Holstein Breeders Return To Convention Roots

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• When your first love is farming, and you live in a very urban area, the real estate values are incredibly high. The number of acres available to handle a larger herd are not available.

• A 100 cow herd can't support several families, so if you want to keep on farming, you need to look for other ways to make a profit.

• They didn't sell the land at home and move the farming operation to a less dense populated area because you can only do this one time, and then you are done. In addition, family ties keep you on your home place.

 Additional skills are needed if you are going to diversify. People skills were mentioned. Also business skills such as selling may be needed.

• Family partnerships are a blessing when everyone gets along reasonably well and can work together.

· Good hired labor is appreciated by everyone. Sometimes a teenager is given an opportunity to have a first job. Sometimes a mature person is given special consideration because this person has become an integral part of the business.

• Don't have a hobby you can't make a profit from. Many diversifications come from a hobby turned into a business.

• Management takes resources and moves them toward a desired end. The moderator, Gary She-

pherd, Westmoreland County agent, said all the panel members had expressed exactly this definition for good management-what management is meant to do.

The annual convention sale held Wednesday night was quite lively with many lots selling over \$4,000 even as embryos. The top of the sale was lot number two in the catalogue. Solid-Gold Rudolph Lucy-ET, a July calf, sold for \$9,500 to H. E. Hendel, Brogue. The high indexed calf consigned by Mike and Cindy Weimer, Emlenton, is out of their famous Lacey cow. The calf's sire is Rudolph, and the bottom side has exceptional dams on back to at least the 7th generation.

The second high lot was a firstchoice-of-four ultrasound females due 8/30/98 consigned by Dale and Fred Rice from Chambersburg. Looking Ahead Group from Harmony paid \$7,800 for this choice. Metro is the sire, and the maternal line is the famous homebred Kaye and Noreen cows that put both longevity and indices into the

pedigree. The third high selling lot at \$7,000 was also bought by H. E. Hendel. Fay-West Patron Libby-Et, a May heifer, was consigned by Fay-West Holsteins, owned by the Derr family from Dawson. The sire is patron, and the dam is Rothrock Leadman Leopard-Et, the next dam Lupy, and the next day Lou Ella. Need we say more?

In the awards program, Gary and Barbara Lentz from Lebanon were

named the winners of the 1998 distinguished young breeder award. They have three children, Katie, Dustin, and Colin.

Their farm and Holstein herd. Dream-On Holsteins was established in 1980 with 40 registered Holsteins that averaged 17,091m, 663f with a BAA of 102.1 on a rented farm where feed was purchased.

Today, they own 85 head of registered Holsteins with a rolling herd average of 26,304m 884f 847p with a BAA of 106.8. They have purchased a farm, built a new tie-stall barn and heifer facility.

They have been active in Lebanon County Holstein Club where Gary has served as president and treasurer. He has also served as a national Holstein delegate and chaired the county heifer sale. The family has hosted over 300 club members at the 1995 county field day. Gary is also active on the county extension committee, serves as a 4-H leader and on his church board.

Barb has been active with the Lebanon County dairy promotion committee, serves as a Sunday School teacher, is treasurer of the parent-teacher organization and is the church youth coordinator.

Dream-On Holsteins has been very active in dairy promotion, hosting numerous school tours at the farm and has hosted a Farm-City open house. The Lentz family has received the progressive breed-

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| 125.000 lb. Class | | | 4 Years |
|--------------------------|--------------------------------|------------------------------------|---------|
| All-PA | Ideals MacWayne Radar | Jake & Sallianne Tanis | |
| Reserve | Alta View Boutonniere Della | Ronald Ruffaner | |
| Honorable Mention | Penn Gate B-Star Frolic | Steve & Chris Wood | • |
| Honorable Mention | Sue-Bets Lone Starr Marta | Joe Stitt | 3 Years |
| Honorable Mention | Wind-Drift AJ Natema | Campbell, Claypoole, Beatty | |
| <u>Best Three Female</u> | | | |
| All-PA | Penn Gate | Steve & Chris Wood | |
| Reserve | Windy-Knoll-View | James & Nina Burdette | 2 Years |
| Honorable Mention | New Direction Holsteins | Alan, Sandy & Tom McCauley | |
| Honorable Mention | New Direction Holsteins | | |
| Produce of Dam | | | |
| All-PA | Windy-Knoll-View Ultimate Pala | James & Nina Burdette | |
| Reserve | Autumn View Odyssey Angel | Jim & Kim Grove | 1 Year |
| Honorable Mention | Globe-Run Sexy Darlene | Charann Foster | i içai |
| Dam & Daughter | | | |
| All-PA | Beaver-Crest Starbuc Jo | | |
| / | Autumn View Jodie | Jim & Kim Grove | |
| Reserve | Windy-Knoll-View CC Pear-ET | | |
| ICCSCI VC | Windy-Knoll-View JJB Pez-ET | Justin Burdette | |
| Reserve | Tower-Vue Aerostar Judy | Justin Durdette | |
| Reserve | Tower-Vue Tab Jasmine | Elizabeth Walton | |
| Honorable Mention | New Direction Jet Cameo | | |
| Honorable Mention | | Alan MaCaulau | |
| | New Direction Camille | Alan McCauley | |
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1997 Progressive Genetics Herd Award Winners

7 Years Joseph & Sandra Lusby, Atglen Lewis & Barbara Berkley, Berlin Harry & Aliene Thompson, Carlisle Keystone Farm, Easton Michael & Cindy Weimer, Emlenton Charles Bean, Franklin Dale & Paula Wack, Harmony Singing Brook Farms, Imler Keith Decker, Knox Gary & Barbara Lentz, Lebanon Jonas Nolt, Leola Andrew D. Stoltzfus, Morgantown Dennis & David Hottenstein, New Albany Jed Beshore, New Cumberland Junge Farms Inc., New Tripoli Janice, Jurbala, Orangeville Steven & Barbara Wilson, Port Royal Oakenbound Holsteins, Richland Timothy & Teresa Kissling, Robesonia Latuch Bros. Farms, Rockwood Philip Beachy, Salisbury Jay & Mary Houser, Spring Mills Thomas Kelly, Tryone Paul Senita, Wattsburg Elvin Kurtz, Elverson 6 Years Allegen Farms, Genesee Keith Beiler, Paradise Michael Hoover, Tyrone Frederick England, Williamsburg John & Susan Howard, Willow Street 5 Years Brian Ruch, Andreas Daryl Martin, Fredericksburg Mark Meyers, Greencastle William Bryant, Honesdale Wayne & Roger Sherwood, Meshoppen Ronald & Loraine Hembury, Muncy Jay Weaver, Myerstown Kirby & Sheryl Horst, Newmanstown James & Dennis London, Punxsutawney Thomas & Elizabeth Wilson, Saegertown **Daniel & Penny Ulmer, Bellefonte** 4 Years Joseph Wivell, Columbia William & Michael Ammon, Lewistown Ridge Star Farm, Spring City Dale & Fred Rice, Chambersburg rs Wayne Myers, Dover Nevin & Susan Hess, Marietta Curvin Good, Myerstown Geary & Judy Shade, Alexandria rs David & Jeannette Brandt, Annville James Compton, Clarksburg Welsh-Hill Dairy Farms, Morgantown Herman Bishop, Roaring Branch Myron Bonzo, Rochester David Yoder, Belleville r Dean Hillegass, Berlin Hillmont Farms, Berlin Reid Hoover, Lebanon Meadow Wood Farms, Lebanon David Stoltzfoos, Leola Robert Shelly, Manheim **Richard Sauder, Reinholds** David Pool, Robesonia

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