



## Farm Credit Boards Name New CEO

LEWISBURG, MERCER, YORK — The selection of a new CEO of the proposed consolidated Northeastern, PennWest and York Farm Credit association has been made.

Allyn L. Lamb, executive vice president and regional manager of First Pioneer Farm Credit, ACA, has been selected and approved by all three association boards to serve as CEO.

First Pioneer Farm Credit is headquartered in Enfield, Conn. It is a \$1.1 billion association with 9,800 customers and covers territory in Massachusetts, Connecticut, Rhode Island, New York, New Jersey, and New Hampshire. Lamb handled

3,500 customers and a \$365 million loan volume. He received his bachelor's degree from Cornell University with concentrations in agricultural economics and vegetable crops, and completed 12 credit hours in the MBA program at Syracuse University.

Lamb has entered into a joint employment agreement with all three associations. The agreement states that Lamb is hereby employed by all three associations to serve as CEO to direct and supervise management of the three associations through each stage of the negotiations relating to the consolidation. He took office on June 15, 1998

## Pioneer Names Technical Information Manager

MOUNT JOY (Lancaster Co.)— Robin Newell, sales manager for the eastern sales area of Pioneer Hi-Bred International, Inc. has announced that Carl Bannon has accepted the position of technical information manager, supporting the seed company's education and communication efforts across the northeastern United States.

A graduate of the University of Massachusetts with bachelor's and master's degrees in plant, soil, and weed sciences, Bannon has been with the Cornell Cooperative Extension Service since 1989, most recently as area field crop specialist in south central New York. A certified crop adviser, he brings to Pioneer extensive expertise in the disciplines of nutrient management, field crop production, and integrated pest management practices. He also has applied research experience with silages and has led dairy forage management training programs for eight years.

"Carl's credentials are impressive, and an ideal fit with our diverse needs across the



Carl Bannon

northern states," said Newell. "Working to help our customers and sales force understand the vast array of new technologies that are impacting agricultural production. Carl will be a comfortable supporting the information needs of a small New York dairy producer looking to maximize the nutritional benefit of his forages as he will be with a large Maryland cash cropper interested in quality grain or oilseed traits."

## Company To Market Rotary Parlors

MADISON, Wis. — Bou-Matic, a Company of DEC International, Inc., based here, announced that it will market rotary milking parlors in North America

Rotary parlors are unique in that cows are milked on a non-stop rotating platform while the milking technician stands in one place, prepping udders and attaching milking units

Known as a leader in stall systems technology, Bou-Matic markets rotary parlors in Australia, New Zealand, and many other countries. "The rotary style of milking is very popular in several international markets where we have installed more than 50 rotary

parlors," said Joe Prazak, Bou-Matic marketing manager.

North American dairy operators are showing a renewed interest in rotary-style parlors. "So Bou-Matic will provide that technology in North America," said Prazak. "We will equip the Bou-Matic dealer network with factory-backed product support and specialized installation assistance."

Bou-Matic plans to offer the North American dairy producer a more rugged version of rotary parlor than typical non-USA manufactured rotary parlors. "This beefed-up rotary parlor will be better equipped to handle North American style dairying," said Prazak

## New White Tractors Hit The Field

ATLANTA, Ga.—White has introduced six new tractor models, ready to hit the field this fall, that offer added convenience features, new low-profile styling, and power choices running from 70 to 145 PTO horsepower.

Four models are in the mid-range class, 70 to 110 PTO horsepower, and are additions to the White 6000 Series. The other two weigh in at 125 and 145 PTO horsepower, and are in the New White 8000 "Fieldmaster"™ Series.

All six are powered by newly designed Cummins B3.9 and B5.9 diesel engines, which make the Cummins engines the standard powerplant in all White tractors, 70 hp and above.

The four mid-size models—6410 (70 hp), 6510 (85 hp), 6710 (95 hp) and 6810 (110 hp)—can be ordered with either an open ROPS platform or an all-new cab. The two "Fieldmaster" tractors—8310 (125 hp) and 8410 (145 hp)—are available with cabs.

"While these tractors have a lot of new styling and comfort features, for example low-profile



**White introduces new tractor models, ready to hit the field this fall, that offer added convenience features, new low-profile styling, and power choices running from 70 to 145 PTO horsepower.**

sloping hoods for greater row-crop visibility, they also have the rugged features our customers have come to expect," said Steve Reiling, general marketing manager for White tractors. "That includes White's durable case iron main frame and the farm-proven Cummins engines.

"We put a lot of user-friendly features in these tractors, especially the cabs on the mid-range models," Reiling noted. "They come with double doors that allow the operator to enter and exit the machine from either

side. We also increased hydraulic flow and lift capacity so they can handle more big jobs around the farm.

