

**Kutztown Produce Auction**

Fleetwood, PA  
Sept. 15 & 17  
Hay and Straw at 9:00 a.m. Sat. followed by produce  
Report Supplied by Auction  
APPLES: 1.00-10.00 1/4 BU., 5.00-10.50 BU.  
BEANS: GREEN 2.00-9.00, YELLOW 1.00-9.00, LIMA 7.00-9.50, ALL 1/4 BU. BLUEBERRIES: 6.00 FLAT.  
BROCCOLI: 3.00-7.50 BU., 1.00-3.00 1/4 BU.  
CABBAGE: RED 6.00-6.50 BOX, GREEN 1.00-6.00 BAG, .35-.55 EA.  
CANTALOPES: SM. TO LRGE. .10-1.10.  
CAULIFLOWERS: .25-1.10.  
CARROTS: 6.00-6.50 50 LBS.  
CUCUMBERS: 2.50-6.00 1/4 BU., 6.00-9.50 BU.  
EGGPLANT: 1.00-4.00 1/4 BU, 4.00-5.00 BU.  
EGGS: .50-1.15 DOZ.  
GARLIC: 1.90-2.00 LB., BRAIDED 4.00-5.00.  
GRAPES: 4.50-10.00 BOX.  
HONEYDEW OR HONEYLOPE: .80-1.00.  
NECTARINES: 4.00-6.50 1/4 BU.  
ONIONS: YELLOW 5.00-7.00 1/4 BU., SPANISH 2.00-3.00 10 LB., 7.00-15.50 50 LB.  
PEACHES: 2.00-15.00 1/4 BU.  
PEARS: 2.50-7.00 1/4 BU., 17.50 BU.  
PEPPERS: GREEN SM. TO LARGE .50-3.00 1/4 BU., 4.00-5.00 BU.; RED SM. TO LRGE. .50-5.00 1/4 BU., 4.00-7.00 BU.; HOT 1.00-4.00 FLAT, 1.00-5.00 1/4 BU.  
PICKLES: 2.00-6.00 1/4 BU.  
PLUMS: 2.00-16.00 1/4 BU.  
POTATOES: RED 1.00-5.00 50 LBS., 1/4 Bu. .50-8.50; WHITE 2.00-7.00 50 LBS., 1.00-5.50 1/4 BU.  
PUMPKINS: NECK .35-5.00.  
RASPBERRIES: 6.00-7.50 FLAT.  
RED BEETS: BUNCH, CUT 2.00-7.50.  
RHUBARB: .30 LB.  
SQUASH: YELLOW 1.00-6.00; SUMMER, WINTER, ACORN, BUTTERNUT, PATTY PANS, SPAGHETTI, OTHER 4.00-7.50 1/4 BU., 1.50-5.00 1/4 BU.  
SWEET CORN: .20-2.00 DOZ.  
TOMATOES: RED SM. TO LRGE. 1.00-15.00 25 LBS., 1.00-4.50 10 LBS., GREENHOUSE CHERRY .50-4.50 FLAT.  
TURNIPS: 2.00-6.00 1/4 BU.  
WATERMELONS: SEEDLESS 1.00;

