

VIRGINIA CATTLE & HOGS

Virginia Feeder Sales

Richmond, VA
Mon Mar 23, 1998

USDA-VA Dept of Ag Market News
Summary of Livestock Auctions by
Areas: Northern Virginia Livestock Summary including

Marshall, Orange, Rockingham, Shenandoah and Staunton Union Virginia for the week of March 16-21, 1998

Feeder Cattle 1958 head
Steers Med&Lge 1 Small 1 Med&Lge 2 200-300 80.00 - 90.00 - 300-400 90.00 - 103.00 - 79.00 - 94.50 Few 74.50 - 95.00 - 400-500 94.00 - 104.00 77.00 - 91.00 90.00 - 101.00 Few 80.00 - 94.00 - 80.25 - 90.00 500-600 81.00 - 95.00 78.00 - 86.00 78.00 - 95.00 600-700 78.00 - 86.00 71.00 - 75.00 75.00 - 85.00 700-800 65.00 - 75.00 60.00 - 66.00 58.50 - 68.50 800-900 63.00 - 70.50 - 900-1000 59.00 - -

Holstein Steer Med&Lge 2 300-500 60.50 - 70.00 500-700 56.50
Heifers Med&Lge 1 Med&Lge 2 300-400 72.00 - 80.00 68.50 - 74.50 400-500 64.00 - 80.00 65.00 - 82.00 500-600 63.00 - 80.00 61.00 - 70.00 600-700 61.00 - 67.50 - 700-800 53.00 - 59.00 -

Bulls Med&Lge 1 Small 1 Med&Lge 2 300-400 80.00 - 95.00 - 73.50 - 90.00 400-500 85.00 - 92.00 70.00 - Few 70.00 - 85.00 - 500-600 70.00 - 87.00 - 73.00 - 83.00 600-700 65.00 - 76.00 - 61.50 - 63.00

Slaughter Cattle 215 head

Slaughter Cows 184 head Breaking utility and commercial 2-4 33.00 - 40.50 Cutter and boning utility 1-3 30.00 - 41.25 Canner and low cutter 1-2 26.75 - 36.00

Slaughter Bulls 16 head YG 1-2 900-1300 lbs 49.50 YG 1-2 1300-1600 lbs 43.00 - 55.00 YG 1-2 1600 lbs and over 43.75 - 48.00

Slaughter Calves and Vealers 15 head Calves - Good and Choice 250-500 lbs 72.00 - 79.00

Cows returned to farms 21 head - Medium and Large 1, 8-10 yrs old 350.00 per head. Medium and Large 1, 4-10 yrs old 900-1100 lbs 270.00-360.00 per head. Cows with calves at side 38 pairs - Medium and Large 1, 6-10 yrs old with calves 150-250 lbs 500.00-600.00 per pair. Medium and Large 1, 4-10 yrs old 900-1100 lbs with calves newborn to 200 lbs mostly 470.00-650.00 per pair. Baby calves returned to farms 59 head newborn to 4 weeks 10.00-100.00 per head. Over 100 lbs 31.00-82.50 per cwt.

Lambs total receipts 124 head Slaughter Lambs 76 head New Crop Choice few Prime 1-2 few 3 90-96 lbs 93.00 - 98.00 Good and few Choice 1-2 80 lbs 96.00 Woolled Choice few Prime 1-2 few 3 105-119 lbs 80.25 - 84.00 Choice few Prime 1-2 few 3 117-127 lbs 75.50 - 78.00 Good and few Choice 1-2 124 lbs 72.50 - 80.25

Feeder Lambs 7 head Medium and Large frame 1-2 85-100 lbs 96.00 - 98.00 Slaughter Ewes and Rams 41 head Ewes Choice 2-4 25.00 - 40.00 Utility and Good 1-3

33.00 - 42.50 Cull and low Utility 1-2
40.00 - 47.50 Rams All 12.00 - 26.00
Slaughter Hogs 24 head Sows US 1-3
300-500 lbs 30.00 - 35.00 US 1-3 500 lbs and over 25.00 - 30.00

Richmond, VA
Mon Mar 23, 1998

USDA-VA Dept of Ag Market News
Summary of Livestock Auctions by
Areas: Southwest Virginia Livestock Summary

Abingdon Livestock Exchange, Hollins and Wytheville Virginia for the week of March 16-21, 1998

