



David A. Bigelow,  
Training Coordinator

Call 1-800-DHI-TEST, fax (814) 865-3924

Web site <http://www.dhia.psu.edu>

Pennsylvania Dairy Herd Improvement Association  
DHIA Service Center, Orchard Road, University Park, PA 16802

Corn, No.2y — 2.87 bu., 5.13 cwt.  
Wheat, No. 2 — 2.97 bu., 4.96 cwt.  
Barley, No. 3 — 2.12 bu., 4.53 cwt.  
Oats, No. 2 — 1.68 bu., 5.25 cwt.  
Soybeans, No. 1 — 6.24 bu., 10.40 cwt.  
Ear Corn — 85.22 ton, 4.26 cwt.  
Alfalfa Hay — 150.50 ton, 7.53 cwt.  
Mixed Hay — 131.25 ton, 6.56 cwt.  
Timothy Hay — 128.75 ton, 6.44 cwt.

## Pa.DHIA Offers Customer Service

STATE COLLEGE (Centre Co.) — Excellent customer service and marketing skills were taught recently at the Pa.DHIA technician's spring conferences.

The conferences were held at 10 different locations throughout the service area.

Currently, Pa.DHIA continues to expand into competitive territories

with the introduction of a newly priced owner sampler program that costs 84 cents per cow plus a low stop charge.

This program is extremely useful for management purposes while being accepted by USDA for genetic evaluations. Please feel free to contact Pa.DHIA at 1-800-DHI-TEST to schedule your test.

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### Average Farm Feed Costs For Handy Reference

To help farmers across the state to have handy reference of commodity input costs in their feeding operations for DHIA record sheets or to develop livestock feed cost data, here's last week's average costs of various ingredients as compiled from regional reports across the state of Pennsylvania.

Remember, these are averages, so you will need to adjust your figures up or down according to your location and the quality of your crop.

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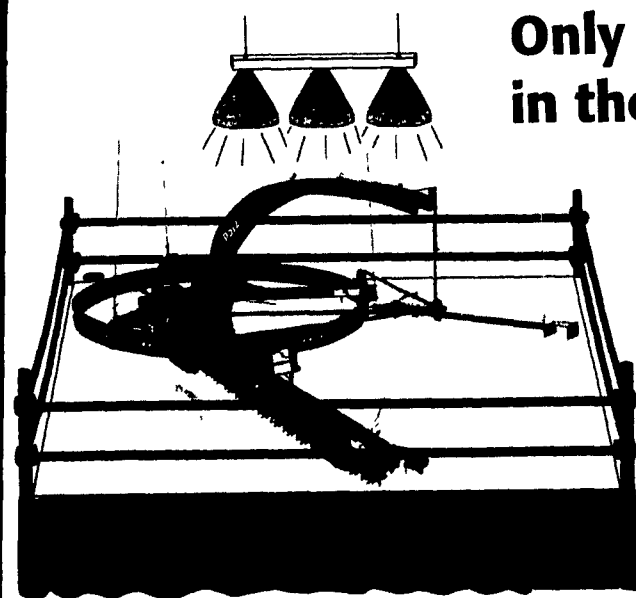
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