SANGRIA AND OTHERS .25-2.50, ONE AT 9.00.  
ZUCCHINI: GREEN 1.00-5.50 1/4 BU.  
FLOWERS: BEDDING ANNUALS POTS .20-4.00, PERENNIALS: MUMS .50-2.75; PLANTERS GLADS .15-.30, BOUQUETS .25-3.10; NURSERY STOCK — SHRUBS .50-5.00, TREES 5.00-6.00.  
ORNAMENTALS: FACE PUMPKINS SMALL TO LARGE .60-2.50, BY BIN 60.00-135.00; PRIZE WINNER, BIG MAC BY LB. .10-.12%; GOURDS 4.00-8.00 1/4 BU., 11.00-13.00 BU.; GOOSE GOURDS 1.30-3.25; JACK-B-LITTLES 4.00-7.50 1/4 BU., 13.50 BU.; BABY PAMS .10-1.00; INDIAN CORN .20-2.00; INDIAN FINGERS: .45-1.50; POPCORN .50-1.50; GOURDS .25-.60 EACH.  
OTHER COMMODITIES: LILIES 1.75, PIES 2.50-3.00; BUTTER 3.00 I.R.  
**Lebanon Produce Auction**  
Relatville, Pa.  
September 21, 22  
Report Supplied by Auction  
APPLES: 4.00-7.50 1/4 BU.  
BEANS: GREEN 2.75-11.00, LIMAS 7.00 1/4 BU.  
BROCCOLI: .45-.90 HEAD.  
CABBAGE: GREEN .50-.60 HEAD.  
CANTALOPES: SM. .25-.40, MED. .75-.95, LRGE. .80-1.05.  
CAULIFLOWER: .85-1.70 HEAD.  
EGGPLANT: 5.00 1/4 BU.  
PEPPERS: LRG. GREEN 3.00-7.00 BU.; LRG. RED 5.00-8.50 BU.; HOT 4.50-5.25 1/4 BU.  
PICKLES: 1.75-3.75 1/4 BU.  
POTATOES: White 3.00-4.25 50 LBS.; SWEET 5.50 15 LBS.  
NECK PUMPKINS: .30-1.10.  
RASPBERRIES: RED 1.30 PT.  
RED BEETS: 7.00 BU.  
SWEET CORN: WHITE .45-2.10; BICOLOR 2.00; YELLOW .80-1.70.  
TOMATOES: RED SM. 4.75-7.50 25 LBS., MED. 6.25-9.75 25 LBS., LRGE. 9.75-12.00 25 LBS.  
WATERMELON: CRIMSON 1.80; SEEDLESS RED 2.00-3.20; SANGRIA 2.50-2.70.  
FLOWERS: MUMS 1.00-2.20.  
ORNAMENTALS: FACE PUMPKINS: SM. .30-1.30, MED. 1.20-1.25, LRGE. 2.00-2.50; PRIZE WINNER/BIG MAC 2.00-14.00; GOURDS 3.00-8.00 1/4 BU.; GOURDS 3.00-8.00 1/4 BU.; GOOSE GOURDS .50-1.50; JACK-BE-LITTLES 2.00-9.50 1/4 BU.; BABY PAMS .39; INDIAN CORN .30-1.90 BUNCH;

**Cumberland Valley Produce Auction**

Shippensburg, Pa.  
Week of September 14-September 18  
Report Supplied by Auction  
APPLES: 2.50-10.00 1/4 BU.  
BEANS: GREEN 6.50-11.00 1/4 BU.; YELLOW 10.50-12.50 1/4 BU.; LIMA 6.00-17.00 BU., ALL 1/4 BU.  
BROCCOLI: 2.00-5.50 1/4 BU.  
CABBAGE: GREEN .06-.12 LB., .35 HEAD.  
CUCUMBERS: 3.00-16.00 1/4 BU.  
EGGPLANT: 3.75-8.00 1/4 BU.  
GRAPES: 7.00 1/4 BU., 8.00 FLAT.  
QUINCES: 7.00.  
ORNAMENTALS: PRIZE WINNER, BIG MAC 2.60-20.00; SPOOKIES .30-.40; GOURDS 2.00-7.00 1/4 BU.; DECORATED GHESE 4.00-6.50; GOOSE GOURDS .30-2.25; JACK-BE-LITTLES 3.00-10.50 1/4 BU.; BABY PAMS .15-.80, 6.00 1/4 BU.; INDIAN CORN .30-1.60 BUNCH; INDIAN FINGERS .30-1.60 BUNCH.  
PEACHES: 2.00-4.50 1/4 BU.  
PEARS: 2.00-10.00 1/4 BU.  
PEPPERS: GREEN SM. TO LRGE. 1.75-7.50 1/4 BU., 2.50-8.50 BU.; RED SM. TO LRGE. 4.50-9.00 1/4 BU.; HOT 2.00-8.50.  
PLUMS: 18.00.  
POTATOES: RED 3.00-4.50 1/4 BU.; WHITE 3.50-4.00 1/4 BU.; SWEET 4.50-7.50 1/4 BU.  
PUMPKINS: .20-3.75; NECK PUMPKINS .50-1.80.  
RED BEETS: 4.00-6.50 1/4 BU.  
SQUASH: YELLOW 2.00-5.00; HUBBARD .40-1.10; ACORN 4.50-9.00; BUTTERNUT 1.50-9.00 1/4 BU.; CARNIVAL 4.00-7.50; PATTY PANS 1.50-5.50 1/4 BU.; SPAGHETTI 3.00 1/4 BU.  
SWEET CORN: 90-3.20 DOZEN.  
TOMATOES: RED, SM. TO LRGE. 3.00-14.50 1/4 BU., YELLOW SM. TO LRGE. 6.50-12.00 1/4 BU.  
WATERMELONS: SEEDLESS 1.60-2.60; SANGRIA .70-3.10.  
ZUCCHINI: 2.50-14.00 1/4 BU.  
FLOWERS: PERENNIALS .60-1.50; MUMS .40-4.50; MINI ROSE 2.00-4.50.  
OTHER COMMODITIES: CORN PONY 20.00-110.00; CORN STALKS .90-1.10; MINI STRAW BALES .70-1.50.  
SALE DAYS MON., TUES., THURS., FRI., 9 A.M.

