

## VIRGINIA CATTLE & HOGS

### Virginia Feeder Sales

Richmond, VA  
Mon May 18, 1998

USDA-VA Dept of Ag Market News  
Sury of Livestock Auctions by Areas:  
Northern Virginia Livestock Summary  
Including

Marshall, Rockingham, Shenandoah,  
Staunton Union and Winchester Virginia  
for the Week of May 11-16, 1998

Feeder Cattle 1026 Head  
Steers Med&L? Med&Lge 2 200-300  
86.00 - 102.00 92.00 - 93.00 300-400  
88.00 - 104.00 84.00 - 96.00 400-500  
90.00 - 104.00 78.00 - 96.00 Few 85.50 -  
95.00 - 500-600 85.00 - 100.00 90.00  
600-700 75.50 - 87.50 - 700-800 72.00 -  
79.75 74.00 800-900 69.00 - 73.50 -  
900-1000 68.00 - 71.25 -

Holstein Steer Med&Lge 2 200-300  
80.00 300-500 67.00 - 75.50 500-700  
67.00 - 78.00 700-900 60.00 - 63.50

Heifers Med&Lge 1 Small 1 Med&Lge  
2 200-300 80.50 - 300-400 72.00 - 90.00  
80.00 82.00 - 92.00 400-500 70.00 - 88.50  
74.00 - 76.00 78.00 - 91.00 500-600 74.00  
- 83.00 76.00 772.00 - 79.00 600-700  
69.00 - 77.50 - 67.00 - 75.00 700-800  
71.75 - ?ulls Med&Lge 1 Small 1  
Med&Lge? 200-300 - - 106.00 - 107.00  
300-400 95.00 - 101.00 78.00 80.00 -  
87.00 400-500 90.00 - 94.00 - 89.00 -  
95.00 500-600 71.00 - 88.00 - - 600-700  
64.00 - 74.00 700-900 54.00 - 63.50 - -  
Slaughter Cattle 376 Head

Slaughter Cows 321 Head Breaking  
Utility and Commercial 2-4 33.00 - 41.50  
Cutter and Boning Utility 1-3 32.00 - 41.75  
Canner and Low Cutter 1-2 28.00 - 36.00  
Slaughter Bulls 45 Head Yg 1-2  
900-1300 Lbs 47.00 - 58.25 Yg 1-2  
1300-1600 Lbs 45.00 - 56.00 Yg 1-2 1600  
Lbs and over 42.00 - 55.00

Slaughter Calves and Vealers 10 Head  
Calves Good and Choice 250-500 Lbs  
71.00 - 77.00

Cows with calves at side 11 pairs -  
Medium and Large 1, 5-7 yrs old with  
calves 150 lbs 650.00-760.00 per pair.  
Baby calves returned to farms 41 head  
newborn to 4 weeks old 30.00-62.00 per  
head. Over 100 lbs 20.00-110.00 per cwt.

Lambs Total Receipts 227 Head Slaughter  
Lambs 135 Head New Crop Choice  
Few Prime 1-2 Few 3 92-107 lbs 78.35 -  
80.50 Good and Few Choice 1-2 84 lbs  
84.00 Feeder Lambs 71 He? Medium and  
Large Frame 1-2 70-85 lbs 86.00 - 88.50  
Medium and Large Frame 1-2 60-70 lbs  
91.00 - 100.00 Medium and Large Frame  
1-2 50-60 lbs 81.00 Slaughter Ewes and  
Rams 21 Head Ewes Choice 2-4 20.00  
Utility and Good 1-3 25.00 - 30.00 Cull  
and Low Utility 1-2 20.00 - 36.50

Slaughter Hogs 44 Heads Barrows and  
Gilts US 1-? 200-250 lbs 32.00 - 34.00  
Sows US 1-3 300-500 lbs 22.00 - 25.00 US  
1-3 500 lbs and over 22.00 - 26.50 Boars  
300-600 lbs 11.50

Richmond, VA  
Mon May 18, 1998

USDA-VA Dept of Ag Market News  
Summary of Livestock Auctions by  
Areas: Southwest Virginia Livestock Sum-  
mary Including

Hollins, Tri-state and Wytheville, Virgi-  
nia For the Week of May 11-16, 1998

Feeder Cattle 895 Head  
Steers Med&Lge 1 Small 1 Med&Lge 2  
200-300 89.00 - 103.00 ? - 300-400  
788.00 - 103.00 - 84.00 - 96.00 400-500  
89.00 - 107.00 82.00 - 90.00 82.00 - 98.00  
Few 84.00 - - 500-600 75.00 - 99.00 -  
78.00 - 97.50 600-700 71.00 - 89.50 - -  
Holstein Steer Med?Lge 2 200-300  
75.00 300-500 70.00 - 80.00 500-700 79.0?

