ANOTHER PAGE FROM THE BROWN'S FAMILY CUSTOMER PHOTO ALBUM

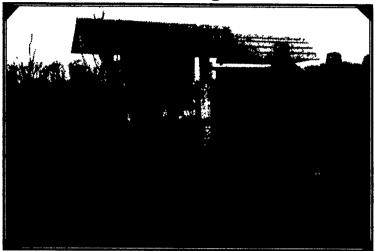


DAM Rolling Alerd Average 76 Cows 1741 Roung Mera Average 10 protein 29,102 Milk, 4.1% Fat, 3.1% protein

Bob Fulmer - CEO

Don Wunderlich - Brown's Area Director

<u> Juniperdale Management Team</u>



Our herd showed over a 5000 lb. increase this past year and that's impressive since we were at almost 24,000 lbs. of milk last Jan.

Working with F.M. Brown's since the early 1980's

(L to R) Brian Fulmer - Crops Mgr.

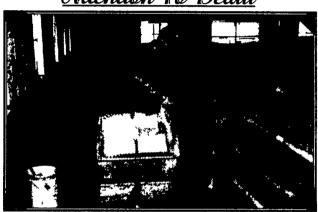
Mark Fulmer - Dairy Mgr..

Award Winning Hay



Brian's crops are part of the increase. Last year at Ag Progress Days he won a blue ribbon for his Alfalfa. Forage Dry Matter generally exceeds 25 lbs. or 55% of total dry matter intake.

Attention To Detail



Mark topdresses high cows individually to give each cow TLC (Tender Loving Care) and to reduce higher feed costs associated with single herd TMR's for high production herds.

Cow Longevity Pays The Bills



Juniperdale K. Elmer Priscilla - VG86 - 14 1/2 Yrs. Young Lifetime To Date

• 313,782 milk

10,936 lbs. fat

• 9,559 lbs. protein

On Brown's Feed's since she was a calf!

Brown's Keto Kurb Increases Milk Yield



Since we offered Keta Kurb to Dry & Fresh Cows, our peak lactation yields have really increased without using BST.

Heifer average peak - 86 lbs. 3 yr. old average peak - 135 lbs. 4 + yr. old average peak - 143 lbs.

Our Keys To Improved Production

- Good weather for crops
 - Good feed and a balanced feeding program
 - · Good cows fresh at the right time

"MANUFACTURING LIVESTOCK FEEDS SINCE 1871"

BIRDSBORO, PA IN PA 1-800-362-6455 **OUT OF STATE 1-800-367-6455** 610-582-2741

FLEETWOOD, PA

SINKING SPRING, PA IN PA 1-800-362-6455 610-678-4567 1-800-345-3344 IN PA

610-944-7654