Feeder Cattle 1333 head
Steers Med&Lge 1 Small 1 Med&Lge 2 200-300 88.00 - 106.00 - 80.00 - 91.00 300-400 96.00 - 108.00 73.00 - 79.00 80.00 - 89.00 Few 87.00 - 400-500 94.50 - 106.00 86.00 - 91.00 83.00 - 99.00 Few 84.00 - 96.00 70.00 - 75.00 - 500-600 81.00 - 95.00 70.00 - 78.50 85.00 - 94.00 Few - - 72.00 - 78.00 600-700 73.00 - 84.50 70.50 - 72.00 70.00 - 77.00 700-800 64.00 - 70.00 - - 800-900 66.50 - - 900-1000 68.00 - -

Holstein Steer Med&Lge 2 200-300 70.00 - 80.00 300-500 61.00 - 76.00 500-700 54.00 - 68.00

Heifers Med&Lge 1 Small 1 Med&Lge 2 200-300 77.50 - 85.00 72.00 - 76.00 75.00 - 77.00 300-400 76.00 - 84.00 61.00 - 74.00 66.00 - 84.00 400-500 76.00 - 84.00 61.00 - 74.00 74.00 - 82.00 500-600 71.50 - 84.00 58.00 - 68.00 65.00 - 81.00 600-700 65.50 - 75.00 - 700-800 59.50 - 62.50 - -

Bulls Med&Lge 1 Small 1 Med&Lge 2 300-400 87.00 - 90.00 75.00 - 80.00 83.00 - 87.00 400-500 80.00 - 96.00 - 500-600 78.00 - 91.00 - 69.00 - 77.00 600-700 71.00 - 77.00 - -

Slaughter Cattle 185 head
Slaughter Cows 161 head Breaking utility and commercial 2-4 32.00 - 46.50 Cutter and boning utility 1-3 32.00 - 44.00 Canner and low cutter 1-2 25.00 - 35.00

ROOF OF THE WORLD
Lancaster Farming, Saturday, March 28, 1998-A9

Slaughter Bulls 24 head YG 1-2 1300-1600 lbs 42.00 - 46.25 YG 1-2 1600 lbs and over 42.00 - 52.00

Richmond, VA
Mon Mar 23, 1998

USDA-VA Dept of Ag Market News
Summary of Livestock Auctions by
Areas: Central and Southeast Virginia Livestock Summary

Southside (Blackstone) and Lynchburg Virginia for the week of March 16-21, 1998

Feeder Cattle 1504 head
Steers Med&Lge 1 Small 1 Med&Lge 2 200-300 105.00 85.00 - 94.00 89.00 - 108.00 300-400 98.00 - 104.00 81.00 - 91.00 88.00 - 109.00 400-500 90.00 - 99.00 67.00 - 81.00 75.00 - 95.00 500-600 86.00 - 88.00 - 78.50 - 94.50 600-700 75.00 - 80.00 - 64.50 - 74.00 700-800 67.50 - 71.50 - 62.50 - 65.00 800-900 66.00 - 68.00 - 63.00

Holstein Steer Med&Lge 2 300-500 58.50 - 66.50 500-700 57.00 - 69.00 700-900 50.75 - 56.50

Heifers Med&Lge 1 Small 1 Med&Lge 2 200-300 - 76.00 - 89.00 300-400 82.00 62.00 - 65.00 78.00 - 82.00 400-500 75.00 - 81.50 62.00 - 65.00 67.00 - 77.00 500-600 68.00 - 71.00 - 65.00 - 70.00 600-700 73.50 55.00 65.00 800-900 52.00 - 54.00 - -

Bulls Med&Lge 1 Small 1 Med&Lge 2 200-300 - 85.00 - 89.00 99.00 - 105.00 300-400 89.00 - 109.00 75.00 - 86.50 72.00 - 106.00 400-500 85.50 - 105.00 68.00 - 84.00 84.50 - 95.00 500-600 84.50 - 91.00 71.00 - 82.00 69.00 - 89.00 600-700 65.00 - 74.00 - 700-900 59.50 - 68.00 60.00 60.00 - 67.50

Slaughter Cattle 382 head
Slaughter Cows 344 head Breaking utility and commercial 2-4 28.00 - 34.75 Cutter and boning utility 1-3 28.50 - 34.00 Canner and low cutter 1-2 18.00 - 26.50

Slaughter Bulls 38 head YG 1-2 900-1300 lbs 38.00 - 43.50 YG 1-2 1300-1600 lbs 36.00 - 44.25 YG 1-2 1600 lbs and over 37.00 - 47.00

Cows returned to farms 25 head - Medium 1, Medium 2, Large 1 and Large 2, 850-1250 lbs 32.50-38.00 per cwt. Medium 1, Large 2 and Large 3, 700-1250 lbs 200.00-450.00 per head. Cows with calves at side 5 pairs - Medium 1, Large 1 and Large 2, 800-1100 lbs with calves 320.00-510.00 per pair. Baby calves returned to farms 14 head newborn to 4 weeks 30.00-33.00 per head.