Heifers Med&L? Small 1 Med&Lge 2  
200-300 72.00 - 85.00 - - 300-400 79.00 -  
88.00 67.00 - 75.00 76.50 - 85.00 400-500  
80.00 - 86.00 65.00 - 78.00 74.00 - 85.50  
500-600 78.00 - 86.50 - 70.50 - 80.00  
600-700 64.00 - 68.50 - 61.00 - 65.00  
700-800 62.00 - 64.00 - - 800-900 61.00 -  
65.50 - -

Bulls Med&Lge 1 Small 1 Med&Lge 2  
200-300 90.00 - 703.00 - 88.00 - 103.00  
300-400 80.00 - 92.50 - 80.00 - 87.00  
4782.00 - 89.50 81.00 - 82.00 79.00 - 88.00  
500-600 79.00 - 86.00 76.00 - 77.00 74.00  
- 80.00 600-700 74.00 - 76.00 - 70.00 -  
72.00

Slaughter Cattle 198 Head  
Slaughter Cows 177 Head Breaking  
Utility and Commercial 2-4 7.50 - 74.75  
Cutter and Boning Utility 1-3 32.00 - 44.00  
Cann?r and Low Cutter 1-2 30.00 - 37.75  
Slaughter Bulls 21 Head Yg 1 7300 lbs  
45.00 - 54.00 Yg 1-2 1300-1600 lbs 44.00 -  
48.00 Yg 1-2 1600 lbs and over 47.50 -  
52.00

Lambs Total Receipts 59 Head Slaughter  
Lambs 35 Head New Crop Cho?Prime  
1-2?Few 3 106-113 Lss 75.00 - 81.00  
Feeder Lambs 24 Head Medium and Large  
Frame 1-2 70?85 Lbs 78.00 Medium and  
Large Frame 1-2 60-70 Lbs 80.00

Baby calves returned to farms 13 head  
newborn to 4 weeks 45.00-90.00 per head.

Lancaster Farming, Saturday, May 23, 1998-A9

Richmond, VA  
Mon May 18, 1998

USDA-VA Dept of Ag Market News  
Summary of Auctions by Areas: Central  
And Southeast Virginia Livestock Sum-  
mary Including

Southside (Blackstone) And Lynchburg  
Virginia for th?k of May 11-16, 1998

Feeder Cattle 855 Head  
Steers Med&Lge 1 Small 1 Med&Lge 2  
200-300 109.00 - 112.00 90.00 103.00  
109.00 300-400 89.50 - 95.00 86.00 -  
90.00 91.00 - 96.50 7400-500 89.00 - 95.50  
76.00 - 87.00 84? - 93.00 500-600 86.00?  
95.00 76.00 10 80.00 - 97.00 Few - - 77.00  
600-700 80.00 - 83.00 71.50 - 75.00 76.50  
- 82.00 700-800 - 50.00 - 55.00 70.00  
800-900 68.00 - 60.00 ? Holstein Steer  
Med&Lge 2 200-300 73.50 300-500 65.00  
- 75.00 500-700 58.00 - 65.00 700-900  
52.00

Heifers Med&Lge 1 ? Small 1  
Med&Lge 2 200-300 - 76.00 77.00 - 88.00  
300-400 75.00 - 82.00 65.00 - 73.00 71.00  
- 83.00 400-500 76.00 - 78.00 60.00 -  
74.00 71.00 - 82.00 500-600 78.00 - 82.00  
60.00 - 68.00 65.00 Z : :00 600-700 69.50 -  
75.00 - 65.00 - 69.00 700-800 - - ? 55.50 -  
68.00 800-900 57.00 - 62.50 - 55.00

Bulls Med&Lge 1 Small 1 Med&Lge 2  
200-300 104.00 - 89.00 - 94.00 300-400  
86.00 - 93.00 84.00 - 89.00 85.00 - 94.50  
400-500 80.50 - 94.00 70.00 - 88.00 79.50  
- 93.00 500-600 88.00 - 93.50 65.00 -  
69.50 70.00 - 81.00 600-700 75.00 - 79.00  
- 700-900 58.00 - 62.00 - 58.00 - 69.25

