

Virginia Feeder Sales Richmond, VA Wed Feb 18, 1998 USDA-VA Dept of Ag Market News

Summary of Livestock Auctions by Areas: Northern Virginia Livestock Summary including

Orange, Rockingham, Shenandoah and Staunton Union Virginia for the week of February 9-14, 1998

Feeder Cattle 604 head

Steers Med&Lge 1 Small 1 Med&Lge 2 200-300 81.00 - 86.50 ----- 300.400 85.00 - 95.25 80.00 83.00 400-500 83.00 -89.50 68.00 - 71.00 ----- 500-600 77.00 -85.50 ----- 68.00 600-700 72.00 - 85.00 ----- ---- 700-800 64.00 - 76.00 ----- ----

800-900 67.00 - 69.00 ----- ----Heifers Med&Lge 1 Med&Lge 2 200-300 77.00 - 82.50 ----- 300-400 76.00 - 81.25 70.00 - 70.50 400-500 67.00 -78.50 62.00 500-600 66.00 - 78.50 62.00 -69.00 600-700 61.00 - 74.00 65.00 700-800 65.00 - 68.50 ----- 800-900 52.00 - 57.00 -----

Bulls Med&Lge 1 Small 1 Med&Lge 2 300-400 76.00 77.00 ----- 400-500 72.00 -86.00 ----- 71.50 500-600 70.00 - 78.00 ----- 71.50 600-700 64.00 ----- 700-900 57.00 ----- ----

Slaughter Cattle 291 head

Slaughter Cows 264 head Breaking utility and Commercial 2-4 31.00 - 40.50 Cutter and boning Utility 1-3 34.00 - 41.75 Canner and low Cutter 1-2 25.00 - 34.75 Slaughter Bulls 27 head YG 1-2 900-1300 lbs 40.50 - 47.00 YG 1-2 1300-1600 lbs 43.00 - 47.25 YG 1-2 1600 lbs and over 44.50 - 50.50

Cows returned to farms 19 head -Medium and Large 1, 4-10 yrs old 900-1100 lbs 400.00-450.00 per head. Cows with calves at side 30 pairs -Medium and Large 1, 4-10 yrs old 900-1100 lbs with calves 250 lbs 530.00-640.00 per pair. Baby calves returned to farms 81 head newborn to 4 weeks 17.00-52.00 per head. Over 100 lbs 42.50-77.50 per cwt.

Lambs total receipts 286 head Slaughter Lambs 192 head New Crop Choice few Prime 1-2 few 3 100 lbs 88.50 Wooled Choice and Prime 3-4 115 lbs 72.25 Choice few Prime 1-2 few 3 85-114 lbs 81.50 - 90.00 Good and few Choice 1-2 88 lbs 89.00 Good and few Choice 1-2 95-98 lbs 86.00 - 87.00 Good and few Choice 1-2 112 lbs 75.00 - 82.50 Feeder Lambs 32 head Medium and Large Frame 1-2 70-85 lbs 88.50 - 101.50 Medium and Large Frame 1-2 60-70 lbs 90.50 Slaughter Ewes and Rams 62 head Ewes Choice 2-4 15.00 -23.00 Utility and Good 1-3 30.25 Cull and low Utility 1-2 30.00 - 38.00 Rams all 25.00 - 26.50

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USDA-VA Dept of Ag Market News Summary of Livestock Auctions by Areas: Southwest Virginia Livestock Summary including Abingdon Stockyard Exchange, Hollins

and Wytheville Virginia for the week of

February 9-14, 1998 Feeder Cattle 774 head

Steers Med&Lge I Small 1 Med&Lge 2 200-300 91.00 - 105.00 ----- 85.00 - 94.00 300-400 90.00 - 104.00 64.00 - 76.00 80.00 - 101.00 400-500 77.00 - 92.50 65.00 - 75.00 73.00 - 86.00 500-600 75.50 - 86.00 65.00 - 76.00 73.00 - 85.00 600-700 74.50 - 80.00 ----- 69.00 - 72.00 700-800 66.00 - 79.00 65.00 - 66.00 72.50 - 74.00 800-900 63.00 - 67.00 -----

