

Westminster Livestock Auction

Hagerstown, Md.
September 22, 1998

Report supplied by auction
SLAUGHTER COWS: 154 HEAD, 2.00 LOWER. UTILITY 33.00-36.50; HIGH DRESSING 37.00-39.75; CANNERS 29.00-33.00; SHELLY 29.00 DOWN.
BULLS: 11 HEAD 2200-2100 LBS.: YG#1 44.00-46.50; YG #2 40.00-44.00
FED STEERS: 19 HEAD, 2.00 HIGHER. CHOICE 1100-1400 LBS. 60.00-62.00; SEL-LOW CHOICE 54.00-59.00; HIGH CHOICE PAIR HOLSTEIN 1200-1400 LBS. 52.00-55.50; LOW CHOICE HOL. 1000-1200 LBS. 50.00-51.00.
FED HEIFERS: SELECT 1000-1100 LBS. 40.00-45.00.
VEAL CALVES: 138 HEAD. LOW CHOICE 188 LBS. AT 55.00; CULLS 85-110 LBS. 20.00-26.00; 60-85 LBS. 15.00-23.00.
FARM CALVES: HOLSTEIN BULLS \$10.00-15.00 HIGHER: #1 95-120 LBS. 60.00-79.00; 90-95 LBS. 40.00-565.00, #2 90-110 LBS. 30.00-45.00; HOLSTEIN HEIFERS #1 80-90 LBS. 105.00-130.00; #2 100 LBS. AT 90.00.
BUTCHER HOGS: 16 HEAD. #1 230-260 29.00, 265-285 LBS. 27.00-28.00.
SOWS: 8 Head. 400-500 LBS. 13.00-15.00, 500-600 LBS. TO 18.00.
BOARS: 2 HEAD. 500-600 LBS. TO 9.75.
STOCK CATTLE: 167 HEAD STEADY. STEERS M & L FRAME 400-600 LBS. 60.00-68.00; 600-800 LBS. 58.00-60.00; 800-1000 LBS. 53.00-58.50. HEIFERS: M & L FRAME. 300-500 LBS. 52.00-58.00; 500-700 LBS. 50.00-59.00; 7800-900 LBS. 46.00-55.00.
BULLS: M & L FRAME. 200-400 LBS. 65.00-73.00; 400-600 LBS. 58.00-70.00, 600-850 LBS. 52.00-61.00.
SHEEP: 15 HEAD. 33.00-46.00.
LAMBS: 65 HEAD STEADY TO 34.00 HIGHER, HIGH CHOICE 110-135 LBS. 63.00-67.00; 90-110 LBS. 63.00-69.00; 60-90 LBS. 66.00-76.00; GOOD CHOICE 50-60 LBS. 65.00-71.00; 1 YEARLING 102 LBS. AT 67.50.
GOATS: 40 HEAD. LARGE 65.00-100.00; MEDIUM 35.00-60.00; SMALL FLESHY 30.00-42.00; THIN 15.00-30.00.
PIGS AND SHOATS: 35 HEAD. BY THE HEAD, 10-20 LBS. 5.00-15.00; BY THE LB., 7 HEAD 40 LBS. AT 36.00; 100-120 LBS. 33.00-42.00.

Westminster Hay Sale
 84 LOTS.
 ALFALFA: 2.25-2.60/B.
 TIMOTHY: 1.40-3.20/B; 17.00 LRG. RD.
 CLOVER: 1.00-2.00.
 MIXED: .90-3.40/B.
 GRASS: 55.00/T, .60-2.55/B, 3.00-10.00 Lg Rd.
 STRAW: 1.20-1.80/B.
 OATS: 1.75/BUSHEL.

Central Carlot Pork Report

Des Moines, IA
Wed Sep 23, 1998

USDA NATIONAL CARLOT PORK REPORT Equated to FOB Omaha Basis as 3:00 P.M.

Compared to Tuesday's Close: Fresh bone-in loins steady to mostly weak; butts 2.00-5.00 lower; sknd. hams steady to 3.00 higher; scls. bellies weak to 4.00 lower; lean trimmings generally steady. Trading slow to mostly moderate, with light to moderate demand and mostly moderate to heavy offerings.

