large 1 630-1050 lbs 50 50-52 75, Large 2 500-1000 lbs Holsteins 46 50-48 00, HEIFERS Medium 2 280-535 lbs 48 00-55 00, few 555-845 lbs

41 00-46 00, **BULLS** Large 2 400-800 lbs 43 00-49 00, lot Medium 2 516 lbs 55 50
CALVES 200 VEALERS couple Choice 135-140 lbs 70 00 & 72 50 few Good 165-245 lbs 52 50-54 00, Standard and Good 75-110 lbs 19 00-27 00, Utility 60-95 lbs 5 00 12 00
FARM CALVES Holstein bulls steady to 5 00 lower No 1 Holstein bulls 90-120 lbs 72 50-92 50, No 2 85 120 lbs 45 00-77 50, few to 30 00, No 1 Holstein heifers 80-120 lbs 130 00-187 50, few No 2 80-100 lbs 50 00-95 00
HOGS 62 Barrows and gilts steady to 2 00 lower, sows 1 50 to 2 50 lower
BARROWS AND GILTS 45-50% lean 215-255 lbs 21 50-22 50, one lot 25 00, 40-45% 200-300 lbs 18 50-20 00
SOWS US 1-3 390-500 lbs 10 00-11 50, 515-605 lbs 11 00-13 00, few Medium 500-555 lbs 8 00-9 50
BOARS couple 295 & 585 lbs 4 00 & 5 00
FEEDER PIGS 87 One lot US 1-3 20 lbs 50 00, 25-50 lbs 30 00-42 00 --- per cwt
SHEEP 106 **SLAUGHTER LAMBS** Choice 60-90 lbs 75 00-85 00, 95-125 lbs 70 00-75 00, Good and Choice 70-95 lbs 65 00-72 00
NEW CROP LAMBS Choice 65-85 lbs 112 50-130 00, one lot 145 00
SLAUGHTER SHEEP 22 00-42 50
GOATS 11 One Large Billy at 92 50, couple Medium 60 00 & 62 50, few Large Nannies 50 00-62 50, Large Kids 38 00-50 00 --- per head

**Belleville
Livestock Auction**
Belleville, Pa.
Dec. 9, 1998

CATTLE 264 [PDA] Not reported last week [Supply included 177 cows and heifers in the Dairy sale]
SLAUGHTER STEERS couple Choice 2-3 1400 & 1435 lbs 58 75 & 61 50, few Select and Standard 1-2 49 50-52 25
HOLSTEINS Choice 1420-1600 lbs 50 75-52 50, few Select 1-2 48 25-49 75, couple Standard 1-2 33 00 & 36 75
COWS Breakers 75-80% lean 33 00-

37 50, few low dressing 30 00-32 50, Boners 80-85% lean 30 00-35 25, low dressing 26 00-29 00 Lean 85-90% 24 50-31 75 Shells down to 22 25
BULLS Yield Grade 1 1310-2170 lbs 36 50-41 00, few Yield Grade 2 850-1500 lbs 34 25-36 50
FEEDER CATTLE STEERS few Medium and Large 355-720 lbs 46 00 63 00, Large 2460-600 lbs 45 00-49 00, **BULLS** couple Medium 2 620 & 885 lbs 37 00 & 42 00
CALVES 63 VEALERS Standard and Good 80-100 lbs 15 00-20 00, Utility 70-80 lbs 10 00-18 00
FARM CALVES Holstein bulls active, strong demand, spots to 20 00 higher No 1 Holstein bulls 95-125 lbs 80 00-105 00 with a few down to 67 50, 85-90 lbs 65 00-90 00, No 2 95-110 lbs 40 00-82 50, 85-90 lbs 30 00-50 00, couple No 1 Holstein heifers 80 & 95 lbs 110 00 & 120 00, one No 2 85

lbs 42 50
HOGS 40 **BARROWS AND GILTS** 45-50% lean 235-250 lbs 14 75 24 75 mostly 20 00-24 75, 40-45% 270 290 lbs 18 00-24 50
SOWS US 1-3 315-375 lbs 10 00 19 00
BOARS one 715 lbs 2 75
FEEDER PIGS 166 US 1-3 30 45 lbs 4 00-10 00, 45-60 lbs 12 00-26 00 --- per head
SHEEP 15 **SLAUGHTER LAMBS** few Choice 75-80 lbs 92 00-101 00 couple 110 & 115 lbs 80 00 & 89 00
SLAUGHTER SHEEP 24 00-44 00 Yearlings 50 00 & 55 00
GOATS 16 Couple Large Billies 62 00 & 78 00, couple Medium 38 00 & 57 00, few Medium Nannies 40 00 46 00, Large Kids 35 00-50 00, few Small 1 00-11 00 --- per head
HOLSTEIN DAIRY COWS \$750 00 \$1600 00 --- per head

**ADA/DC Directors
Approve 1999 Budget**

LANCASTER (Lancaster Co.) - American Dairy Council Middle Atlantic (ADA/DC Middle Atlantic) Board of Directors voted unanimously to approve 1999 program plans and budget. During last week's annual budget meeting, ADA/DC unveiled aggressive plans to increase dairy product demand in the Middle Atlantic region.

In 1999, ADA/DC will extend Dairy Management, Inc. (DMI) national programs to Middle Atlantic consumers. ADA/DC's plans to include more localized and extensive advertising, communications, and nutrition education programs building on DMI's plans. Both DMI and ADA/DC initiatives will primarily target children ages 3-12 and their moms.

To reach consumers locally, ADA/DC will develop regional

food publicity campaigns such as a cheese carving contest in Harrisburg and a cheese recipe contest targeting Washington, D.C. chefs. More community-based nutrition marketing programs such as museum exhibits and pre-school puppet shows will target educators and health professionals. ADA/DC will also launch an extensive project to improve milk's position in the retail arena. Other plans include increasing support for dairy princesses and capitalizing in the long-term relationship milk has with Middle Atlantic baseball teams. Building on existing nutrition education and advertising projects, these plans create a more integrated checkoff program to increase dairy demand. Board members commended ADA/DC staff for bringing the new organization's plans together so quickly after the merger.

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