Delmarva Broiler ATLANTA, GA JANUARY 28, 1998

DELMARVA BROILER/FRYER MARKET. FEDERAL-STATE

Movement of ready-to-cook whole birds was fair to good and sufficient to keep offerings in balance to well cleared. Live supplies were moderate, instances heavy; weights were mixed and irregular, but mostly desirable to light. Processing schedules were moderate to moderately heavy and starting times were being disrupted this morning due to adverse weather. Less than trucklot asking prices were unchanged at 50 to 64 cents. Trade sentiment was generally fully steady. In the parts complex, breast items were in balance to short of immediate needs. Wings were available and slow to clear. Leg quarters were at least adequate

ESTIMATED SLAUGHTER OF BROILER/FRYERS IN DELMARVA

ESTIMATED ACTUAL AVG. WEIGHT ACTUAL AVG. WEIGHT 01/28 01/26 01/26 01/21 01/19

2,445 2,271 5.03 2,388 4.87 *BROILER/FRYER CURRENT 47-69 WEIGHTED AVERAGE 52.30 NO. OF BOXES 7,909 *8 of 9 plants reporting.

NEGOTIATED PRICES FOR IMMEDI-

ATE DELIVERY INCLUDES MOSTLY

MULTIPLE-DROP SHIPMENTS OF

BRANDED AND WING TAGGED TO

NEW YORK CITY FROM DELMARVA

BRANDED U.S. GRADE A RANGE

NE Chicken Parts 1&2 ATLANTA, GA JANUARY 28, 1998 NORTHEAST BROILER/FRYER

PARTS - PART I FEDERAL STATE Trucklot buying activity was mixed as dealers cautiously planned ahead for the first-of-the month. Offerings were irregularly available and often held in firm hands as traders closely watched for further market developments. Demand through both retail and distributive channels was usually discouraging. The market tone was mostly steady although underlying trade sentiment became increasingly cautious.

PRICES PAID PER POUND, ICE PACKED AND CO2 PACKED BROILER/FRYER PARTS, DELIV-ERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUAN-TITIES.

ITEM CURRENT NEGOTIATED TRADING*

BREAST - B/S 160 BREAST - WITH RIBS 75-76 BREAST - LINE RUN 75 LEGS 41-42 LEG QUARTERS (BULK) 27-28 DRUMSTICKS 33-34 THIGHS 31-32 WINGS (WHOLE) 79-80 BACKS AND NECKS (STRIPPED) 12-14 LIV-ERS (5 POUND TUBS) 20-25 GIZ-ZARDS (HEARTS) 45-50

INCLUDES NEW YORK CITY MET-ROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CON-NECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG). * TODAY'S NEGO-TIATED SALES AS OF 11:30 A.M.

> North Atlantic Shell Eggs January 29, 1996

Atlanta, Ga. IN NEW ENGLAND, PRICES WERE 1 CENT LOWER FOR EXTRA LARGE

THROUGH SMALL AND JUMBOS WHRE UNCHANGED. IN PHILADEL-PHIA, MEDIUMS WERE UNCHANGED TO 2 CENTS LOWER, ALL OTHER PRICES WERE UNCHANGED. THE MARKET TONE WAS STEADY TO WEAK DEMAND WAS LIGHT TO MODERATE. SUPPLIES WERE FULLY ADEQUATE TO AMPLE EXCEPT JUM-BOS REMAINED TIGHT IN MOST LOCATIONS. BREAKING STOCK SUP-PLIES WERE GENERALLY ADEQU-ATE AND THE DEMAND WAS MIXED.

SUFFICIENT FOR DESIRED NEEDS. PHILADELPHIA: PRICES TO RETAILERS, SALES TO VOLUME BUYERS, USDA GRADE A AND GRADE A WHITE BGGS IN CARTONS. DELIVERED STORE DOOR, CENTS PER DOZEN: EXTRA LARGE .84-.87; LARGE .82-.85; MEDIUM .67-.70.

OFFERINGS OF SPENT HENS TO PRO-

CESSING PLANTS WERE USUALLY

E PA & **NJ Poultry**

ATLANTA, GA
JANUARY 26, 1998
SOUTHEAST HEAVY LIVE HEN
REPORT, JANUARY 26, 1998. FEDERAL-STATE

Majority prices were unchanged to lower when compared to a week earlier. Demand was moderately good for irregular offeings. Overall, floor stocks were still sufficient for most traders needs. Undertone was generally steady.

HEAVY TYPE HENS (7 POUNDS

AND UP) *
FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 26-JAN-98

RANGE MAJORITY WTD AVG AT FARM BUYER LOADING 14.5-22 CENTS/LB. 19-20.5 19.13 AT FARM PRODUCER LOADING TOO FEW TO REPORT FOB PLANT TOO FEW TO

* WEIGHTS UNDER 7 LBS. SUB-JECT TO DISCOUNT.

PENNFIELD DAIRY DAYS

Featured Speakers

"MORE INCOME ON THE FARM"

9:30 A.M. • Milk, Coffee & Donuts Visit Displays Talk with speakers

10:15 A.M.

Meeting Begins Promptly

PENNFIELD - GROWING TO MEET THE DAIRYMAN'S NEEDS

Speaker: Don Mahlandt

\$100 MORE PROFIT PER COW PER YEAR

Speaker: Dr. Mike Lormore, DVM

"BEST VALUE" HEIFER AND DRY COW FEEDING PROGRAMS Speaker: Dr. Tim Snyder, Ph.D.

ASSETS ALLOCATED FOR HEIFERS

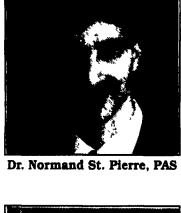
Speaker: Dr. Normand St.-Pierre, Ph.D. Buffet Lunch

PROFITABLE FEEDING - HIGH PRODUCING COWS

Speaker: Dr. Tim Snyder, Ph.D.

KEEPING THE DAIRY FARM PROFITABLE Speaker: Dr. Normand St.-Pierre, Ph.D.

2:15 P.M. Adjourn

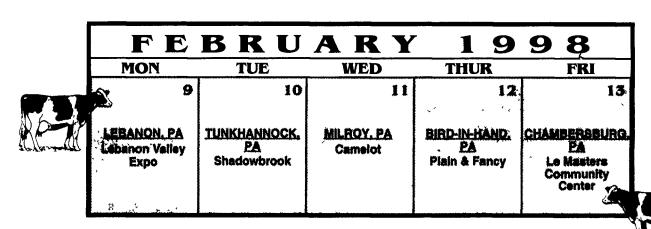


Dr. Mike Lormore, DVM

MARK YOUR CALENDAR!



Dr. Timothy Snyder, PAS Mgr., Dairy Nutrition, Pennfield Corp.



<u>Ladies Welcome</u>: The information presented at these meetings will be directed towards the **FAMILY DAIRY FARM** and its future. Since many wives play a key role in the Family Farm Operation, we would strongly urge both husband and wife to attend as the information presented will be for the "Management Team".



TO MAKE RESERVATIONS CALL 1-800-732-0467