Loads PORK CUTS : 119.63 Loads TRIM/PROCESS PORK : 36.0 USDA ESTIMATED PORK CARCASS CUT-OUT Based on FOB Omaha carlot pork prices and industry yields.

Calculations for a 185 lb Pork Carcass 51-52% lean, 0.80"-0.99" backfat at last rib Total Today's Primal Cutout Values Date Loads Carcass Loin Butt Pic Rib Ham Belly 09/23 155.6 49.04 69.41 41.95 23.02 79.21 44.57 56.64 Change : -1.50 -3.81 -2.69 -0.51 -2.32 2.09 -3.81 09/22 144.3 50.54 73.22 44.64 23.53 81.53 42.48 60.45 09/21 84.5 51.49 72.40 46.00 22.81 88.87 42.16 65.81 09/18 77.8 51.93 75.44 46.32 22.20 88.87 40.95 65.81 09/17 78.0 51.01 72.60 46.76 20.22 85.97 41.74 65.33 Current Five Day Simple Average - 50.80 72.62 45.13 22.35 84.89 42.38 62.81 NOTE: Value may change without adequate test. A detailed description of the cutout is available upon request.

FRESH PORK CUTS LDS PRICE RANGE WGHTD AVG. LOINS, BONE-IN Primal Cutout Value = 69.41 **ABP Regular 14-18# = 67.41 Lds Price Range Wghtd Avg. 1/4" Trim 13-19# 4.5 87.00 - 100.00 95.89 1/8" Trim/less 13-19# 4.0 91.00 - 100.00 93.75 1/4" Bladeless 1/4" Trim 19-23# 94.00 94.00 C combos 23/U# 1.0 43.00 43.00 LOINS, CNTRCUT, 10-11 RIB, 1/4" TRM Tender-in FLO 8-13# 1.0 142.00 142.00 Tender-out FLO 8-13# BNLS Strap-on 5-9# 1.0 165.00 165.00 BNLS Strap-off 5-9# 2.0 157.00 - 160.00 159.25 WHILE

BNLS LOINS 7-11# 119.00 119.00 A BNLS SIRLOIN .75-1# 2.5 98.00 - 102.00 99.20 BONE-IN SIR 2.5-3.5# BLADE ENDS 2-4# TENDERLOIN 1.25/DN# 0.13 195.00 195.00 LOIN BACKRIB (BOXED) FRSH/FRZN 1.5/DN# 1.75/DN# 1.75-2.00# 229.00 229.00 A " 2.00/UP# 210.00 210.00 C LOIN BACKRIB (COMBOS) 1.75/DN# 259.00 259.00 D PICNIC

Primal Cutout Value = 23.02 **ABP Smoker Trim RS = Lds Price Range Wghtd Avg. Smkr Trm, RS, combo Smkr Trm, SS, boxed 7.0 36.00 - 42.00 37.86 PICNIC CUSHION MEAT Combo 92% Fresh 84.00 84.00 A Boxed 92% Frozen unq BOSTON BUTT Primal Cutout Value = 41.95 **ABP Regular 4-8# = 32.33 Lds Price Range Wghtd Avg. 1/4" Trim 11.0 51.50 - 58.00 55.86 1/8" Trim 4.0 53.00 53.00 1/4" Trim Neck-off 3.0 66.00 66.00 BNLS, Cellar Trim combo's 9/UP# 22.00 22.00 D SPARERIB Primal Cutout Value = 79.21 **ABP 1.5-3.5# = 76.00 Lds Price Range Wghtd Avg. 3 BAG/3 PCVAC 3.8/DN# 1.0 89.00 89.00 2 BAG/3 PCVAC 3.8-5.8# 2.0 85.00 85.00 COMBOS 3.8/DN# 83.00 83.00 E COMBOS 3.8-5.8# 73.00 73.00 E SKINNED HAM Primal Cutout Value = 44.57 **ABP Untrm Sel 17-20# = 50.00

