

Dairyman To Dairyman

(Continued from Page A27)

Set goals on your farm; such as 75 percent cows calving with a LSCC code 3, or less. Raise that goal to 85 percent for fresh heifers.

Try to pinpoint the weak link in SCC management and aggressively attack that area.

Here are just a few suggestions about SCC, especially during early lactation:

1. Start control measures at dry-off, by working with your vet on a good dry cow program.
2. Provide a clean, dry, roomy area for springers.
3. Provide sound diets, paying special attention to immune response consideration with your nutritionist.
4. Consider the use of a dip or barrier dip during close-up period.
5. You may to pre-milk the leaky, pre-fresh cows.

Problem solving is a teamwork chore. Forming this team can be a challenge. PA DHIA can help. If you have questions, get in touch with me.

Average Farm Feed Costs For Handy Reference

To help farmers across the state to have handy reference of commodity input costs in their feeding operations for DHIA record sheets or to develop livestock feed cost data, here's last week's average costs of various ingredients as compiled from regional reports across the state of Pennsylvania.

Remember, these are averages, so you will need to adjust your figures up or down according to your location and the quality of your crop.

Corn, No.2y — 2.49 bu., 4.45

DANVILLE (Montour Co.) — Are you interested in forming a network with other producers in order to more effectively tap into local marketing opportunities?

A recent survey conducted by American Farmland Trust and the

cwt.	Wheat, No. 2 — 2.60 bu., 4.34
cwt.	Barley, No. 3 — 1.41 bu., 3.02
cwt.	Oats, No. 2 — 1.34 bu., 4.18
cwt.	Soybeans, No. 1 — 5.39 bu., 8.0
cwt.	Ear Corn — 78.49 ton, 3.92 cwt.
cwt.	Alfalfa Hay — 116.25 ton, 5.81
cwt.	Mixed Hay — 115.00 ton, 5.75
cwt.	Timothy Hay — 115.50 ton, 5.78 cwt.

Meetings Explore Marketing

Pennsylvania Association for Sustainable Agriculture (PASA) indicated potential for significant marketing opportunities for producers in central Pennsylvania.

Please choose the meeting most convenient for you. Each meeting agenda is the same; however, each, will have a different commodity area spotlighted.

• Friday, Sept. 11, 10 a.m.-11:30 a.m. at Christ United Lutheran Church, Millmont.

David Martin, Natural By Nature Dairy Products, Manheim.

• Tuesday, Sept. 15, 7:30 p.m.-9 p.m. at Montour DeLong Fairgrounds, Washingtonville.

Jerry Reichard, CowNet, Waynesboro.

• Thursday, Sept. 17, 7:30 p.m.-9 p.m., Gregg Township Fire Hall, Allenwood.

Jim Crawford, vegetable producer, Tuscarora Organic Growers, Hustontown.

All meetings will have the following agenda:

- Introduction
- 1997 American Farmland Trust Survey Results
- SARE grant award/SARE farmer/grower grant opportunities
- New-generation cooperatives - video "re-inventing Rennville"
- Guest speakers - (listed above) discussions of why and how they organized, benefits and challenges
- Discussion - ways to increase your bottom line.

These meetings are open to the general public with an emphasis on agricultural producers who have thought about or would consider joining with other producers of the region in building agricultural coalitions. If you would like more information, contact Nancy DePoe, of Penn State Cooperative Extension, at (800) 326-7410 or the Union County Chamber of Commerce at (717) 524-2815.

Farmer Boy Ag Systems Inc.

fully stocked warehouse

SAME DAY SHIPPING



Friendly & Experienced Sales Staff



24 Hour Service

AIRSTREAM
Ventilation Systems
• Fans • Heaters
• Controls

Shenandoah
• Brooders
• Incubators
• Drinkers • Nests

Cumberland
• Poultry Feed Systems
• Nesting Systems



• Feed & Auger Systems
• Hog Farrowing Crates, Stalls, Pens

CHORE-TIME
• Feed Bins
• Auger Systems
• Parts

HIRED-HAND
• Controls
• Power Winches

VAL
• Watering Systems

GST
• Feed Bins
• Auger Systems

aerotech
The Ventilation System Experts
• Fans
• Ventilation Equip.

ZIGGY Z SYSTEMS INC.
• Watering Systems

STACO
• Stainless Steel Feeders

SCHARFER
• Fans

L B WHITE
• Heaters

MERCURITE
• Curtain Products

Multifan
• Fans and Ventilation Equip.

KANE
• Heat Mats

Hog & Poultry Contracts Available!

Hours: Mon-Fri 7 to 5:30
Sat 7:30 to Noon

24 Hour Service

Farmer Boy Ag Systems Inc.

410 East Lincoln Avenue, Myerstown, PA 17067

8/29/98

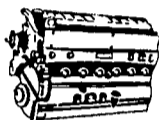
Same Day Shipping

717-866-7565 • 1-800-845-3374

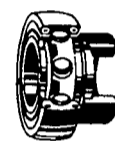


Quality Assured Case IH Parts

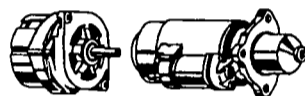
BEST PARTS... BEST DEAL... BEST VALUE



When You Need Parts,
Call SALEM For FAST
Courteous Service.



Express Service To Your Farm...
Please Call Today.



"Thanks for
your business!"



SALEM FARM SUPPLY

Route 22; Salem, NY

1-800-999-FARM (3276)

FAX: 518-854-3057

CASE CREDIT CARD - FARM PLAN - VISA - MASTERCARD - DISCOVER

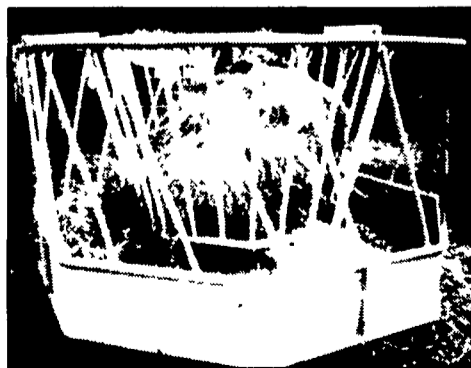
1998 CASE CORPORATION
Visit us on the Internet at <http://www.casecorp.com>
Case IH is a registered trademark of Case Corporation.



LEBANON VALLEY ENTERPRISES, INC.

Manufacturing • Powder Coating • Precast

- ✗ Saves feed by keeping feed off the ground
- ✗ High yield steel tube construction
- ✗ Baked on high gloss, high impact and acid resistant TGIC polyester powder coating
- ✗ Feeder comes disassembled for ease of hauling
- ✗ High Quality
- ✗ Parts easily replaced with bolt together design
- ✗ Affordable Prices
- ✗ Pulling lugs to move feeder from one area to another



BALE FEEDER

P.O. Box 187, Myerstown, PA 17067 • (717) 866-2030

Call us for your nearest Dealer!