



NEWS

BRATTLEBORO, Vt.—Registering Holsteins is getting more and more convenient at Adrienne Holsteins in York, South Carolina.

R.B. Pursley and his son, brown, have recently started using the EASY software program, to help get calves registered on time. They both believe in the value of identification and having a simple way to register Holsteins helps the process go smoothly.

The Pursleys recently started using the Holstein ID Tags. They were registering calves with the tags and a one-side photo, but R.B. said using EASY and the tags makes it much simpler.

Using EASY, producers can set up their account information once in the program, then input the current calf registration details. From there, they can output the registrations to a

disk and mail it to the Association, or transfer it electronically using the Internet.

"We've transferred one batch using the Internet and it went very well," R.B. said. "So far it's been very convenient as everything is already set up. It cuts down on the time and work in doing it by hand."

The farm has about 250 head in the milking string and about 700 total, with dry and young stock. Seventy-five percent of those are registered, and they have been registering their grade calves and young heifers with the Start-Up Program. They also plan on registering the young grade cows with the Start-Up.

Why are they registering their animals with the Association? "When people buy replacement heifers from us, and we sell quite a few, they like knowing the sire and dam infor-

mation," he said. They sell replacements to producers throughout the southeast.

"The demand is better when there is sire and dam identification information," he said. "You can get more money if you know that, and if you have records on the animals."

They recently sold more than 50 cows to a neighbor who wanted all the ID information, and wants to continue the registrations. R.B. is transferring all the papers for him.

Registered Holsteins have not always been a part of the farm. Registered jerseys were milked in 1959, although R.B. was not active in the farm. Eventually, when his son returned to the farm, they began to buy Registered Holsteins.

"As time has gone on, we've been able to keep the registered and sell the grades, so our overall percentages have gone up," he said. "And when the Start-Up came along, we started registering again." He estimated that within a year everything would be registered again.

"It's expensive, and it takes time, but if you are going to sell cows, buyers want to know the sire and the dam information," he said.

For more information about the Start-Up Program, Tag ID or EASY, call the Holstein Association at 800-952-5200.

Land O'Lakes Awards Scholarships

CARLISLE (Cumberland Co.) — Land O'Lakes awarded scholarships to three Penn State College of Agricultural Sciences students during the college's annual scholarship banquet on Oct. 21.

Justin Howes, the son of Jay Howes and Sue Kauffman, Elizabethtown, was awarded \$1,127 through the J. Lin Huber Scholarship. A junior majoring in agricultural business management, Howes is a member of the Dairy Science Club, the National Agri-Marketing Association, Ag Advocates and Alpha Zeta Fraternity. He plans to work in management for an agricultural company following graduation.

The Boyd C. Gartley Memorial Scholarship was awarded to Joseph Grimm and Kendra Weaver. Grimm, the son of Robert and Sharon Grimm, Smithfield, is a sophomore majoring in agricultural education and dairy and animal science. He is a member of the Dairy/Animal Science Club and is employed at the Penn State Swine Center. He hopes to work

in production agriculture.

Kendra Weaver, the daughter of L. Keith and JoAnne Weaver, Reinholds, is a freshman majoring in agroecosystems. She is a member of the Collegiate FFA and the Ag and Sustainable Living Interest House. She plans to pursue overseas missionary work in agriculture following graduation. Weaver and Grimm shared the \$1,800 scholarship.

A College of Agricultural Sciences committee selected the scholarship winners. The J. Lin Huber Scholarship is named for a former president of the Inter-State Milk Producers' Cooperative, while the Boyd C. Gartley Memorial Scholarship is named in memory of the cooperative's former communications director. Inter-State Milk Producers' Cooperative was a predecessor to Atlantic Dairy Cooperative, which merged with Land O'Lakes in 1997.

Land O'Lakes is a national food and agricultural cooperative serving more than 12,000 family farmers in 30 states, including 3,000 dairy producers in the Mid-Atlantic region. Land O'Lakes is a leading marketer of dairy products across the U.S. and serves international customers with a variety of food and animal feed ingredients.

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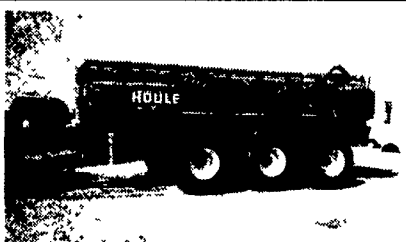
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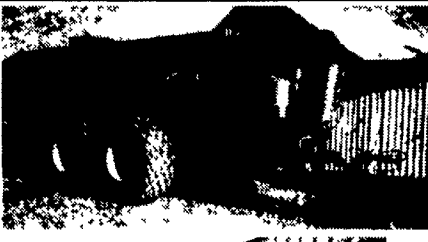
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