## Safety: Apply It First Program Boosts Awareness

ST. LOUIS, Mo. - More than 8,000 growers, dealers, and other chemical applicators have requested free "Safety: Apply It First" materials, depleting the safety kit supply only five months into the year-long initiative.

Eight agricultural chemical manufacturers joined forces to start the "Safety: Apply It First" program so they could reach chemical applicators with important safety reminders during applications of the carbamate and organophosphate pesticides. The program launched in November 1997.

"If our safety kit fulfillment is any indicator, this program has done exactly what we wanted it to — raise safety awareness," said James Kunstman, registration manager at Bayer Corporation and member of the "Safety: Apply It First" committee. "The response to this program has been tremendous. We never imagined that we would be in an oversell situation so soon."

Most kits have been ordered via calls to the toll-free number, while the rest can be

attributed to communication pieces and sales representative presentations at dealer and grower meetings.

The "Safety: Apply It First" consortium is in the process of manufacturing additional safety kits and orders are still being taken. There may be a slight delay before kits are received because they are on back order.

The success of this program can be attributed to the efforts of the joint sales forces and various communications pieces that have raised program awareness.

"Obviously, chemical handlers are concerned about safety," Kunstman said. "This program is a success because it helps them further the safety initiatives in their businesses. Growers also want to keep carbamates and organophophates available because they are important to their crops. Raising the safety standard during carbamate and organophosphate applications benefits the entire industry."

Dealers, applicators, growers and other chemical handlers can receive more in-

formation about the "Safety: Apply It First" program by contacting a sales representative from one of the sponsoring companies, or by calling (800) 233-1909. The toll-free number can be used to obtain more information about the program, tips about the safety issues surrounding organophosphate and carbamate pesticides and to order free kits.

The kits include informative brochures and tools such as pesticide hopper box stickers, sealable clothing bags in which to temporarily hold contaminated clothes, cab window stickers, and spray boom signs that serve as constant safety reminders during applications. Instructions on all materials appear in English, Spanish, and easy-to-understand symbols to keep safe handling top of mind.

Growers and dealers from nearly every state in the country have ordered safety kits, with the highest percentage of orders coming from Texas, Nebraska, California, Kansas, and Indiana.

Elgin Street Sweeper, works excellent, new main works excellent, new main broom, high dump, \$3,750. Dual-line line striper, good condition, \$350. After 4pm, (717)242-4777.

Enclosed cab for Case model 350 crawler, good condition. For details, evenings, (908)218-9492.

Euclid 2300 TDT, water wagon, 1(800)272-6807.

Ford model 764 quick mount backhoe attach-ment, used only 40 hrs., like new condition, complete sub-frame and hyd. hookups, not a 3pt toy, a real rigid mounted backhoe, fits model 545 and similar Ford tractors, 12"-24" buckets, \$5,000. Chester County, (610)827-7244.

Forklift Wholesalers 2000 to 92000 Lb. Lifts Available. 70 in Stock. Sale-Rental-Finance w/ Warranty. Chalk Equipment. (410)686-6800.

For Sale: Cat DZ Crawler with winch, mint condition \$5000, International TD-9 Crawler with Trackson swing crane very rare, nice, \$6500 OBO 717-265-9252. DISTMANTLING FOR PARTS: Case 580K, 4WD w/extendahoe, 18" hoe bucket. No wheels and tires available. Many good parts available.
BALANDA EQUIPMENT

P.O. Box 407 RT 29 Palm, PA 18070. 1-800-322-8030

Ditch Witch w/acces., excellent cond. \$5,000. 609-697-2004.

Electric gas pump used 1 1/2 yrs. Heavy grd7 chain for 15-20 ton crawler. Miscellaneous chain, load binders, hooks. Universal ripper for crawler. Heavy pintle hook. 717-442-4934.

## **Case 602, 1102 Rollers Demonstrators** Call For Special Pricing

Case 580 Super E, Canopy, Ext. Hoe, 2WD ...... \$17,500 1994 Case 550E Dozer.....\$34,900 Case 1840 Uniloader w/Approx. 2500 hrs......\$10,900 Case 1845C Uniloader w/Approx. 1200 hrs.....\$16,900 Case 580D Canopy, ExHoe.....\$14,900 Case 580K 2wd, Cab, ExHoe......\$22,500 Case 855D Loader, 4-in-1 Bucket.....\$37,900 1997 Case 1840's, Low Hours......Starting at \$17,900 1997 Case 1845C's, Low Hours ..... Starting at \$21,200

**Rental Returns** 

602B, 1102 Rollers In Stock • Stanley 695 Hammer Call For Pricing on Rental Return

Vernon E. Stup Co. 5859 Urbana Pike Frederick, Md. 21701 301-663-3185



Furukawa FX040 Trackhoe, Rubber tracks, blade, side shift boom, cab, 2300 hrs, nice.....\$14,500



1988 Case 585 forklift, good rubber ....\$17.500



Dynapac 42 w/66" Drums, Less Than 100 Hrs. On New Cat 3208 Dsl.



