Greencastle Livestock

Greencastie, Pa.

Jan. 19, 1998 CATTLE 678...SUPPLIED BY THE AUCTION ... COMPARED TO LAST WEEK'S SALE ... SLAUGHTER COWS 2.00 HIGHER...SUPPLY INCLUDED 122 SLAUGHTER STEERS AND HEIFERS. 301 SL. COWS, 31 BULLS AND 224 FEEDER CATTLE.

SLAUGHTER STEERS: HIGH CHOICE AND PRIME 1200-1440 LBS. 65.50-68.25, CHOICE 1050-1400 LBS. 62.00-66.00, 1400-1650 LBS. 59.00-64.00, SELECT 52.00-59.50, STANDARD 40.00-49.50.

HOLSTEINS: CHOICE 1200-1450 LBS. 52.50-56.00, SELECT 42.00-46.50, FEW TO 49.00, STANDARD 37.00-42.00. HEIFERS: HIGH CHOICE AND PRIME 1015-1300 LBS. 64.25-67.00, CHOICE 1050-1275 LBS. 62.00-65.75, SELECT 58.00-62.75, LIGHTWEIGHTS

50.00-56.50, STANDARD 47.00-54.00. COWS: BREAKING UTILITY AND COMMERCIAL 34.00-37.50, CUTTER AND BONING UTILITY 35.00-42.25, CANNER AND LOW CUTTER 29.00-34.75, SHELLS DOWN TO 23.00. BULLOCKS: SELECT 50.00-53.00.

BULLS: YG#1 1285-2000 LBS. 46.50-53.75, #2 1075-1260 LBS. 40.00-46.00.

FEEDER CATTLE: STEERS MED. AND LARGE FRAME #1 300-500 LBS. 70.00-90.00, MED. AND LARGE FRAME #2 530-700 LBS. 60.00-75.00; HEIFERS MED. AND LARGE FRAME #1 300-500 LBS. 65.00-74.00, MED. AND LARGE FRAME #2 500-600 LBS. 64.00-70.00, 600-800 LBS. 58.00-64.50; 300-500 LBS. 65.00-79.00, MED. AND LARGE FRAME #2 500-600 LBS. 63.00-72.00, 600-800 LBS. 50.00-65.00. CALVES: 4\$1...VEALERS STAN-DARD AND GOOD 140 LBS. AND OVER 80.00, 80 LBS. AND OVER UTILI-TY 80 LBS. AND UNDER 10.00-22.00. FARM CALVES: #1 HOLSTEIN BULLS 94 LBS. AND OVER 117.00, MOSTLY 90.00-110.00, #2 94 LBS. AND

BULLS MED. AND LARGE FRAME #1

DOWN 105.00, MOSTLY 80.00-98.00; #1 HOLSTEIN HEIFERS 100 LBS. AND OVER 120.00, #2 98 LBS. AND UP 112.00. BEEF X BULLS AND HEIFERS 90 LBS. ADN OVER 80.00.

HOGS: 31 ... SOWS STEADY TO 2.00 HIGHER BARROWS AND GILTS: US#1-2

34.00-37.75.

SOWS: US#1-3 350-450 LBS. 28.00-34.00, 450-590 LBS. 27.00-33.00. BOARS: 300 LBS. AND UP 16.00-17.00.

FEEDER PIGS: 0...NO MARKET TEST.

SHEEP: 109 ... SLAUGHTER LAMBS HIGH CHOICE AND PRIME 100-118 LBS. 87.00-92.00, 80-86 LBS. 92.00-97.00, CHOICE 72-79 LBS. 100.00-120.00, 40-69 LBS. 115.00-155.00.

SLAUGHTER SHEEP: 38.00-45.00. GOATS: 125...BY THE HEAD, LARGE BILLIES 85.00-120.00, MED. 48.00-790.00, SMALL 25.00-48.00, LARGE KIDS 15.00-25.00 PER HEAD.

Four States

Livestock Hagerstown, Md

January 21, 1998

Report supplied by Auction SLAUGHTER COWS: 121 HEAD,



Commerce Plaza, Suite 249, 5000 Tilghman Street, Allentown, Pa 18104

financial condition in deciding whether to trade

STEADY TO 1.00 HIGHER. UTILITY 36.00-41.00; HIGH DRESSING 41.00-44.00; CANNERS 31.00-36.00; SHELLY 30.00 DOWN.

BULLS: 11 HEAD 1400-2200 LBS. YG#1 47.00-53.50; YG#2 43.00-47.00. FED STEERS: 42 HEAD, 2.00-3.00 HIGHER. HIGH CHOICE TO PRIME 1100-1450 LBS. 66.00-68.25; AVG. CHOICE 63.00-66.00; SELECT 55.00-60.00; LOW CHOICE HOSLTEIN 1450 LBS. TO 52.50.

FED HEIFERS: 15 HEAD 2.00 HIGH-ER. HIGH CHOICE TO PRIME 1200-1400 LBS. 65.50-67.00; 1000-1200 LBS. 61.00-65.00.

