

North Atlantic Shell Eggs
January 15, 1998
Atlanta, Ga.

PRICES IN PHILA. WERE UNCHANGED TO 1 CENT HIGHER ON LARGE AND EXTRA LARGE AND UNCHANGED TO 2 CENTS HIGHER ON MEDIUMS. IN NEW ENGLAND, PRICES WERE 2 CENTS HIGHER ON JUMBO AND EXTRA LARGE, 1 CENT HIGHER ON LARGE, 3 CENTS HIGHER ON MEDIUMS AND UNCHANGED ON SMALLS. BOSTON PRICES WERE UNCHANGED. THE MARKET TONE WAS STEADY TO FIRM. DEMAND WAS MODERATE TO VERY GOOD, BEST WHERE RETAILERS HAD SPECIALS IN PLACE FOR THE UPCOMING WEEKEND AND IN AREAS WHERE THE RECENT ICE STORM CONTINUED TO HAMPER DELIVERIES. SUPPLIES WERE TIGHT TO ADEQUATE AND GRADED EGGS REMAINED IN THE SHORTEST POSITION. BREAKING STOCK SUPPLIES WERE BARELY ADEQUATE TO ADEQUATE AND THE DEMAND WAS MODERATE. OFFERINGS OF SPENT

HENS WERE AT LEAST ADEQUATE FOR FULL PROCESSING SCHEDULES. PHILADELPHIA: PRICES TO RETAILERS, SALES TO VOLUME BUYERS, USDA GRADE A AND GRADE A WHITE EGGS IN CARTONS, DELIVERED STORE DOOR, CENTS PER DOZEN: EXTRA LARGE .81-.84; LARGE .79-.82; MEDIUM .65-.70.

Delmarva Broiler
ATLANTA, GA
JANUARY 14, 1998

DELMARVA BROILER/FRYER MARKET. FEDERAL-STATE Movement of ready-to-cook whole birds was very light at several plants. Offerings were readily available and difficult to place. Live supplies were at least moderate; weights varied, but were mostly desirable to heavy. Processing schedules were moderate to heavy. Less than trucklot asking prices were 1 cent lower at 49 to 63 cents. Trade sentiment remained mostly weak and unsettled. In the parts complex, wings were short of an active call. Inquiry for breast items continued to increase; offerings varied from in good balance to well cleared. Leg quarters were generally

noted as fully sufficient for current needs. ESTIMATED SLAUGHTER OF BROILER/FRYERS IN DELMARVA (000)
ESTIMATED ACTUAL AVG. WEIGHT ACTUAL AVG. WEIGHT
01/14 01/12 01/12 01/07 01/05
2,435 2,409 4.89 2,437 4.91
*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA
BRANDED U.S. GRADE A RANGE 46-66 WEIGHTED AVERAGE 52.38
NO. OF BOXES 8,726
*8 of 9 plants reporting.

NY Phil Frozen Eggs
ATLANTA, GA

JANUARY 09, 1998
CORRECTION - DATE SHOULD READ 1998
EASTERN REGION FROZEN EGGS, JANUARY 09, 1998. FEDERAL-STATE
Prices were unchanged for whites

unchange! to lower for whole, and lower for yolks. The market tone remained cautiously steady to weak. Demand was mixed and generally fair as most buyers and sellers returned to full schedules. Liquid and frozen eggs (ingredients included) processed under federal inspection for the week ending January 3, **1998** in the Eastern region were 21% more than the previous week, and 9% more than the same week last year. Raw material supplies were usually at least adequate under a mixed but about steady trade sentiment. Occasional shortages of shell eggs and breakers paying higher prices.