Marklift Scissors Lift, ...\$2,400



1988 Luli 844 JD diesel, new paint, good rubber.....\$31,000

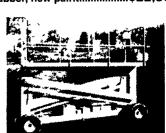
1984 Luli 844 JD diesel, new paint, good rubber, mast .\$31,000 stabilizers.



Condor 48 ft manlift, 4x4, good rubber, new paint, rotating basket



85 Kawasaki wheel loader, new rubber, new paint......



1990 GSI, 25 ft. platform lift...\$3,200



1987 Ford 655A w/Ext. Hoe, Good \$15,500 Rubber

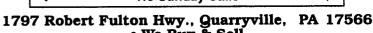


1993 Cat 312 Trackhoe, 3800 Hrs., Nice & Clean......\$49,500

1990 Lull 522-4 JD diesel 4x4, 22 ft, new rubber, new paint\$24,000	
1987 Cat 416 TLB, full cab, heat	\$17,500
1995 Gehl 4625 SX Skid Loader, low hours, new rubber	\$12,900
1965 Cat 966B, 23.5x25 Rubber, Good Condition	\$21,000
1993 Bobcat 7753, good rubber, nice	\$13,200
1984 Condor 42, 4x4, manlift, new paint, good rubber	\$14,900

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1976 Mack Tri-axle 237 6 spd. 18' aluminum bed. 20 front, 46 rear. New paint, \$9,700. 717-246-8955.

Cat 955L, 1978 condition, good \$25,000. asking 717/225-1888.

1986 JCB 1550 backhoe/ loader, 2WD, E-stick, good condition, \$11,500. (301)371-5500.

1988 Cat track hoe model 215, 8' wide, weights 14 ton, good condition, \$30,000 firm 610/273-2946.

1990 Case 580K, 4WU cab, E-stick, 4n1 bucket auxillary hydraulics, VG condition, \$27,500. (301)371-5500.

1992 Yale forklift, 5,000/lb solid tire, LP gas, 2 stage mast, high-free lift 82x128, excellent cond. .800/obo. 717-203-0040.

1994 JD 310D, 4WD, cab e-stick, 1900 hours, excellent condition, \$37,500. (301)371-5500.

1994 JD 450 GTC, O-ROPS, lever steer, low hours, \$42,000. (301)371-5500.

1 ton Rolpac hydrostatic asphalt roller. Watering system, 300 hrs., \$1,500. (717)456-9110.

AC forklift, 8000#, pneumatic tires, 2-stage mast, rebuilt, \$7900. 717-203-0040

Austin-Western cherry picker yard crane, \$1,500. (215)598-3768.

Case 590 backhoe boom, part #D150756, \$2,000. BALANDA EQUIPMENT

P.O. BOX 407 RT 29 Palm. PA 18070 1-800-322-8030

Case 855D crawler loader, GP bucket, fresh peint, VG U/C \$27,500. (301)371-5500.

Case W4 articulating 4x4 loader, new paint, good condition, \$6500; Baker 12,000lb forklift, 14' lifting height, 10x20 air tires, PS, good brakes, good condition, \$4500. 717/358-3330.

Cat 955 crawler loader, soft top & enclosed, 80% bottom, \$14,500; Blaw Knox asphalt paver PF500, warranteed Detroit diesel extensions, runs good, \$14,000; American A25 s/n 25A693CT, long bottom, long stick, wobble control, 2 buckets, \$16,500. Cen-tral NJ, 908/534-4294.

D100 Backhoe, fits 1840 Case skid loader, 2 buckets, \$3,000./obo. 717-528-8910.

Delta 12" radial arm saw, three blades, excellent condition. SCMI sliding table panel saw SC3 w/ extension table, Brisemeyer fence 10" blade, 3" scoring (717)748-1095. blade.

Cat 922 loader, runs good. \$7,000. T-6 Dozer, PTO, good \$3,000. Cat 933G loader, good. \$7,000. 914-469-2352.

'75 Hough payloader model 70, 3-yard bucket, new tires, heated cab, 160 Cummins diesel, \$6700. Case w/10 loader, diesel w/cab, 4N1 bucket, runs well, \$7500. 717-240-0881 717-766-9275

8-FT near perfect Gallion Dump, mounted on par-tially restored Chevy V-8 powered, 1947 Ford truck runs and dumps excellent. \$1,200. 717-799-0505.

'79 Magirus- Iveco, 20' box truck, approx, 200,040 miles, runs great, lift gate, \$3,000 OBO. 1988 Case 580 Super E, extend-ahoe, 4x4, cab, nice back-hoe, \$25,000 OBO. After 5pm or before 7am, (717)865-5700.



710B Turbo 4x4, TLB, 6460 Hrs, Nice Serial No. TOT10BJ753149 **717-684-5895** after 5:00



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