**Kirkwood Ag Auction Produce**

Kirkwood, PA  
September 22, 10:00 A.M.  
Report Supplied by Auction  
APPLES: YELLOW DELICIOUS 6.00-6.50; RED DELICIOUS 5.50-6.00 1/4 BU.  
BEANS: GREEN 8.00-12.00 BU., YELLOW 5.00-26.00 BU. LIMAS 5.00-18.00 BU.; POLE LIMAS 21.00-24.00 BU.; SHELLED: 3.50 QT.  
BROCCOLI: 6.00 15-CT; .20 HEAD.  
CABBAGE: GREEN 3.50-5.00 50 LB. BOX; .35-40 HEAD.  
CANTALOPES: .70-1.50 EACH.  
CAULIFLOWER: 1.10-1.30 HEAD.  
CUCUMBERS: 7.00-10.00 BU.  
EGGPLANT: 3.90 BU.  
ORNAMENTALS: GOURDS 4.00-7.00 BU.; GOOSE GOURDS 1.70 EACH; JACK-BE-LITTLES 10.00-14.00 BU.; BABY PAMS .25-.45. INDIAN CORN: .25-1.20 BUNCH; INDIAN FINGERS .10-.90 EACH; STRAWBERRY POPCORN .90 EACH; BROOM CORN 3.50 EACH; WHEAT WREATHS: 3.50 EACH; LARGE INDIAN CORN WREATHS 9.50 EACH; FINGER CORN WREATHS 1.50 EACH.  
PEARS ASIAN 22.00-23.00 25-LB. BOX.  
PEPPERS: GREEN MED. 3.50-5.50. LARGE 3.00-3.50. EXTRA LARGE 7.00. RED MEDIUM 3.00-9.50; RED LARGE 8.50-10.00; EXTRA LARGE 8.50-10.00.  
PICKLES: SM. 6.00 1/4; LARGE 3.00 1/4 BU.; MEDIUM 9.00 1/4 BU.  
POTATOES: RED 2.50-5.50 50 LB., WHITE 3.50-5.00 50 LBS.: SWEET 2.50-8.00 BU.  
PUMPKINS: NECK .70-.85 EACH; FACE .80-3.00; PRIZE 3.00-11.00.  
RED BEETS: 2.50-4.00 1/4 BU.  
SQUASH: YELLOW 2.50 BOX; BUTTERNUT 4.50-6.00 9-11 CT. BOX.  
SWEET CORN: .50-4.30 DOZ.  
TOMATOES: SMALL 2.00-6.50 25-LB. MED. 2.50-9.50, LRGE. 8.50-11.00; EX. LRGE. 6.50-9.00; PLUM 5.00 BOX.  
WATERMELON: SANGRIA SM. 1.10-1.50 EACH, LARGE 1.15-1.80; RED SEEDLESS .80-1.20; SUGAR BABIES .85 EACH.  
ZUCCHINI: 3.00-6.50 1/4 BU.  
FLOWERS: ASTERS: 1.00-2.10

BACH; MUMS 1.10 6-INCH POTS; 8-INCH .85-2.00; 9-INCH 1.00-1.70; HANGING MUMS: 1.95-2.50; DRIED BOUQUETS 1.25-1.50.  
SALE DAYS TUES., THURS., AND FRI. AT 10 A.M.

