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Bartonsville, 9 a.m.-3 p.m. Westmoreland County Dairy-MAP, Donohoe Center, Greensburg.

Wednesday, March 11

Lebanon County Vegetable Growers' meeting, Schaefferstown Fire Hall.

Preventative Health Care for the Equine Athlete, Holiday Inn, Bethlehem, and Thurs., March 12, Willow Brook Equestrian Center, Catasauqua.

Crops Clinic, Student/Community Activity Center, Penn State Schuylkill Campus, 9 a.m.-3 p.m.

Transition Planning, Lancaster Farm and Home Center, 9:30 a.m.-3 p.m., also March 18.

Del. DHIA annual meeting and annual Delware Princess Contest, Felton Firehall, Felton, Del., 6 p.m.

Fayette/Green/Washington Counties Dairy-MAP, Hugo's Restaurant, Brownsville Thursday, March 12

Sheep Management Series, York County 4-H Center, 7:30 p.m.-9:30 p.m., also March 19 and 26.

Basics of Managing a Dairy Farm Business, Lancaster Farm and Home Center, also March 19. Gear Up For Transplant Production, Kutztown Produce Auction, 7 p.m.

Pasture Improvement/Cropland, Penn State Cooperative Extension, Lebanon County, 7:30 p.m.-9 p.m.

Northumberland County Conservation District Awards Banquet, Shikellamy High School.

Cumberland Valley Cooperative dinner meeting, Lighthouse Restaurant, Chambersburg, 6:30 p.m.

Wayne County Agronomy Day, Marshall Machinery, Inc., Beach Lake, 10 a.m.-3 p.m. Fulton County Crops Day, McConnellsburg American Legion Post 561, 9 a.m.-3 p.m. Reproduction Meeting, Jim Rider Farm, Gatesburg, 11 a.m.

Beaver/Butler/Lawrence County Dairy-MAP, Brown's Country Kitchen, Portersville.

Garden Spot (Lampeter Strasburg) FFA Banquet, Lampeter Fire Hall, 7:30 p.m.

Friday, March 13

Somerset County Holstein Annual Meeting, Berlin Firehall, Berlin, 7 p.m.

Susquehanna County Dairy Day, Elk Lake High School, Dimock.

Dairy Discussion, Extension

Office, Ebensburg, 11 a.m.-2

Manheim Young Farmer Annual Awards meeting, Country Table Restaurant, Mount Joy, 6:45 p.m.

Grassland FFA Parent/Member Banquet, Yoder's Banquet Hall, New Holland, 6:30 p.m. Western Pa. Beekeeping Seminar, Penn State Beaver Campus, Monaca, 7 p.m.-9 p.m., thru

Armstrong/Indiana County Dairy-MAP, Sandy Kaye's Restaurant, Shelocta,

March 14.

Saturday, March 14

1998 Maryland State Holstein Convention, Maryland State Fairgrounds, Timonium.

Garden Wise, York County 4-H Center, 8 a.m.-3:30 p.m.

Pasture Night for Part-Timers Calvert Grange Hall, 10 a.m.-3

Home Gardener's School, SUN Area Career and Technology Center, 9 a.m.-3:45 p.m.

Ag Alternatives, Honesdale High <u>School.</u>

Sunday, March 15

Monday, March 16

Pesticide License Test Date, Lebanon Valley Ag Center, 8:30 a.m.

Penn State Tri-County Weed Management School, Keystone Agway Building, Shippensburg, 9 a.m.-3:30 p.m. Weed School, Shippensburg, 9

Luesday, March 17

St. Patrick's Day Turf and Ornamental Day, Allegheny College, Meadville.

Beef Management Short Course, York County 4-H Center, also April 28.

Midwest and Northeast Dairy Conference, Holiday Inn, Westlake, Ohio, thru March 19.



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how can a dairyman afford to raise replacement heifers that would have a sale value of perhaps \$1,000, burn her out in two to three years, and sell her at the price quoted above?

At the same time, this push to maximum production contributes to an oversupply of milk and consequently keeps down the builk price of milk.

I am not a dairyman, but in my perspective, it would make more sense to reduce the cost of production and prolong the useful life of the cow.

One means of doing this is by pasture dairying. Many are proving that it does work when it is done properly, by technology now readily available.

The sad fact is that too many dairy farmers still consider a pasture as that wet meadow down in front of the barn that produces poor quality grasses.

Unless one is willing to give up corn ground to convert to the new (often imported) high producing,

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top quality pasture grasses and legumes, that farmer will not become a profitable grass dairyman.

Yes, they (grass dairyman) won't be able to brag of the high DHIA herd average, but they can brag of their better herd health, higher reproductive rate, and the fact that they need fewer replacement heifers.

After all, what counts most in any business in not bragging or pride, bu the bottom line in cash

This is obtainable, and best of all we'll be helping one another out (fewer unwanted dairy cattle sent for slaughter and driving down beef cattle prices).

As an added bonus, you will burn less diesel fuel, wear out less equipment and save labor while your cows are more contented.

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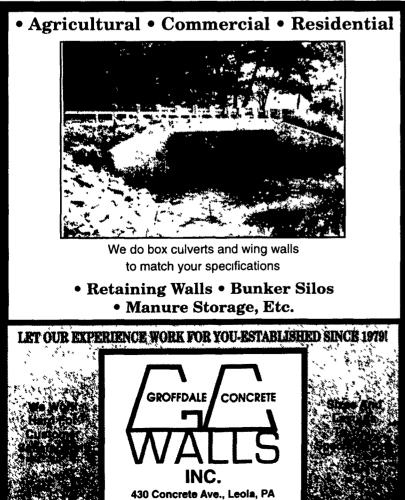
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