The 6410 and 6510 offer a choice of 12x4 partially synchronized transmissions or 12x12 fully synchronized transmissions with matched forward/reverse shuttle shifting. The 6710 and 6810 come with White's quadshift transmission as standard, with an optional creeper transmission available.

The two "Fieldmaster" tractors have quadrashift transmissions, but also offer an optional 18-speed powershift. Both transmissions offer forward/reverse shuttle shifting. Wet, multi-disc clutches, cooled and lubricated in hydraulic oil for extended life, are standard on all models.

The 70 and 85 horsepower models are powered by 4-cylinder B3.9 Cummins diesels with engine balancers for smooth, quiet operation. The 95, 110, 124, and 145 horsepower models come with 6-cylinder B5.9 Cummins engines.

All six models are available in either two wheel drive or with power front axle.

## Vermeer Rolls Out Round Balers

PELLA, Iowa — Twenty five years after inventing the world's first big round baler, Vermeer is introducing a whole new family of them—the all-new Vermeer L-Series.

All four L-Series models — 504L, 505L, 604L and 605L — have undergone two years of extensive testing in all kinds of crops and conditions. All of them feature Vermeer's exclusive bottom drum roller design for better bale density and formation. A 5-bar floating pickup with rubber mounted pickup tines, Hay Saver wheels and smooth, wide 14-inch belts ensure gentle hay handling and positive hay-feeding action into the baler chamber.

The smallest one in the line is Vermeer's new 504L Baler. It produces a 5-foot diameter by 4-foot wide package, weighing up to 2,000 pounds, and is designed to bale both wet or dry hay. Therefore, using the same baler, an operator can choose to harvest dry bales or high-moisture hay/alfalfa at peak maturity without worrying about weather conditions. It also results in extra cuttings, higher quality feed, plus reduced additives and

lower storage and equipment costs.

The Vermeer 505L produces a 5-foot diameter by 5-foot wide bale, weighing up to 1,400 pounds (2,000 pounds with an optional silage kit). A minimum 50 hp tractor requirement means it can produce quality, high-density bales without the need for higher horsepower and heavy-duty bale handling equipment. Like the 504L, the 505L features combination spring/hydraulic belt tension system for variable bale densities and sizes; therefore, bales can be tailored to the storage and handling preferences of the operator. Both models also feature a new full-sided, symmetrical fiberglass side panel design with convenient thumb-press latches. Bale ramps, Drop 'n Go ejection system and hydraulic pickup lift are optional on both 500 Series models.

The adjustable, hydraulic/pneumatic belt tension system on the new 600 Series models — 604L and 605L — allows operators to pre-select densities anywhere from light, soft-core bales, to giant, high-density packages that weigh up to 1,900 pounds



**All four L-Series models—504L, 505L, 604L and 605L—have undergone two years of extensive testing in all kinds of crops and conditions.**

and 2,400 pounds, respectively. Bale sizes also can be pre-selected from 24 inches to 72 inches in diameter on both models, to accommodate different handling, storage, and transport preferences.

The Vermeer 605L produces a 6-foot diameter by 5-foot wide bale and is designed for serious hay producers looking to maximize hay harvesting production per day in virtually any type of crop and condition, including corn stalks, fescue, wheat straw, cane, crop residues, peanut stubble, and timothy grass.

## Monsanto Dairy Announces New Plant

ST. LOUIS, Mo. — To meet the growing producer demand for Posilac 1Step, Monsanto Dairy Business has announced the construction of a manufacturing plant in Augusta, Ga.

The construction of the plant — the first U.S. production facility to produce Posilac 1Step — is scheduled for completion in late 1999.

"Dairy producers are committed to operating profitable businesses, and Monsanto is dedicated to providing the tools, such as Posilac 1Step, to help them do so," said Pam Strifler, director of marketing, Monsanto Dairy Business. "Construction of this advanced

production facility represents exciting business growth, as well as Monsanto's commitment to producers and the dairy industry as a whole."

According to Jeff Peterson, director of worldwide manufacturing, Monsanto Dairy Business, the new 150,000-plus square-foot facility will be equipped with highly-automated equipment, incorporating the most innovative technology in protein manufacturing. More than 100 people will be employed at the plant.

Posilac 1 Step features a ready-to-use syringe that eliminates the need to manually attach the needle to the syringe.



**Robert Shapiro, chairman and CEO of Monsanto Company, breaks ground at the new production plant for Posilac® 1step™.**

**MILK  
AMERICA'S HEALTH KICK**