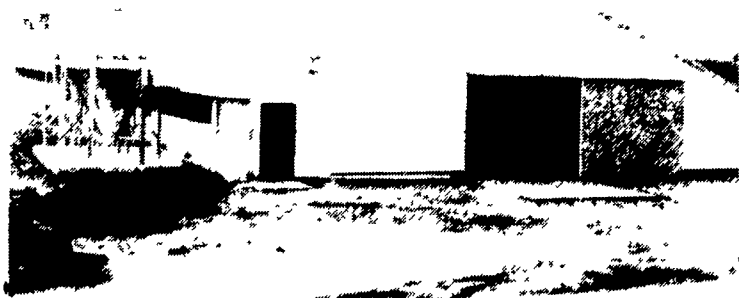
**Laurel DE Fruit (Seas)**

PHILA FEDERAL-STATE  
SEPTEMBER 17, 1998  
LAUREL DELAWARE AUCTION MARKET PRICES TO GROWERS FOR THURSDAY, SEPTEMBER 17, 1998  
---PUMPKINS: (368) EACH .25-.50  
---CANTALOUPS: (541) PER MELON ATHENA .45-.90 ---WATERMELONS: (6,466) PER MELON ALL SWEET 12-14 LB .90 15-19 LB .70-.85 CRIMSON SWEET 12-14 LB .50-.55 15-19 LB 1.00-1.35 SANGRIA 12-14 LB .35-.55 15-19 LB .60 YELLOW MEAT (NO WEIGHT) .25 SEEDLESS .50-1.25  
LAST REPORT OF THE SEASON

**New Jersey Fruit**

BRIDGETON Shipping Point  
Prices as of 14-SEP-98  
Provided by: Fruit and Vegetable Market News, Federal-State Market News Service, USDA.  
Phone: (609) 453-3870 Fax: (609) 453-3880  
SOUTH NEW JERSEY Sales F.O.B. Shipping Point Basis  
NON-CITRUS FRUITS 1998 Season --  
-PEACHES: SUPPLY LIGHT & DECLINING DEMAND EXCEEDS SUPPLY MARKET HIGHER VARIOUS YELLOW FLESH VARIETIES INCLUDING AUTUMNGLO, ENCORE & RIO-OSO-GEM 1/2 buctms 2 3/4" up 15.00-17.00 FEW 18.00 2 1/2-2 3/4" 14.00-16.00 FEW 17.00. DECLINING SHIPMENTS WILL CONTINUE FEW MORE DAYS. LAS REPORT.

If you're planning to get bigger...



...we can lend a hand.  
And some cash.

Before you turn over the first shovelful of dirt for an expansion project, I hope you'll put pencil to paper to figure out how it's going to benefit your farm business. And when you get to the financing part of your planning process, I hope you'll give me a call. At ENB, we've been helping farmers grow their businesses for the past 117 years.



Bob Zook, VP, Ag Lending

For more ag lending information call 717-733-2911



Ephrata National Bank

Serving farmers since 1881



MEMBER FDIC

**ATTENTION DAIRY FARMERS!**

*TIRED* of low milk checks? *TIRED* of unpaid bills?  
*TIRED* of hearing "THERE'S A SURPLUS...  
BECOME MORE EFFICIENT...MAKE MORE MILK..."

*TIRED* of the small 10¢ to 15¢ incentives to stay where you're at?  
ARE WE NOT WORTH MORE THAN CENTS?

FARMERS do we not have the product? (THE POWER IS IN THE TANK)

**AMERICAN RAW MILK PRODUCERS PRICING ASSOCIATION "ARMPPA"**

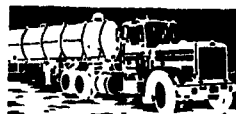
We are now in 18 states and still growing!!

ARMPPA is not a milk plant, but simply a price setting agency striving to work with all existing milk handlers.

ARMPPA is now working with farmers who want to price their milk before it leaves the farm.

LAST 40 YEARS PRICING HISTORY (Based on M&W series and Basic Formula Price)

- 1963 - \$3.11
- 1973 - \$6.30
- 1983 - \$12.49
- 1993 - \$11.80
- 1997 - \$12.05



IT IS FINALLY ANNOUNCED THAT THERE IS A SEVERE SHORTAGE!!  
HOW MANY OF YOU DAIRY FARMERS ARE MAKING MONEY FROM IT???

LET'S COMPARE OUR MILK CHECK TO THE CO-OP'S PAYCHECK.

THAT'S A MILLION DOLLAR STATEMENT.

For more information, call toll free:  
East Coast ARMPPA Office 1-877-367-6455