VEAL CALVES: 131 HEAD. CHOICE 200-300 LBS. 68.00-77.00; GOOD 55.00-65.00; CULLS 85-110 LBS. 27.00-35.00; 60-80 LBS. 19.00-25.00.

FARM CALVES: HOLSTEIN BULLS #1 95-120 LBS. 90.00-107.00; #2 90-110 LBS. 45.00-80.00; HOLSTEIN HEIFERS #1 90-95 LBS. 40.00-65.00; BEEF X HEIFRS TO 51.00.

BUTCHER HOGS: NO TOPS. US#1-3 1 LOT 267 LBS. AT 34.50; 1 LOT 210 LBS. 33.50.

SOWS: 400-500 LBS. 32.00-36.00; 500-600 LBS. 25.00-27.00, 1 AT 31.50. BOARS: 600-700 LBS. TO 28.00; 400 LBS. AT 17.50.

STOCK CATTLE: 134 HEAD, STRONG DEMAND. STEERS MED. AND LARGE FRAME 200-400 LBS. 74.00-85.00; 400-600 LBS. 73.00-86.00; 600-900 LBS. FEW OFFERED.

HEIFERS: MED. AND AND LARGE FRAME 300-500 LBS. 64.00-77.00; 500-700 LBS. 58.00-68.00; 700-900 LBS. 45.00-59.00.

BULLS: MED. AND LARGE FRAME 200-400 LBS. 70.00-83.00; 400-600 LBS. 69.00-86.00; 600-700 LBS. FEW

DAIRY REPLACEMENTS: 21 HEAD. MED. SPRINGERS 650.00-775.00; MED. TO LARGE FRESH 600.00-850.00; SM. FRESH AND SPRINGING 400.00-625.00; 1 JERSEY AT 260.00; 1 HOLSTEIN BULLS AT 675.00; HOLS-TEIN HEIFERS 200-500 LBS.

60.00-72.00: 800-1000 LBS, 44.00-50.00.

130.00-400.00; 500-650 LBS. 375.00-510.00. GOATS: MED. TO LARGE 45.00-80.00; SMALL 22.00-35.00.

PIGS AND SHOATS: BY THE HEAD, 15-25 LBS. 9.00-12.00; 1 LOT 50 LBS. 33.00; 8 HEAD 80 LBS. 31.00.

Westminster Livestock Auction Hagerstown, Md. January 20, 1998 Report supplied by auction

SLAUGHTER COWS: 121 HEAD, 2.00-3.00 HIGHER. UTILITY 36.00-41.00; HIGH DRESSING 41.50-44.00; CANNERS 30.00-36.00; SHELLY 30.00 DOWN.

BULLS: 7 HEAD, 2.00-4.00 HIGHER. YG#1 1150-1800 LBS. 44.00-49.50.

FED STEERS: 20 HEAD, 1.50 HIGH-ER! HIGH CHOICE 1100-1450 LBS. 65.00-66.75; 1450-1575 LBS. 62.00-63.25; AVG. CHOICE 1100-1300 LBS. 62.50-64.75; HIGH CHOICE HOLS TEINS 1550-1650 LBS. 60.00-62.00.

FED HEIFERS: FEW HIGH CHOICE 1100-1300 LBS. 63.50-67.00; LOW CHOICE HOLSTEINS TO 45.25.

VEAL CALVES: 163 HEAD. CHOICE 250-300 LBS. TO 74.00; GOOD 55.00-65.00; CULLS 5.00 LOWER. 85-110 LBS. 24.00-30.00; 60-80 LBS. 20.00-27.00.

FARM CALVES: HOLSTEIN BULLS STEADY, SPOTS 5.00 LOWER. #1 100-120 LBS. 90.00-110.00; 90-98 LBS. 75.00-100.00; 85-90 LBS. 30.00-70.00; HOLSTEIN HEIFERS #1 95-120 LBS. 82.00-92.00; #2 80-100 LBS. 60.00-65.00; BEEF X BULLS 40.00-80.00; HEIFERS 40.00-100.00.

BUTCHER HOGS: NO TOPS OFFERED. 1 LOT 361 LBS. AT 38.00. STOCK CATTLE: 156 HEAD, ACTIVE BIDDING! PRICES HIGHER. STEERS MED. AND LRGE. FRAME 200-400 LBS. 68.00-81.50; 400-600 LBS. 65.00-84.00; 600-700 LBS. 69.00-72.50. HEIFERS: MED. AND LRGE FRAME 300-500 LBS. 58.00-74.00; 500-700 LBS.

55.00-69.00. BULLS: MED. AND LRGE. FRAME 200-400 LBS. 70.00-80.00, FEW 84.00-90.00; 400-600 LBS. 70.00-83.00, FEW TO 89.00; 600-700 LBS. FEW 65.00-69.00; 700-900 LBS. 46.00-56.00. LAMBS: 75 HEAD, STEADY TO 5.00

HIGHER. CHOICE 90-125 LBS. 85.00-92.00, 130-156 LBS. 78.00-85.00, 70-90 LBS. 99.00-123.00, 50-70 LBS. 97.00-122.00

SHEEP: 10 HEAD 35.00-55.00; YER-ALINGS 55.00-75.00.

