

Ridge Administration Leads First Pennsylvania Trade Mission To South Africa

HARRISBURG (Dauphin Co.) — Gov. Tom Ridge has announced that Pennsylvania is conducting its first-ever trade mission to Africa's "biggest emerging market" — the Republic of South Africa.

The eight-day trade mission was scheduled to depart today to South Africa and return Sept. 19.

The trip is to be led by four of Gov. Ridge's Cabinet secretaries, and involve 25 Pennsylvania employers, research institutions and associations.

"As Pennsylvania becomes a leader in the new global economy, we must expand our presence in emerging markets like South Africa," Gov. Ridge said. "Our goal is simple: to increase our exports and create jobs in every region of Pennsylvania."

South Africa is one of the

world's top 10 "Big Emerging Markets," according to the U.S. Department of Commerce.

In 1997, Pennsylvania's exports to South Africa exceeded \$108 million, more than any other African nation.

Pennsylvania's exports jumped 11.4 percent in 1997 to nearly \$18 billion, according to the Massachusetts Institute for Social and Economic Research.

Under Gov. Ridge's direction, Pennsylvania has retooled its export programs, including a number of first-in-the-nation initiatives and international trade missions to Canada, Asia, Chile and Argentina, Poland, Brazil, Israel, and Ireland.

Representing Pennsylvania in South Africa will be state Department of Community and Eco-

nomie Development Secretary Sam McCullough; Department of Environmental Protection Secretary Jim Seif; Department of Labor and Industry Secretary Johnny Butler; and Department of Agriculture Secretary Sam Hayes.

"My Cabinet and administration are committed to international trade — and to the new jobs and opportunities for Pennsylvanians that go with it," said Gov. Ridge. "We are committed to increasing Pennsylvania's two-way trade for one reason — exports mean jobs for Pennsylvanians."

In conjunction with the mission, the state, four companies and the Southern Alleghenies Planning and Development Commission are to jointly promote Pennsylvania products at Electra Mining Africa '98 — the most in-depth mining, industrial and electrical trade show in the world.

More than 35,000 visitors from 49 countries are expected to attend. Machinery and equipment are South Africa's No. 1 import.

The rest of the delegation will seek to capitalize on South Africa's status as Africa's leading market with matchmaker meetings coordinated through Team Pennsylvania's Export Network.

Since the lifting of sanctions in 1994, South Africa has become the most advanced, broadly based and productive economy in Africa with a gross domestic product nearly four times that of Egypt, its closest competitor on the continent.

"South Africa's favorable economic policies, increased privatization of key sectors and a strong

international focus have stimulated enormous growth and demand in markets for overseas products, services and strategic partnerships," said Gov. Ridge.

"When we matched our Commonwealth's strengths to South Africa's needs, we found that this country not only is a logical and important market for Pennsylvania to tap, but a country that can benefit from Pennsylvania's experience."

Pennsylvania's top exports to South Africa are: industrial and commercial machinery and computer equipment; chemicals and allied products; electronic and other

electrical equipment and components; measuring, analyzing and controlling instruments; miscellaneous manufacturing industries; fabricated metals products; transportation equipment; primary metal industries; transportation equipment; lumber and wood products; and food products.

Cabinet officials are to meet with their South African government counterparts to cultivate two-way trade; to use Pennsylvania technologies and policies to help South Africa expand and modernize its infrastructure for economic and workforce development; and to cultivate long-term strategic partnerships in economic development and community enhancement.

F.O. 4 October Price \$18.22

ALEXANDRIA, Va. — Acting Market Administrator David Z. Walker recently announced for October 1998 a Class I price of \$18.22 per hundredweight and a Class II price of \$15.29 per hundredweight.

The October Class I price includes the 20-cent assessment for fluid milk promotion and consumer education. The Class I price and the Class II price are up 22 cents from September and are \$2.92 higher when compared to year earlier levels.

Mr. Walker announced a Class III milk price of \$15.11 per hundredweight for August 1998 and a Class III-A price of \$16.64 per hundredweight for the month.

The Class III price was up 29 cents from the previous month, while the Class III-A price increased \$1.

The October 1998 Class I and Class II prices and the August 1998 Class III price are based on the August 1998 basic formula milk price of \$14.99 per hundredweight at a 3.5 percent butterfat content.

The August 1998 butterfat price was \$2.5154 per pound, up 21.52 cents from July.

The USDA reported that the equivalent Grade A butter price for August was \$2.0830 per pound on the mercantile exchange and the Central States nonfat dry milk price was \$1.0463 per pound.