Slaughter Cattle 188 Head  
Slaughter Cows 167 Head Br?aking  
Utility and Commercial 2-4 33.00 - 36.00  
Cutter and Boning Utility 1-3 ? 32.00 -  
35.50 Canner and Low Cutter 1-2 25.00 -  
31.00

Slaughter Bulls 21 Head Yg 1-2  
900-1300 lbs 47.00 Yg 1-2 1300-1600 lbs  
42.00 - 48.00 Yg 1? 1600 lbs and over  
43.00 - 52.75

Cows returned to farms 15 head -  
Medium 1, Large 1 And Large 2, 800-1150  
lbs 285.00-490.00 per head?41.00-54.00  
per cwt. Baby calves returned to farms 8  
head newborn to 4 weeks 30.00-35.00 per  
head. Over 100 lbs 68.00-74.00 per cwt.

Slaughter Hogs 12 Head Barrows and  
Gilts US 1-3 200-250 ? 33.50 Sows US 1-3  
300-500 lbs 25.00 Boars 300-600 lbs 14.00  
State Graded Feede? Cattle 242 head sold  
at Lynchburg, Virginia on May 11, 1998.  
Steers 126 Head. Heifers 116 Head.

Steers Med&Lge 1 Med&Lge 2 3?0-400  
- 94.00 400-500 89.00 - 99.00 85.00 -  
93.00 500-600 87.50 - 96.00 88.50 - 94.50  
600-700 68.00 - 73.50 83.50 - 87.00  
800-900 70? -

Heifers Med&Lge 1 Med&Lge 2  
300-400 - 76.00 400-50? 78.50 - 79.00  
79.50 - 81.00 500-600 76.75 - 78.75 68.00  
- 75.75 600?700 69.00 - 75.50 -

State Graded Feeder Cattle 154 head  
sold at Southside (Blackstone) Vi? on May  
13, 1998. Steers 81 Head. Heifers 7? Head.

Steers Med&Lge 1 Med&Lge 2 400-500  
86?0 - 91.50 84.00 - 95.25 500-600 86.00 -  
89.75 85.00 - 88.75 600-700 77.50 - 85.25  
72.00 - 82.00 700-800 72.00 - 72.50 -

Heifers Med&Lge 1 Med&Lge 2  
300-400 73.00 - 74.50 - 400-500 78?00 -  
79.50 76.50 - 79.00 500-600 78.50 - 80.50  
77.50 - 78.00 600-700 68.00 - 74.50 -

### Central Carlot Beef Report

DES MOINES, IOWA  
Thursday, May 21, 1998

USDA NATIONAL CARLOT BEEF  
REPORT (includes major production areas  
in the Midwest and TX) as of 11:15 AM  
\*\*\*NOON REPORT\*\*\*

COW & BULL CARCASS FOB OMA-  
HA 3.0 Loads Reported. Compared to  
Wednesday's 3:00 P.M. report: Utility car-  
casses 1.00 higher; Cutter not established.  
Demand and offerings light to moderate.

Lds Price Range Latest Estb. Mkt.  
UT,brk 2-4 450#/up 1.0 61.00 61.00  
UT,bng 1-3 400#/up 2.0 65.00 65.00 Cut-  
ter 1-2 350#/up ? ? 68.50 D Bulls YG 1  
500#/up unq

COW & BULL CARCASS CAF WEST  
COAST Loads Reported. Compared to last  
week:

Market for Week Ended: May 15, 1998  
Lds Price Range UT,brk 2-4 450#/up  
UT,bng 1-3 400#/up 67.00 Cutter 1-2  
350#/up 67.00 Bulls YG 1 500#/up  
BONELESS PROCESSING BEEF/  
BEEF TRIMMINGS 28.0 Loads Reported.  
Boneless processing beef ady. Demand  
and offerings light to moderate.

FOB OMAHA BASIS: Chm Ln Lds  
Price Range Wtavg 90% fr ?18 94.0 - 96.0  
95.17 90% fz unq 85% fr 88.0 - 90.0 89.20  
B 85% fz unq 75% fr 2 70.0 70.00 75% fz  
unq 65% fr 4 54.0 - 55.5 54.75 65% fz unq  
50% fr 50% fz 50% bx Bull 92-94

FOB EAST TEXAS AND OKLAHO-  
MA: Chm Ln Lds Price Range Wtavg 90%  
fr 4 93.0 93.00 90% fr unq 85% fr unq 85%  
fz 75% fr 75% fz 65% fr 65% fz

CAF NORTHEAST AREAS: Chm Ln  
Lds Price Range Wtavg 90% fr 97.0 - 98.0  
97.53 A 90% fz unq 85% ?r 93.0 93.00 A  
85% fz 75% fr 75% fz ? 65% fr ? 65% fz