GOATS: 25 HEAD. LARGE 70.00-95.00; MED. 50.00-70.00; SMALL 20.00-35.00.

PIGS AND SHOATS: 100 HEAD. GRADED SALE. BY THE LB., 19 HEAD 25-35 LBS. 51.00-58.00; 19 HEAD 40 LBS. 46.00; 32 HEAD 51-65 LBS. 50.00-57.00; 5 HEAD 80-110 LBS. 35.00-38.00.

SOWS: 400-500 LBS. 25.00-26.00; 500-700 LBS. 24.50-27.00. BOARS TO 17.25.

Friend's

Stockyard Inc. Accident, Md. 21520 Report Supplied by Auction

January 19, 1998

STOCK BULLS AND STEERS (200-500 LBS.) 57.00-80.00.

STOCK HEIFERS: 36.00-70.00. SLAUGHTER STEERS: GOOD TO CHOICE 62.50-66.85; MEDIUM TO GOOD 58.00-62.00, HEAVY CHOICE OVER 1450 LB. 55.00-63.50.

HOLSTEIN STEERS: HEAVY CHOICE 37.00-50.50, LIGHT 38.00-45.00.

SLAUGHTER HEIFERS: GOOD TO CHOICE 61.50-63.50; MEDIUM TO GOOD 47.00-61.00.

BULLS: HEAVY 35.00-46.00, LIGHT 38.00-40.00.

COWS: UTILITY (HOLSTEIN) 34.00-42.25, COMMERCIAL TO GOOD 31.00-34.00, CULL COWS 30.00 AND DOWN.

VEALS: GOOD TO CHOICE 50.00-65.00, MEDIUM TO GOOD 20.00-46.00.

BOB CALVES: 20.00 AND DOWN. HOLSTEIN BULL CALVES RETURN TO FARM (90 TO 120 LB.)-UP TO 108.00.

TO 104.00.

BEEF CROSS CALVES - RETURN TO FARM UP TO 60.00. HOGS: TOP QUALITY UP TO 42.50,

HEAVY UP TO 37.00, LIGHT 28.00-32.00.

SOWS: 29.00-34.50.

MALE HOGS: 25.00-30.00. LAMBS, LIGHT AND FEEDER, NONE AVAILABLE.

SHEEP: 15.00-38.00.

LIVESTOCK PRICES ARE ALL GIVEN PER HUNDRED WEIGHT!

1998 American Dairy Association and Dairy Council Annual Meeting and New York State Dairy Princess Pageant

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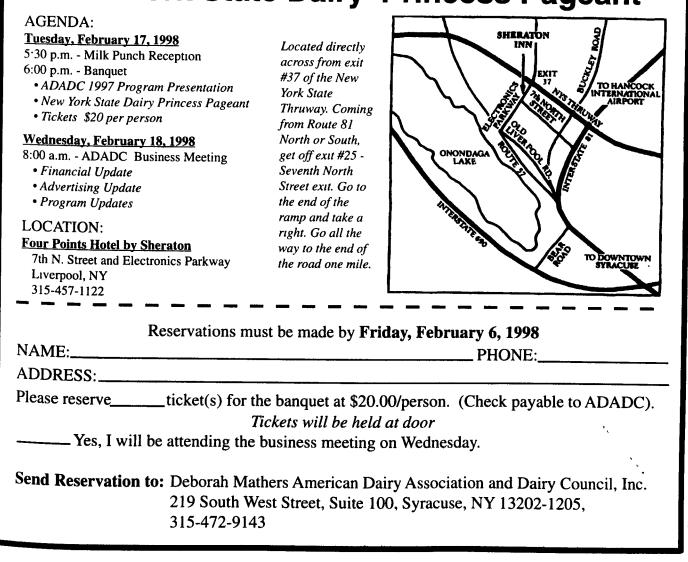
PENN LEAF TOBACCO CO.

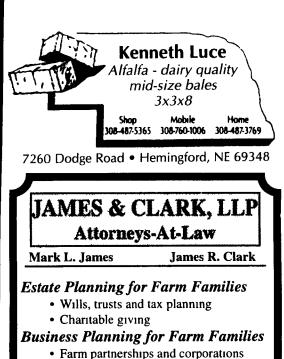
661 Vintage Rd., Christiana, PA 17509

610-593-6729

Call Mon.-Fri. 8:00 to 8:30 AM or leave message

#37 of the New York State





The risk of loss in trading futures and options on futures can be substantial Futures and options trading may not be suitable for everyone You should carefully consider the risks in light of your <u>annananananananananananananananana</u>

- Succession Planning/Farm Transfers

Real Estate

- Tax-free exchanges of real estate
- Real estate settlements
- Tax planning for sale of conservation easement

Estate Settlements

- Prompt settlement (most completed in 3 months)
- Tax planning during settlement

1198 Division Hwy Ephrata, PA 17522 (717)355-2800