

# Summer Barn Management Meetings Held

LEOLA (Lancaster Co.) — With 10-foot high corn lining the driveway of Marvin Stoltzfus family's farm off East Eby Road, The Monsanto Dairy Group, and Pennfield Feeds hosted an educational dairy event Tuesday that attracted more than 200 dairy farmers.

New management information from a herd of cows that has an over-last-year increase of 6,733 pounds of milk to a 34,350m herd average provided the basis for company representative's presentations. Dan Gard, sales representative for Monsanto, said the event was proposed to bring people together to show new management practices not well known in southeast Pennsylvania.

"We are looking at such practices as evaporative cooling, supplemental lighting, and heat stress management," Gard said. "We want to show people what is coming and what they need to consider in these low cost practices. Hopefully, we can help dairymen get to the next level of management."

Rick Stehr, eastern regional manager, Pennfield, said in his

management seminars he was showing what was being done in the Stoltzfus herd with feeding rations and other little things that improve production.

"I get into farm operations where simple things like a dry water bowl or malfunctioning cow trainers are overlooked," Stehr said. "Simple things that farmers take for granted can help greatly with the overall production of the herd. Along with what we are doing to balance rations with quality forages here, Marvin also takes care of all the little things in cow comfort needed in good herd management."

Dan McFarland, multi-county extension engineering specialist, spoke on the topic of lighting and how production can be affected. Dr. Mike Lormore, DVM with Monsanto, presented ideas on how to deal with heat stress in the dairy herd. Glenn Shirk, Lancaster County dairy agent, had the topic "What's new in water?"

Gard also presented the herd management background on Posi-



Speakers at the summer barn management meeting include, from left, Rick Stehr, Pennfield; Dr. Mike Lormore, Monsanto; Glenn Shirk, Lancaster dairy agent; Dan McFarland, Penn State extension engineer; Dan Gard, Monsanto; and Marvin Stoltzfus, herd owner.

lac's milk production increases.

Monsanto continued their summer barn management meetings later in the week at Vern Umble's farm at Christiana and Lavern

Martin's farm at Lebanon. Next week the program will be repeated at the farms of David K. Stoltzfus, Peach Bottom on Tuesday; Ben Lapp, Honey Brook on Wednes-

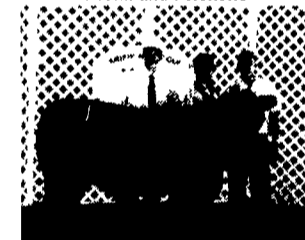
day; and Jay Martin, Elizabethtown on Thursday.

Marvin Stoltzfus' herd has averaged 111 pounds of milk per day for the last nine months.



**Grand Champion Steer**

Exhibited by Michelle Cornman of the Big Spring FFA and purchased by The Treat Restaurant (L to R) Secretary Hayes, Ron Monn and Michelle



**Reserve Grand Champion Steer**

Exhibited by Tom McElwee of the Shippensburg FFA and purchased by Hoss's Steak and Sea House (L to R) Secretary Hayes, Tom and Len Hummel



**Grand Champion Hog**

Exhibited by Bill Leib of the Cumberland Valley FFA and purchased by Hoss's Steak and Sea House (L to R) Secretary Hayes, Bill and Len Hummel



**Reserve Grand Champion Hog**

Exhibited by Bill Leib of the Cumberland Valley FFA and purchased by Huntsdale Stock Farm (L to R) Bill, Terry Shetron and Secretary Hayes



**Champion Pen of Market Hogs**

Exhibited by Mark Goodhart of the Shippensburg FFA and purchased by Orrstown Bank (L to R) Ned Fogelsonger and Mark



**Reserve Grand Champion Goat**

Exhibited by Shane Conaway of the Big Spring FFA and Purchased by Cumberland Valley Cooperative (L to R) Secretary Hayes, Scott Hodgson and Shane



**Champion Pair of Goats**

Exhibited by Bill Leib of the Cumberland Valley FFA and Purchased by Agway Ag Products (L to R) Bill Al Brown and Sherisa Brammer



**Grand Champion Lamb**

Exhibited by Bill Leib of the Cumberland Valley FFA and Purchased by Wolf Bus Lines (L to R) Herb Gingel, Secretary Hayes and Bill



**Reserve Grand Champion Lamb**

Exhibited by Heather Lehman of the Cumberland Valley FFA and Purchased by Hoss's Steak and Sea House (L to R) Secretary Hayes, Heather and Len Hummel



**Grand Champion Goat**

Exhibited by Matt Souder of the Big Spring FFA and Purchased by Shetron Welding (L to R) Terry Shetron, Secretary Hayes and Matt



**Champion Pair of Lambs**

Exhibited by Michelle Cornman of the Big Springs FFA and Purchased by Orrstown Bank (L to R) Ned Fogelsonger, Michelle, Secretary Hayes and Heather Lehman

## Cumberland County FFA

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