

# ANOTHER PAGE FROM THE BROWN'S FAMILY

## CUSTOMER PHOTO ALBUM



*DHI Rolling Herd Average - 76 Cows  
29,102 Milk, 4.1% Fat, 3.1% Protein*

### Juniperdale Management Team



*(R to L)  
Bob Fulmer  
- CEO*

*Don Wunderlich  
- Brown's Area  
Director*

*Working with F.M. Brown's  
since the early 1980's*

*(L to R)  
Brian Fulmer  
- Crops Mgr.*

*Mark Fulmer  
- Dairy Mgr..*

*Our herd showed over a 5000 lb. increase this past year and that's impressive since we were at almost 24,000 lbs. of milk last Jan.*

### Award Winning Hay



*Brian's crops are part of the increase. Last year at Ag Progress Days he won a blue ribbon for his Alfalfa. Forage Dry Matter generally exceeds 25 lbs. or 55% of total dry matter intake.*

### Attention To Detail



*Mark addresses high cows individually to give each cow TLC (Tender Loving Care) and to reduce higher feed costs associated with single herd TMR's for high production herds.*

### Cow Longevity Pays The Bills



*Juniperdale K. Elmer Priscilla - VG86 - 14 1/2 Yrs. Young Lifetime To Date*

- 313,782 milk
- 10,936 lbs. fat
- 9,559 lbs. protein

*On Brown's Feed's since she was a calf!*

### Brown's Keto Kurb Increases Milk Yield



*Since we offered Keto Kurb to Dry & Fresh Cows, our peak lactation yields have really increased without using BST.*

- Heifer average peak - 86 lbs.*
- 3 yr. old average peak - 135 lbs.*
- 4 + yr. old average peak - 143 lbs.*

### Our Keys To Improved Production

- *Good weather for crops*
- *Good feed and a balanced feeding program*
- *Good cows fresh at the right time*

# F.M. BROWN'S SONS, Inc.

"MANUFACTURING LIVESTOCK FEEDS SINCE 1871"

**BIRDSBORO, PA**  
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OUT OF STATE 1-800-367-6455  
610-582-2741

**FLEETWOOD, PA**  
610-944-7654

**SINKING SPRING, PA**  
IN PA 1-800-362-6455  
610-678-4567  
1-800-345-3344 IN PA