



Virginia Feeder Sales

Richmond, VA
Mon August 3, 1998
USDA-VA Dept of Ag Market News
Summary of Livestock Auctions by
Areas: Northern Virginia Livestock Sum-
mary Including Front Royal, Marshall,
Rockingham, Shenandoah Staunton Union
and Winchester Virginia for the weekly
July 27 thru August 1, 1998.

Feeder Cattle 456 Head
Steers Med&Lge 1 Med&Lge 2 300-400
70.00 - 75.00 ----- 400-500 70.00 - 75.00 --
--- 500-600 70.00 - 74.00 63.00 - 67.75
600-700 67.00 - 71.00 60.75 - 66.75
700-800 66.00 ? ----- 900-1000 60.00 -
61.00 -----

Heifers Med&Lge 1 Med&Lge 2
300-400 57.00 - 66.00 57.00 - 61.00
400-500 58.00 - 62.00 52.00 - 60.25
500-600 58.00 - 62.00 58.50 - 59.75
600-700 58.00 - 61.00 56.75 700-800
55.00 ----- 800-900 55.00 -----

Bulls Med&Lge 1 Med&Lge 2 300-400
60.50 - 75.00 59.50 - 70.50 400-500 60.00 -
70.00 66.00 - 68.00 500-600 56.00 -
74.00 63.00 - 65.00 600-700 ----- 57.50

Slaughter Cattle 432 Head
Slaughter Cows 378 Head Breaking
Utility and Commercial 2-4 33.75 - 41.75
Cutter and Boning Utility 1-3 30.25 - 41.50
Canner and Low Cutter 1-2 26.00 - 34.50
Slaughter Bulls 54 Head Yg 1-2
900-1300 lbs 37.00 - 46.75 Yg 1-2
1300-1600 lbs 45.00 - 49.00 Yg 1-2 1600

lbs and over 42.00 - 50.75

Baby calves returned to farms 83 head
newborn to 4 weeks 5.00-44.00 per head.
Over 100 Lbs 27.50-75.00 per cwt.

Lambs Total Receipts 318 Head Slaughter
Lambs 187 Head New Crop Choice
Few Prime 1-2 Few 3 106-120 lbs 70.75 -
78.00 Good and Few Choice 1-2 90- 92 lbs
65.00 - 75.00 Feeder Lambs 98 Head
Medium and Large Frame 1-2 70-85 lbs
69.50 - 74.50 Medium and Large Frame
1-2 60-70 lbs 80.00 Medium and Large
Frame 1-2 50-60 lbs 80.00 Slaughter Ewes
and Rams 33 Head Ewes Choice 2-4 28.75
Utility and Good 1-3 23.00 - 30.00 Cull
and Low Utility 1-2 23.00 - 28.00

Slaughter Hogs 18 Head Barrows and
Gills US 1-3 180-200 lbs 30.00 Sows US
1-3 300-500 lbs 20.00 - 21.00

Richmond, VA

Mon August 3, 1998

USDA-VA Dept of Ag Market News
Summary of Livestock Auctions by
Areas: Southwest Virginia Livestock Sum-
mary Including Hollins, Tri-state and
Wytheville, Virginia for the week of July
27 thru August 1, 1998

Feeder Cattle 727 Head
Steers Med&Lge 1 Small 1 Med&Lge 2
200-300 ----- 86.00 - 89.50 300-400
68.00 - 78.50 53.00 80.00 400-500 68.00 -
77.00 57.00 - 61.00 63.00 - 73.00 500-600
62.00 - 76.00 54.50 - 58.00 56.50 - 70.00
600-700 62.00 - 68.50 ----- 54.50 - 62.25
700-800 59.50 - 66.00 58.50 58.00 - 59.00
800-900 56.50 -----

Holstein Steer Med&Lge 2 200-300
54.00 - 65.00 300-500 58.00 - 63.00
500-700 51.00 - 54.00

Heifers Med&Lge 1 Small 1 Med&Lge
2 200-300 ----- 59.00 - 64.50 300-400
60.00 - 65.00 51.00 - 59.50 57.00 - 61.00
400-500 54.00 - 65.50 52.00 - 56.00 56.50
- 62.00 Few ----- 45.00 - 52.50
500-600 54.00 - 64.75 48.00 - 55.50 51.00 -
64.50 600-700 53.00 - 63.00 52.00 -
54.00 50.00 - 61.50 700-800 53.00 - 59.50
----- 800-900 55.00 - 59.00 -----

Bulls Med&Lge 1 Small 1 Med&Lge 2
200-300 64.00 - 72.00 ----- 73.00 - 81.00
300-400 68.00 - 73.00 64.50 68.00 - 75.00
400-500 56.00 - 70.00 58.00 - 63.50 64.00
500-600 64.00 - 67.50 60.00 ----- 600-700
58.00 - 62.00 55.00 -----