WHOLESALE SELLING PRICES (CENTS PER POUND IN 30 LB. CONTAINERS)

TRUCKLOTS LTL (MIN. 25 CONT.)
RANGE MOSTLY RANGE
WHOLE 51-54 51-52 55-62 BLENDS
(/) TFEWR 70-85 WHITES 36-39 37-38
40-51 SUGARED YOLKS (MIN 43% SOLIDS) 82-86 83-85 86-92 SALTED YOLKS (MIN 43% SOLIDS) 77-80 78-79 81-89

(/) - WHOLE PLUS YOLK PLUS SWEETENER, GENERALLY 28-32% EGG SOLIDS.

E. PA & NJ Poultry

ATLANTA, GA
JANUARY 12, 1998
SOUTHEAST HEAVY LIVE HEN REPORT, JANUARY 12, 1998, FEDERAL-STATE

Trading was generally unchanged to slightly higher when compared to a week earlier. Demand was light to moderate for fully adequate offerings. Undertone was mostly steady.

HEAVY TYPE HENS (7 POUNDS AND UP) *

FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 12-JAN-98

RANGE MAJORITY WTD AVG AT FARM BUYER LOADING 14.5-22.25 CENTS/LB. 19-22 19.48 AT FARM PRODUCER LOADING TOO FEW TO REPORT FOB PLANT TOO FEW TO REPORT
* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

PENNFIELD DAIRY DAYS

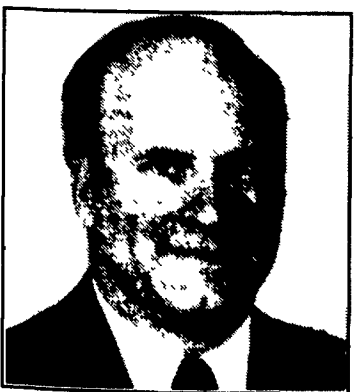
Featured Speakers



Dr. Normand St. Pierre, PAS



Dr. Mike Lormore, DVM



Dr. Timothy Snyder, PAS
Mgr., Dairy Nutrition,
Pennfield Corp.

"MORE INCOME ON THE FARM"

- 9:30 A.M. • Milk, Coffee & Donuts
Visit Displays
Talk with speakers
- 10:15 A.M. • Meeting Begins Promptly
PENNFIELD - GROWING TO MEET THE DAIRYMAN'S NEEDS
Speaker: Don Mahlandt
- **\$100 MORE PROFIT PER COW PER YEAR**
Speaker: Dr. Mike Lormore, DVM
- **"BEST VALUE" HEIFER AND DRY COW FEEDING PROGRAMS**
Speaker: Dr. Tim Snyder, Ph.D.
- **ASSETS ALLOCATED FOR HEIFERS**
Speaker: Dr. Normand St.-Pierre, Ph.D.
- Buffet Lunch
- **PROFITABLE FEEDING - HIGH PRODUCING COWS**
Speaker: Dr. Tim Snyder, Ph.D.
- **KEEPING THE DAIRY FARM PROFITABLE**
Speaker: Dr. Normand St.-Pierre, Ph.D.
- 2:15 P.M. • Adjourn

MARK YOUR CALENDAR!



JANUARY 1998				
MON	TUE	WED	THUR	FRI
19 CORTLAND, NY Holiday Inn	20 MOUNT JOY, PA Country Table	21 MARTINSBURG, PA Morrison Cove Community Center	22 NEW HOLLAND, PA Yoder's Restaurant	23 MILLINGTON, MD Howard Johnson
FEBRUARY 1998				
MON	TUE	WED	THUR	FRI
9 LEBANON, PA Lebanon Valley Expo	10 TUNKHANNOCK, PA Shadowbrook	11 MILROY, PA Camelot	12 BIRD-IN-HAND, PA Plain & Fancy	13 CHAMBERSBURG, PA Le Masters Community Center



Ladies Welcome: The information presented at these meetings will be directed towards the **FAMILY DAIRY FARM** and its future. Since many wives play a key role in the Family Farm Operation, we would strongly urge both husband and wife to attend as the information presented will be for the "Management Team".



TO MAKE RESERVATIONS CALL 1-800-732-0467

pennfield feeds

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