

Berks Sets Computer Workshop

LEESPORT (Berks Co.) — Crop plan costs, field specific nutrient requirements, and yield documentation are just some of the features of the Crop Information Management System (CIMS) software that will be demonstrated at a computer workshop on Feb. 26 from 10 a.m. to noon, according to Mena Hautau, extension agent, Penn State Cooperative Extension-Berks County.

"The advantage of this piece of software is its ability to record many pieces of information for each growing season on a farm with many fields," said Hautau.

Jan Pruss, Department of Agronomy, Penn State, will conduct the hands-on workshop at the Penn State Berks-Lehigh Valley College campus, Reading. Participants will operate a computer and Jan will lead participants through the CIMS software. Participants should be familiar with the Windows 95 operating system.

Registration fee is \$5 per person, or \$7 for two people attending from one farm business. Registration deadline is Feb. 23. For more information, contact Penn State Cooperative Extension, PO Box 520, Leesport, PA 19533-0520, (610) 378-1327.

Scholarships Awarded

(Continued from Page A1)

ment and employees who contribute to the well being of the cooperative.

DuWayne Kutz, president and CEO, reported that the cooperative is operating in a very mature market, with declining domestic demand, but Sire Power's reliability as a leader in proven sires again provided growth and profitability.

"We're extremely pleased and proud that our "50 Daughters in 50 Herds" program has created not only increased sales and satisfied customers, but a positive direction in breeding programs that will ultimately give the producers a superior product," Kutz said. "With the globalization of the A.I. industry, there are many changes on-going and many improvements still to be achieved to fairly evaluate sires proven in different genetic populations, and under different structural guidelines.

"As we move forward into the next century, a more cohesive effort in milk marketing is imperative. A fair milk price not only affects dairy farmers, but also the support segment of the industry that supply the dairy farmers' needs. The challenge is there to improve the milk price formula, and the well-being of the industry. It's necessary for a sound dairy agriculture future."

One of the annual highlights of the meeting is the naming of the scholarship winners. This year, April Hall from Church Hill, Maryland, received the Lew Campbell award to continue her studies in animal science at the University of Maryland. April has many local through national awards in dairy judging and dairy bowl contests. At the University of Maryland she is an Ag Student Ambassador and on the Ag Student Council. She is a Alpha Zeta member in 1996 and 1997. Her parents are James and Lynda Hall.

Other recipients include:

David Harvatine, son of Carl and Nancy Harvatine, Thompson, who is a sophomore in animal science and dairy management major at Cornell University.

Liza Hass, daughter of Gary and Lucinda Hass, Millerstown, is a junior in dairy and animal science at Penn State.

Janice Youse, daughter of Paul and Linda Youse, Oley, is a sophomore in food science and ag business at Penn State.

Brian Schnebly, son of William and Susan Schnebly, Clear Spring, Maryland, is a junior in animal science at the University of Maryland.

Kelly Myers, daughter of Jason and Donna Myers, New Windsor, Maryland, is a sophomore in dairy science at Virginia Tech.

Heather Oberholtzer, daughter of Clair and Laurene Oberholtzer, Elizabethtown, is a sophomore in dairy and animal science at Penn State.

Colleen Kretzing, daughter of Perry and Adelaide Kretzing, Loysville, is a senior in dairy and animal science at Penn State.

Emily Bryant, daughter of William and Debra Bryant, Honesdale, is a sophomore in food science at Penn State.

Angela Werley, daughter of Phillip and Donna Werley, Hamburg, is a junior in dairy and animal science at Penn State.

Kathryn Jarrett, daughter of Michael and Nancy Jarrett, Montgomery, is a junior in animal science at Cornell University.

Heidi Harpster, daughter of Wayne and Morjorie Harpster, Spruce Creek, is a junior in ag business at Penn State.

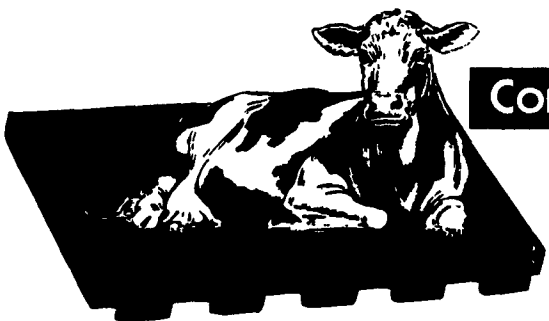
Jessica Cochran, daughter of Joseph and Brenda Cochran, Westfield, is a junior in dairy science/pre vet at Del Val.

The Campbell Memorial Scholarship is \$2,000, and the other scholarships are for \$500.

Interstate Dairy Equipment Open House

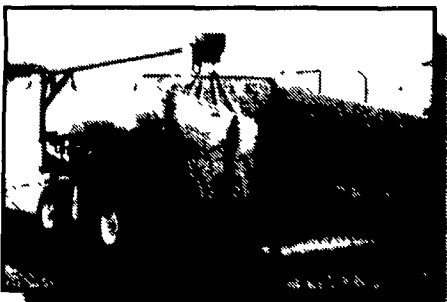
Thursday & Friday • January 29th & 30th • 8 a.m. - 5 p.m.

WESTFALIA



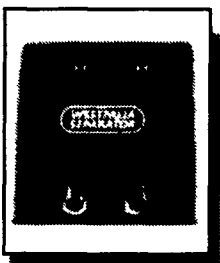
Come see the latest in Cow Comfort on display!

Norbco introduces **AIRBED™**
Soft, Continuous Cow Bed for Superior Cow Comfort



See our line-up of Ag-Bag Equipment & Products

- Ag-Bag Plus— Silage Inoculant
- G7010— 10' Dump Truck Bagger
- G6009— 9' Bagger for Wagons
- MR5602— Flex-A-Tuber— Bale Tuber



Westfalia High Tech Milking Equipment Special

- Take-Off— 10% OFF
- Pulsation— 10% OFF
- Milker Units— 10% OFF
- Buy All 3— 15% OFF
- Buy All 3 with Meters— 20% OFF

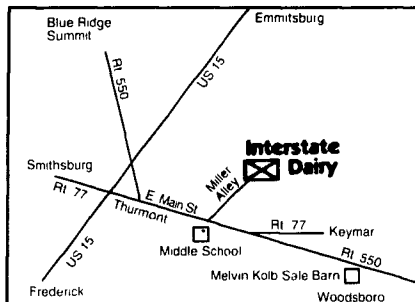
You Are Invited to Solutions for Profitability Seminar at our Open House

Thursday, January 29th

- 10 30 Profitable Dairying— keys to improving profits BRADLEY HILTY, CARLISLE, PA
- 11 15 Greenhouse Structures for Livestock— pro's and con's KRIS KNUDSEN, MOUNT JOY, PA
- 12 00 Ham Dinner
- 1 30 Developing a Strategic Business Plan: BRADLEY HILTY

Friday, January 30th

- 10 30 Profitable Dairying— keys to improving profits BRADLEY HILTY, CARLISLE, PA
- 11 15 Developing a Strategic Business Plan: BRADLEY HILTY
- 12 00 Turkey Dinner
- 1 30 Increasing Profits Through Computerization— Farm Works Software and Nutrient Management MARTY CAMPFIELD CPAG, CCA, LANCASTER, PA



10% Cash and Carry Discount of Parts and Supplies

Interstate Dairy Equipment
10 Miller Alley • Thurmont, MD 21788
800-332-6559 • 301-271-7344

WESTFALIA