Slaughter Cattle 249 Head
Slaughter Cows 242 Head Breaking
Utility and Commercial 2-4 32.00 - 39.50
Cutter and Boning Utility 1-3 29.25 - 36.75
Canner and Low Cutter 1-2 22.00 - 33.00
Slaughter Bulls 47 Head Yg 1-2
900-1300 lbs 40.00 - 47.00 Yg 1-2
1300-1600 lbs 44.00 - 48.50 Yg 1-2 1600
lbs and over 42.75 - 49.50

Baby calves returned to farms 36 head
newborn to 4 weeks 20.00-47.50 per head.
Lambs Total Receipts 27 Head Slaughter
Lambs 16 Head New Crop Good and
Few Choice 1-2 126 lbs 62.00 Feeder
Lambs 11 Head Medium and Large Frame
1-2 85-100 lbs 68.00

Richmond, VA

Mon August 3, 1998

USDA-VA Dept of Ag Market News
Summary of Livestock Auctions by
Areas: Central and Southeast Virginia
Livestock Summary Including Southside
(Blackstone) and Lynchburg Virginia for
the week of July 27 thru August 1, 1998

Feeder Cattle 630 Head
Steers Med&Lge 1 Small 1 Med&Lge 2
300-400 79.00 61.50 - 62.00 65.00 - 77.00
400-500 61.00 - 63.00 63.00 - 69.00 64.00
- 76.00 500-600 65.50 - 75.50 57.00 64.00
- 68.00 600-700 60.50 - 61.75 -----
700-800 ----- 61.25 800-900 -----
54.00

Holstein Steer Med&Lge 2 200-300
52.00 - 59.00 300-500 50.00 500-700
49.00 - 56.00 700-900 43.00 - 49.00

Heifers Med&Lge 1 Small 1 Med&Lge
2 300-400 58.00 - 60.00 55.50 - 58.00
55.00 - 61.00 400-500 55.00 - 62.00 52.00
- 57.00 54.00 - 62.50 500-600 58.00 -
60.50 54.00 - 56.50 55.00 - 62.50 600-700
56.50 - 59.00 45.00 - 53.00 52.00 - 61.25
700-800 45.50 - 50.00 ----- 48.00 - 57.00
800-900 ----- 42.00 - 50.50

Bulls Med&Lge 1? Small 1 Med&Lge 2
200-300 ----- 65.00 - 77.00 300-400 --
--- 54.50 - 60.50 63.00 - 69.50 400-500
72.50 - 73.00 57.00 - 62.00 58.50 - 71.00
500-600 57.00 - 75.00 56.00 - 68.00 55.00
- 69.25 600-700 52.00 - 61.50 58.00 -
62.00 63.00 - 68.50

Slaughter Cattle 239 Head
Slaughter Cows 215 Head Breaking
Utility and Commercial 2-4 30.50 - 36.00
Cutter and Boning Utility 1-3 28.50 - 35.00
Canner and Low Cutter 1-2 20.00 - 30.00
Slaughter Bulls 24 Head Yg 1-2
900-1300 lbs 35.00 - 47.00 Yg 1-2
1300-1600 lbs 42.00 - 43.00 Yg 1-2 1600
lbs and over 40.50 - 47.50

Cows returned to farms 21 head -
Medium 1, Large 1 and Large 2, 800-1150
lbs 33.00-44.00 mostly 35.00-40.00 per
cwt. Baby calves returned to farms 13 head
newborn to 4 weeks 24.00-32.00 per head.

Lambs Total Receipts 8 Head Feeder
Lambs 8 Head Medium and Large Frame
1-2 50-60 lbs 68.00 - 71.00

Goats 26 Head (Sold by the Head) Bill-
ies - Medium 18.00 - 49.00 Nannies -
Large 39.00 - 43.00

State Graded Feeder Cattle 125 Head
sold at Lynchburg, Virginia on July 27,
1998. Steers 68 Head. Heifers 57 Head.

Steers Med&Lge 1 Med&Lge 2 400-500
----- 62.50 - 72.50 500-600 70.00 - 76.50
66.00 - 71.50 600-700 71.00 66.00 - 68.50
700-800 62.50 - 67.75 62.00 - 64.75

Heifers Med&Lge 1 Med&Lge 2
300-400 ----- 58.00 - 66.00 400-500 -----
60.00 - 62.00 500-600 58.50 - 63.00 59.50 -
63.00 600-700 60.25 - 62.00 60.00 -
62.00

Four States Livestock

Hagerstown, Md
August 5, 1998

Report supplied by Auction

SLAUGHTER COWS: 76 HEAD, 1.00
HIGHER. UTILITY 36.50-39.75; HIGH
DRESSING 40.00-42.24; CANNERS
33.00-37.00; SHELLY 32.00 DOWN.

BULLS: YG#1 1250-2190 LBS.
47.75-56.00; HIGH DRESSING LIM 1350
LBS. AT 61.00.

FED STEERS: 1.00 LOWER. HIGH
CHICE 1100-1400 LBS. 59.00-60.25;
CHOICE 57.00-59.00; LOW CHOICE
54.00-57.00.

FED HEIFERS: HIGH CHOICE 1300
LBS. TO 60.50; CHOICE #3&4
56.00-57.00.

