



Darwin G. Braund

versity that he had the opportunity to become an agricultural advisor in Poland's extension system.

A member of more than a dozen professional organizations, he is co-holder of several patents in the U.S. and Canada for breakthroughs in methods of improving feeds for dairy cattle. His alma mater, Penn State University, has twice honored him with Distinguished Alumnus and Alumni Service Awards. He was also named Distinguished Alumnus by Delta Theta Sigma Fraternity at Penn State University. Upon retirement from N.C. State University, Braund became curator of the Pasto Agricultural Museum at Penn State's Russell E. Larson Agricultural Research center at Rock Springs.

The paperback book is 8 1/2 x 5 1/2 with 230 pages and a cost of \$17.50 that includes postage and handling. Published by The Chapel Hill Press, Chapel Hill, N.C. it is available from the author.

For more information write to: Darwin Braund, 201 Ag. Adm. Bldg., Penn State University, University Park, PA 16802. Phone: (814) 861-3057.

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Landscapers Conference Set In Glassboro

CLAYTON, N.J. -- Landscapers from a six-county area of southern New Jersey will be meeting at Masso's Crystal Manor in Glassboro Dec. 2.

Rutgers Cooperative Extension and the New Jersey Nursery and Landscape Association, South Chapter, will sponsor an all-day seminar.

Call the South Jersey Landscape Conference, distinguished speakers from Rutgers University and businesses in and out of New Jersey will be presenting information applicable to landscapers, landscape maintenance personnel, landscape designers, and grounds maintenance people.

According to Jeff Link, NJNL - south chapter chair, back by popular demand will be a panel of landscape businessmen. "These successful landscapers will share some tips and ideas they use in their businesses on people management, marketing, sales, and customer relations," said Link.

Charles Vander Kooi, nationally known consultant on people and business management, will be the keynote speaker. "We have had Mr. Vander Kooi at other conferences in northern

New Jersey and are excited about having landscapers in this part of the state hear him," said Link. "He will discuss pricing, bidding, labor costing, ordering, overhead allocation, negotiation, profit, and people management."

Two important topics, integrated pest management and turf management, will be featured in the afternoon session. Joe Heckman, soil fertility specialist with Rutgers Cooperative Extension, will present new information on the management of grass clippings, said Jerry Frecon, agricultural agent with Rutgers Cooperative Extension.

"He will show that not only is removing grass clippings from the lawn unnecessary, leaving is better than many types of fertil-

ization," said Frecon.

Deborah Smith-Fiola, integrated pest management Agent with Rutgers Cooperative Extension, will discuss the economic and environmental impacts of using IPM in lawns and landscape settings. Smith's presentation is based on her many years of research and work with landscapers in other areas of New Jersey.

An all-day trade show will be held as part of the conference with 25 companies displaying their products. New Jersey pesticide applicator units will be given to those applicators attending the entire program.

Registration information is available by contacting Jerome L. Frecon at (609) 863-0110.



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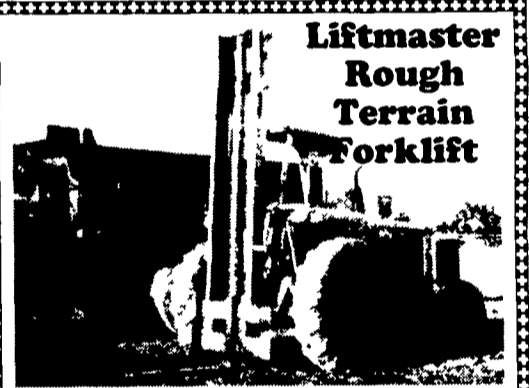
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