Holstein Steer Med&Lge 2 200-300 69.00 - 72.00 300-500 60.00 - 67.00 500-700 51.00

Heifers Med&Lge 1 Small 1 Med&Lge 2 200-300 77.00 - 85.00 80.00 74.00 -81.00 300-400 74.00 - 85.00 64.00 - 68.50 70.00 - 80.00 400-500 72.00 - 82.50 65.00 - 71.00 71.00 - 80.00 500-600 72.00 -80.00 55.00 - 72.00 65.00 - 70.00 600-700 61.00 - 73.00 ----- 700-800 62.00 -69.00 ----- 800-900 53.50 - 55.00 -----

Bulls Med&Lge 1 Small 1 Med&Lge 2 200-300 94.00 - 95.00 ----- 300-400 88.00 - 97.00 ----- 77.50 - 86.00 400-500 79.00 - 87.00 ----- 69.00 - 82.00 500-600 72.00 - 84.00 ----- 72.00 - 81.00 600-700 61.00 - 77.50 56.00 - 62.00 56.50 - 75.00 700-900 60.50 - 66.00 ----- 57.00 - 63.50 Slaughter Cattle 230 head

Slaughter Cows 220 head Breaking utility and Commercial 2-4 26.75 - 41.00 Cutter and boning Utility 1-3 30.00 - 42.50 Canner and low Cutter 1-2 25.00 - 33.00 Slaughter Bulls 10 head YG 1-2

900-1300 lbs 42.00 - 43.00 YG 1-2 1300-1600 lbs 42.00 YG 1-2 1600 lbs and over 44.00 - 48.50

Baby calves returned to farms 14 head newborn to 4 weeks 15.00-75.00 per head. Over 100 lbs 65.00-110.00 per cwt.

Lambs total receipts 10 head Feeder Lambs 4 head Medium and Large Frame 1-2 79 lbs 80.00 Slaughter Ewes and Rams 6 head Ewes all grades 80-200 lbs 30.00 Richmond, VA

Wed Feb 18, 1998

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Summary of Livestock Auctions by Areas: Central and Southeast Virginia Livestock Summary including Southside (Blackstone) and Lynchburg

Virginia for the week of February 9-14, 1998 Feeder Cattle 498 head

Steers Med&Lge I Small I Med&Lge 2 300-400 94.

00 - 99.00 ----- 89.00 - 97.00 400-500 78.00 - 86.00 65.00 - 72.00 75.00 - 85.00 500-600 ----- 65.00 - 70.00 74.00 - 82.00 600-700 75.00 ----- 62.00 - 72.00 700-800 ----- 66.00 900-1000 ----- 53.50 Holstein Steer Med&Lge 2 700-900 50.00

Heifers Med&Lge 1 Small 1 Med&Lge 2 200-300 ----- 65.00 - 70.00 80.00 - 86.00 300-400 75.00 - 77.00 65.00 - 72.00 70.00 - 76.00 400-500 68.00 - 70.00 58.00 -62.00 65.00 - 70.00 500-600 ----- 55.00 -58.00 61.00 - 63.00 600-700 ----- 45.00 -56.00 ----- 800-900 55.00 ----- ----

Bulls Med&Lge 1 Small 1 Med&Lge 2 200-300 96.50 81.00 - 85.00 88.00 - 94.00 300-400 89.00 - 95.00 77.00 - 84.00 85.00 - 92.00 400-500 75.00 - 87.50 72.00 -75.00 81.00 - 85.50 500-600 72.50 57.00 -65.00 65.00 - 70.00

Slaughter Cattle 108 head

Slaughter Cows 105 head Breaking utility and Commercial 2-4 27.50 - 32.00 Cutter and boning Utility 1-3 30.00 - 37.00 Canner and low Cutter 1-2 18.00 - 25.50 Baby calves returned to farms 10 head

over 100 lbs 25.00-30.00 per cwt. Lambs total receipts 14 head Slaughter Lambs 6 head New Crop Good and few Choice 1-2 100-105 lbs 73.00 - 84.00 Slaughter Ewes and Rams 8 head Ewes Choice 2-4 31.00 - 39.50 Goats 12 head Billies - Large 61.00 per cwt - Medium 31.00 - 40.00 per head Nannies - Medium 33.00 per head

Slaughter Hogs 15 head Sows US 1-3 300-500 lbs 24.25 - 26.50 State Graded Feeder Cattle 184 head sold

at Lynchburg, Virginia on February 9, 1998. Steers 105 head. Heifers 79 head.