**ABP Untrm Sel 20-26# = 42.06 Lds Price Range Wghtd Avg. BONE-IN, TRIMMED 17-20# Trim Spec 1 7.0 53.50 - 54.00 53.93 20-23# Trim Spec 1 25.0 46.00 - 49.00 47.20 23-27# Trim Spec 1 2.0 43.00 43.00 17-20# Trim Spec 2 51.50 51.50 C 20-27# Trim Spec 2 42.00 42.00 A 27#up Trim Spec 2 BONELESS MUSCLES 94-96% * 3 Muscle Group * 4 Muscle Group 7.0 112.00 - 116.00 113.14 * 5 Muscle Group 2.0 106.50 106.50 Inside Outside Knuckle Lite Butt Inner Shank HAM TRIMMINGS (CHEM LEAN) Combo 72% Fresh 24.00 - 25.00 24.

20 B Boxed 72% Frozen Combo 90% Fresh Boxed 90% Frozen Outer Shank Frozen BELLY, SEEDLESS Primal Cutout Value = 56.64 **ABP Untrmd 12-14# = 55.20 **ABP Untrmd 14-16# = 54.81 **ABP Untrmd 16-18# = 58.00 Lds Price Range Wghtd Avg. SKIN-ON, TRIMMED Fresh 10-12# 50.00 - 51.50 51.13 D Fresh 12-14# 5.0 57.00 - 62.50 58.90 Fresh 14-16# 21.0 57.00 - 62.50 58.10 Fresh 16-18# 1.0 62.00 62.00 Fresh 18-20# 1.0 58.50 58.50 Fresh 20-25# SKINLESS, SQUARED Fresh 9-11# Fresh 11-13# 3.0 60.00 60.00 Fresh 13-15# Fresh 15-17# SKINLESS, CENTER CUT Fresh 8-10# Fresh 10-12# Fresh 12-14# Fresh 14-16# PORK TRIMMINGS/ BONELESS PROCESSING PORK (CHEMICAL LEAN) **ABP: Cmb 42% Frsh = 10.33 **ABP: Cmb 72% Frsh = 21.00 **ABP: Cmb Bnls Pic Frs 23.00 **ABP: Cmb Jowl Frsh = Lds Price Range Wghtd Avg. Combo 42% Fresh 6.0 11.50 - 13.50 12.17 Boxed 42% Frozen Combo 72% Fresh 17.0 22.50 - 23.00 22.85 Boxed 72% Frozen 3.0 27.00 - 28.00 27.33 BONELESS PICNIC MEAT Combo 72% Fresh 2.0 24.50 - 25.00 24.75 Boxed 72% Frozen 2.0 29.00 - 29.50 29.25 SKINNED JOWLS Combo Fresh Boxed Frozen 5.0 18.00 - 19.00 18.50 FAT, VISUAL TRACE OF LEAN Combo Fresh 1.0 9.50 9.50 Boxed Frozen TRIM, VISUAL TRACE OF LEAN Combo 12-16% Fresh Boxed 12-16% Frozen

**Adjusted Base Price = Weighted average price for non-value added product calculated by subtracting the packer's value differential from the reported price of value-added product. Specifications for all reported cuts available upon request.

STANDARD ADJUSTMENTS FOR CONVERTING TO VACUUM BASIS Loins (13-23#s): Butts (4-9#s): Vacpak : report basis Vacpak : report basis Gas Pak : minus \$2.00 Gas Pak : no price differential Paper : minus \$5.00 Paper : minus \$3.00 Combo : minus \$6.00 Combo : minus \$4.00 Spareribs: Adjustments for Trim - Vacpak : report basis Bone-in Center Cut Loins: Polywrap: minus \$7.00 False Lean Off : basis Tenderloins: False Lean On : minus \$5.00 Vacpak : report basis Boneless Center Cut Loins: Polywrap: minus \$10.00 1/4" Trim : report basis 1/8" Trim : add \$6.00

ABCD E after quotes represents days since last actual market test. Quotes are dropped after 5 days of no test or before if they no longer reflect current market conditions.