Goats no head count reported. Billies - Large 74.00 - 76.00 per cwt Nannies - Medium 53.00 - 60.00 per head

State Graded Feeder Cattle 382 head sold at Lynchburg, Virginia on March 16, 1998. Steers 170 head. Heifers 212 head.

Steers Med&Lge 1 Med&Lge 2 300-400 92.50 - 105.00 105.00 400-500 99.00 - 103.50 95.00 - 103.00 500-600 87.00 - 94.00 87.50 - 93.50 600-700 76.50 - 78.50 76.00 700-800 72.00 - 74.00 71.00

Heifers Med&Lge 1 Med&Lge 2 300-400 83.00 - 84.00 83.00 - 86.00 400-500 79.00 - 82.00 80.00 - 82.75 500-600 75.50 75.50 - 77.00 600-700 66.50 - 67.50 67.50 - 71.00

Richmond, VA
Fri Mar 20, 1998

USDA-VA Dept of Ag Market News
Special State Graded Slaughter Cattle Sale

Front Royal, Virginia on March 19, 1998 81 head sold.

Steers Choice 2-3 1100-1300 lbs 61.50 - 63.50 Choice 2-3 1301-1450 lbs 56.75 - 62.50 Choice 2-3 1451-1700 lbs 57.00 - 62.50

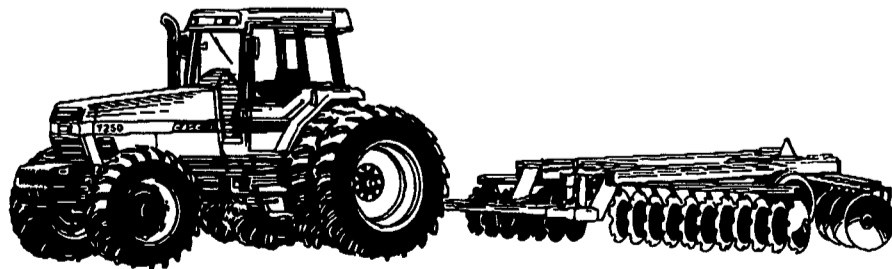
Heifers Choice 2-3 1100-1300 lbs 57.25 - 64.00 Choice 2-3 1301-1450 lbs 61.00 - 63.00 ru

DOWN PAYMENT

Is this a concern in the spring
when purchasing
new or used equipment?

If so, Telmark offers

- Minimal down payment
- To accept trade-ins as down payments
- Leasing for equipment from dealers, private sale and auction
- Lease payments are guaranteed in writing to be tax deductible as an operating expense



Ken
Darlington
717-733-3532

Doug
Snee
724-627-5941

Lisa
Francisco Sonnen
717-866-9217

Andrew
McLean
410-827-5052

Elizabeth
Anderson
410-651-4128

Mike Dixon
814-684-5707

Fred Dixon
724-346-3455

Frank Hunter
716-595-3954

Mike Fullam
717-966-9202



TELMARK INC.
www.telmark.com
800-451-3322

In the Northeast, PA, KY, MI, VA, OH, WV, IN, WI, IL, NC, SC, AL, GA, TN, MN, MO and IA Min lease \$5,000

SAWDUST

SHAVINGS

Fresh Cut Sawdust and
Kiln Dried Hardwood Shavings
At Factory Direct Prices!



Available For Pick-Up
Or Delivery!
Loading Daily Monday - Friday

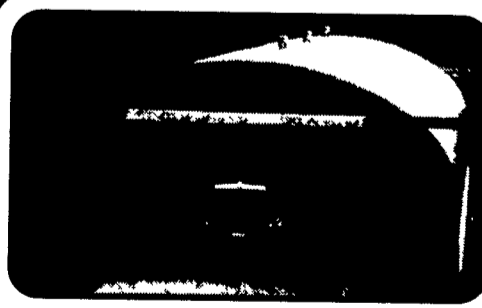
Delivery Available For Tractor Trailer Loads Only



WEABER, INC.

RR #4, Box 1255 • Lebanon PA, 17042
(800) 344-3114 • (717) 867-2212

BUY FACTORY DIRECT



TAKE
ANOTHER
40%
OFF!

**SUPER HEAVY
STEEL
BUILDINGS!**

- Equipment storage
- Workshops
- Hay and animal shelter

- 100% made in the U.S.A.
- 20 year warranty
- Do-it-yourself/
easy, fast construction

Available models:

- 25x32 (2 left)
- 30x44 (3 left) 50x100 (2 left)
- 40x62 (4 left) 55x200 (2 left)

Factory Direct **800/825-5059**