Steers Med&Lge 1 Med&Lge 2 300-400 93.50 91.50 - 94.50 400-500 86.00 - 92.00 87.00 - 88.75 500-600 80.00 - 90.00 80.00 - 87.50 600-700 82.00 77.00 - 81.50 700-800 74.75 69.50

Heifers Med&Lge 1 Med&Lge 2 300-400 78.50 - 79.00 79.25 - 80.00 400-500 76.25 - 76.50 76.50 - 77.00 500-600 70.25 - 70.50 66.00 - 72.50 600-700 63.00 63.75 - 64.00

State Graded Feeder Cattle 123 head sold at Southside (Blackstone) on February 11, 1998. Steers 64 head. Heifers 59 head.

Steers Med&Lge 1 Med&Lge 2 300-400 97.00 94.00 400-500 84.00 - 85.00 79.00 -82.00 500-600 72.00 - 79.50 75.00 - 80.00 600-700 66.50 - 73.50 72.00 - 76.00 700-800 67.00 - 69.00 72.25 800-900 63.50 - 64.00 -----

Heifers Med&Lge 1 Med&Lge 2 300-400 72.00 - 75.00 76.00 400-500 70.00 - 76.00 70.00 - 77.00 500-600 -----65.00 - 68.50 600-700 58.00 - 63.00 -----

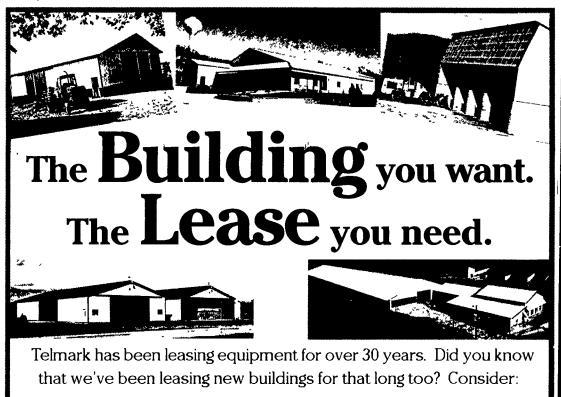
Richmond, VA Wed Feb 18, 1998

USDA-VA Dept of Ag Market News Special State Graded Slaughter Cattle Sale

Staunton, Virginia on February 17, 1998 25 head sold.

Steers Choice 2-3 1300-1450 lbs 61.85 -62.50 Choice 2-3 1530 lbs 59.50 mc





- Tax deductibility and accelerated write-offs: Lease payments are income tax deductible over the term of the lease compared to 20-year depreciation of farm buildings and 39-year depreciation of commercial buildings Could reduce tax liability this year.
- Low upfront costs: Beginning costs as little as one monthly lease payment
- Flexible lease term: Building lease terms start aggressively at five years but may be as long as ten, twelve, or fifteen years



 Customized payment schedules Lease payment schedules match your cash flow Payment options include monthly, quarterly, annually, as well as, skip or specially designed seasonal payments

First: Talk with a qualified builder to determine your needs and building cost. *Then:* Call your Telmark representative for your financing.

Andrew

McLean

410-827-5052

Frank Hunter

Elizabeth

Anderson

410-651-4128

Mike Fullam

717-966-9202

Ken	Doug Snee	
Darlington 717-733-3532	412-627-5941	Lisa Francisco Sonnen 717-866-9217
Mike Dixon	Fred Dixon	
814-684-5707	412-346-3455	



In the Northeast PA, KY MI VA OH WV IN WI, IL NC, SC AL GA TN MN MO and IA Min lease \$5 000