CAF WEST COAST BASIS Market for  
Week Ended: 5/15/98 Chm Ln Lds Price  
Range Wtavg 90% fr 92.00 - 98.00 94.67  
90% fz unq 85% fr 85.50 - 92.00 88.15  
85% fz unq 75% fr 73.00 73.00 75% fz  
unq 65% fr 54.00 - 58.00 56.00 65% fz unq  
50% fr 32.00 - 36.00 34.25 50% fz unq

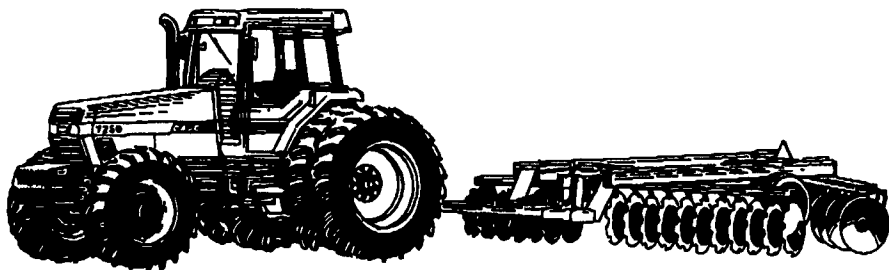
\*\*ABCDE after quotes represents days  
since last actual market test. Quotes are  
dropped after 5 days of no test or before if  
they no longer reflect current market  
conditions.\*\*

# CASH FLOW

Is cash flow a concern  
when purchasing  
new or used equipment?

If so, Telmark offers

- Minimal down payment
- Length of term to fit your cash flow
- Payments due when you want
- Lease payments are guaranteed in writing to be tax deductible as an operating expense



Ken  
Darlington  
610-793-0150

Doug  
Snee  
724-627-5941

Andrew  
McLean  
410-827-5052

Elizabeth  
Anderson  
410-651-4128

Mike Dixon  
814-684-5707

Fred Dixon  
724-346-3455

Lisa Francisco Sonnen  
717-866-9217

Frank Hunter  
716-595-3954

Mike Fullam  
717-966-9202



**TELMARK INC.**  
www.telmark.com  
800-451-3322

In the Northeast, PA, KY, MI, VA, OH, WV, IN, WI, IL, NC, SC, AL, GA, TN, MN, MO and IA Min lease \$5,000



### HONDA Powered GENERATORS From North Star

- MAINTENANCE-FREE, brushless generator design!
- INDUSTRIAL Honda OHV engine has low Oil Alert™ shutdown protection
- Circuit breaker protection
- Equipped with Honda's QUIETEST engine muffler

- Separate gas drain valve for long-term storage
- BIG 6 5 gallon tank

#### 8000 WATT GENERATOR (Shown) RUNS 9.1 HOURS ON ONE TANKFUL!

- 13 HP Honda industrial OHV engine
- Packs 8000 surge Watts, 6600 continuous Watts
- Easy access control and outlet panel has two 120 Volt 15 Amp outlets, two 120 Volt 20 Amp outlets and one 240 Volt twistlock 30 Amp outlet
- Frame measures 31 3/4" L x 23 1/2" W x 22 1/4" H
- Runs for 9 1 hours on half load 7 hours at full load
- Optional 2-wheel kit #165916 sold separately
- Ship Wt 210 lbs Item # 165914

**\$1,829**

#### HONDA GENERATOR Wheel Kit

- The most balanced, strongest wheel kit we know of
- Bolts onto #165911 or #165914 generator; no drilling
- Tow 10" pneumatic wheels on 3/4" steel axle
- 1/25 tubular steel handles, U.S.A.
- Ship Wt 19 lbs. Item #165916

**\$70**

#### ALSO AVAILABLE 5500 Watt Generators 13.4 Hours on One Tankful!

- 9 Hp Honda industrial OHV engine
- Delivers 5500 surge Watts, 4500 continuous Watts
- Easy Access control panel has two 120 Volt 20 Amp outlets and one 20 Amp, 240 Volt twistlock outlet
- Frame measures 31 3/4" L x 23 1/2" W x 22 1/4" H
- Optional 2-wheel kit #165916 sold separately
- Runs for 13.4 hours on half load, 9.2 hours at full load
- Ship Wt. 180 lbs. Item #165911

**\$1,352**



**343 CHRISTIANA PIKE  
CHRISTIANA, PA 17509**  
Answering Service (610) 593-2753