BELLY QUOTES FOR CME CASH SETTLEMENT - BELLY, SKIN-ON, UNTRIMMED LDS WGHTD AVG. Fresh 12-14# 5.0 55.20 Fresh 14-16# 21.0 54.81 Fresh 16-18# 1.0 58.00

PORK CUTS LDS PRICE RANGE WGHTD AVG. LOINS, REGULAR, FRESH 14-18# * 8.5 61.00 - 75.00 67.41 1/4" Trim 14-18# 4.5 82.00 - 95.00 90.89 1/8" Trim 14-18# 4.0 86.00 - 95.00 88.25 18-22# * 69.00 69.00 C 1/4" Trim 18-22# 88.00 88.00 C combos 22/Up# 1.0 43.00 43.00 LOIN, BNLS CNTR CUT 5-9# Strap-on 1.0 165.00 165.00 5-9# Strap-off 2.0 157.00 - 160.00 159.25 BNLS SIRLOIN .75-1# 2.5 98.00 - 102.00 99.20 TENDERLOIN 1.25/DN# 0.13 195.00 195.00 PICNIC, FRESH Smkr Trm, RS, combo Smkr Trm, SS, boxed 7.0 36.00 -

42.00 37.86 Commodity 4-8 # 4.0 15.00 - 20.00 17.50 BOSTON BUTT 4-8 # * 19.5 27.00 - 36.00 32.33 1/4" Trim 4-8 # 19.5 45.00 - 55.00 50.82 combo 's 8/UP# 22.00 22.00 D SPARERIB, FRESH 1.5-3.5# 1.0 76.00 76.00 3.5-5.5# 2.0 67.00 67.00 5.5/UP# SPARERIB, FROZEN 1.5-3.5# 3.5-5.5# 5.5/UP# LOIN BACKRIB (BOXED) 1.5/DN# * 1.75/DN# * 1.75-2.00# 229.00 229.00 A " 2.00/UP# 210.00 210.00 C LOIN BACKRIB (COMBOS) 1.75/DN# 259.00 259.00 D HAM, SKINNED, SELECTED Fresh 14-17# Fresh 17-20# 7.0 50.00 50.00 50.00 51.0 37.00 - 45.00 42.06 HAM, SKINNED, COMMODITY Fresh 14-17# Fresh 17-20# 50.00 50.00 C Fresh 20-26# 41.00 41.00 A Fresh 26-32# Fresh 32/UP# BELLY, SDLS, SKIN ON, FRESH Fresh 10-12# 47.00 47.00 D Fresh 12-14# 5.0 54.00 - 58.00 55.20 Fresh 14-16# 21.0 54.00 - 58.00 54.81 Fresh 16-18# 1.0 58.00 58.00 Fresh 18-20# 1.0 56.00 56.00 Fresh 20-25# PORK TRIMMINGS/BONELESS PROCESSING PORK (CHEMICAL LEAN): Combo 42% Fresh 6.0 10.00 - 12.00 10.33 Boxed 42% Frozen Combo 72% Fresh 17.0 21.00 21.00 Boxed 72% Frozen 3.0 27.00 - 28.00 27.33 PICNIC CUSHION MEAT Combo 92% Fresh 84.00 84.00 A Boxed 92% Frozen unq BONELESS PICNIC MEAT Combo 72% Fresh 2.0 23.00 23.00 Boxed 72% Frozen 2.0 29.00 - 29.50 29.25 SHANK MEAT Frozen SKINNED JOWLS Combo Fresh Boxed Frozen 5.0 18.00 - 19.00 18.50 Note! (*) Reflects 1/4" or 1/8" trimmed product brought back to a regular commodity basis.

ABCD E after quotes represents days since last actual market test. Quotes are dropped after 5 days of no test or before if they no longer reflect current market conditions.

