

CONGRATULATIONS TO SKYLINE ACRES AND THE HIX FAMILY FOR OVER 40 YEARS OF COMMITMENT TO AGRICULTURE AND THE DAIRY INDUSTRY



(L to R): Jan Armfield, First Union Regional President for Central Pennsylvania; Darwin Boyd, First Union SVP and Manager of the Agri-Finance Team for the Pennsylvania/Delaware Region; The Hix Family: (Front) Ray and Glenna Hix (Center) John, Michael, Donna, Jennifer and Mark Hix (Front) Derrick, Kim and Laura Hix; missing is Terry Hix. (Standing Rear Right): First Union Agri-Finance Team Members: Scott Hauseman, Chris Aukamp, Linda Hildebrand, Bill Hughes - Team Leader, Melissa Shoumlisky and Blaine Fessler, Relationship Manager for Skyline Acres/Hix family.

First Union Bank believes "The Family Farm is the Backbone of Agriculture." On behalf of all dairy farmers, we are pleased to salute the success of Skyline Acres, near Shartlesville, PA. The Hix family of western Berks County, standing before their newly constructed 450-cow facility, have been in the dairy business since 1946. They currently farm approximately 750 acres and have 450 cows and 125 heifers. Their current herd average is over 21,000 lbs/cow. The Hix family are members of the Pennsylvania Farm Bureau and Tulpehocken Young Farmers. John is also a township supervisor.

A SALUTE TO DAIRY FARMERS. EVERY MONTH IS DAIRY MONTH WITH US.

June is National Dairy Month and at First Union/CoreStates Bank we feel you deserve credit more than one month out of the year.

Managing a successful dairy operation requires working capital year round. We're here to help you meet your financial needs.

Dairy is a major agricultural enterprise in Pennsylvania and Maryland and First Union/CoreStates Bank is proud to be a major lending source to agriculture.

Talk to your friends at First Union/CoreStates Bank, where every month is dairy month.

To learn more about our Agri-Finance services, call:

Hanover	(717) 633-4003
Lancaster	(717) 291-3519
Reading	(610) 655-2882
OR	1-800-342-6926



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June 25, 1998
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