Lebanon County Holstein Sale Draws Overflow Crowd

NORTH CORNWALL (Lebanon Co.) — An overflow crowd and 92 registered bidders set the tone for the recent Lebanon County Holstein Club annual sale, held at the county fairgrounds and Expo Center.

Auctioneer was Harry H. Bachman of Annville. Dale Hoover of Lebanon read pedigrees, while Scott Nolt of Lebanon served as sale chairman.

The sale averaged \$1,675 on 56 lots, with 15 head selling at \$2,000 or better, and one, a fresh Astronaut daughter consigned by Michael Kunkle of Jonestown, sold to Scott and Karen Nolt of Lebanon for a sale high of \$2,900.

The second top selling animal was a fresh Aerostar daughter consigned by Trout Springs Holsteins

of Lancaster, that sold to Daryl Weaver of Womelsdorf for \$2,425.

Third-highest selling animal was an Emory bred heifer consigned by David and Linda Himmelberger of Jonestown, that sold for \$2,400 to E. Laverne Martin of Lebanon.

Fourth highest selling lot was a Bellwood-bred heifer consigned by Tom and Cathy Bicksler of Bernville that sold to Daniel Albright of Landisburg for \$2,200.

Categorical sale averages include: one service-age bull, \$950; four yearling heifers, \$1,368 each; one calf at \$525; 19 bred heifers at \$1,573 each; 10 fresh cows at \$1,910; 19 fresh heifers at \$1,832; and two dry cows at \$1,487 each.

THE DENVER FAIR

1998 CALENDAR OF EVENTS



DAILY at the DENVER FAIR
• Helicopter Rides
• Bungee Jumping

Henry Schein, Inc.

MONDAY, SEPTEMBER 14th

EXHIBITS RECEIVED
3 - 8 pm

MIDWAY
Limited Midway
Open Daily 11:00 A.M.
Full Midway
Open Daily 4:00 P.M.
(Except Sat. - 11:00 A.M.)

EXHIBITS
OPEN TUESDAY
6:30-10:00 P.M.
WEDNESDAY-FRIDAY
11:00 A.M.-10:00 P.M.
SATURDAY 9:00 A.M.-8:00 P.M.

RIDES
OPEN TUESDAY, THURSDAY & FRIDAY 6:00 P.M.
WEDNESDAY 5:00 P.M.
SATURDAY 1:00 P.M.

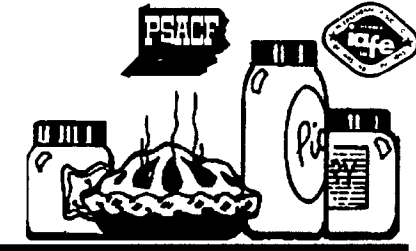
Shows Daily By
Alfie Cockatoo and His
Comedy Macaws

TUESDAY, SEPTEMBER 15th

Swine Show 6:00 PM
Baked Goods Auction 6:30 PM
Miss Denver Fair Coronation 7:00 P.M.
Super Peanut Scramble 8:30 P.M.
Sponsored by Reinholds VFW

FIREWORKS DISPLAY
9:30 pm
(Raindates: Wednesday, Thursday or Friday)

FREE DAILY
Petting Zoo & Exotic Animals
Sponsored By PEPPERIDGE FARM



THURSDAY, SEPTEMBER 17th

Sheep Show - 4 pm
Lancaster Youth For Christ Tug of War 6 pm
WJTL Family Night Ride Special
Ride all the rides for one low price 6-10 pm
Concert - 7 pm
Featuring Steven Courtney
Donut Eating Contest 8 pm
Sponsored by Harting's Bakery

SATURDAY, SEPTEMBER 19th

Pet Show - 9 am
Sponsored by The Personal Touch

Pedal Power Pull - 10 am

Baby Parade - Noon

Matinee Ride Special - 1-5 pm
Sponsored by
Ride all the rides for one low price
Discount Tickets for the Matinee Ride Special Available at Any Ephrata National Bank Location

Celebrity Cheesesteak Eating Contest - 1:30 pm
Sponsored by DiBlasi's Sandwich Shop

Smelly Sneaker Contest - 3 pm

Talent Show - 4-10 pm
Sponsored by

WEDNESDAY, SEPTEMBER 16th

Parade - 7 PM
(No Rain Date)

FRIDAY, SEPTEMBER 18th

Beef Show - 6 pm
Animal Auction
WAWA Sub Eating Contest 6:30 pm
Concert 7 pm
Featuring The Mudflaps

IN THE DENVER MEMORIAL PARK
For more info. Call Denver Fair Office (717) 336-4072
BINGO AVAILABLE EACH EVENING and ALL DAY SAT.
SPECIAL SENIOR CITIZEN BINGO TUES. - FRI. 2 - 4:30 PM