

Organic Milk Meeting Set

PHILLIPSBURG, N.J. — "Dairying in Transition," a one-day meeting Thursday, Jan. 29, at the Holiday Inn in Phillipsburg, will discuss increasing market demands for organic or naturally produced milk and milk products.

The direct sale of dairy products such as cheese and yogurt offer producers and interested individuals a great opportunity to capitalize on the close proximity to a large and affluent market. The "Dairying in Transition"

program is designed to look at alternatives to increase farm income and stabilize dairy prices in an unstable market. Targeting dairy producers, agricultural entrepreneurs, government agencies, and dairy support businesses, this program will provide insight into opportunities available to New Jersey, Pennsylvania, and New York dairy farms to remain viable and profitable without large capital investment.

The program is being hosted by

the Penn Jersey group, a regional based cooperative extension program combining the collective expertise and efforts of agricultural agents from Rutgers University and Pennsylvania State University.

The fee for the meeting is \$20 (which will include lunch, breaks, speaker costs, and handouts) and will run from 9:30 a.m. to 3:30 p.m. For your registration form, contact the Rutgers Cooperative Extension in Belvidere at (908) 475-6503.

Penn State Dairy Club

(Continued from Page A34)

which is to include such topics as body condition scoring, forage quality, and nutritional physiology.

For parents, a mock sale and a tour of the Penn State University Dairy Barn, and the Penn State Creamery are on tap.

Lunch is scheduled from noon until 1 p.m. During lunch, a panel discussion is to be held by a group of successful young people involved in various agricultural careers.

From 1 p.m. until 2:30 p.m. Tammy Weaver of the Pennsylvania Beef Council is to discuss beef promotions, commercials and consumer preferences. The Beef Council's operating funds are derived from the mandatory \$1 checkoff from the sale of all beef and dairy cattle.

Free time is scheduled from 2:30 p.m. until 6 p.m.

However, tryouts are scheduled to start at 3:15 p.m. at Day's Inn for those desiring to gain a place in the

Guernsey quiz bowl.

From 6:15 p.m. until 7:30 o.m., dinner is scheduled to be held at the Day's Inn, followed by a mock sale at the Day's Inn from 8 p.m. until 9 p.m. The mock sale is to feature all six major dairy cattle breeds. Teams are to be assigned

ing e Kirk Sattazahn again is to provide music for a 9 p.m.-11:30 p.m. dance.

Lights out is at 12:30 a.m.

Sunday starts with brunch at 9:30 a.m. with speaker Dr. Jill Findicis, an associate professor with the Penn State University Department of Agricultural Economics, who is to speak on the future of today's youth in agriculture.

Check out of the hotel is to be by 11:30 a.m.

Ticket reservation deadline is Feb. 5.

Though technically past the deadline for room reservations, call the Day's Inn at Penn State (800) 258-3297. Room rates had been \$65 for one to four people in a room.

Delmarva Dairy Day Set

HARTLY, Del. — The 1998 Delmarva Dairy Day will be held on Wednesday, January 28, at the Hartly Fire Hall, Hartly, Delaware, from 9 a.m. to 3 p.m. The tentative program is as follows:

- Brown mid-rib corn
- Feeding enzymes
- Managing family living expenses
- DHIA young sire requirements
- Phosphorus based nutrient management
- Using milk futures and options

-Changing how we think about milk marketing*

*Representatives from agribusinesses including Ocean Spray and the poultry industry will be on hand to talk about how they have been able to create value-added products and expand markets for their products.

*A panel of dairy farmers and farmer cooperative representatives will discuss the challenges ahead for milk marketing and how to expand marketing efforts.

There will also be a trade show with numerous exhibitors. Lunch is free and there is no registration fee.

Delmarva Dairy Day is sponsored by the University of Maryland, the University of Delaware and businesses serving our local dairy industry.

For more information contact John Hall at (410) 778-1661 or Gordon Johnson at (302) 697-4000.

Eastern Shore Conference Aims At Impact Of Pfiesteria Scare

PRINCESS ANNE, Md. — What's really in the Hughes Commission Report? What do we know about the relationship between pfiesteria and animal waste? How can farmers lessen the perceived impact on Maryland agriculture?

These are the major questions to be addressed during a daylong conference on Jan. 29, sponsored by the University of Maryland's Cooperative Extension Service. The event will run from 9 a.m. to 4 p.m. in the Richard A. Henson Center at the University of Maryland Eastern Shore.

Program speakers will include members of the Hughes Commission "Blue Ribbon" panel appointed by Governor Parris Glendening, spokespersons for the environmental and agricultural communities, University of Maryland agricultural researchers and extension specialists, and administrators from the Maryland Department of Agriculture and state Department of Natural Resources.

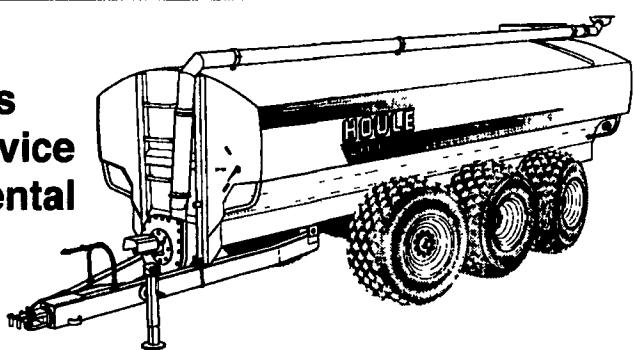
James Hanson, agricultural economist, will give a closing wrap-up presentation. Based at College Park, Hanson is coordinator for agriculture and natural resources programs of the university's cooperative extension service.

He notes that most of the afternoon program will be devoted to management techniques and alternative uses for poultry manure that are environment — conscious and economically feasible — with possible state government cost-sharing opportunities.

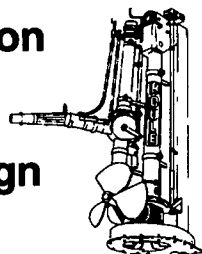
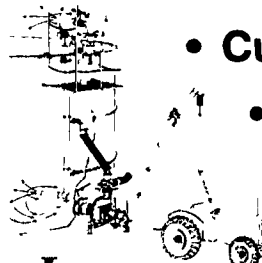
There is no charge for the program, and lunch is free. All interested persons are invited. However, preregistration is required by Jan. 22. Call either Joe Trumbauer at (410) 651-1350 or Turp Garrett at (410) 632-1972.

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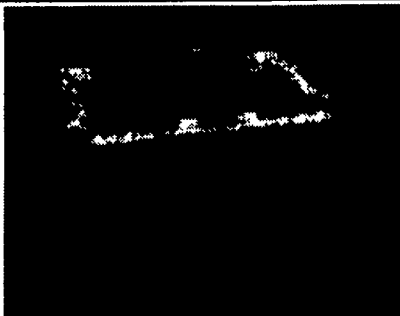
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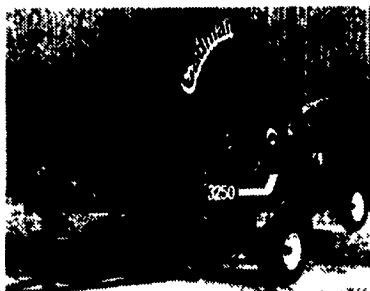
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