USDA PORK CARCASS CUTOFF Wed Sep 23, 1998 Estimated gross cutout values of a 175 lb hog carcass based on USDA cutting yield tests and carlot prices. Wednesday's carcass grades & prices per cwt.: US #1 US #2 US #3 US #4 Change from 48.34 47.15 45.95 44.76 Tuesday's value: -0.89 -0.87 -0.86 -0.84 Today's calculations for US #2 175 lb pork carcass: % OF FOB CHANGE FROM ITEM WEIGHT CARCASS VALUE Tuesday Skinned hams 14-20 Lb 21.01% \$50.00 0.50 Loins, 1/4" Trim 14-22 Lb 20.33% \$91.00 -2.00 Bellies, Sldr. 12-14 Lb 13.90% \$55.50 -2.50 Spareribs 3.5Dn Lb 3.03% \$74.00 Picnics 8-12 Lb 10.31% \$16.00 Butts, 1/4" Trim

Field Day Features Dairy Farm Environmental Practices.

KUTZTOWN (Berks Co.) - Roman Stoltzfoos, a dairy farmer in Gap, was impressed by the nutrient management system on New Zealand dairy farms during a visit in early 1997.

Stoltzfoos has been implementing practical components of the New Zealand grazing and nutrient management system that are appropriate for his 200-acre dairy farm. This summer, he added another component to improve the milkhouse waste and barnyard run off management.

This system and how it fits in with grazing will be discussed as part of the Field Day which Stoltzfoos is hosting on his farm on Tuesday, Sept. 29. Also featured will be a discussion of septic system management practices to protect water quality, and electrical clean grounding systems. The field day will begin at 10 a.m. and conclude by 3 p.m. at the Stoltzfoos farm located at 1143 Gap Rd.

Part of the New Zealand approach to nutrient management on a dairy farm is to manage the cows in a fashion that keeps the amount of manure in the barnyard to a minimum. Stoltzfoos, in his sixth year of grazing, follows this approach by keeping his cows out on pasture as much as possible.

By moving toward seasonal milking with the cows being dry during the winter, he is able to keep cows on pasture through-

out the year as long as the ground is fit. The improved barnyard will provide a place to keep the cows clean and protect the pasture when the ground is too soft for cattle to be on the pasture.

Stoltzfoos plans to add a milking parlor in the future which will allow him to milk his 95-cow herd in an hour. Reducing the time cows spend at the barn for milking will minimize manure at the barn. Nutrients in the liquids from the barnyard and milkhouse will be collected in the newly installed earthen basin, and used to irrigate the pasture.

Stoltzfoos installed the barnyard run off and milkhouse waste system this summer as a participant in the Environmental Quality Initiative (EQI). This farm is one of two EQI demonstration projects. Technical assistance for the project was provided by the Lancaster County Conservation District and the USDA Natural Resources Conservation Service.

The EQI is a pilot program developed by the Dairy Network Partnership. The EQI program features an EQI mark that can be found on milk products. By purchasing milk labeled with the EQI mark, environmentally-minded consumers are able to join dairy farmers who share their concerns for protecting our natural resources. A portion of the purchase price of EQI

(Turn to Page A25)

PENNSYLVANIA DHIA

Customized Dairy Consulting Services

From George Cudoc, PA DHIA Consulting Dairyman

FEATURING THREE LEVELS OF SERVICE TO SATISFY THE NEEDS OF ALL DAIRYMEN

- > **THE BASIC PROGRAM FEATURES**
 DHIA Hotline 724-625-8971 (Mondays)
 Multi-farm Group Discussions
- > **THE ADVANCED PROGRAM FEATURES**
 Phone Consultations
 Evaluations of your ARIS Records
 Customized response forms to indicate your specific areas of interest
- > **THE PREMIUM PROGRAM FEATURES**
 On-Farm consultations
 Farm Seminars to conduct training on individual dairy needs

OUR NEWEST FEATURE:

An article written by George Cudoc titled *Dairymen to Dairymen* featured weekly in farm publications

Web Site: <http://www.dhia.psu.edu>



PA DHIA Dairy Consulting Services is tailored to work with all on-farm consultants. For more information call PA DHIA at 1-800-DHI-TEST