VEAL CALVES: 119 HEAD. 1 LOW
CHOICE 200 LBS. AT 55.00; CULLS
85-110 LBS. 25.00-31.00, 60-85 LBS.
20.00-28.00; FARM CALVES, HOL-
STEIN BULLS 15.00-20.00 HIGHER. #1
95-120 LBS. 85.00-103.00; #2
50.00-80.00; 85-95 LBS. 35.00-65.00;
HOLSTEIN HEIFERS FEW #2 TO
110.00; 75-85 LBS. TO 55.00; BEEF X
BULLS AND HEIFERS 97.00.

BUTCHER HOGS: FEW OFFERED.
#2&3 260-290 LBS. 32.00-33.75; 1 350
LB. AT 25.00.

SOWS: 300-600 LBS. 20.00-22.50;
THIN 14.00-19.00.

STOCK CATTLE: 50 HEAD. STEERS
MED. AND LRGE. FRAME 300-500
LBS. TO 68.50; 500-600 LBS.
60.00-71.50; 600-900 LBS. FEW
58.00-59.00; 900-1050 LBS. TO 55.50.

HEIFERS: 300-600 LBS. 53.00-61.00.

BULLS: 500-700 LBS. 50.00-61.00;
HOLSTEIN 200-300 LBS. TO 55.00.

DAIRY REPLACEMENTS: 12 HEAD.
MED. TO LRGE. SPRINGERS
700.00-900.00; LARGE FRESH TO
800.00; HOLSTEIN BULLS 1350 LBS.
AT 45.50.

SHEEP: 30.00-46.00.

LAMBS: CHOICE 80-100 LBS.
72.00-81.00, 50-80 LBS. 75.00-83.00;
FEEDERS 68.00-76.00.

PIGS AND SHOATS: BY THE HEAD,
30-50 LBS. 19.00-25.00.

NEXT SPECIAL DAIRY CATTLE
SALE WED., AUG. 19.



Brian Kevin and Ray Getty Gettyvue Farm Granville NY

Armstrong Farms New Castle IN

Serving all agriculture with Telmark lease financing.



Jimmy and Michael Hill
Tull Hill Farms
Kinston NC



Al and Marlene Karnemaat
Karnemaat's Fruits and Vegetables
Fremont, MI

A popular and flexible financing source for
equipment, buildings and vehicles for all types of
farms...from dairy and livestock to all kinds of crops.

- **Fixed payments:** Interest rates can rise but
fixed lease payments will remain the same
- **100% tax deductibility:** Lease payments
are treated as an operating expense.
- **Low upfront costs:** As little as one or two
monthly payments at the beginning.
- **Customized payments:** Lease payment
schedules that fit your cash flow.

**Ken
Darlington**
PA NJ MD VA WV
610-793-0150

**Michele
Bogucki**
PA MD VA WV
717-244-3665

**Sue
Beshore**
PA MD
717-932-1715

**Doug
Snee**
Southwest PA WV
412-627-5911

**Andrew
McLean**
Delmarva
410-827-5052

**Elizabeth
Anderson**
Delmarva
410-651-4128

Mike Dixon
Southeast PA MD
814-684-5707

Fred Dixon
Northwest PA
412-346-3455

Mike Fullam
Central PA
717-966-9202

Frank Hunter
Northwest PA
716-595-3954

Lisa Francisco Sonnen
Northeast PA North NJ
717-866-9217

TELMARK
www.telmark.com
800-451-3322

Stop by and talk
Ag Progress Days
East 5th

Stop by and talk
Ag Progress Days
East 5th

In the Northeast PA KY MI VA OH WV IN WI IL NC SC AL GA TN MN MO and IA Min lease \$5,000

J&J AGRI-PRODUCTS & SERVICES INC.

220 South Second Street, Dillsburg, PA 17019

Invites You To Attend

FIELD DAY

AUGUST 25, 1998

CROP and PASTURE PROGRAMS

at Dillsburg Area Farms

- Gordon Newton Speaking on Alternative Agriculture
- Demonstration Of Spray Equipment/Messick and Roy Bass
- Tractor Demonstration by Finch Equipment
- Soil Treatments by Representatives of J&J

Talk to Representatives of Financial Trust, Adams/York
Conservation, Sire Power, Lehman Feed Mill, Farmers Union

Lunch Provided by J&J Agri-Products & Services, Inc.

Registration: 8:00 AM to 8:30 PM

For Reservations Call: 1-800-233-0138

Reservation Deadline: August 21, 1998



**COMMODITY
SPECIALISTS COMPANY**



Introducing Wet Brewers Grain and the Free
Choice Feeding System



You are invited to view a new way of feeding Wet Brewers Grain. This new
system will reduce your work load, while maintaining or increasing milk
production.

Take a tour of farms already using the system. After the tour, have lunch and
discuss the free choice system.

The tour will be held on August 13 beginning at Yoder's Family Restaurant.
The program will start at 10 A.M. Please call 1-800-443-6774 to register. We
would like you to register by August 10. If transportation is a problem, let us
know and we will make arrangements.